# **COVER SHEET**

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| J      | G  |        | S           | U          | M          | M  | I     | T      |        | Н     | 0      | L      | D       | I      | N     | G             | S       | ,     | I    | N     | C      |       |       |       |   |   |
|        |  | •      |             |            |            |    |       | ((     | Comp   | any's | Full   | Nam    | e)      |        |       |               |         |       |      |       | •      |       |       |       |   |   |
| 4      | 3  | R      | D           |            | F          | L  | 0     | 0      | R      | ,     |        | R      | 0       | В      | I     | N             | S       | 0     | N    | S     |        |       |       |       |   |   |
| E      | Q  | U      | I           | T          | A          | В  | L     | E      |        | T     | 0      | W      | E       | R      | ,     | A             | D       | В     |      | A     | V      | E     |       | ,     |   |   |
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| C      | E  | N      | Т           | E          | R          | ,  | P     | A      | S      | I     | G      |        | С       | I      | T     | Y             |         |       |      |       |        |       |       |       |   |   |
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| Mo     | nth  |        |             | _          | D          | ay |       |        |        |       |        |        | FOF     | RM T   | YPE   |               |         |       |      | N     | Ionth  |       |       | ay    |   |   |
|        |  | Fis    | scal Y      | ear        |            |    |       |        |        |       |        |        |         |        |       |               |         |       |      |       | Ar     | ınual | Meet  | ing   |   |   |
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|        | To be accomplished by SEC Personnel concerned            |        |             |            |            |    |       |        |        |       |        |        |         |        |       |               |         |       |      |       |        |       |       |       |   |   |
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# **SECURITIES AND EXCHANGE COMMISSION**

# SEC FORM - ACGR

# ANNUAL CORPORATE GOVERNANCE REPORT

| 1. | Report is filed for the Year  |  |
|----|---|--|
| 2. | Exact Name of Registrant as Specified in its Charter  | JG SUMMIT HOLDINGS, INC                        |
|    | 43 <sup>rd</sup> Floor, Robinsons Equitable Tower, ADB Ave., Corner Poveda St. Ortigas Center, Pasig Citv Address of Principal Office | · ·  |
| 4. | SEC Identification Number   | 5. (SEC Use Only) Industry Classification Code |
| 6. | BIR Tax Identification NumberTIN No. 000-775-860-000  |  |
|    | (632) 633-7631 to 40 Issuer's Telephone number, including area code   | •  |
| 8. | None Former name or former address, if changed from the last repo   | ort  |

# 2016



# ANNUAL CORPORATE GOVERNANCE REPORT STATEMENT OF CHANGES FOR THE YEAR 2016

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79

#### A. BOARD MATTERS

#### 1) Board of Directors

| Number of Directors per Articles of Incorporation | 11 |
|---|----|
|   |    |
| Actual number of Directors for the year           | 11 |

#### (a) Composition of the Board

Complete the table with information on the Board of Directors:

| Director's Name              | Type [Executive (ED), Non- Executive (NED) or Independent Director (ID)] | If nominee,<br>identify the<br>principal | Nominator in the<br>last election (if ID,<br>state the<br>relationship with<br>the nominator) | Date first<br>elected | Date last<br>elected (if<br>ID, state the<br>number of<br>years served<br>as ID) <sup>1</sup> | Elected<br>when<br>(Annual<br>/Special<br>Meeting) | No. of<br>years<br>served as<br>director<br>(as of<br>2016) | No. of years<br>served as<br>director<br>reckoning<br>from the<br>election<br>immediately<br>following<br>January 2,<br>2012* |
|------------------------------|--|--|---|-----------------------|---|--|---|---|
| John L.<br>Gokongwei, Jr.    | ED   | N/A                                      | Erlinda L. De Jesus   | 1990                  | June 9, 2016  | Annual<br>Meeting                                  | <u>26</u>   | <u>4</u>  |
| James L. Go                  | ED   | N/A                                      | Erlinda L. De Jesus   | 1990                  | June 9, 2016  | Annual<br>Meeting                                  | <u>26</u>   | <u>4</u>  |
| Lance Y.<br>Gokongwei        | ED   | N/A                                      | Erlinda L. De Jesus   | 1990                  | June 9, 2016  | Annual<br>Meeting                                  | <u>26</u>   | <u>4</u>  |
| Lily Ngo-Chua                | NED  | N/A                                      | Erlinda L. De Jesus   | 1990                  | June 9, 2016  | Annual<br>Meeting                                  | <u>26</u>   | <u>4</u>  |
| Patrick Henry C.<br>Go       | NED  | N/A                                      | Erlinda L. De Jesus   | 2000                  | June 9, 2016  | Annual<br>Meeting                                  | <u>16</u>   | <u>4</u>  |
| Robina Y.<br>Gokongwei-Pe    | NED  | N/A                                      | Erlinda L. De Jesus   | April 15,<br>2009     | June 9, 2016  | Annual<br>Meeting                                  | 7   | <u>4</u>  |
| Johnson Robert<br>G. Go, Jr. | NED  | N/A                                      | Erlinda L. De Jesus   | August 18,<br>2005    | June 9, 2016  | Annual<br>Meeting                                  | <u>11</u>   | <u>4</u>  |
| Ricardo J.<br>Romulo         | NED  | N/A                                      | Erlinda L. De Jesus   | July 26,<br>2000      | June 9, 2016  | Annual<br>Meeting                                  | <u>16</u>   | <u>4</u>  |
| Cornelio T.<br>Peralta       | ID   | N/A                                      | Erlinda L. De Jesus   | July 26,<br>2000      | June 9, 2016  | Annual<br>Meeting                                  | <u>16</u>   | <u>4</u>  |
| Jose T. Pardo                | ID   | N/A                                      | Erlinda L. De Jesus   | August 6,<br>2003     | June 9, 2016  | Annual<br>Meeting                                  | <u>13</u>   | <u>4</u>  |
| Renato De<br>Guzman          | ID   | N/A                                      |   | April 28,<br>2015     | June 9, 2016  | Special<br>Meeting                                 | <u>1.5</u>  | <u>1.5</u>  |

Provide a brief summary of the corporate governance policy that the board of directors has adopted. Please emphasize the policy/ies relative to the treatment of all shareholders, respect for the rights of minority shareholders and of other stakeholders, disclosure duties, and board responsibilities.

The Corporation adheres to the principles and practices of good corporate governance, as embodied in its Corporate Governance Manual, Code of Business Conduct and related SEC Circulars. In March 8, 2010, the Board of Directors approved the adoption of a revised Corporate Governance Manual, in accordance with SEC Memorandum Circular No.6 (Series of 2009) dated June 22, 2009. Continuous improvement and monitoring of governance and management policies have been undertaken to ensure that the Corporation observes good governance and management practices. This is to assure the shareholders that the Corporation conducts its

<sup>&</sup>lt;sup>1</sup> Reckoned from the election immediately following January 2, 2012.

business with the highest level of integrity, transparency and accountability. SEC Memorandum Circular No.5, Series of 2013 mandates all listed companies to submit an Annual Corporate Governance Report (ACGR). On July 30, 2013, the Corporation submitted its ACGR for the year 2012 to the SEC. From 2014 to 2016, updated ACGRs were posted in the company website. Beginning January 30, 2011, in accordance with PSE Memorandum No. 2010-0574, the Corporation annually submits to the PSE the Corporate Governance Disclosure Report.

The Board has adopted the Revised Corporate Governance Manual in June 22, 2015 for the Company. The Manual elaborates on the governance roles and responsibilities of the Board and its Directors. The Board ensures that all material information about the Company is disclosed to the public on a timely manner. The Board likewise is strongly committed to respect and promote the rights of stockholders in accordance with the Revised Corporate Governance Manual, the Company's Articles of Incorporation, and By-Laws.

The Board represents the shareholders' interests in its objective to continuously improve the value of the Corporation and to achieve a successful and long-term business. The Board believes that it has to be actively responsible to ensure that the Corporation is properly managed to attain this result. In addition to fulfilling its obligations for increased shareholder value, the Board has responsibility to other stakeholders as well – customers, employees, suppliers, financiers, government, business partners, and to the communities and environment it operates in, all of whom are important to a successful business

#### How often does the Board review and approve the vision and mission?

The Board shall annually review and approve the vision and mission of the Company.

#### (b) Directorship in Other Companies

# (i) Directorship in the Company's Group<sup>2</sup>

Identify, as and if applicable, the members of the company's Board of Directors who hold the office of director in other companies within its Group:

| Director's Name        | Corporate Name of the<br>Group Company | Type of Directorship<br>(Executive, Non-Executive,<br>Independent). Indicate if<br>director is also the Chairman. |
|------------------------|--|---|
| John L. Gokongwei, Jr. | Universal Robina Corporation           | Executive   |
|                        | Robinsons Land Corporation             | Executive   |
|                        | JG Summit Olefins Corporation          | Non-Executive   |
|                        | JG Summit Petrochemical                | Executive   |
|                        | Corporation                            |   |
|                        | Cebu Air, Inc.                         | Non-Executive   |
|                        | JG Summit Capital Markets              | Executive   |
|                        | Corporation                            |   |
|                        | CFC Corporation                        | Executive   |
|                        | Bio-Resource Power                     | Executive   |
|                        | Generation Corporation                 |   |

<sup>&</sup>lt;sup>2</sup> The Group is composed of the parent, subsidiaries, associates and joint ventures of the company.

| James L. Go               | Universal Robina Corporation  | Executive, Chairman |
|---------------------------|-------------------------------|---------------------|
|                           | Robinsons Land Corporation    | Executive, Chairman |
|                           | JG Summit Petrochemical       | Executive, Chairman |
|                           | Corporation                   |                     |
|                           | Cebu Air, Inc.                | Non-Executive       |
|                           | JG Summit Olefins Corporation | Executive, Chairman |
|                           | CFC Corporation               | Executive           |
|                           | Bio-Resource Power            | Executive           |
|                           | Generation Corporation        | LACCULIVE           |
|                           | JG Summit Capital Markets     | Executive           |
|                           | Corporation                   | Executive           |
| Lance Y. Gokongwei        | Universal Robina Corporation  | Executive           |
| Lance 1. Gokongwei        | Robinsons Land Corporation    | Executive           |
|                           | JG Summit Petrochemical       | Executive           |
|                           | Corporation                   | LACCULIVE           |
|                           | Cebu Air, Inc.                | Executive           |
|                           | JG Summit Capital Markets     | Executive           |
|                           | Corporation                   | Executive           |
|                           | JG Summit Olefins Corporation | Executive           |
|                           |                               |                     |
|                           | Robinsons Bank Corporation    | Executive, Chairman |
|                           | CFC Corporation               | Executive           |
|                           | Bio-Resource Power Generation | Executive           |
| Like Ninn Chara           | Express Holdings, Inc.        | Executive, Chairman |
| Lily Ngo-Chua             | Robinsons Bank Corporation    | Non-Executive       |
| Patrick Henry C. Go       | Universal Robina Corporation  | Executive           |
|                           | Robinsons Land Corporation    | Non-Executive       |
|                           | JG Summit Petrochemical       | Executive           |
|                           | Corporation                   |                     |
|                           | CFC Corporation               | Non-Executive       |
|                           | Robinsons Bank Corporation    | Non-Executive       |
|                           | JG Summit Olefins Corporation | Executive           |
| Robina Y. Gokongwei-Pe    | Robinsons Land Corporation    | Non-Executive       |
|                           | Cebu Air, Inc.                | Non-Executive       |
|                           | Robinsons Bank Corporation    | Non-Executive       |
|                           | JG Summit Capital Markets     | Non-Executive       |
|                           | Corporation                   |                     |
| Johnson Robert G. Go, Jr. | Universal Robina Corporation  | Non-Executive       |
|                           | Robinsons Land Corporation    | Non-Executive       |
| Ricardo J. Romulo         | Cebu Air, Inc.                | Executive, Chairman |
| Cornelio T. Peralta       | None                          | N/A                 |
| Jose T. Pardo             | None                          | N/A                 |
| Renato De Guzman          | None                          | N/A                 |

# (ii) Directorship in Other Listed Companies

Identify, as and if applicable, the members of the company's Board of Directors who are also directors of publicly-listed companies outside of its Group:

| Director's Name        | Name of Listed Company                         | Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman. |
|------------------------|--|--|
| John L. Gokongwei, Jr. | A. Soriano Corporation                         | Non-Executive  |
|                        | Oriental Petroleum and Mineral Corporation     | Non-Executive  |
|                        | Manila Electric Company                        | Non-Executive  |
|                        | Robinsons Retail Holdings, Inc.                | Executive  |
| James L. Go            | Oriental Petroleum and<br>Minerals Corporation | Executive, Chairman  |
|                        | Philippine Long Distance and Telephone Company | Non-Executive  |
|                        | Manila Electric Company                        | Non-Executive  |
|                        | Robinsons Retail Holdings, Inc.                | Executive  |
| Lance Y. Gokongwei     | Oriental Petroleum and<br>Minerals Corporation | Non-Executive  |
|                        | Manila Electric Company                        | Non-Executive  |
|                        | Robinsons Retail Holdings, Inc.                | Executive  |
| Robina Gokongwei-Pe    | Robinsons Retail Holdings, Inc.                | Executive  |
| Ricardo J. Romulo      | SM Development Corporation                     | Independent Director   |
| Jose T. Pardo          | Philippine Stock Exchange, Inc.                | Executive, Chairman  |
|                        | Philippine Savings Bank                        | Executive, Chairman  |
|                        | Philippine Seven Corporation                   | Independent Director, Chairman   |

### (iii) Relationship within the Company and its Group

Provide details, as and if applicable, of any relation among the members of the Board of Directors, which links them to significant shareholders in the company and/or in its group:

| Director's Name           | Name of the Significant Shareholder | Description of the Relationship     |
|---------------------------|-------------------------------------|-------------------------------------|
| James L. Go               | John Gokongwei, Jr.                 | James L. Go is the brother of       |
|                           |                                     | John L. Gokongwei, Jr.              |
| Lance Y. Gokongwei        | John Gokongwei, Jr.                 | Lance Y. Gokongwei is the son of    |
|                           |                                     | John L. Gokongwei, Jr.              |
| Lily Ngo-Chua             | John Gokongwei, Jr.                 | Lily Ngo-Chua is the sister of John |
|                           |                                     | L. Gokongwei, Jr.                   |
| Robina Gokongwei-Pe       | John Gokongwei, Jr.                 | Robina Gokongwei-Pe is the          |
|                           |                                     | daughter of John L. Gokongwei,      |
|                           |                                     | Jr.                                 |
| Johnson Robert G. Go, Jr. | John Gokongwei, Jr.                 | Johnson Robert G. Go, Jr. is the    |
|                           |                                     | nephew of John L. Gokongwei, Jr.    |
| Patrick Henry C. Go       | John Gokongwei Jr.                  | Patrick Henry C. Go is the          |
|                           |                                     | nephew of John L. Gokongwei, Jr.    |

(iv) Has the company set a limit on the number of board seats in other companies (publicly listed, ordinary and companies with secondary license) that an individual director or CEO may hold simultaneously? In particular, is the limit of five board seats in other publicly listed companies imposed and observed? If yes, briefly describe other guidelines:

The Board may consider the adoption of guidelines on the number of directorships that its members can hold in stock and non-stock Corporations. Guidelines observed are stated in Article III Section A.8 of the Revised Corporate Governance Manual.

|                           | Guidelines  | Maximum Number of<br>Directorships in other<br>companies                               |
|---------------------------|---|--|
| <b>Executive Director</b> | A Director shall exercise due   | The Board may consider the   |
| Non-Executive Director    | discretion in accepting and   | adoption of guidelines on the  |
| CEO                       | holding directorships and officerships in other corporations. A Director may hold any number of directorships or officerships outside the Company provided that, in the Director's opinion, these other positions do not detract or compromise the Director's capacity to diligently perform his duties as a Director of the Company and compliant with the limit that may be set by the Board. | number of directorships that its members can hold in stock and non-stock Corporations. |

#### (c) Shareholding in the Company

Complete the following table on the members of the company's Board of Directors who directly and indirectly own shares in the company:

(as of December 31, 2016)

|                           |                         | Number of                 | % of          |
|---------------------------|-------------------------|---------------------------|---------------|
| Name of Director          | Number of Direct Shares | Indirect shares / Through | Capital       |
|                           |                         | (name of record owner)    | Stock         |
| John L. Gokongwei, Jr.    | <u>58,007,718</u>       |                           | 0.81%         |
| James L. Go               | 148,679,656             |                           | 2.08%         |
| Lance Y. Gokongwei        | 541,838,575             |                           | 7.56%         |
| Lily Ngo-Chua             | 388,018                 |                           | 0.01%         |
| Patrick Henry C. Go       | 93,500                  |                           | 0.00%         |
| Robina Y. Gokongwei-Pe    | 179,460,000             |                           | 2.51%         |
| Johnson Robert G. Go, Jr. | 1                       |                           | 0.00%         |
| Ricardo J. Romulo         | 1                       |                           | 0.00%         |
| Cornelio T. Peralta       | 11,000                  |                           | 0.00%         |
| Jose T. Pardo             | 1                       |                           | 0.00%         |
| Renato De Guzman          | 1                       |                           | 0.00%         |
| TOTAL                     | <u>928,478,471</u>      |                           | <u>12.97%</u> |

# 2) Chairman and CEO

| (a) | Do different persons assume the role of Chairman of the Board of Directors and CEO? If no, describe the checks |
|-----|--|
|     | and balances laid down to ensure that the Board gets the benefit of independent views.                         |

| ⁄es |  | No | ✓ |
|-----|--|----|---|
|-----|--|----|---|

The roles and responsibilities of the Chairman of the Board of Directors and CEO are defined in the By-Laws and Revised Corporate Governance Manual to ensure that the Board gets independent views and perspectives.

#### **Identify the Chairman and CEO:**

| Chairman of the Board | James L. Go |
|-----------------------|-------------|
| CEO                   | James L. Go |

#### (b) Roles, Accountabilities and Deliverables

#### Define and clarify the roles, accountabilities and deliverables of the Chairman and CEO.

The roles of Chairman and the Chief Executive Officer (CEO) may be separated in order to foster an appropriate balance of power, increased accountability, and better capacity for independent decision-making by the Board. A clear delineation of functions should be made between the Chairman and CEO upon their election.

If the roles of Chairman and CEO are unified, the proper checks and balances shall be laid down to ensure that the Board gets the benefit of independent views and perspectives.

|      | Chairman  | Chief Executive Officer  |
|------|---|--|
| Role | <ol> <li>Ensure that the meetings of the Board are held in accordance with the By-Laws or as the Chairman may deem necessary.</li> <li>Supervise the preparation of the agenda of the meeting in coordination with the Corporate Secretary, taking into consideration the suggestions of the Directors and Management.</li> <li>Maintain qualitative and timely lines of communication and information between the Board and Management.</li> <li>Provide leadership to the Board and ensure that the Board works effectively and performs its duties responsibly.</li> </ol> | <ol> <li>The CEO shall have general care, management and administration of the business operations of the Company. He shall ensure that:         <ul> <li>(a) the business and affairs of the Company are managed in a sound and prudent manner; and</li> <li>(b) operational, financial and internal controls are adequate and effective to ensure reliability and integrity of financial and operational information, effectiveness and efficiency of operations, safeguarding of assets and compliance with laws, rules, regulations and contracts.</li> </ul> </li> <li>The CEO shall provide leadership for Management in developing and implementing business strategies, plans and budgets to the extent approved by the Board. He shall provide the Board with a balanced and understandable account of the</li> </ol> |

|                  |   | Company's performance, financial condition, results of operations and prospects on a regular basis.  |
|------------------|---|--|
| Accountabilities | See above   |  |
| Deliverables     | <ol> <li>Agenda for the meetings</li> <li>Statement of Management's         Responsibility for audited financial         statements</li> <li>SEC Form 17-A and 17-Q</li> <li>Other reports required by law</li> </ol> | Statement of Management's     Responsibility for audited     financial statements     SEC Form 17-A and 17-Q     Other reports required by law |

# 3) Explain how the board of directors plans for the succession of the CEO/Managing Director/President and the top key management positions?

One of the Company's core organizational systems is the Advancement Planning (AP) system. The AP system is an ongoing process of identifying, assessing, and developing talents to ensure leadership continuity for all key positions and providing opportunities for key talents to grow within the organization. Incumbents / identified successors are assessed on 2 elements: performance over time and potential. Moreover, each identified successor is assessed based on his/her level of readiness to occupy the higher role. Specific development interventions per successor are also identified as part of the process. Every year, the AP System is reviewed by HR and top management to check whether the planned development interventions took place, and if the level of readiness of identified successors has progressed, among others.

The Competency-Based System and Performance Management System are two other core organizational systems that we have in place which allow the company to properly utilize the Advanced Planning System.

#### 4) Other Executive, Non-Executive and Independent Directors

Does the company have a policy of ensuring diversity of experience and background of directors in the board? Please explain.

Yes

The Board, with the assistance of the Governance, Nomination and Election Committee, implements a nomination and election process to ensure that all shareholders are given the opportunity to nominate and elect directors and to ensure a mix of knowledge, expertise, experience and balance among independent, non-executive and executive competent Directors who can add value and contribute independent judgment to the formulation of sound corporate strategies and policies.

Does it ensure that at least one non-executive director has an experience in the sector or industry the company belongs to? Please explain.

Yes

Qualification for directorship requires that the director must have a practical understanding of the business of the Corporation and must be a member of good standing in relevant industry, business or professional organizations. The Company has non-executive directors that are well experienced that allow them to give objective views, perspectives, and decisions on matters raised to the Board.

Define and clarify the roles, accountabilities and deliverables of the Executive, Non-Executive and Independent Directors:

|      | Executive   | Non-Executive | Independent<br>Director |
|------|---|---------------|-------------------------|
| Role | A Director's Office is one of trust and confidence. A Director should act in the best interest of the Company in a manner characterized by transparency, accountability, and fairness. He should also exercise leadership, prudence, and integrity in directing the Company towards sustained progress.  A Director should observe the following norms of   | Same          | Same                    |
|      | conduct:  1. Conduct fair business transactions with the Company, and ensure that his personal interest does not conflict with the interests of the Company. The basic principle to be observed is that a director should not use his position to profit or gain some benefit or advantage for himself and/or his related interests. He should avoid situations that may compromise his impartiality. If an actual or potential conflict of interest may arise on the part of a director, he should fully and immediately disclose it and should not participate in the decision-making process. A director who has a continuing material conflict of interest should seriously consider resigning from his position. A conflict of interest shall be considered material if the director's personal or business interest is antagonistic to that of the Company, or stands to acquire or gain financial advantage at the expense of the Company. |               |                         |
|      | <ol> <li>Devote the time and attention necessary to properly and effectively perform his duties and responsibilities. A director should devote sufficient time to familiarize himself with the Company's business. He should be constantly aware of and knowledgeable with the Company's operations to enable him to meaningfully contribute to the Board's work. He should attend at least 75% of the Board meetings and actively participate in Board and committee meetings, review meeting materials and, if called for, ask questions or seek explanation.</li> <li>Act judiciously. Before deciding on any matter brought before the Board, a director</li> </ol>   |               |                         |

should carefully evaluate the issues and, if necessary, make inquiries and request clarification. 4. Exercise independent judgment. A director should view each problem or situation objectively. If a disagreement with other Directors arises, he should carefully evaluate and explain his position. He should not be afraid to take an unpopular position. Corollary, he should support plans and ideas that he thinks are beneficial to the Company. 5. Have a working knowledge of the statutory and regulatory requirements that affect the Company, including its articles incorporation and By-Laws, the rules and regulations of the Commission and, where applicable, the requirements of relevant regulatory agencies. A director should also keep abreast with industry developments and business trends in order to promote the Company's competitiveness. 6. Observe confidentiality. A director should keep secure and confidential all non-public information he may acquire or learn by reason of his position as director. He should not reveal confidential information unauthorized persons without the authority of the Board. On the other hand, a Director should not take advantage for himself and/or his related interests or benefit from knowledge which is not generally available to the market. 7. Have a working knowledge of the Company's control systems. A director shall ensure the continuing soundness, effectiveness, and adequacy of the Company's control environment. 8. Disclose to the Philippine Stock Exchange (PSE) and the Securities and Exchange Commission (SEC) the trading of the corporation's shares by directors, officers (or persons performing similar functions) and controlling shareholders. This shall also include the disclosure of the Corporation's purchase of its shares from the market (e.g. share buy-back program). Accountabilities See above See above See above

| Deliverables | 1. | Exercises the powers of the Board of Directors as stated in the By-Laws. | Exercises powers | of     | the<br>the | 1. | Exercises the powers of the |
|--------------|----|--|------------------|--------|------------|----|-----------------------------|
|              |    |  | Board of         | Dire   | ctors      |    | Board of                    |
|              | 2. | Executes all resolutions and the minutes of the                          | as stated i      | in the | e By-      |    | Directors as                |
|              |    | meetings of the Board of Directors.                                      | Laws.            |        |            |    | stated in the By-           |
|              |    |  |                  |        |            |    | Laws.                       |
|              |    |  |                  |        |            | 2. | Submits at the              |
|              |    |  |                  |        |            |    | time of his                 |
|              |    |  |                  |        |            |    | election a                  |
|              |    |  |                  |        |            |    | certification               |
|              |    |  |                  |        |            |    | confirming that             |
|              |    |  |                  |        |            |    | he possesses                |
|              |    |  |                  |        |            |    | the                         |
|              |    |  |                  |        |            |    | qualifications              |
|              |    |  |                  |        |            |    | and none of the             |
|              |    |  |                  |        |            |    | disqualifications           |
|              |    |  |                  |        |            |    | to serve as an              |
|              |    |  |                  |        |            |    | independent                 |
|              |    |  |                  |        |            |    | director of the             |
|              |    |  |                  |        |            |    | Company.                    |

#### Provide the company's definition of "independence" and describe the company's compliance to the definition.

An independent director is a person who, apart from his fees and shareholdings, is independent of management and free from any business or other relationship which could, or could reasonably be perceived to, materially interfere with his exercise of independent judgment in carrying out his responsibilities as a director in the Company and includes, among others, any person who:

- 1. Is not a director or officer or substantial stockholder of the Company or of its related companies or any of its substantial shareholders except when the same shall be an independent director of any of the foregoing;
- 2. Does not own more than two percent (2%) of the shares of the Company and/or its related companies or any of its substantial shareholders;
- 3. Is not a relative of any director, officer or substantial shareholder of the Company, any of its related companies or any of its substantial shareholders. For this purpose, relatives include spouse, parent, child, brother, sister, and the spouse of such child, brother or sister;
- 4. Is not acting as a nominee or representative of any director or substantial shareholder of the Company, and/or any of its related companies and/or any of its substantial shareholders, pursuant to a Deed of Trust or under any contract or arrangement;
- 5. Has not been employed in any executive capacity by the Company, any of its related companies and/or by any of its substantial shareholders within the last two (2) years.
- 6. Is not retained, either personally or through his firm or any similar entity, as professional adviser, by the Company, any of its related companies and/or any of its substantial shareholders, within the last two (2) years; or
- 7. Has not engaged and does not engage in any transaction with the Company and/or with any of its related companies and/or with any of its substantial shareholders, whether by himself and/or with other persons and/or through a firm of which he is a partner and/or a company of which he is a director or substantial shareholder, other than transactions which are conducted at arm's length and are immaterial.

Does the company have a term limit of five consecutive years for independent directors? If after two years, the company wishes to bring back an independent director who had served for five years, does it limit the term for no more than four additional years? Please explain.

The Company complies with the Corporation Code, Securities Regulation Code, its by-laws and Corporate Governance Manual in the election of independent directors.

#### 5) Changes in the Board of Directors (Executive, Non-Executive and Independent Directors)

# (a) Resignation/Death/Removal

Indicate any changes in the composition of the Board of Directors that happened during the period:

| Name            | Position | Date of Cessation | Reason |
|-----------------|----------|-------------------|--------|
| Not applicable. |          |                   |        |

#### (b) Selection/Appointment, Re-election, Disqualification, Removal, Reinstatement and Suspension

Describe the procedures for the selection/appointment, re-election, disqualification, removal, reinstatement and suspension of the members of the Board of Directors. Provide details of the processes adopted (including the frequency of election) and the criteria employed in each procedure:

| Procedure                       | Process Adopted   | Criteria  |  |  |  |
|---------------------------------|---|---|--|--|--|
| a. Selection/Appointment        |   |   |  |  |  |
| (i) Executive Directors         | The directors of the Company shall be elected by plurality vote at the annual meeting of the stockholders for the year at which a quorum is present. At each election for directors, every stock holder shall have the right to vote, in person or by proxy, the number of shares owned by him for as many persons as there are directors to be elected, or to cumulate his votes by giving one candidate as many votes as the number of such directors multiplied by the number of shares shall equal, or by distributing such votes as the same principle among any number of candidates. | <ul> <li>Must own at least one share of the capital stock of the Company in his own name.</li> <li>A majority of the directors must be residents of the Philippines.</li> <li>He must not have been convicted by final judgment of an offense punishable by imprisonment for a period exceeding six (6) years or a violation of the Corporation Code, committed within five years before the date of his election.</li> <li>He must be of legal age.</li> </ul> |  |  |  |
| (ii) Non-Executive<br>Directors | The directors of the Company shall be elected by plurality vote at the annual meeting of the stockholders for the year at which a quorum is present. At each election for directors, every stock holder shall have the right to vote, in person or by proxy, the number of shares owned by him for as many persons as there are directors to be elected, or to cumulate his votes by giving one candidate as many votes as the number of such directors multiplied by the number of shares shall equal, or by distributing such votes as the same principle among any number of candidates. | <ul> <li>Must own at least one share of the capital stock of the Company in his own name.</li> <li>A majority of the directors must be residents of the Philippines.</li> <li>He must not have been convicted by final judgment of an offense punishable by imprisonment for a period exceeding six (6) years or a violation of the Corporation Code, committed within five years before the date of his election.</li> <li>He must be of legal age.</li> </ul> |  |  |  |
| (iii) Independent<br>Directors  | 1. The Nomination Committee (the "Committee") shall have at least three (3)   | An independent director shall have the following qualifications:  |  |  |  |

- members, one of whom is an independent director. It shall promulgate the guidelines or criteria to govern the conduct of the nomination. The same shall be properly disclosed in the Company's information or proxy statement or such other reports required to be submitted to the Commission.
- 2. Nomination of independent director/s shall be conducted by the Committee prior to a stockholders' meeting. All recommendations shall be signed by the nominating stockholders together with the acceptance and conformity by the would-be nominees.
- 3. The Committee shall pre-screen the qualifications and prepare a final list of all candidates and put in place screening policies and parameters to enable it to effectively review the qualifications of the nominees for independent director/s.
- 4. After the nomination, the Committee shall prepare a Final List of Candidates which shall contain all the information about all the nominees for independent directors, as required under Part IV (A) and (C) of Annex "C" of SRC Rule 12, which list, shall be made available to the Commission and to all stockholders through the filing and distribution of the Information Statement, in accordance with SRC Rule 20, or in such other reports the Company is required to submit to the Commission. The name of the person or group of persons who recommended the nomination of the independent director shall be identified in such report including any relationship with the nominee.
- 5. Only nominees whose names appear on the Final List of Candidates shall be eligible for election as independent director/s. No other nomination shall be entertained after the Final List of Candidates shall have been prepared. No further nominations shall be entertained nor allowed on the floor during the actual annual stockholders' meeting.
- 6. Election of Independent Director/s
- 6.1 Except as those required under this Rule and subject to pertinent existing laws, rules and regulations of the Commission, the conduct of

- 1.1. He shall have at least one (1) share of stock of the Company;
- 1.2. He shall be at least a college graduate or he has sufficient management experience to substitute for such formal education or he shall have been engaged or exposed to the business of the Company for at least five (5) years;
- 1.3. He shall be twenty one (21) years old up to seventy (70) years old, however, due consideration shall be given to qualified independent directors up to the age of eighty (80);
- He shall have been proven to possess integrity and probity;
   and
- 1.5. He shall be assiduous.

|                                 |   | T  |
|---------------------------------|---|--|
|                                 | the election of independent director/s shall be made in accordance with the standard election procedures of the company or its by-laws.   |  |
|                                 | 6.2 It shall be the responsibility of the Chairman of the Meeting to inform all stockholders in attendance of the mandatory requirement of electing independent director/s. He shall ensure that independent director/s is elected during the stockholders' meeting.    |  |
|                                 | 6.3 Specific slot/s for independent directors shall not be filled-up by unqualified nominees. 6.4 In case of failure of election for independent director/s, the Chairman of the Meeting shall call a separate election during the same meeting to fill up the vacancy. |  |
| b. Re-appointment               |   |  |
| (i) Executive Directors         | Same process as stated above for selection/appointment of Executive Directors   | Same criteria as stated above for selection/appointment of Executive Directors   |
| (ii) Non-Executive<br>Directors | Same process as stated above for selection/appointment of Non-Executive Directors   | Same criteria as stated above for selection/appointment of Non-Executive Directors   |
| (iii) Independent<br>Directors  | Same process as stated above for selection/appointment of Independent Directors   | Same criteria as stated above for selection/appointment of Independent Directors   |
| c. Permanent Disqualific        | cation  |  |
| (i) Executive Directors         |   | He must not have been convicted by final judgment of an offense punishable by imprisonment for a period exceeding six (6) years or a violation of the Corporation Code, committed within five years before the date of his election.   |
| (ii) Non-Executive<br>Directors |   | He must not have been convicted by final judgment of an offense punishable by imprisonment for a period exceeding six (6) years or a violation of the Corporation Code, committed within five years before the date of his election.   |
| (iii) Independent<br>Directors  |   | No person convicted by final judgment of an offense punishable by imprisonment for a period exceeding six (6) years, or a violation of the Corporation Code, committed within five (5) years prior to the date of his election, shall qualify as an independent director. This is without prejudice to other disqualifications which |

the Company's Manual Corporate Governance provides. d. Temporary Disqualification The Board may provide for the (i) Executive Directors temporary disqualification of a Director for any of the following reasons: 1.1. Refusal to comply with the disclosure requirements of the Securities Regulation Code and its Implementing Rules Regulations. This and disqualification shall be in effect as long as his refusal persists; 1.2. Absence in more than fifty percent (50%) of all regular and special meetings of the Board during his incumbency, or any twelve (12) month period during said incumbency, unless the absence is due to illness, death in the immediate family, or serious accident. This disqualification applies the purposes of succeeding election; 1.3. Dismissal/termination cause as Director of any Company covered by this Code. This disqualification shall be in effect until he has cleared himself of involvement in the cause that gave rise to his dismissal or termination. 1.4. If the beneficial equity ownership of an Independent Director in the Company or its subsidiaries and affiliates exceeds two percent of its subscribed capital stock. The disqualification shall be lifted if the limit is later complied with. 1.5. If any of the judgments or orders cited in the grounds for

|                                 | permanent disqualification   |
|---------------------------------|--|
|                                 | has not yet become final.  |
|                                 | 1.6. A temporarily disqualified Director shall, within sixty (60) business days from such disqualification, take the appropriate action to remedy or correct the disqualification. If he fails or refuses to do so for unjustified reasons, the disqualification shall become permanent. |
| (ii) Non-Executive<br>Directors | The Board may provide for the temporary disqualification of a Director for any of the following reasons:   |
|                                 | 1.1. Refusal to comply with the disclosure requirements of the Securities Regulation Code and its Implementing Rules and Regulations. This disqualification shall be in effect as long as his refusal persists;  |
|                                 | 1.2. If the beneficial equity ownership of an Independent Director in the Company or its subsidiaries and affiliates exceeds two percent of its subscribed capital stock. The disqualification shall be lifted if the limit is later complied with.                                      |
|                                 | 1.3. If any of the judgments or orders cited in the grounds for permanent disqualification has not yet become final.   |
|                                 | A temporarily disqualified Director shall, within sixty (60) business days from such disqualification, take the appropriate action to remedy or correct the disqualification. If he fails or refuses to do so for unjustified reasons, the disqualification shall become permanent.      |

|   | He shall be disqualified during his tenure under the following  |
|---|---|
|   | Tenure under the iollowing i  |
|   | instances or causes:  |
|   |   |
|   | 2.1. He becomes an officer or employee of the corporation where he is such member of the board of directors/trustees, or becomes any of the persons enumerated under letter (A) hereof;   |
|   | 2.2. His beneficial security ownership exceeds two percent (2%) of the outstanding capital stock of the Company where he is such director;  |
|   | 2.3. Fails, without any justifiable cause, to attend at least 50% of the total number of Board meetings during his incumbency unless such absences are due to grave illness or death of an immediate family;  |
|   | Such other disqualifications that the Corporate Governance Manual provides.   |
|   |   |
| It must take place either at a regular meeting or special meeting of the stockholders or members called for the purpose:                                      |   |
| <ul><li>2. There must be previous notice to the stockholders or members of the intention to remove;</li><li>3. The removal must be by a vote of the</li></ul> |   |
| Capital Stock or 2/3 of members.  4. The director may be removed with or without cause unless he was elected by the minority,                                 |   |
| for removal.  |   |
| 1. It must take place either at a regular meeting or special meeting of the stockholders or members called for the purpose;                                   |   |
| <ul><li>2. There must be previous notice to the stockholders or members of the intention to remove;</li><li>3. The removal must be by a vote of the</li></ul> |   |
|   | or special meeting of the stockholders or members called for the purpose;  2. There must be previous notice to the stockholders or members of the intention to remove;  3. The removal must be by a vote of the stockholders representing 2/3 of Outstanding Capital Stock or 2/3 of members.  4. The director may be removed with or without cause unless he was elected by the minority, in which case, it is required that there is cause for removal.  1. It must take place either at a regular meeting or special meeting of the stockholders or members called for the purpose;  2. There must be previous notice to the stockholders or members of the intention to |

|                                 | stockholders representing 2/3 of Outstanding Capital Stock or 2/3 of members.  4. The director may be removed with or without cause unless he was elected by the minority, in which case, it is required that there is cause for removal.  |  |
|---------------------------------|--|--|
| (iii) Independent<br>Directors  | In case of resignation, disqualification or cessation of independent directorship and only after notice has been made with the Commission within five (5) days from such resignation, disqualification or cessation, the vacancy shall be filled by the vote of at least a majority of the remaining directors, if still constituting a quorum, upon the nomination of the Committee otherwise, said vacancies shall be filled by the stockholders in a regular or special meeting called for that purpose. An independent director so elected to fill a vacancy shall serve only for the unexpired term of his predecessor in office. |  |
| f. Re-instatement               |  |  |
| (i) Executive Directors         | Same process as stated above for selection/appointment of Executive Directors  | Same criteria as stated above for selection/appointment of Executive Directors     |
| (ii) Non-Executive<br>Directors | Same process as stated above for selection/appointment of Non-Executive Directors  | Same criteria as stated above for selection/appointment of Non-Executive Directors |
| (iii) Independent<br>Directors  | Same process as stated above for selection/appointment of Independent Directors  | Same criteria as stated above for selection/appointment of Independent Directors   |
| g. Suspension                   |  |  |
| (i) Executive Directors         | Same process as stated above for selection/appointment of Executive Directors  | Same criteria as stated above for selection/appointment of Executive Directors     |
| (ii) Non-Executive<br>Directors | Same process as stated above for selection/appointment of Non-Executive Directors  | Same criteria as stated above for selection/appointment of Non-Executive Directors |
| (iii) Independent<br>Directors  | Same process as stated above for selection/appointment of Independent Directors  | Same criteria as stated above for selection/appointment of Independent Directors   |

#### Voting Result of the last Annual General Meeting (held last June 9, 2016)

| Nominee                   | Votes In             | Favor         | Votes             | Against      | Votes Al  | ostaining    |
|---------------------------|----------------------|---------------|-------------------|--------------|-----------|--------------|
|                           | Number of            | % to          | Number of         | % to         | Number of | % to         |
|                           | shares               | Outstanding   | shares            | Outstanding  | shares    | Outstanding  |
| John L. Gokongwei         | 8,821,624,283        | <u>43.19%</u> | 51,632,614        | <u>0.46%</u> | <u>0</u>  | <u>0.00%</u> |
| James L. Go               | 8,806,296,222        | <u>43.06%</u> | 66,960,675        | <u>0.60%</u> | <u>0</u>  | <u>0.00%</u> |
| Lance Y. Gokongwei        | 8,823,042,123        | <u>43.21%</u> | 50,214,774        | <u>0.45%</u> | <u>0</u>  | <u>0.00%</u> |
| Lily Ngo-Chua             | <u>8,865,182,289</u> | <u>43.58%</u> | <u>8,074,608</u>  | <u>0.07%</u> | <u>0</u>  | <u>0.00%</u> |
| Patrick Henry C. Go       | 8,871,518,187        | <u>43.64%</u> | <u>1,738,710</u>  | <u>0.02%</u> | <u>0</u>  | <u>0.00%</u> |
| Johnson Robert G. Go, Jr. | 8,803,317,134        | <u>43.03%</u> | <u>69,939,763</u> | <u>0.63%</u> | <u>0</u>  | <u>0.00%</u> |
| Robina Y. Gokongwei-Pe    | 8,858,265,429        | <u>43.52%</u> | 14,991,468        | <u>0.13%</u> | <u>0</u>  | <u>0.00%</u> |
| Ricardo J. Romulo         | 8,848,042,927        | <u>43.43%</u> | 25,213,970        | <u>0.23%</u> | <u>0</u>  | <u>0.00%</u> |
| Cornelio T. Peralta       | 8,869,425,426        | <u>43.62%</u> | <u>3,831,471</u>  | <u>0.03%</u> | <u>0</u>  | <u>0.00%</u> |
| Jose T. Pardo             | 8,859,046,676        | <u>43.53%</u> | 14,210,221        | <u>0.13%</u> | <u>0</u>  | <u>0.00%</u> |
| Renato De Guzman          | <u>8,853,101,065</u> | <u>43.48%</u> | <u>20,115,832</u> | <u>0.18%</u> | <u>0</u>  | <u>0.00%</u> |

#### 6) Orientation and Education Program

#### (a) Disclose details of the company's orientation program for new directors, if any.

New directors receive appropriate orientation from the Corporate Secretary when first appointed to the Board. The directors are likewise given an orientation kit that includes the latest Annual Report, Definitive Information Statement, relevant disclosures to the SEC and PSE, Revised Corporate Governance Manual, related governance policies, etc. This is to ensure that new Directors become familiar with the Company's business processes.

# (b) State any in-house training and external courses attended by Directors and Senior Management<sup>3</sup> for the past three (3) years:

The John Gokongwei Institute for Leadership and Enterprise Development or JG-ILED is the integrated leadership platform for systematic and sustainable development programs of the conglomerate. JG-ILED was established in 2005 with the following objectives: to demonstrate the enterprise commitment to continued learning, organizational growth and career development; to enable leaders to develop strategies for competitiveness, and to develop and grow our employees and create a deep bench of talents.

Under JG-ILED is the Management Development Program (MDP) which aims to enhance the leadership capability and business acumen of all JGS leaders. The following are programs under MDP: Finance for Senior Executives, Strategic Communication Program, Executive Coaching Program, and Advanced Negotiation Skills. Our leadership core has attended these programs. Three new programs were launched recently, namely: Leading and Managing Change, Strategy Planning and Execution and Becoming People Leaders.

Aside from JG-ILED, key business units implement their respective and targeted continuing education programs for their key executives / managers.

<sup>&</sup>lt;sup>3</sup> Senior Management refers to the CEO and other persons having authority and responsibility for planning, directing and controlling the activities of the company.

## (c) Continuing education programs for directors: programs and seminars and roundtables attended during the year.

| Name of Director/Officer | Date of<br>Training  | Program  | Name of Training<br>Institution |
|--------------------------|----------------------|--|---------------------------------|
| John L. Gokongwei, Jr.   | 2015 onwards         | Exempted <sup>4</sup>  | Institution                     |
|                          | June 17, 2014        | Creating Advantage Through<br>Governance   | SGV & Co.                       |
|                          | August 13, 2013      | Lecture on Tax Updates   | SGV & Co.                       |
| James L. Go              | 2015 onwards         | Exempted <sup>5</sup>  |                                 |
|                          | June 17, 2014        | Creating Advantage Through Governance  | SGV & Co.                       |
|                          | August 13, 2013      | Lecture on Tax Updates   | SGV & Co.                       |
| Lance Y. Gokongwei       | Dec. 1, 2016         | Sustainability and ESG   | thepurposebusiness              |
|                          | November 25,<br>2015 | Updates on Philippine Practices on<br>Corporate Governance & Enterprise Risk<br>Management | SGV & Co.                       |
|                          | June 17, 2014        | Creating Advantage Through Governance  | SGV & Co.                       |
|                          | August 13, 2013      | Lecture on Tax Updates   | SGV & Co.                       |
| Patrick Henry C. Go      | Dec. 1, 2016         | Sustainability and ESG   | thepurposebusiness              |
|                          | November 25,<br>2015 | Updates on Philippine Practices on<br>Corporate Governance & Enterprise Risk<br>Management | SGV & Co.                       |
|                          | June 17, 2014        | Creating Advantage Through Governance  | SGV & Co.                       |
|                          | August 13, 2013      | Lecture on Tax Updates   | SGV & Co.                       |
| Lily G. Ngochua          | Dec. 1, 2016         | Sustainability and ESG   | thepurposebusiness              |
|                          | November 25,<br>2015 | Updates on Philippine Practices on<br>Corporate Governance & Enterprise Risk<br>Management | SGV & Co.                       |
|                          | June 17, 2014        | Creating Advantage Through Governance  | SGV & Co.                       |

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<sup>&</sup>lt;sup>4</sup> The SEC resolved to grant the request of the Company for Mr. John L. Gokongwei, Jr. to be permanently exempted from the corporate governance training requirement as per memo dated November 12, 2015 signed by Director Justina F. Callangan.

<sup>&</sup>lt;sup>5</sup> The SEC resolved to grant the request of the Company for Mr. James L. Go to be permanently exempted from the corporate governance training requirement as per memo dated November 12, 2015 signed by Director Justina F. Callangan.

| Robina Y. Gokongwei-Pe    | Dec. 1, 2016                | Sustainability and ESG                                      | thepurposebusiness              |
|---------------------------|-----------------------------|---|---------------------------------|
|                           | June 17, 2014               | Creating Advantage Through Governance                       | SGV & Co.                       |
| Johnson Robert G. Go, Jr. | Dec. 1, 2016                | Sustainability and ESG                                      | thepurposebusiness              |
|                           | August 13, 2013             | Lecture on Tax Updates                                      | SGV & Co.                       |
| Ricardo J. Romulo         | Dec. 1, 2016                | Sustainability and ESG                                      | thepurposebusiness              |
|                           | November 13,<br>2012        | Accounting Standards Updates Tax Updates                    | SGV & Co.                       |
|                           | February 23,<br>2012        | Lex Mundi 2012 Asia/ Pacific Regional<br>Conference         | Lex Mundi/ Romulo<br>Law Office |
|                           | February 24,<br>2012        | Insurance/ Reinsurance and Antitrust, Competition and Trade |                                 |
| Cornelio T. Peralta       | Dec. 1, 2016                | Sustainability and ESG                                      | thepurposebusiness              |
|                           | November 13,<br>2012        | Accounting Standards Updates Tax Updates                    | SGV & Co.                       |
| Jose T. Pardo             | 2015- onwards  November 13, | Exempted <sup>6</sup> Accounting Standards Updates          | SGV & Co.                       |
|                           | 2012                        | Tax Updates   |                                 |

## **B.** CODE OF BUSINESS CONDUCT & ETHICS

1) Discuss briefly the company's policies on the following business conduct or ethics affecting directors, senior management and employees:

| В  | usiness Conduct &<br>Ethics                 | Directors   | Senior<br>Management | Employees |
|----|---|---|----------------------|-----------|
| 1. | Conflict of Interest                        | The Company's Code of Business Conduct and Conflicts of Interest Policy require employees to make a conscious effort to avoid conflict of interest situations; that his judgment and discretion is not influenced by considerations of personal gain or benefit. A conflict of interest may also occur because of the actions, employment, or investments of an immediate family member of an employee. | Same                 | Same      |
| 2. | Conduct of<br>Business and Fair<br>Dealings | The Company's employees that recommend, endorse, or approve the procurement or / sale of goods and services should make a conscious effort to avoid any conflict of interest situation in transactions that they are involved in.   | Same                 | Same      |

<sup>&</sup>lt;sup>6</sup> The SEC resolved to grant the request of Philippine Savings Bank (PSB) for Mr. Jose T. Pardo to be permanently exempted from the corporate governance training requirement as per memo dated December 10, 2015 signed by Director Justina F. Callangan.

| 3. | Receipt of gifts from third parties                              | The Company discourages the acceptance of gifts. However, gifts like advertising novelties maybe given or accepted during the Christmas season. However, accepted gift with estimated value over Php2,000 must be disclosed to the Conflicts of Interest Committee.  | Same | Same |
|----|--|--|------|------|
| 4. | Compliance with<br>Laws &<br>Regulations                         | The Company ensures that all transactions comply with relevant laws and regulations. Any deficiencies are immediately rectified.   | Same | Same |
| 5. | Respect for Trade<br>Secrets/Use of<br>Non-public<br>Information | The Company has policies that ensure proper and authorized disclosure of confidential information. Disclosures to the public can only be done after disclosure to the SEC and PSE by the Company's authorized officers.  | Same | Same |
| 6. | Use of Company<br>Funds, Assets and<br>Information               | Employees are required to safeguard Company resources and assets with honesty and integrity. Employees must ensure that these assets are efficiently, effectively, and responsibly utilized.   | Same | Same |
| 7. | Employment &<br>Labor Laws &<br>Policies                         | The Company's Human Resources Unit ensures compliance with employment and labor laws and policies.   | Same | Same |
| 8. | Disciplinary action  | Violation of any provision of the Code of Business Conduct may result to disciplinary action, including dismissal and reimbursement for any loss to the Company that resulted from the employee's action. If appropriate, a violation may result in legal action against the employee or referral to the appropriate government authorities. | Same | Same |
| 9. | Whistle Blower   | Any employee may discuss or disclose in writing any concern on potential violation of the Code of Business Conduct with the Conflicts of Interest Committee. Reports or disclosures can be made in writing or by email using the following contact details:  | Same | Same |
|    |  | a. email address CICOM@jgsummit.com.ph b. fax number 395-3888 c. mailing address Must be sent in a sealed envelope clearly marked "Strictly Private and Confidential-To Be Opened by Addressee Only". CICOM JG Summit Holdings, Inc. 44th Flr. Robinsons Equitable Tower ADB Avenue, Cor., Poveda Road, Pasig City                           |      |      |
|    |  | The complaint shall be filed using the Complaint/Disclosure Form (CDF) available in the company website.  All information received in connection with the reports or disclosures shall be strictly confidential and shall not be disclosed to any person without prior consent of CICOM.   |      |      |

| 10. Conflict Resolution | The Conflicts of Interest Committee submits              | Same | Same |
|-------------------------|--|------|------|
|                         | recommendations on courses of action to be taken         |      |      |
|                         | on conflicts of interest situations. Decision is done by |      |      |
|                         | the Executive Committee.                                 |      |      |

#### 2) Has the code of ethics or conduct been disseminated to all directors, senior management, and employees?

Yes. The Company's Code of Business Conduct has been disseminated to all directors, senior management, and employees.

#### 3) Discuss how the company implements and monitors compliance with the code of ethics or conduct.

All new employees undergo an orientation program to familiarize themselves with the Code. Relevant disclosure and compliance statements are likewise secured prior employment or engagement with the Company. Further, all concerned employees of the Conglomerate are required to comply with the Annual Self-Disclosure Activity. Employees with the following position levels or functions are required to accomplish and submit the Handwritten Self-Disclosure Form (HSDF) to the Business Unit or Corporate Human within 15 days after the end of each calendar year:

- All employees in the managerial and executive levels;
- All employees with procurement, retail merchandising, CAPEX project management, and leasing functions;
- Technical specialists involved in CAPEX projects
- All employees involved in engineering fabrications (whether OPEX or CAPEX)

Employees may also submit new HSDF anytime during the year if they would like to disclose new information to avoid potential conflict of interest.

#### 4) Related Party Transactions

#### (a) Policies and Procedures

Describe the company's policies and procedures for the review, approval or ratification, monitoring and recording of related party transactions between and among the company and its parent, joint ventures, subsidiaries, associates, affiliates, substantial stockholders, officers and directors, including their spouses, children and dependent siblings and parents and of interlocking director relationships of members of the Board.

| Related Party Transactions                                   | Policies and Procedures   |
|--|---|
| (1) Parent Company   | Not applicable. JGSHI is the Parent Company.  |
| (2) Joint Ventures   | Treated as arm's-length transaction   |
| (3) Subsidiaries   | Treated as arm's-length transaction   |
| (4) Entities Under Common Control                            | Treated as arm's-length transaction   |
| (5) Substantial Stockholders                                 | Treated as arm's-length transaction   |
| (6) Officers including spouse/children/siblings/parents      | Treated as arm's-length transaction   |
| (7) Directors including spouse/children/siblings/parents     | Treated as arm's-length transaction   |
| (8) Interlocking director relationship of Board of Directors | The Company, adopts by law, the rules pertaining to interlocking directors, as follows:   |
|  | <ul> <li>a) If the interests of the interlocking director in the corporations are<br/>both substantial (stockholdings exceed 20% of outstanding capital<br/>stock)</li> <li>General Rule: A contract between two or more corporations<br/>having interlocking directors shall not be invalidated on that<br/>ground alone.</li> </ul> |

Exception: If the contract is fraudulent or not fair and reasonable. b) If the interest of the interlocking director in one of the corporations is nominal while substantial in the other (stockholdings 20% or more), the contract shall be valid provided the following conditions are present: 1) The presence of such director in the board meeting in which the contract was approved was not necessary to constitute a quorum for such meeting; 2) That the vote of such director was not necessary for the approval of the contract; 3) That the contract is fair and reasonable under the circumstances. Where (1) and (2) are absent, the contract can be ratified by the vote of the stockholders representing at least 2/3 of the outstanding capital stock or by the vote of the stockholders representing at least 2/3 of the members in a meeting called for the purpose. Provided that: 1) Full disclosure of the adverse interest of the

#### (b) Conflict of Interest

#### (i) Directors/Officers and 5% or more Shareholders

Identify any actual or probable conflict of interest to which directors/officers/5% or more shareholders may be involved.

directors/trustees involved is made on such meeting;
2) The contract is fair and reasonable under the circumstances.

None.

|                                  | Details of Conflict              |
|----------------------------------|----------------------------------|
|                                  | of Interest (Actual or Probable) |
| Name of Director/s               | Not applicable                   |
| Name of Officer/s                | Not applicable                   |
| Name of Significant Shareholders | Not applicable                   |

#### (ii) Mechanism

Describe the mechanism laid down to detect, determine and resolve any possible conflict of interest between the company and/or its group and their directors, officers and significant shareholders.

|         | Directors/Officers/Significant Shareholders   |  |
|---------|---|--|
| Company | Entities and persons that wish to transact business with the Company are required to submit accreditation papers and undergo evaluation by designated committees that recommend |  |
|         | accreditation. Disclosures of relationships are required.   |  |
| Group   | Same as above.  |  |

#### 5) Family, Commercial and Contractual Relations

(a) Indicate, if applicable, any relation of a family, <sup>7</sup> commercial, contractual or business nature that exists between the holders of significant equity (5% or more), to the extent that they are known to the company:

| Names of Related<br>Significant Shareholders | Type of Relationship | Brief Description of the<br>Relationship |
|--|----------------------|--|
| None   |                      |  |

(b) Indicate, if applicable, any relation of a commercial, contractual or business nature that exists between the holders of significant equity (5% or more) and the company:

| Names of Related Significant Shareholders | Type of Relationship | Brief Description |
|---|----------------------|-------------------|
| None                                      |                      |                   |

(c) Indicate any shareholder agreements that may impact on the control, ownership and strategic direction of the company:

| Name of Shareholders | % of Capital Stock affected (Parties) | Brief Description of the<br>Transaction |
|----------------------|---------------------------------------|---|
| None                 |                                       |   |

#### 6) Alternative Dispute Resolution

Describe the alternative dispute resolution system adopted by the company for the last three (3) years in amicably settling conflicts or differences between the corporation and its stockholders, and the corporation and third parties, including regulatory authorities.

|                                      | Alternative Dispute Resolution System   |
|--------------------------------------|---|
| Corporation & Stockholders           | The Board shall establish and maintain an alternative dispute resolution system in the Corporation that can amicably settle conflicts or differences between the Corporation and its stockholders, and the Corporation and third parties, including regulatory authorities.   |
| Corporation & Third Parties          | For cases filed in court involving the corporation and third parties, the corporation submits itself to the court-ordered mediation and judicial dispute resolution process and exhaust all means therein to settle the controversy amicably. For contracts, the corporation includes a dispute resolution clause between the designated officers of the parties to the contract and an arbitration clause, in the event the former fails, as alternative dispute resolution. |
| Corporation & Regulatory Authorities | None. Regulatory matters are subject to strict adherence and compliance by corporations as they are governed by laws, rules, and regulations.   |

#### C. BOARD MEETINGS & ATTENDANCE

1) Are Board of Directors' meetings scheduled before or at the beginning of the year?

These are scheduled before the beginning of the year.

<sup>&</sup>lt;sup>7</sup> Family relationship up to the fourth civil degree either by consanguinity or affinity.

#### 2) Attendance of Directors (For the year 2016)

| Board           | Name                      | Date of Election                    | No. of<br>Meetings<br>Held during<br>the year* | No. of<br>Meetings<br>Attended* | %            |
|-----------------|---------------------------|-------------------------------------|--|---------------------------------|--------------|
| Member          | John L. Gokongwei, Jr.    | Date of last election: June 9, 2016 | <u>8</u>                                       | <u>7</u>                        | <u>87.5%</u> |
| Chairman / CEO  | James L. Go               | Date of last election: June 9, 2016 | <u>8</u>                                       | <u>8</u>                        | <u>100%</u>  |
| President / COO | Lance Y. Gokongwei        | Date of last election: June 9, 2016 | <u>8</u>                                       | <u>8</u>                        | <u>100%</u>  |
| Member          | Lily Ngo-Chua             | Date of last election: June 9, 2016 | <u>8</u>                                       | <u>8</u>                        | <u>100%</u>  |
| Member          | Patrick Henry C. Go       | Date of last election: June 9, 2016 | <u>8</u>                                       | <u>8</u>                        | <u>100%</u>  |
| Member          | Johnson Robert G. Go, Jr. | Date of last election: June 9, 2016 | <u>8</u>                                       | <u>8</u>                        | <u>100%</u>  |
| Member          | Robina Y. Gokongwei-Pe    | Date of last election: June 9, 2016 | <u>8</u>                                       | <u>7</u>                        | <u>87.5%</u> |
| Member          | Ricardo J. Romulo         | Date of last election: June 9, 2016 | <u>8</u>                                       | <u>7</u>                        | <u>87.5%</u> |
| Independent     | Cornelio T. Peralta       | Date of last election: June 9, 2016 | <u>8</u>                                       | <u>7</u>                        | <u>87.5%</u> |
| Independent     | Jose T. Pardo             | Date of last election: June 9, 2016 | <u>8</u>                                       | <u>7</u>                        | <u>87.5%</u> |
| Independent     | Renato De Guzman          | Date of last election: June 9, 2016 | <u>8</u>                                       | <u>6</u>                        | <u>75%</u>   |

Note: \*Fiscal year 2016 of JGSHI is from January 1, 2016 to December 31, 2016

# 3) Do non-executive directors have a separate meeting during the year without the presence of any executive? If yes, how many times?

No.

# 4) Is the minimum quorum requirement for Board decisions set at two-thirds of board members? Please explain.

Actual attendance of the Board of Director for each of the meeting for the fiscal year 2016 exceeded two-thirds of the board members. A quorum at any meeting of the directors shall consist of a majority of the number of directors fixed in the Articles of Incorporation. A majority of such quorum shall decide any question that may come before the meeting and shall be considered a valid corporate act, except for the election of officers which shall require the vote of a majority of all the members of the Board.

#### 5) Access to Information

(a) How many days in advance are board papers<sup>8</sup> for board of directors meetings provided to the board?

The notice and agenda of the meeting and other relevant meeting materials shall be furnished to the Directors at least five (5) business days prior to each meeting.

(b) Do board members have independent access to Management and the Corporate Secretary?

Yes. Board members have independent access to Management and the Corporate Secretary.

(c) State the policy of the role of the company Secretary. Does such role include assisting the Chairman in preparing the board agenda, facilitating training of directors, keeping directors updated regarding any relevant statutory and regulatory changes, etc?

The Secretary shall record all the votes and proceedings of the stockholders and of the directors in a book kept for that purpose. He shall have charge of the corporate seal of the Company. He shall keep at the principal office of the Company the stock and transfer book and therein keep a record of all the stock, the names of stockholders

<sup>&</sup>lt;sup>8</sup> Board papers consist of complete and adequate information about the matters to be taken in the board meeting. Information includes the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.

alphabetically arranged with the addresses to which subscription has been made and the date of payment of any installment; a statement of every alienation, sale or transfer of stock made, the date thereof and by and to whom made. He shall perform such other duties as may be properly delegated to him.

The Corporate Secretary shall:

- 1. Be loyal to the mission, vision, and objectives of the Company.
- 2. Work fairly and objectively with the Board, Management, and stockholders.
- 3. Be responsible for the safekeeping and preservation of the integrity of the minutes of the meeting of the Board and its Committees, as well as other official records of the Company.
- 4. Gather and analyze all documents, records and other information essential to the conduct of his duties and responsibilities to the Company.
- 5. Provide the Board of Directors the schedule of meetings before the start of the financial year and provide notice before every meeting.
- 6. As to agenda, get a complete schedule thereof and put the Board on notice at least five (5) business days before every meeting.
- 7. Inform the members of the Board, in accordance with the By-Laws, of the agenda of their meetings together with the rationale and explanation of each item in the agenda and ensure that the members have before them accurate information that will enable them to arrive at intelligent decisions on matters that require their approval.
- 8. Release to the Exchange the notice of Annual Shareholders' Meeting (ASM) with detailed agendas and explanatory circulars, at least twenty- eight (28) days before the date of the meeting.
- 9. Attend all Board meetings, except when justifiable causes, such as illness, death in the immediate family and serious accidents, prevent him from doing so.
- 10. Ensure that all Board procedures, rules, and regulations are strictly followed by the members.
- 11. Submit within five (5) business days from the end of the Corporation's fiscal year an advisement letter on the attendance of the Directors during Board meetings.
- (d) Is the company secretary trained in legal, accountancy or company secretarial practices? Please explain should the answer be in the negative.

Yes. The qualifications of the Corporate Secretary are: 1) possesses appropriate administrative and interpersonal skills; 2) have a working knowledge of the operations of the Corporation; 3) Be aware of the laws, rules, and regulations necessary in the performance of his duties and responsibilities.

#### (e) Committee Procedures

Disclose whether there is a procedure that Directors can avail of to enable them to get information necessary to be able to prepare in advance for the meetings of different committees:

Yes No No

| Committee    |      | Details of the procedures  |
|--------------|------|--|
| Executive    |      | To enable the Directors to properly fulfill their duties and responsibilities, |
| Audit and    | Risk | Management shall provide the Directors with complete, adequate and             |
| Management   |      | timely information about the matters to be taken in their meetings.            |
| Governance,  |      |  |
| Nomination   | and  | Reliance on information volunteered by Management would not be                 |
| Election     |      | sufficient in all circumstances and further inquiries may have to be made      |
| Remuneration | and  | by a Director to enable him to properly perform his duties and                 |
| Compensation |      | responsibilities. Hence, the Directors are given independent access to         |
| ·            |      | Management and to the Corporate Secretary.                                     |
|              |      |  |
|              |      | The information may include the background or explanation on matters           |
|              |      | brought before the Board, disclosures, budgets, forecasts, and internal        |
|              |      | financial documents.   |

#### 6) External Advice

Indicate whether or not a procedure exists whereby directors can receive external advice and, if so, provide details:

| Procedures  | Details |
|---|---------|
| The Directors, either individually or as a Board, and in furtherance of their duties and responsibilities, shall have access to independent professional advice at the Company's expense. | ,       |

# 7) Change/s in existing policies

Indicate, if applicable, any change/s introduced by the Board of Directors (during its most recent term) on existing policies that may have an effect on the business of the company and the reason/s for the change:

| Existing Policies | Changes | Reason |
|-------------------|---------|--------|
| None              |         |        |

#### D. REMUNERATION MATTERS

#### 1) Remuneration Process

Disclose the process used for determining the remuneration of the CEO and the four (4) most highly compensated management officers:

| Process   | CEO  | Top 4 Highest Paid<br>Management Officers                    |
|---|--|--|
| (1) Fixed remuneration                            | •  | on structure and policies of the adjustments, promotions and |
| (2) Variable remuneration                         | None   |  |
| (3) Per diem allowance                            | Each director receives a real attendance at meetings | sonable per diem for his                                     |
| (4) Bonus   | Determined upon achievem                             | ent of performance based matrix                              |
| (5) Stock Options and other financial instruments | None   |  |
| (6) Others (specify)                              | Rice, medicine allowance ar                          | nd leave credits   |

#### 2) Remuneration Policy and Structure for Executive and Non-Executive Directors

Disclose the company's policy on remuneration and the structure of its compensation package. Explain how the compensation of Executive and Non-Executive Directors is calculated.

|                         | Remuneration Policy    | Structure of Compensation Packages | How Compensation is<br>Calculated |
|-------------------------|------------------------|------------------------------------|-----------------------------------|
| Executive Directors     | Performance based m    | atrices                            |                                   |
| Non-Executive Directors | Each director receives | a reasonable per diem for hi       | s attendance at meeting           |

Do stockholders have the opportunity to approve the decision on total remuneration (fees, allowances, benefits-in-kind and other emoluments) of board of directors? Provide details for the last three (3) years.

| Remuneration Scheme                                 | Date of<br>Stockholders' Approval |
|---|-----------------------------------|
| Ratification of acts of the Board of Directors, its | June 9, 2016                      |
| Committees, officers and Management                 | <u>Julie 9, 2010</u>              |
| Ratification of acts of the Board of Directors, its | June 10, 2015                     |
| Committees, officers and Management                 | Julie 10, 2015                    |
| Ratification of acts of the Board of Directors, its | June 26, 2014                     |
| Committees, officers and Management                 | June 26, 2014                     |
| Ratification of acts of the Board of Directors, its | lung 27, 2012                     |
| Committees, officers and Management                 | June 27, 2013                     |

# 3) Aggregate Remuneration

# Complete the following table on the aggregate remuneration accrued during the most recent year:

The summary compensation table, as set forth below, shows the aggregate compensation of the: (a) CEO and 4 most highly compensated executive officers; and (b) all other directors and officers as a group unnamed.

|  |   | Actual - Calendar Year 2016 |                   |                 |              |
|--|---|-----------------------------|-------------------|-----------------|--------------|
| Name   | Position                                    | Salary                      | Bonus             | Others          | Total        |
| A. CEO and Four (4) most highly compensated executive officers |   | ₱136,831,377                | ₽3,200,000        | <u>₽786,750</u> | ₽140,818,127 |
| 1. John L. Gokongwei, Jr.                                      | Chairman<br>Emeritus                        |                             |                   |                 |              |
| 2. James L. Go   | Chairman and<br>Chief Executive<br>Officer  |                             |                   |                 |              |
| 3. Lance Y. Gokongwei  | President and<br>Chief Operating<br>Officer |                             |                   |                 |              |
| 4. Patrick Henry C. Go   | Director                                    |                             |                   |                 |              |
| 5. Robina Y. Gokongwei-Pe                                      | Director                                    |                             |                   |                 |              |
| B. All other officers and directors as a group unnamed         |   | ₽202,885,446                | <u>₽5,975,000</u> | ₽1,266,750      | ₽210,127,196 |

| Remuneration Item                                    | Executive Directors | Non-Executive Directors<br>(other than<br>independent directors) | Independent<br>Directors |
|--|---------------------|--|--------------------------|
| (a) Fixed Remuneration                               | See above           | See above  | See above                |
| (b) Variable Remuneration                            | See above           | See above  | See above                |
| (c) Per diem Allowance                               | See above           | See above  | See above                |
| (d) Bonuses  | See above           | See above  | See above                |
| (e) Stock Options and/or other financial instruments | See above           | See above  | See above                |
| (f) Others (Specify)                                 | See above           | See above  | See above                |
| Total  |                     |  |                          |

|     | Other Benefits                         | Executive<br>Directors | Non-Executive Director<br>(other than independent<br>directors) | Independent Directors    |
|-----|--|------------------------|---|--------------------------|
| 1)  | Advances                               |                        |   |                          |
| 2)  | Credit granted                         |                        |   |                          |
| 3)  | Pension Plan/s<br>Contributions        | Please refer to the    | e Notes to the Audited Financ                                   | cial Statements as of    |
| (d) | Pension Plans,<br>Obligations incurred | December 31, 20        | 16.   |                          |
| (e) | Life Insurance Premium                 |                        |   |                          |
| (f) | Hospitalization Plan                   |                        | age and benefits are provided ance organization.                | l by the Company through |
| (g) | Car Plan                               |                        |   |                          |
| (h) | Others (Specify)                       |                        |   |                          |
|     | Total                                  |                        |   |                          |

## 4) Stock Rights, Options and Warrants

#### (a) Board of Directors

Complete the following table, on the members of the company's Board of Directors who own or are entitled to stock rights, options or warrants over the company's shares.

| Director's Name | Number of Direct<br>Option/Rights/<br>Warrants | Number of<br>Indirect<br>Option/Rights/<br>Warrants | Number of<br>Equivalent<br>Shares | Total % from<br>Capital Stock |
|-----------------|--|---|-----------------------------------|-------------------------------|
| Not applicable  |  |   |                                   |                               |

# (b) Amendments of Incentive Programs

Indicate any amendments and discontinuation of any incentive programs introduced, including the criteria used in the creation of the program. Disclose whether these are subject to approval during the Annual Stockholders' Meeting:

| Incentive Program | Amendments | Date of<br>Stockholders' Approval |  |
|-------------------|------------|-----------------------------------|--|
| None              |            |                                   |  |

# 5) Remuneration of Management

Identify the five (5) members of management who are not at the same time executive directors and indicate the total remuneration received during the financial year:

| Name of Officer/Position |  | Total Remuneration |  |  |
|--------------------------|--|--------------------|--|--|
| None                     |  |                    |  |  |

#### E. BOARD COMMITTEES

# 1) Number of Members, Functions and Responsibilities

Provide details on the number of members of each committee, its functions, key responsibilities and the power/authority delegated to it by the Board:

|                              | No. of Members                |  |                                 |   |           |  |       |
|------------------------------|-------------------------------|--|---------------------------------|---|-----------|--|-------|
| Committee                    | Executive<br>Director<br>(ED) | Non-<br>Executive<br>Director<br>(NED) | Independent<br>Director<br>(ID) | Committee<br>Charter  | Functions | Key<br>Responsibilities  | Power |
| Executive                    | 3                             | 2                                      | -                               | The Board of Directors may form an Executive Committee composed of five (5) members to be elected by the Board of Directors from among its members. Said Committee may act by majority vote of its members, in the course of the normal business or businesses of the Company, on such matters within the competence of the Board, except with respect to:  1. Approval of any action for which shareholders approval is also required; 2. Filling of vacancies in the Board of Directors; 3. Amendment or repeal of the By-laws, or the adoption of new By-laws of the Company; 4. Amendment or repeal of any resolution of the Board which by its express terms is not so amendable or repealable; 5. Declaration and distribution of cash dividends to shareholders; and 6. Any matter that may be limited by law or by the Board of Directors by the majority vote of its |           |  |       |
| Audit and Risk<br>Management | 3                             | 1                                      | 2                               | <ol> <li>members.</li> <li>The Audit and Risk Management Committee shall have the following functions:</li> <li>Assist the Board in the performance of its oversight responsibility for the financial reporting process, system of internal controls, audit process and monitoring of compliance with applicable laws, rules and regulations.</li> <li>Provide oversight over Management's activities in managing credit, market, liquidity, operational, legal and other risks of the Company. This function may include regular receipt from Management of information on risk exposures and risk management activities.</li> <li>Perform oversight functions over the Company's Internal and External Auditors. It should ensure that the Internal and External Auditors are given reasonable access to all material records, properties</li> </ol>                        |           | its oversight ng process, rocess and e laws, rules activities in actional, legal unction may gement of nanagement  Company's ensure that are given |       |

- and personnel to enable them to perform their respective audit functions.
- 4. Review the Annual Internal Audit Plan to ensure its conformity with the objectives of the Company. The Plan shall include the audit scope, resources and budget necessary to implement it.
- 5. Recommend the appointment, re-appointment and removal of External Auditor.
- 6. Prior to the commencement of the audit, discuss with the External Auditor the nature, scope and expenses of the audit, and ensure proper coordination if more than one audit firm is involved in the activity to secure proper coverage and minimize duplication of efforts.
- 7. Ensure the establishment of an Internal Audit Department and the appointment of a Corporate Auditor and the terms and conditions of its engagement and removal.
- 8. Monitor, evaluate and confirm the adequacy and effectiveness of the Company's internal control system, including financial reporting control and information technology security.
- Review the reports submitted by the Internal and External Auditors.
- 10. Review the quarterly, half-year and annual financial statements before their submission to the Board, with particular focus on the following:
  - any change/s in accounting policies and practices;
  - major judgmental areas;
  - significant related party transactions
  - significant adjustments resulting from the audit;
  - going concern assumptions;
  - · compliance with accounting standards; and
  - compliance with tax, legal and regulatory requirements.
- 11. Coordinate, monitor and facilitate compliance with laws, rules and regulations.
- 12. Evaluate and determine the non-audit work, if any, of the External Auditor, and review periodically the non-audit fees paid to the External Auditor in relation to their significance to the total annual income of the External Auditor and to the Company's overall consultancy expenses. The

|   |   |   |   | Committee shall disallow any non-audit work that will conflict with his duties as an External Auditor or may pose a threat to his independence. If the non-audit work is allowed, this should be disclosed in the Company's Annual Report.  13. Establish and identify the reporting line of the Corporate Auditor to enable him to properly fulfill his duties and responsibilities. He shall functionally report directly to the Audit and Risk Management Committee.  14. The Audit and Risk Management Committee shall ensure that, in the performance of the work of the Corporate Auditor, he shall be free from interference by outside parties.   |
|---|---|---|---|---|
| Governance,<br>Nomination<br>and Election | 3 | 1 | 1 | The Governance, Nomination and Election Committee shall be responsible for overseeing the development and implementation of corporate governance principles and policies and ensuring that the nomination and election of new members of the Board is transparent with the end objective of having the Board increase shareholder value and aligned with the Corporation's strategic direction. For this purpose, the Governance, Nomination and Election Committee shall:  1. Pre-screen, evaluate the qualifications and shortlist all candidates nominated to become a Director in accordance with pertinent provisions of the Articles of Incorporation and By Laws of the Company, as well as established guidelines on qualifications, disqualifications and succession planning.  2. Recommend guidelines in the selection of nominee/s for Director/s which may include the following based on the perceived needs of the Board at a certain point in time:  • Nature of the business of the Corporations which he is a Director of • Age of the Director nominee • Number of directorships/active memberships and officerships in other corporations or organizations • Possible conflict of interest  3. Recommend guidelines in the determination of the optimum number of directorships/ active memberships and officerships in other corporations allowable for Directors. The capacity of Directors to serve with diligence shall not be compromised. |

|                               |   |   |   | composition of the Board in view of long term business plans, and the needed appropriate skills and characteristics of Directors.  5. Assess the effectiveness of the Board's processes and procedures in the election or replacement of Directors.  6. Assist the Board of Directors in performing the corporate governance duties in compliance with the Corporation's Manual, the Revised Code of Corporate Governance, the Corporate Governance Guidelines and the listing rules of the Philippines Stock Exchange.  7. Monitor, evaluate and confirm the Corporation's full compliance with the code of corporate governance and where there is non-compliance, identify and explain reasons for each such issue.   |
|-------------------------------|---|---|---|--|
|                               |   |   |   | 8. Use professional search firms or other external sources of candidates when searching for candidates to the Board or Management as deemed necessary.   |
| Remuneration and Compensation | 3 | 1 | 1 | to the Board or Management as deemed necessary.  The Remuneration and Compensation Committee recommends for Board approval a formal and transparent policy and system of remuneration and evaluation of the Directors and Management Officers. For this purpose, the Committee shall:  1. Recommend a formal and transparent procedure for developing a policy on executive remuneration and evaluation and for fixing the remuneration packages of Directors and Management Officers that is consistent with the Company's culture, strategy, and business environment.  2. Recommend the amount of remuneration, which shall be in a sufficient level to attract and retain Directors and Management Officers who are needed to run the company successfully.  3. Disallow any Director to decide his remuneration.  4. Ensure that Full Business Interest Disclosure is part of the pre-employment requirements for all incoming Management Officers, which among others compel all Management Officers to declare under the penalty of perjury all of their existing business interests or shareholdings that may directly or indirectly conflict in their performance of duties once hired. |

|                     |      | 5. Review recommendations concerning the existing Human Resources Development Handbook, with the objective of strengthening provisions on conflict of interest, salaries and benefits policies, promotion and career advancement directives and compliance of personnel concerned with all statutory requirements that must be periodically met in their respective posts. |
|---------------------|------|--|
|                     |      | 6. Provide in the Company's Annual Reports, information and proxy statements a clear, concise and understandable disclosure of aggregate compensation of its Executive Officers for the previous fiscal year and the ensuing year as prescribed by the Commission or other regulatory agency.  |
| Others<br>(specify) | None | 1 5 /  |

# 2) Committee Members

# (a) Executive Committee

| Office        | Name                   | Date of<br>Appointment                       | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | % | Length of<br>Service in the<br>Committee** | No. of years served as director reckoning from the election immediately following January 2, 2012* |
|---------------|------------------------|--|----------------------------|--------------------------------|---|--|--|
| Member        | John L. Gokongwei, Jr. | Date of Last<br>Appointment:<br>June 9, 2016 |                            |                                |   | 16 years                                   | <u>4</u>   |
| Chairman (ED) | James L. Go            | Date of Last<br>Appointment:<br>June 9, 2016 |                            |                                |   | 16 years                                   | <u>4</u>   |
| Member (ED)   | Lance Y. Gokongwei     | Date of Last<br>Appointment:<br>June 9, 2016 |                            |                                |   | 16 years                                   | <u>4</u>   |
| Member (NED)  | Robina Y. Gokongwei-Pe | Date of Last<br>Appointment:<br>June 9, 2016 |                            |                                |   | 4 years                                    | <u>4</u>   |
| Member (ED)   | Patrick Henry C. Go    | Date of Last<br>Appointment:<br>June 9, 2016 |                            |                                |   | 16 years                                   | <u>4</u>   |

Note: \*-per SEC Memorandum Circular No. 9 Series of 2011
\*\*-as of 2016

### (b) Audit and Risk Management Committee

| Office       | Name                      | Date of<br>Appointment                       | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %     | Length of<br>Service in the<br>Committee** | No. of years served as director reckoning from the election immediately following January 2, 2012* |
|--------------|---------------------------|--|----------------------------|--------------------------------|-------|--|--|
| Committee    | Cornelio T. Peralta       | Date of Last                                 | 4                          | 4                              | 100 % | 14 years                                   | <u>4</u>   |
| Chairman     |                           | Appointment:<br>June 9, 2016                 |                            |                                |       |  |  |
| Member (ED)  | John L. Gokongwei, Jr.    | Date of Last Appointment: June 9, 2016       | 4                          | 4                              | 100 % | 14 years                                   | 4  |
| Member (ED)  | James L. Go               | Date of Last Appointment: June 9, 2016       | 4                          | 4                              | 100 % | 14 years                                   | 4  |
| Member (ED)  | Lance Y. Gokongwei        | Date of Last Appointment: June 9, 2016       | 4                          | 4                              | 100 % | 14 years                                   | 4  |
| Member (NED) | Johnson Robert G. Go, Jr. | Date of Last<br>Appointment:<br>June 9, 2016 | 4                          | 4                              | 100 % | 11 years                                   | <u>4</u>   |
| Member(ID)   | Jose T. Pardo             | Date of Last<br>Appointment:<br>June 9, 2016 | 4                          | 4                              | 100 % | 11 years                                   | <u>4</u>   |

Note: \*-per SEC Memorandum Circular No. 9 Series of 2011

# Disclose the profile or qualifications of the Audit Committee members.

- 1. He should be a holder of at least one (1) share of stock of the Corporation;
- 2. He shall be at least a college graduate or have sufficient experience in managing the business to substitute for such formal education;
- 3. He shall be at least twenty one (21) years old;
- 4. He must have practical understanding of the business of the Corporation;
- 5. He shall have proven to possess integrity and probity;
- 6. He shall be diligent and assiduous in the performance of his functions;
- 7. He must be a member in good standing in relevant industry, business or professional organizations.
- 8. Must have attended corporate governance training conducted by an accredited training provider or through an approved in-house corporate governance training or must have issued an undertaking to attend such seminar as soon as practicable. If exempted from attendance in such corporate governance training, proof of such exemption must be presented.

<sup>\*\*</sup>as of 2016

### Describe the Audit Committee's responsibility relative to the external auditor.

Following are the responsibilities of the Audit and Risk Management Committee relative to the external auditor:

- 1. Perform oversight functions over the Corporation's Internal and External Auditors. It should ensure that the Internal and External Auditors are given reasonable access to all material records, properties and personnel to enable them to perform their respective audit functions.
- 2. Recommend the appointment, re-appointment and removal of External Auditor.
- Prior to the commencement of the audit, discuss with the External Auditor the nature, scope, and expenses of the audit, and ensure proper coordination if more than one audit firm is involved in the activity to secure proper coverage and minimize duplication of efforts.
- 4. Review the reports submitted by the Internal and External Auditors.
- 5. Evaluate and determine the non-audit work, if any, of the External Auditor, and review periodically the non-audit fees paid to the External Auditor in relation to their significance to the total annual income of the External Auditor and to the Corporation's overall consultancy expenses. The Committee shall disallow any non-audit work that will conflict with his duties as an External Auditor or may pose a threat to his independence. If the non-audit work is allowed, this should be disclosed in the Company's Annual Report.

### (c) Governance, Nomination and Election Committee

| Office          | Name                      | Date of<br>Appointment                       | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in the<br>Committee** | No. of years<br>served as<br>director<br>reckoning<br>from the<br>election<br>immediately<br>following<br>January 2,<br>2012* |
|-----------------|---------------------------|--|----------------------------|--------------------------------|-----|--|---|
| Member (ED)     | John L. Gokongwei, Jr.    | Date of last<br>appointment:<br>June 9, 2016 | 1                          | 1                              | 100 | 14 years                                   | <u>4</u>  |
| Chairman        | James L. Go               | Date of last<br>appointment:<br>June 9, 2016 | 1                          | 1                              | 100 | 14 years                                   | 4   |
| Member (ED)     | Lance Y. Gokongwei        | Date of last<br>appointment:<br>June 9, 2016 | 1                          | 1                              | 100 | 14 years                                   | <u>4</u>  |
| Member<br>(NED) | Johnson Robert G. Go, Jr. | Date of last appointment: June 9, 2016       | 1                          | 1                              | 100 | 11 years                                   | <u>4</u>  |
| Member (ID)     | Jose T. Pardo             | Date of last appointment: June 9, 2016       | 1                          | 1                              | 100 | 11 years                                   | 4   |

Note: \*-per SEC Memorandum Circular No. 9 Series of 2011

<sup>\*\*</sup>as of 2016

# (d) Remuneration and Compensation Committee

| Office          | Name                         | Date of<br>Appointment                       | No. of<br>Meetings<br>Held   | No. of<br>Meetings<br>Attended | % | Length of<br>Service in the<br>Committee** | No. of years served as<br>director reckoning<br>from the election<br>immediately following<br>January 2, 2012* |
|-----------------|------------------------------|--|------------------------------|--------------------------------|---|--|--|
| Member          | John L. Gokongwei,           | Date of last                                 |                              |                                |   | 12 years                                   | <u>4</u>   |
| (ED)            | Jr.                          | appointment:<br>June 9, 2016                 |                              |                                |   |  |  |
| Chairman        | James L. Go                  | Date of last                                 |                              |                                |   | 12 years                                   | <u>4</u>   |
|                 |                              | appointment:<br>June 9, 2016                 | Discussed at Decard Mantings |                                |   |  |  |
| Member<br>(ED)  | Lance Y. Gokongwei           | Date of last appointment: June 9, 2016       | Discussed at Board Meetings  |                                |   | 12 years                                   | 4  |
|                 |                              |  |                              |                                |   |  |  |
| Member<br>(NED) | Johnson Robert G.<br>Go, Jr. | Date of last<br>appointment:<br>June 9, 2016 | Discussed at Board Meetings  |                                |   | 9 years                                    | 4  |
| Member<br>(ID)  | Cornelio T. Peralta          | Date of last<br>appointment:<br>June 9, 2016 |                              |                                |   | 9 years                                    | 4  |

Note: \*-per SEC Memorandum Circular No. 9 Series of 2011

# (e) Others (Specify)

Provide the same information on all other committees constituted by the Board of Directors:

| Office   | Name | Date of Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | % | Length of<br>Service in the<br>Committee |
|--|------|---------------------|----------------------------|--------------------------------|---|--|
| There are no other committees constituted by the Board of Directors. |      |                     |                            |                                |   |  |

# 3) Changes in Committee Members

Indicate any changes in committee membership that occurred during the year and the reason for the changes:

| Name of Committee             | Name | Reason |
|-------------------------------|------|--------|
| Executive                     |      |        |
| Audit and Risk Management     |      |        |
| Governance, Nomination and    | None |        |
| Election Committee            |      |        |
| Remuneration and Compensation |      |        |
| Others (specify)              |      |        |

<sup>\*\*</sup>as of 2016

### 4) Work Done and Issues Addressed

Describe the work done by each committee and the significant issues addressed during the year.

| Name of Committee            | Work Done  | Issues Addressed  |
|------------------------------|--|---|
| Executive                    |  |   |
| Audit and Risk<br>Management | With respect to the subsidiaries of the Company, scope of work covered review of inventory management, expenditure cycle, procurement procedures, revenue management, billing and collection and financial reporting | No significant issues that would put<br>the Company and its subsidiaries at<br>major risk |
| Governance,                  | Recommendation of nominees to be   | No significant issues that would put  |
| Nomination and               | included in the final list of  | the Company at major risk   |
| Election Committee           | independent directors  |   |
| Remuneration and             | Recommendation of budgets for  | No significant issues that would put  |
| Compensation                 | merit increase and salary  | the Company at major risk   |
|                              | adjustments  |   |
| Others (specify)             | None   |   |

## 5) Committee Program

Provide a list of programs that each committee plans to undertake to address relevant issues in the improvement or enforcement of effective governance for the coming year.

| Name of Committee  | Planned Programs                     | Issues to be Addressed               |
|--------------------|--------------------------------------|--------------------------------------|
| Executive          |                                      |                                      |
| Audit and Risk     | Internal Audit plan for the coming   | No significant issues that would put |
| Management         | fiscal year                          | the Company at major risk            |
| Governance,        | Pre-screen qualifications of         | No significant issues that would put |
| Nomination and     | nominees for independent directors   | the Company at major risk            |
| Election Committee |                                      |                                      |
| Remuneration and   | Review and evaluate existing         | No significant issues that would put |
| Compensation       | remuneration policies and procedures | the Company at major risk            |

## F. RISK MANAGEMENT SYSTEM

## 1) Disclose the following:

## (a) Overall risk management philosophy of the company;

The Company aims to identify, measure, analyze, monitor, and control all forms of internal and significant risks that would affect the company.

# (b) A statement that the directors have reviewed the effectiveness of the risk management system and commenting on the adequacy thereof;

At the end of each calendar year, the Chief Executive Officer (CEO) and Chief Audit Executive (CAE) executes a written attestation that a sound internal audit, control and compliance system is in place and working effectively. The attestation is presented to and confirmed by the Audit and Risk Management Committee during the meeting.

### (c) Period covered by the review;

The Audit and Risk Management Committee periodically reviews the risk management system of the company through its meetings and review of required reports.

# (d) How often the risk management system is reviewed and the directors' criteria for assessing its effectiveness; and

The adequacy of the risk management system is reviewed annually by the Audit and Risk Management Committee. On a quarterly basis, specific risk management processes and findings are reviewed and evaluated.

## (e) Where no review was conducted during the year, an explanation why not.

Not applicable.

## 2) Risk Policy

## (a) Company

Give a general description of the company's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

| Risk Exposure | Risk Management Policy  | Objective   |
|---------------|---|---|
| Credit risk   | Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company transacts only with recognized, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant. | It is the Company's objective that losses be minimized due to credit risks. |
| Market risk   | The Company has a counterparty credit risk management policy which allocates investment limits based on counterparty credit ratings and credit risk profile.  Market risk is defined as the possibility of  | It is the Company's objective that  |
|               | loss due to adverse movements in market factors such as exchange rates and prices.  Market risk is the risk of loss to future earnings, to fair value or future cash flows of a financial instrument as a result of changes in its price, in turn caused by changes in interest rates, foreign currency exchange rates, equity prices and other market factors  | losses be minimized due to market risks.                                    |

| Foreign currency risk | Foreign currency risk arises on financial instruments that are denominated in a foreign currency other than the functional currency in which they are measured.  The Company makes use of derivative financial instruments, such as currency swaps, to hedge foreign currency exposure.   | The Company seeks to maintain a square or minimal position on its foreign currency exposure.                        |
|-----------------------|---|---|
| Interest rate risk    | The Group's exposure to market risk for changes in interest rates relates primarily to the Parent Company's and its subsidiaries' long-term debt obligations which are subject to floating rate. The Group makes use of derivative financial instruments, such as interest rate swaps, to hedge the variability in cash flows arising from fluctuation in benchmark interest rates.   | The Company's policy is to manage its interest cost using a mix of fixed and variable rate debt.                    |
| Liquidity risk        | Liquidity risk is the risk of not being able to meet funding obligations such as the repayment of liabilities or payment of asset purchases as they fall due. The Group's liquidity management involves maintaining funding capacity to finance capital expenditures and service maturing debts, and to accommodate any fluctuations in asset and liability levels due to changes in the Group's business operations or unanticipated events created by customer behavior or capital market conditions. The Group maintains a level of cash and cash equivalents deemed sufficient to finance its operations. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund-raising activities. Fund-raising activities may include obtaining bank loans and capital market issues. | It is the Company's objective to maintain liquidity to minimize risk of not being able to meet funding obligations. |

# (b) Group

Give a general description of the Group's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

| Risk Exposure | Risk Management Policy                         | Objective                          |
|---------------|--|------------------------------------|
| Credit risk   | Credit risk is the risk that one party to a    | It is the Group's objective that   |
|               | financial instrument will fail to discharge an | losses are minimized due to credit |
|               | obligation and cause the other party to        | risks.                             |
|               | incur a financial loss. The Group transacts    |                                    |

|                       | 1  |   |
|-----------------------|--|---|
|                       | only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant.  The Company has a counterparty credit risk management policy which allocates investment limits based on counterparty             |   |
|                       | credit ratings and credit risk profile.  |   |
| Market risk           | Market risk is defined as the possibility of loss due to adverse movements in market factors such as rates and prices. Market risk is present in both trading and nontrading activities  Market risk is the risk of loss to future earnings, to fair value or future cash flows of a financial instrument as a result of changes in its price, in turn caused by changes in interest rates, foreign currency exchange rates, equity prices and other             | It is the Group's objective that losses be minimized due to market risks.   |
|                       | market factors.  |   |
| Foreign currency risk | Foreign currency risk arises on financial instruments that are denominated in a foreign currency other than the functional currency in which they are measured. The Group makes use of derivative financial instruments, such as currency swaps, to hedge foreign currency exposure.   | The Group seeks to maintain a square or minimal position on its foreign currency exposure.                          |
| Interest rate risk    | The Group's exposure to market risk for changes in interest rates relates primarily to the Parent Company's and its subsidiaries' long-term debt obligations which are subject to floating rate. The Group makes use of derivative financial instruments, such as interest rate swaps, to hedge the variability in cash flows arising from fluctuation in benchmark interest rates.  | The Group's policy is to manage its interest cost using a mix of fixed and variable rate debt.                      |
| Liquidity risk        | Liquidity risk is the risk of not being able to meet funding obligations such as the repayment of liabilities or payment of asset purchases as they fall due. The Group's liquidity management involves maintaining funding capacity to finance capital expenditures and service maturing debts, and to accommodate any fluctuations in asset and liability levels due to changes in the Group's business operations or unanticipated events created by customer | It is the Company's objective to maintain liquidity to minimize risk of not being able to meet funding obligations. |

| behavior or capital market conditions. The   |  |
|--|--|
| Group maintains a level of cash and cash     |  |
| equivalents deemed sufficient to finance its |  |
| operations. As part of its liquidity risk    |  |
| management, the Group regularly              |  |
| evaluates its projected and actual cash      |  |
| flows. It also continuously assesses         |  |
| conditions in the financial markets for      |  |
| opportunities to pursue fund-raising         |  |
| activities. Fund-raising activities may      |  |
| include obtaining bank loans and capital     |  |
| market issues both onshore and offshore.     |  |

## (c) Minority Shareholders

Indicate the principal risk of the exercise of controlling shareholders' voting power.

## **Risk to Minority Shareholders**

Due to statutory limitations on the obligations of majority shareholders with respect to minority shareholders, minority shareholders are subject to the risk of the exercise by the majority shareholders of their voting power. However, the Corporation Code provides for minority shareholders' protection in certain instances wherein a vote by the shareholders representing at least two-thirds of the Company's outstanding capital stock is required. The Corporation Code also grants shareholders an appraisal right allowing a dissenting shareholder to require a corporation to purchase his shares in certain instances.

## 3) Control System Set Up

## (a) Company

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

| Risk Exposure | Risk Assessment<br>(Monitoring and Measurement<br>Process)   | Risk Management and Control<br>(Structures, Procedures, Actions Taken)   |
|---------------|--|--|
| Credit risk   | Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. | The Company transacts only with recognized, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis thus the Company's exposure to bad debts is not significant.  The Company has a counterparty credit risk management policy which allocates investment limits based on counterparty credit ratings and credit risk profile. |
| Market risk   | Market risk is defined as the possibility of loss due to adverse movements in market factors such as exchange rates  | The Company makes use of derivative financial instruments to hedge against, fluctuations in interest rates and foreign   |
|               | and prices.  | currency exposure.   |

|                          | Market risk is the risk of loss to future earnings, to fair value or future cash flows of a financial instrument as a result of changes in its price, in turn caused by changes in interest rates, foreign currency exchange rates, equity prices and other market factors.   |   |
|--------------------------|---|---|
| Foreign currency<br>risk | Foreign currency risk arises on financial instruments that are denominated in a foreign currency other than the functional currency in which they are measured.   | The Company makes use of derivative financial instruments, such as currency swaps, to hedge foreign currency exposure.  |
| Interest rate risk       | The Group's exposure to market risk for changes in interest rates relates primarily to the Parent Company's and its subsidiaries' long-term debt obligations which are subject to floating rate. The Group's policy is to manage its interest cost using a mix of fixed and variable rate debt.   | The Company makes use of derivative financial instruments, such as interest rate swaps, to hedge the variability in cash flows arising from fluctuation in benchmark interest rates   |
| Liquidity risk           | Liquidity risk is the risk of not being able to meet funding obligations such as the repayment of liabilities or payment of asset purchases as they fall due. The Group's liquidity management involves maintaining funding capacity to finance capital expenditures and service maturing debts, and to accommodate any fluctuations in asset and liability levels due to changes in the Group's business operations or unanticipated events created by customer behavior or capital market conditions. | The Company maintains a level of cash and cash equivalents deemed sufficient to finance its operations. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund-raising activities. Fund-raising activities may include obtaining bank loans and capital market issues. |

# (b) Group

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

| Risk Exposure | Risk Assessment<br>(Monitoring and Measurement<br>Process)   | Risk Management and Control<br>(Structures, Procedures, Actions Taken)   |
|---------------|--|--|
| Credit risk   | Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group transacts only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, | The Group has a counterparty credit risk management policy which allocates investment limits based on counterparty credit ratings and credit risk profile. |

|                          | receivable balances are monitored on<br>an ongoing basis with the result that<br>the Company's exposure to bad debts<br>is not significant.  |  |
|--------------------------|--|--|
| Market risk              | Market risk is defined as the possibility of loss due to adverse movements in market factors such as rates and prices. Market risk is present in both trading and nontrading activities  The Group makes use of derivations instruments to hedge against, finterest rates and foreign currency interest rates and foreign currency for the possibility of loss due to adverse instruments to hedge against, finterest rates and foreign currency for the possibility of loss due to adverse instruments to hedge against, finterest rates and foreign currency for the possibility of loss due to adverse instruments to hedge against, finterest rates and foreign currency for the possibility of loss due to adverse instruments to hedge against, finterest rates and foreign currency for the possibility of loss due to adverse instruments to hedge against, finterest rates and foreign currency for the possibility of loss due to adverse instruments to hedge against, finterest rates and foreign currency for the possibility of loss due to adverse instruments to hedge against, finterest rates and foreign currency for the possibility of loss due to adverse instruments to hedge against, finterest rates and foreign currency for the possibility of loss due to adverse instruments to hedge against, finterest rates and foreign currency for the possibility of loss due to adverse instruments to hedge against, finterest rates and foreign currency for the possibility of loss due to adverse instruments and foreign currency for the possibility of loss due to adverse instruments and foreign currency for the possibility of loss due to adverse instruments and foreign currency for the possibility of loss due to adverse instruments and foreign currency for the possibility of loss due to adverse instruments and foreign currency for the possibility of loss due to adverse instruments and foreign currency for the possibility of loss due to adverse instruments and foreign currency for the possibility of loss due to adverse instruments and foreign currency for the possibi |  |
|                          | Market risk is the risk of loss to future earnings, to fair value or future cash flows of a financial instrument as a result of changes in its price, in turn caused by changes in interest rates, foreign currency exchange rates, equity prices and other market factors.  |  |
| Foreign currency<br>risk | Foreign currency risk arises on financial instruments that are denominated in a foreign currency other than the functional currency in which they are measured.  | The Group makes use of derivative financial instruments, such as currency swaps, to hedge foreign currency exposure.   |
| Interest rate risk       | The Group's exposure to market risk for changes in interest rates relates primarily to the Parent Company's and its subsidiaries' long-term debt obligations which are subject to floating rate.   | The Group's policy is to manage its interest cost using a mix of fixed and variable rate debt. The Group makes use of derivative financial instruments, such as interest rate swaps, to hedge the variability in cash flows arising from fluctuation in benchmark interest rates.  |
| Liquidity risk           | Liquidity risk is the risk of not being able to meet funding obligations such as the repayment of liabilities or payment of asset purchases as they fall due. The Group's liquidity management involves maintaining funding capacity to finance capital expenditures and service maturing debts, and to accommodate any fluctuations in asset and liability levels due to changes in the Group's business operations or unanticipated events created by customer behavior or capital market conditions.  | The Group maintains a level of cash and cash equivalents deemed sufficient to finance its operations. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fundraising activities. Fund-raising activities may include obtaining bank loans and capital market issues both onshore and offshore. |

# (c) Committee

Identify the committee or any other body of corporate governance in charge of laying down and supervising these control mechanisms, and give details of its functions:

| Committee / Unit                         | Countried March outland  | Details of its Functions   |
|--|--|--|
| Committee/Unit  Board of Directors (BOD) | Control Mechanism  The BOD of the Company and the respective BOD of each subsidiary are ultimately responsible for the oversight of the Group's risk management processes that involve identifying, measuring, analyzing, monitoring and controlling risks. Each BOD has created the board-level Audit and Risk Management Committee to spearhead the managing and monitoring of risks.                                    | The minimum internal control mechanisms for the performance of the Board's oversight responsibility may include:  1. Definition of the duties and responsibilities of the CEO;  2. Selection of the person who possesses the ability, integrity and expertise essential for the position of CEO;  3. Evaluation of proposed Senior Management appointments;  4. Evaluation of appointments of Management Officers; and  5. Review of the Corporation's human resource policies, conflict of interest situations, compensation program for employees and management succession plan.  |
| Audit and Management<br>Risk Committee   | The Audit and Risk Management Committee shall assist the Group's BOD in its fiduciary responsibility for the over-all effectiveness of risk management systems, and both the internal and external audit functions of the Group. Furthermore, it is also the AC's purpose to lead in the general evaluation and to provide assistance in the continuous improvements of risk management, control and governance processes. | The Audit and Risk Management Committee aims to ensure that:  a. financial reports comply with established internal policies and procedures, pertinent accounting and auditing standards and other regulatory requirements;  b. risks are properly identified, evaluated and managed, specifically in the areas of managing credit, market, liquidity, operational, legal and other risks, and crisis management;  c. audit activities of internal and external auditors are done based on plan, and deviations are explained through the performance of direct interface functions with the internal and external auditors; and  d. the Group's BOD is properly assisted in the development of policies that would enhance the risk management and control systems. |
| Internal Controls Group                  | With the leadership of the Company's Chief Financial Officer (CFO), internal control is embedded in the operations of the company and each BU thus increasing their accountability and ownership in the execution  | Internal Controls Group aims to ensure:  a. Compliance with policies, procedures, laws and regulations  b. Economic and efficient use of resources  c. Check and balance and proper segregation of duties  |

|                    | of the BU's internal control framework.   | d. Identification and remediation control weaknesses e. Reliability and integrity of information f. Proper safeguarding of company resources and protection of company assets through early detection and prevention of fraud.  |
|--------------------|---|---|
| Compliance Officer | The Compliance Officer assists the BOD in complying with the principles of good corporate governance. | The Compliance officer is responsible for monitoring actual compliance with the provisions and requirements of the Corporate Governance Manual and other requirements on good corporate governance, identifying and monitoring control compliance risks, determining violations, and recommending penalties on such infringements for further review and approval of the BOD, among others. |

### Risk Management Support Groups

The Company's BOD created the following Corporate Center Units (CCU) to support the risk management activities of the Company's and its BUs:

- 1. Corporate Advertising and Public Relations (CAPR) manages the brand image risk of the Conglomerate. CAPR ensures that communication initiatives that extend to the public are consistent with the established corporate image by monitoring the implementation and content of public relations programs and above-the-line media activities for the various BUs and Affiliates.
- 2. Corporate Affairs (CA) acts as the official spokes group of the Company to national and local government offices as well as to the media to address reputational risk. CA helps in establishing strong relationships with internal and external partners and stakeholders to enable the Conglomerate to promote a positive appreciation of corporate goals, initiatives and activities as well as champion advocacies and shape legislation critical to the business.
- 3. <u>Corporate Governance Management Systems (CGMS) ensures compliance with government regulatory requirements for Publicly Listed Companies (PLC), formulates and disseminates risk-controlled policies and procedures and approval authority matrices.</u>
  - <u>Under the supervision of CGMS and Corporate Procurement, the Corporate Supplier Accreditation Team (CORPSAT)</u> administers supplier accreditation and enterprise-wide procurement policies to address procurement risks and ensure availability of goods and services of high quality and standards to all BUs.
- 4. <u>Corporate Insurance Department (CID) administers the insurance programs of BUs to mitigate risks concerning property, public liability, business interruption, money and fidelity, and employer compensation insurances.</u>
- 5. <u>Corporate Planning (CORPLAN) facilitates and administers the strategic planning, budgeting and performance review of the BUs.</u>
- 6. Corporate Resources Group (CRG) consisting of:
  - a. <u>Corporate Human Resources ensures continuity of business operations by having the right and adequate pool of talents through succession planning, employee training and employee engagement.</u>
  - b. <u>Corporate Outsourcing manages risks related to the engagement of third party management services.</u>
  - c. <u>Corporate Security and Safety administers enterprise-wide implementation of policies affecting physical security of resources exposed to various forms of risks.</u>
- 7. <u>Corporate Tax Group provides advisory and assists Top Management in ensuring risks related to tax are addressed</u> and regulatory requirements are appropriately complied with.

- 8. <u>Corporate Treasury assists Top Management in managing finance-related risks including interest, foreign exchange, liquidity, investment and debt management etc.</u>
- 9. General Counsel Group sets the strategy and implementing guidelines from a legal perspective to address regulatory risks and ensure that the Conglomerate conducts its business compliant with laws and regulations.

#### G. INTERNAL AUDIT AND CONTROL

### 1) Internal Control System

Disclose the following information pertaining to the internal control system of the company:

(a) Explain how the internal control system is defined for the company;

Internal Control System covers systematic measures which include reviews, checks and balances, methods and procedures. The company conducts its business in an orderly and efficient manner, safeguards its assets and resources, deters and detects errors and fraud, ensures the accuracy and completeness of its accounting data, prepares reliable and timely financial and management information and complies with the Company policies and procedures.

(b) A statement that the directors have reviewed the effectiveness of the internal control system and whether they consider them effective and adequate;

The Board through the Audit and Risk Management Committee monitors, evaluates and annually confirms the adequacy and effectiveness of the Corporation's internal control system, including financial reporting control and information technology security.

The Company understands that the primary responsibility for the design, implementation and maintenance of internal control rest on Management; while the Board and its Audit and Risk Management Committee oversee actions of Management and monitor the effectiveness of controls put in place.

Audit and Risk Management Committee's purpose is to lead in the general evaluation and to provide assistance in the continuous improvements of risk management, control and governance processes. Monitor and evaluate the adequacy and effectiveness of the Company's internal control system, including financial reporting control and information technology security. And this committee meets quarterly and as often as necessary.

### (c) Period covered by the review;

Preceding financial year.

(d) How often internal controls are reviewed and the directors' criteria for assessing the effectiveness of the internal control system; and

Every quarter, the Corporate Internal Audit reports to the Audit and Risk Management Committee the summary of results of audit engagements / reviews and audits covering operational units of the Company and specific areas identified by Management. Material issues and its remedial measures, as reported by the Corporate Internal Audit group are monitored by the Audit and Risk Management Committee.

(e) Where no review was conducted during the year, an explanation why not.

Not applicable.

### 2) Internal Audit

### (a) Role, Scope and Internal Audit Function

Give a general description of the role, scope of internal audit work and other details of the internal audit function.

| Role               | Scope              | Indicate whether In-<br>house or Outsource<br>Internal Audit Function | Name of Chief<br>Internal<br>Auditor/Auditing Firm | Reporting process |
|--------------------|--------------------|---|--|-------------------|
| Corporate          | Scope of internal  | In-house  | Mr. Emmanuel B. De                                 | Corporate         |
| Internal Audit's   | audit includes the |   | Pano   | Internal Audit,   |
| role is to provide | examination and    |   |  | headed by Chief   |
| an independent,    | evaluation of the  |   |  | Audit Executive,  |
| objective          | Company's risk     |   |  | reports           |
| assurance and      | management,        |   |  | functionally to   |
| consulting         | controls, and      |   |  | the Audit and     |
| services within    | processes.         |   |  | Risk              |
| the Company        |                    |   |  | Management        |
| designed to add    |                    |   |  | Committee of      |
| value and          |                    |   |  | the Board of      |
| improve the        |                    |   |  | Directors.        |
| company's          |                    |   |  |                   |
| operations.        |                    |   |  |                   |

(b) Do the appointment and/or removal of the Internal Auditor or the accounting /auditing firm or corporation to which the internal audit function is outsourced require the approval of the audit committee?

Yes

The Audit and Risk Management Committee ensures the establishment of an Internal Audit Department and the appointment of a Corporate Auditor and the terms and conditions of its engagement and removal.

(c) Discuss the internal auditor's reporting relationship with the audit committee. Does the internal auditor have direct and unfettered access to the board of directors and the audit committee and to all records, properties and personnel?

Yes

The Corporate Internal Auditor functionally reports to the Audit and Risk Management Committee. As such, the Audit and Risk Management Committee establishes and identifies the reporting line of the Corporate Internal Auditor to enable the Internal Audit Group to properly fulfill its duties and responsibilities. The Audit and Risk Management Committee ensures that, in the performance of the work of the Internal Audit, said group shall be free from interference by outside parties.

(d) Resignation, Re-assignment and Reasons

Disclose any resignation/s or re-assignment of the internal audit staff (including those employed by the third-party auditing firm) and the reason/s for them.

| Name of Audit Staff | Reason |
|---------------------|--------|
| None                | N/A    |

### (e) Progress against Plans, Issues, Findings and Examination Trends

State the internal audit's progress against plans, significant issues, significant findings and examination trends.

| Progress Against Plans    | On-going   |  |
|---------------------------|--|--|
| Issues <sup>9</sup>       | No significant issues that would put the Company |  |
| issues                    | at major risk.                                   |  |
| Findings <sup>10</sup>    | No significant findings that would put the       |  |
| rindings                  | Company at major risk.                           |  |
| <b>Examination Trends</b> | No significant examination trends were noted.    |  |

The relationship among progress, plans, issues and findings should be viewed as an internal control review cycle which involves the following step-by-step activities:

- 1) Preparation of an audit plan inclusive of a timeline and milestones;
- 2) Conduct of examination based on the plan;
- 3) Evaluation of the progress in the implementation of the plan;
- 4) Documentation of issues and findings as a result of the examination;
- 5) Determination of the pervasive issues and findings ("examination trends") based on single year result and/or year-to-year results;
- 6) Conduct of the foregoing procedures on a regular basis.

### (f) Audit Control Policies and Procedures

Disclose all internal audit controls, policies and procedures that have been established by the company and the result of an assessment as to whether the established controls, policies and procedures have been implemented under the column "Implementation."

| Policies & Procedures   | Implementation |
|---|----------------|
| The Internal Auditor submits to the Audit and Risk Management Committee quarterly reports of the highlights of the audit engagements and a semi-annual report of the internal audit's activities and performance relative to the audit plans and strategies as approved by the Audit and Risk Management Committee.   | Implemented    |
| The Internal Auditor submits the yearly Audit plans to the Audit and Risk Management Committee who approves the same. Quarterly, the former reports to the latter the highlights of the audit engagements. On a monthly basis, audit plans are monitored and any changes in the audit plans are reported by the Audit teams to the Internal Auditor, who in turn updates the Audit and Risk Management Committee. |                |
| At the end of each calendar year, the Chief   |                |

<sup>&</sup>lt;sup>9</sup> "Issues" are compliance matters that arise from adopting different interpretations.

 $<sup>^{\</sup>rm 10}$  "Findings" are those with concrete basis under the company's policies and rules.

Executive Officer (CEO) and Chief Audit Executive (CAE) executes a written attestation that a sound internal audit, control and compliance system is in place and working effectively. The attestation is presented by the CAE during the Audit and Risk Management Committee meeting. The attestation is presented to and confirmed by the Audit and Risk Management during the meeting.

## (g) Mechanism and Safeguards

State the mechanism established by the company to safeguard the independence of the auditors, financial analysts, investment banks and rating agencies (example, restrictions on trading in the company's shares and imposition of internal approval procedures for these transactions, limitation on the non-audit services that an external auditor may provide to the company):

| Auditors                                  | Financial Analysts               | Investment Banks              | Rating Agencies               |
|---|----------------------------------|-------------------------------|-------------------------------|
| (Internal and External)                   | i illaliciai Allalysts           | investment banks              | Mating Agencies               |
| To provide independence                   | The Company and its              | The Company and its           | The Company and its           |
| of the Internal Audit                     | officers, staff and any          | officers, staff and any       | officers, staff and any       |
| Group, the Chief Audit                    | other person who                 | other person who are          | other person who are          |
| Executive reports directly                | are privy to the                 | privy to the material         | privy to the material         |
| to the Audit and Risk                     | material non-public              | non-public information        | non-public information        |
| Management Committee                      | information are                  | are prohibited to             | are prohibited to             |
| in a manner outlined in                   | prohibited to                    | communicate material          | communicate material          |
| the Audit Charter.                        | communicate                      | non-public information        | non-public information        |
|   | material non-public              | about the Company to          | about the Company to          |
| The Audit and Risk                        | information about                | any person, unless the        | any person, unless the        |
| Management Committee                      | the Company to any               | Company is ready to           | Company is ready to           |
| performs oversight                        | person, unless the               | simultaneously disclose       | simultaneously disclose       |
| functions over the                        | Company is ready to              | the material non-public       | the material non-public       |
| Company's internal and                    | simultaneously                   | information to the            | information to the            |
| external auditors. It acts                | disclose the material            | Commission and to the         | Commission and to the         |
| independently from each                   | non-public                       | Exchanges except if the       | Exchanges except if the       |
| other and that both                       | information to the               | disclosure is made to:        | disclosure is made to:        |
| auditors are given                        | Commission and to                |                               |                               |
| reasonable access to                      | the Exchanges except             | A person who is               | A person who is               |
| material records,                         | if the disclosure is             | bound by duty to              | bound by duty to              |
| properties and personnel                  | made to:                         | maintain trust and            | maintain trust and            |
| to enable them to                         |                                  | confidence to the             | confidence to the             |
| perform their respective audit functions. | A person who is                  | Company such as               | Company such as               |
| The Board evaluates and                   | bound by duty                    | but not limited to            | but not limited to            |
| determines the non-audit                  | to maintain trust and confidence | its auditors, legal counsels. | its auditors, legal counsels. |
| work, if any, of the                      | to the Company                   | investment                    | investment                    |
| External Auditor, and                     | such as but not                  | bankers, financial            | bankers, financial            |
| review periodically the                   | limited to its                   | advisers; and                 | advisers; and                 |
| non-audit fees paid to                    | auditors, legal                  | auvisers, and                 | auvisers, and                 |
| the External Auditor in                   | counsels,                        | A person who                  | A person who                  |
| relation to their                         | investment                       | agrees in writing             | agrees in writing             |
| significance to the total                 | bankers,                         | to maintain in                | to maintain in                |
| annual income of the                      | financial                        | strict confidence             | strict confidence             |
| External Auditor and to                   | advisers; and                    | the disclosed                 | the disclosed                 |

(h) State the officers (preferably the Chairman and the CEO) who will have to attest to the company's full compliance with the SEC Code of Corporate Governance. Such confirmation must state that all directors, officers and employees of the company have been given proper instruction on their respective duties as mandated by the Code and that internal mechanisms are in place to ensure that compliance.

Compliance with the principles of good governance is one of the objectives of the Board of Directors. To assist the Board in achieving this purpose, the Board has designated a Compliance Officer, who reports to the Chairman, who shall be responsible for monitoring the actual compliance of the Company with the provisions and requirements of good governance, identifying and monitoring control compliance risks, determining violations, and recommending penalties for such infringements for further review and approval of the Board, among others. The Governance, Nomination and Election Committee shall monitor, evaluate and confirm the Corporation's full compliance with the code of corporate governance and where there is non-compliance, identify and explain reasons for each such issue.

### H. ROLE OF STAKEHOLDERS

1) Disclose the company's policy and activities relative to the following:

|  | Policy   | Activities  |
|--|--|---|
| Customers' welfare                         | The Company has Customer Relations Policy and procedures to ensure that customers' welfare are protected and questions addressed                   | Customers are informed with the Company's customer relations contacts to ensure that their welfare and questions are addressed.                   |
| Supplier/contractor selection practice     | We have Supplier Accreditation Policy to ensure that the Company's suppliers and contractors are qualified to meet its commitments to the company. | Suppliers and contractors undergo accreditation and orientation on company policies.  |
| Environmentally friendly value-chain       | The Company complies with government mandated policies on the environment.   | Required environment management systems and energy management are rigidly complied with by the company.   |
| Community interaction                      | The Company focuses on uplifting the socio-economic condition of the country through education.  | The Company partners with organizations that promote education of Filipinos through grants, endowments, scholarships, and educational facilities. |
| Anti-corruption programmes and procedures? | The Company has policies that cover<br>Business Conduct, Conflict of Interest  | New employees are oriented regarding policies and procedures  |

|                                | Policy, Offenses Subject to Disciplinary<br>Action Policy, among others.   | related to Business Conduct and similar policies. All employees are given periodic reminders. Further, all concerned employees of the Conglomerate are required to comply with the Annual Self-Disclosure Activity on an annual basis. |
|--------------------------------|--|--|
| Safeguarding creditors' rights | The Company upholds creditors' right by honoring contracted obligations and providing information required under the Revised Disclosure Rules and the Securities Regulation Code, if applicable, audited financial statements prepared compliant with applicable financial reporting standards, and other periodic reports compliant with the provisions of law, loan covenants and other regulatory requirements.  This policy aims to:  1. Provide the guiding principles to ensure protection of creditors' rights. 2. To identify the duties of responsible departments in protecting the rights of creditors.  This policy shall cover the documentation, reporting and disclosure requirements to promote transparency for the protection of the rights of creditors of the Company. | There is regular communication with creditors through briefings and the like.  |

2) Does the company have a separate corporate responsibility (CR) report/section or sustainability report/section?

The Company's Corporate Responsibility Report is part of the Annual Report.

- 3) Performance-enhancing mechanisms for employee participation.
  - (a) What are the company's policy for its employees' safety, health, and welfare?

The Company abides by safety, health, and welfare standards and policies set by the Department of Labor and Employment. Likewise, the Company has Security and Safety Manuals that are implemented and regularly reviewed to ensure the security, safety, health, and welfare of the employees in the work place.

Moreover, the Company has the following policies in placed to promote the advocacy of employees' safety, health and welfare:

• Drug-Free Workplace - The Company is committed to promote health and safety by promulgating a drug-free workplace through proactive prevention and control of drug abuse. The policy aims to promote a drug-free environment in compliance with the local and national rules, regulations or laws that relate to the maintenance of a workplace free from dangerous drugs, provide employees with information and guidance in the diagnosis, treatment and prevention of drug use in the workplace and ensure that the employees' rights against discrimination and confidentiality are maintained.

- Workplace Policy on the Prevention and Control of HIV and AIDS, Hepatitis B and This policy aims to provide
  employees with information and guidance in the diagnosis, treatment and prevention of HIV and AIDS,
  Hepatitis B and Tuberculosis in the workplace, ensure that the employees' rights against discrimination and
  confidentiality maintained and promote a healthy and safe work environment in accordance with the
  statutory requirements.
- Retirement Program- This policy elaborates and covers the retirement and separation benefits of qualifies employees of the Company, its local subsidiaries and affiliates.
- Company and Government Mandated Leaves and Benefits- This shall prescribe the policies regarding leave benefits of employees. The fundamental principle of this policy is to standardized leave entitlement, its availment and the implementing guidelines for each business unit.

### (b) Show data relating to health, safety and welfare of its employees.

To ensure that the employees of the Company maintain a healthy balance between work and life, health and wellness programs are organized for these employees. Professionals are invited to conduct classes of Zumba, Tai Chi, and other activities in the work site. The Company has also partnered with fitness gyms to offer special membership rates to employees. This is in addition to the free use of gym facilities in the different installations.

Year on year, the Company has facilitated an Annual Physical Exam (APE) to the employees. Further, the Company offers vaccination programs against flu and cervical cancer not only to the employees but to their dependents as well. The Company has worked with healthcare providers in identifying top diseases based on utilization report and invited resource speakers to talk about preventive measures.

To ensure the safety of the Company's employees, a Corporate Emergency Response Team (CERT) has been created that will be activated and will become the "command center", orchestrating initiatives across the conglomerate during a crisis. Also, the CERT shall be responsible for the periodic review of contingency plans and the institution's emergency preparedness and response procedures to ensure that effective responses and responsible policies are in place to deal with crisis or emergency situations.

## (c) State the company's training and development programmes for its employees. Show the data.

## **Company Trainings and Development Programs for Employees**

JG Summit utilizes a leadership platform for systematic and sustained development programs. The John Gokongwei – Institute for Leadership and Enterprise Development (JG-ILED) aims to enable a high performing organization through facilitation of targeted and customized leadership development programs. JG-ILED courses are designed to help employees in various employee levels to advance their skills in effectively managing themselves (personal leadership), managing teams (motivational leadership) and being able to contribute significantly to the organization (strategic leadership). Moreover, the JG-ILED programs are anchored to the six (6) JG Summit Leadership Attributes, specifically being Competent, a Team Player, Entrepreneurial, Innovative, Passionate and Strategic, which the organization believes are the most critical competencies to develop in the JG Summit's leadership teams.

## JG-ILED Vision:

- To demonstrate the enterprise commitment to continued learning, organizational growth and career development.
- To enable leaders to develop strategies for competitiveness of the company.
- To develop and grow our employees and create a deep bench of talents.

The JG-ILED curriculum comprises of the following:

### A. Core Programs

The JG-ILED Core programs are focused on building the leadership foundation, highlighting the development of personal leadership and motivational leadership.

Programs classified as Core Programs are as follows:

- Achieving Customer Service Excellence (ACE)
- Basic Management Program (BMP)
- Communicating for Leadership Success (CLS)
- Effective Business Communication Program (EBCP)
- Employee Discipline Program (EDP)
- My First 100 Days as a JGS Leader (F100)
- Professional Image and Demeanor (PID)
- Problem Solving and Decision Making (PSDM)

### B. Executive and Management Development Programs

These programs are geared toward developing strategic leadership, targeting managers and executives. Programs classified as Executive and Management Development Programs are as follows:

- Advanced Negotiation Skills Workshop (ANSW)
- Becoming a People Leader (BPL)
- Executive Coaching Program (ECP)
- Finance for Senior Executives (FSE)
- Innovative Thinking System (ITS)
- Leading and Managing Change (LMC)
- Strategic Communication Program (SCP)
- Strategy Planning and Execution (SPE)

JG-ILED continues to improve its programs to ensure it is relevant and responsive to the changing business landscape. Further, more facilitators are being certified to widen the reach of the JG-ILED programs.

# (d) State the company's reward/compensation policy that accounts for the performance of the company beyond short-term financial measures

The Company has policies on annual merit increase, promotion and salary adjustments that are tied-up to the employees' performance assessments.

The Company promotes a culture of recognition and value for key and high performing employees who demonstrate excellence at the workplace. Recognition programs are maximized to promote and reinforce behavior that are consistent with the values and desired culture of the company.

Performance is the main driver for total rewards. Rewards programs are therefore differentiated across businesses and among employees according to their contributions and levels of performance with a significant share given to high performers.

The Company provides adequate benefits to cover the needs of its employees, where possible, through shared accountability between the Company and its employees.

The rewards philosophy adopts an integrated approach, embodied by the 3Ps in compensation: Pay for the

Position, Pay for the Performance, and Pay for the Person. The Company Pays for the Position through its job evaluation system. It Pays for Performance through its performance management system which is linked to its merit increases. The Company Pays for the Person through its competency-based and succession planning systems.

4) What are the company's procedures for handling complaints by employees concerning illegal (including corruption) and unethical behaviour? Explain how employees are protected from retaliation.

Employees can submit complaints to the Conflict of Interest Committee (CICOM) or any officer of the Company who would relay said complaints to the Committee. Reports or disclosures can be made in writing or by email to the Conflicts of Interest Committee (CICOM) using the following contact details:

|   | Details  |
|---|--|
| a. email address  | CICOM@jgsummit.com.ph  |
| b. fax number   | 395-3888   |
| c. mailing address  Must be sent in a sealed envelope clearly marked "Strictly Private and Confidential-To Be Opened by Addressee Only" | CICOM JG Summit Holdings, Inc. 44th Flr. Robinsons Equitable Tower ADB Avenue, Cor., Poveda Road, Pasig City |

The complaint should be filed using the Complaint Disclosure Form (CDF) that is made available in the Company website. All information received in connection with the reports or disclosures shall be treated with strict confidentiality and shall not be disclosed to any person without prior consent of CICOM.

### **Protection from Retaliation**

The Company commits to protect those who report in good faith from retaliation, harassment and even informal pressures. It will take the necessary and appropriate action to do so in its enforcement. A Whistleblower, who on account of his Complaint, is subjected to actual or threatened retaliation or harassment, shall be afforded protection in accordance with the applicable company policies.

### I. DISCLOSURE AND TRANSPARENCY

# 1) Ownership Structure

### (a) Holding 5% shareholding or more (as of December 31, 2016)

| Shareholder                         | Number of Shares     | Percent       | Beneficial Owner                 |
|-------------------------------------|----------------------|---------------|----------------------------------|
| Gokongwei Brothers Foundation, Inc. | <u>1,997,076,451</u> | <u>27.88%</u> | PCD Participants & their clients |
| PCD Nominee Corporation (Filipino)  | 1,640,901,842        | 22.91%        | PCD Participants &               |
| . ez menmies es peranen (i inpine)  | <u> </u>             |               | their clients                    |
| Robinsons Savings Bank-Trust &      | 1,033,319,225        | <u>14.43%</u> | Trustee's designated             |
| Investment Group                    |                      |               | officers                         |
| PCD Nominee Corporation (Non-       | 936,068,004          | <u>13.07%</u> | PCD Participants &               |
| Filipino)                           |                      |               | their clients                    |

## (as of **December 31, 2016**)

|                           |                         | Number of                 | % of          |
|---------------------------|-------------------------|---------------------------|---------------|
| Name of Director          | Number of Direct Shares | Indirect shares / Through | Capital       |
|                           |                         | (name of record owner)    | Stock         |
| John L. Gokongwei, Jr.    | <u>58,007,718</u>       |                           | 0.81%         |
| James L. Go               | 148,679,656             |                           | 2.08%         |
| Lance Y. Gokongwei        | 541,838,575             |                           | 7.56%         |
| Lily Ngo-Chua             | 388,018                 |                           | 0.01%         |
| Patrick Henry C. Go       | 93,500                  |                           | 0.00%         |
| Robina Y. Gokongwei-Pe    | 179,460,000             |                           | 2.51%         |
| Johnson Robert G. Go, Jr. | 1                       |                           | 0.00%         |
| Ricardo J. Romulo         | 1                       |                           | 0.00%         |
| Cornelio T. Peralta       | 11,000                  |                           | 0.00%         |
| Jose T. Pardo             | 1                       |                           | 0.00%         |
| Renato De Guzman          | 1                       |                           | 0.00%         |
| TOTAL                     | <u>928,478,471</u>      |                           | <u>12.97%</u> |

## 2) Does the Annual Report disclose the following:

| Key risks   | Yes |
|---|-----|
| Corporate objectives  | Yes |
| Financial performance indicators  | Yes |
| Non-financial performance indicators  | Yes |
| Dividend policy   | Yes |
| Details of whistle-blowing policy   | No  |
| Biographical details (at least age, qualifications, date of first appointment, relevant experience, and any other directorships of listed companies) of directors/commissioners | Yes |
| Training and/or continuing education programme attended by each director/commissioner   | No  |
| Number of board of directors/commissioners meetings held during the year  | No  |
| Attendance details of each director/commissioner in respect of meetings held  | No  |
| Details of remuneration of the CEO and each member of the board of directors/commissioners  | Yes |

# Should the Annual Report not disclose any of the above, please indicate the reason for the non-disclosure.

The number of Board meetings and attendance details are reported annually to the Commission in a separate disclosure. Details of remuneration are indicated in the Definitive Information Statement that is likewise disclosed annually or as needed.

# 3) External Auditor's fee

| Name of Auditor             | Audit Fee         | Non-Audit Fee |
|-----------------------------|-------------------|---------------|
| SyCip, Gorres, Velayo & Co. | <u>P3,028,793</u> | -             |

### 4) Medium of Communication

List down the mode/s of communication that the company is using for disseminating information.

The following modes of communication are being used by the company to disseminate information:

- Electronic and regular mail
- Telecommunication facilities
- Hard copy of documents
- Website

## 5) Date of release of audited financial report:

The Audited Consolidated Financial Statements for fiscal year ended December 31, 2015 was submitted to the SEC on April 13, 2016.

## 6) Company Website

Does the company have a website disclosing up-to-date information about the following?

| Business operations  | Yes, for companies under JG<br>Summit   |
|--|---|
| Financial statements/reports (current and prior years)                             | Yes, under Investor relations tab   |
| Materials provided in briefings to analysts and media                              | Yes, under Investor relations tab   |
| Shareholding structure   | Yes, under Investor relations tab<br>(SEC disclosures re public<br>ownership) |
| Group corporate structure  | Yes   |
| Downloadable annual report   | Yes, under Investor relations tab   |
| Notice of AGM and/or EGM   | Yes, under Investor relations tab   |
| Company's constitution (company's by-laws, memorandum and articles of association) | Yes   |

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

## 7) Disclosure RPT

|   | RPT | Relationship       | Nature | Value |
|---|-----|--------------------|--------|-------|
| Please refer to the Notes to the Audited Consolidated Financial Statements as of December 31, 2016. |     | December 31, 2016. |        |       |

When RPTs are involved, what processes are in place to address them in the manner that will safeguard the interest of the company and in particular of its minority shareholders and other stakeholders?

Transactions between related parties are based on terms similar to those offered to non-related parties. Due from and due to related parties are collectible/payable on demand.

### J. RIGHTS OF STOCKHOLDERS

## 1) Right to participate effectively in and vote in Annual/Special Stockholders' Meetings

### (a) Quorum

Give details on the quorum required to convene the Annual/Special Stockholders' Meeting as set forth in its Bylaws.

| I mose cases in which the corporation code requires the i | Quorum Required | A majority of the subscribed capital, present in person or represented by proxy, shall be sufficient at a stockholders' meeting to constitute a quorum for the election of directors and for the transaction of any business whatsoever, except in those cases in which the Corporation Code requires the |
|---|-----------------|---|
|---|-----------------|---|

## (b) System Used to Approve Corporate Acts

Explain the system used to approve corporate acts.

| System Used | Included in the agenda of the stockholders' meeting   |  |
|-------------|---|--|
| Description | Every stockholder shall be entitled to vote for each share of stock held by him, which shall be by viva voce or show of hands |  |

## (c) Stockholders' Rights

List any Stockholders' Rights concerning Annual/Special Stockholders' Meeting that differ from those laid down in the Corporation Code.

| Stockholders' Rights under   | Stockholders' Rights not in   |
|--|---|
| The Corporation Code   | The Corporation Code  |
| Stockholders' Rights concerning Annual/Special   | The stockholders' rights concerning   |
| Stockholders Meeting are in accordance with provisions stated in the Corporation Code. | Annual/Special Stockholders' Meeting are consistent with those laid down in the |
|  | Corporation Code.   |

### **Dividends**

| Declaration Date    | Record Date          | Payment Date         |
|---------------------|----------------------|----------------------|
| <u>June 9, 2016</u> | <u>June 29, 2016</u> | <u>July 25, 2016</u> |

## (d) Stockholders' Participation

 State, if any, the measures adopted to promote stockholder participation in the Annual/Special Stockholders' Meeting, including the procedure on how stockholders and other parties interested may communicate directly with the Chairman of the Board, individual directors or board committees. Include in the discussion the steps the Board has taken to solicit and understand the views of the stockholders as well as procedures for putting forward proposals at stockholders' meetings.

| Measures Adopted   | Communication Procedure  |  |
|--|--|--|
| Stockholders are given the opportunity to ask questions during the stockholders' meeting | 1. Stockholders are provided with the disclosures, announcements and reports filed with SEC, PSE through public records, press statements and the Company's website.   |  |
|  | <ul> <li>2. The Corporate Secretary shall:</li> <li>a) Inform the members of the Board, in accordance with the By-Laws, of the agenda of their meetings together with the rationale and explanation of each item in the agenda and ensure that the members have before them accurate information that will enable them to arrive at intelligent decisions on matters that require their approval.</li> <li>b) Release to the Exchange the notice of Annual Shareholders' Meeting (ASM) with detailed agendas and explanatory circulars, at least twenty- eight (28) days before the date of the meeting. The notice of the meeting includes the date,</li> </ul> |  |
|  | time, venue and agenda of the meeting, the record date of stockholders entitled to vote, and the date and place of proxy validation.   |  |

- 2. State the company policy of asking shareholders to actively participate in corporate decisions regarding:
  - a. Amendments to the company's constitution
  - b. Authorization of additional shares
  - c. Transfer of all or substantially all assets, which in effect results in the sale of the company The Company complies with the Corporation Code and the Securities Regulations Code on the above matters. <u>During the ASM</u>, the <u>Chairman opened the floor to the stockholders for their comments and</u> questions.
- 3. Does the company observe a minimum of 21 business days for giving out of notices to the AGM where items to be resolved by shareholders are taken up?

The Company released to the Exchange the notice of Annual Shareholders' Meeting (ASM) with detailed agendas and explanatory circulars, at least twenty- eight (28) days before the date of the meeting. The Company complies with the SRC Rule 20 (Disclosures to stockholders prior to meeting) of the Securities Regulations Code which provides that the information statement, including the notice of meeting, shall be distributed to stockholders at least 15 business days before the date of the stockholders' meeting. The relevant dates pertaining to the last annual stockholders' meeting of the Company is set forth below:

a. Date of sending out notices: April 21, 2016

b. Date of the Annual/Special Stockholders' Meeting: June 9, 2016

## 4. State, if any, questions and answers during the Annual/Special Stockholders' Meeting.

The usual questions during the stockholders meetings pertain to dividends and disclosures made in the audited financial statements.

### 5. Result of Annual/Special Stockholders' Meeting's Resolutions (June 9, 2016)

| Resolution  | Approving | Dissenting     | Abstaining   |
|---|-----------|----------------|--------------|
| Election of the Board of Directors  More than a majority vote |           | Not applicable | Less than 1% |
| Election of External Auditors  More than a majority vote      |           | Not applicable | Less than 1% |

| Name of Director                       | In Favor             | Against           | Abstain |
|--|----------------------|-------------------|---------|
| John L. Gokongwei <u>8,821,624,283</u> |                      | 51,632,614        | -       |
| James L. Go                            | <u>8,806,296,222</u> | <u>66,960,675</u> | -       |
| Lance Y. Gokongwei                     | <u>8,823,042,123</u> | <u>50,214,774</u> | -       |
| Lily Ngo-Chua                          | <u>8,865,182,289</u> | <u>8,074,608</u>  | -       |
| Patrick Henry C. Go                    | <u>8,871,518,187</u> | <u>1,738,710</u>  | -       |
| Robina Y. Gokongwei-Pe                 | 8,858,265,429        | 14,991,468        |         |
| Johnson Robert G. Go, Jr.              | 8,803,317,134        | 69,939,763        |         |
| Ricardo J. Romulo                      | 8,848,042,927        | 25,213,970        |         |
| Cornelio T. Peralta                    | 8,869,425,426        | <u>3,831,471</u>  |         |
| Jose T. Pardo                          | 8,859,046,676        | 14,210,221        |         |
| Renato De Guzman                       | <u>8,853,101,065</u> | 20,115,832        | -       |

# 6. Date of publishing of the result of the votes taken during the most recent AGM for all resolutions:

The results of the resolutions approved by the stockholders at the annual meeting of the stockholders of the company held on <u>June 9, 2016</u> were disclosed to the Philippine Stock Exchange on <u>June 10, 2016</u> and to the Securities and Exchange Commission on <u>June 10, 2016</u>.

# (e) Modifications

State, if any, the modifications made in the Annual/Special Stockholders' Meeting regulations during the most recent year and the reason for such modification:

| Modifications | Reason for Modification |
|---------------|-------------------------|
| None          |                         |

### (f) Stockholders' Attendance

(i) Details of Attendance in the Annual/Special Stockholders' Meeting Held: June 9, 2016

| Type of<br>Meeting | Names of Board members /<br>Officers present | Date of<br>Meeting | Voting<br>Procedure (by<br>poll, show of<br>hands, etc.) | % of SH<br>Attending<br>in Person | % of SH in<br>Proxy | Total % of<br>SH<br>attendance |
|--------------------|--|--------------------|--|-----------------------------------|---------------------|--------------------------------|
| Annual             | 1. John L. Gokongwei, Jr.                    | <u>June 9,</u>     | By Viva voce   | <u>39.25%</u>                     | <u>40.23%</u>       | <u>79.49%</u>                  |
|                    | 2. James L. Go                               | <u>2016</u>        | or show of   |                                   |                     |                                |
|                    | 3. Lance Y. Gokongwei                        |                    | hands  |                                   |                     |                                |
|                    | 4. Lily G. Ngochua                           |                    |  |                                   |                     |                                |
|                    | 5. Patrick Henry C. Go                       |                    |  |                                   |                     |                                |
|                    | 6. Johnson Robert G. Go, Jr.                 |                    |  |                                   |                     |                                |
|                    | 7. Robina Y. Gokongwei-Pe                    |                    |  |                                   |                     |                                |
|                    | 8. Ricardo J. Romulo                         |                    |  |                                   |                     |                                |
|                    | 9. Cornelio T. Peralta                       |                    |  |                                   |                     |                                |
|                    | 10. Jose T. Pardo                            |                    |  |                                   |                     |                                |
|                    | 11. Renato De Guzman                         |                    |  |                                   |                     |                                |
|                    | 12. Rosalinda F. Rivera                      |                    |  |                                   |                     |                                |
|                    | 13. Nicasio L. Lim                           |                    |  |                                   |                     |                                |
|                    | 14. Arlene S. Denzon                         |                    |  |                                   |                     |                                |

(ii) Does the company appoint an independent party (inspectors) to count and/or validate the votes at the ASM/SSMs?

Yes, SGV & Co. was appointed as the independent party to count and/or validate the votes at the company's ASM held on June 9, 2016.

(iii) Do the company's common shares carry one vote for one share? If not, disclose and give reasons for any divergence to this standard. Where the company has more than one class of shares, describe the voting rights attached to each class of shares.

Yes, common shares carry one vote per share. Preferred voting shares have the same voting rights as common shares.

## (g) Proxy Voting Policies

State the policies followed by the company regarding proxy voting in the Annual/Special Stockholders' Meeting.

|                                     | Company's Policies  |
|-------------------------------------|---|
| Execution and acceptance of proxies | The stockholders may vote at all meetings the number of shares registered in their respective names, either in person or by proxy, duly given in writing and duly presented to and received by the Secretary for inspection and recording not later than five (5) working days before the time set for the meeting, except such period shall be reduced to one (1) working day for meetings that are adjourned due to lack of the necessary quorum. No proxy bearing a signature which is not legally acknowledged by the Secretary shall be honored at the meetings. |
| Notary                              | Not required  |

| Submission of Proxy     | See above   |  |  |
|-------------------------|---|--|--|
| Several Proxies         | Not applicable  |  |  |
| Validity of Proxy       | The proxies shall be valid and effective for five (5) years, unless the proxy provides for a shorter period, and shall be suspended for any meeting wherein the stockholder appears in person.  |  |  |
| Proxies executed abroad | Not applicable  |  |  |
| Invalidated Proxy       | Not applicable  |  |  |
| Validation of Proxy     | Validation of proxies shall be held at the date, time and place as may be stated in the Notice of stockholders' meeting which in no case shall be five calendar days prior to the date of stockholders meeting.                               |  |  |
| Violation of Proxy      | Any violation of this rule on proxy shall be subject to the administrative sanctions provided for under Section 144 of the Corporation Code and Section 54 of the Securities Regulation Code, and shall render the proceedings null and void. |  |  |

# (h) Sending of Notices

State the company's policies and procedure on the sending of notices of Annual/Special Stockholders' Meeting.

| Policies  | Procedure   |
|---|---|
| The Company complies with the SRC Rule 20 (Disclosures to stockholders prior to meeting) which provides that the information statement, including the notice of meeting, shall be distributed to stockholders at least 15 business days before the date of the stockholders' meeting. | By courier and mail.  The Notice of Annual Stockholders' Meeting with agenda explanation was posted in the Exchange on April 21, 2016 |

# (i) Definitive Information Statements and Management Report

| Number of Stockholders entitled to receive Definitive Information Statements and Management Report and Other Materials  | <u>1,047</u>                                  |
|---|---|
| Date of Actual Distribution of Definitive Information Statement and Management Report and Other Materials held by market participants/certain beneficial owners | April 20, 2016                                |
| Date of Actual Distribution of Definitive Information<br>Statement and Management Report and Other Materials<br>held by stockholders                            | <u> April 20, 2016</u>                        |
| State whether CD format or hard copies were distributed   | CD format                                     |
| If yes, indicate whether requesting stockholders were provided hard copies  | There was no request received for hard copies |

# (j) Does the Notice of Annual/Special Stockholders' Meeting include the following:

| Each resolution to be taken up deals with only one item.  | Yes   |
|---|---|
| Profiles of directors (at least age, qualification, date of first appointment, experience, and directorships in other listed companies) nominated for election/re-election. | Yes   |
| The auditors to be appointed or re-appointed.   | Yes   |
| An explanation of the dividend policy, if any dividend is to be declared.   | Yes   |
| The amount payable for final dividends.   | Yes   |
| Documents required for proxy vote.  | The Company does not solicit proxy votes but proxy forms are included in the Definitive Information Statement and Management Report and other Materials should the stockholders decided to vote by proxy. |

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

# 2) Treatment of Minority Stockholders

# (a) State the company's policies with respect to the treatment of minority stockholders.

| Policies  | Implementation |
|---|----------------|
| The Company recognizes that the strongest proof of good corporate governance is what is publicly seen and experienced by its stockholders. Therefore, the following provisions are issued for the guidance of all internal and external parties concerned, as governance covenant between the Company and all its stockholders.                       | Implemented    |
| The Board is committed to respect the following rights of the stockholders in accordance with the Corporation Code and the Company's Articles of Incorporation and By-Laws:  Right to Vote on All Matters that Require Their Consent or Approval Right to Inspect Corporate Books and Records Right to Information Right to Dividends Appraisal Right |                |
| The Board shall be transparent and fair in the  |                |

conduct of the annual and special stockholders meetings of the Company. The stockholders shall be encouraged to personally attend such meetings. If they cannot attend, they shall be apprised ahead of time of their right to appoint a proxy. Subject to the requirements of the By-Laws, the exercise of that right shall not be unduly restricted and any doubt about the validity of a proxy should be resolved in the stockholder's favor.

It shall be the duty of the Board to promote the rights of the stockholders, remove impediments to the exercise of those rights and provide an adequate avenue for them to seek timely redress for violation of their rights.

The Board should take the appropriate steps to remove excessive or unnecessary costs and other administrative impediments to the stockholders' meaningful participation in meetings, whether in person or by proxy. Accurate and timely information should be made available to the stockholders to enable them to make a sound judgment on all matters brought to their attention for consideration or approval.

(b) Do minority stockholders have a right to nominate candidates for board of directors?

Yes.

### K. INVESTORS RELATIONS PROGRAM

Discuss the company's external and internal communications policies and how frequently they are reviewed.
 Disclose who reviews and approves major company announcements. Identify the committee with this responsibility, if it has been assigned to a committee.

JGSHI makes use of its local area network to email and inform employees of new developments in the company (ie. hiring of new senior officers, promotions, accolades/awards received by the company and its subsidiaries and affiliates, etc). Corporate HR releases the information after securing clearance from Senior Management.

For communications outside of the company, the Corporate Communications Group and Corporate Secretary's Office disclose the information to the public through disclosure to the SEC, PSE, and to the media, after securing clearance and approval from the Corporate Planning Senior Vice President and the senior management.

2) Describe the company's investor relations program including its communications strategy to promote effective communication with its stockholders, other stakeholders and the public in general. Disclose the contact details (e.g. telephone, fax and email) of the officer responsible for investor relations.

|                                 | Details  |  |
|---------------------------------|--|--|
| (1) Objectives                  | To provide timely, relevant and accurate information to the public   |  |
| (2) Principles                  | Transparency to shareholders and the general public  |  |
| (3) Modes of Communications     | Via disclosures to PSE, press releases, meetings with investors, presentations to shareholders, etc  |  |
| (4) Investors Relations Officer | Bach Johann M. Sebastian SVP, Chief Strategist Telephone # 395-2182 Fax # 395-2253 bj.sebastian@jgsummit.ph Chesca Bugia — Tenorio Investor Relations Director JG Summit Holdings, Inc. Direct Line: 395.26.01   Trunkline: 633.76.31 loc 326 chesca.tenorio@jgsummit.com.ph |  |

- 3) What are the company's rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets?
  - the transaction must create value to the market
  - the transaction must be value-accretive and have synergies with JG and/or its subsidiaries

Name of the independent party the board of directors of the company appointed to evaluate the fairness of the transaction price.

The Company actively evaluates potential mergers and acquisitions. Once management believes that the transaction is in-line with the Company's strategies and will be value-accretive based on internal valuation and analysis, the board appoints an independent party to evaluate the fairness of the transaction price.

### L. CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

Discuss any initiative undertaken or proposed to be undertaken by the company.

| Company                  | Initiative  | Beneficiary                      |
|--------------------------|---|----------------------------------|
| JG Summit Holdings, Inc. | Environment, Health-JG Summit Petrochemical Company's commitment to health, environment and safety              | Employees, Environment, Students |
|                          | begins with ensuring that employees are provided with a safe and healthy working environment. JGSPC has         |                                  |
|                          | partnered with Batangas Coastal<br>Resources Management Foundation,<br>deployed artificial coral reefs offshore |                                  |
|                          | of Barangay Simlong in 2002.<br>Every year employees participate in   |                                  |
|                          | cleaning up Batangas Bay as part of the<br>Annual International Coastal Clea-up<br>Day organized by the Ocean   |                                  |
|                          | Conservancy thru the assistance of the Batangas Coastal Resource  |                                  |

|                              | Management Foundation   |   |
|------------------------------|---|---|
|                              | Abot Kamay Program is a testament to the high value that JGSPC personnel put on education. Projects include annual gift giving prior to school opening and at Christmas time, medical missions, a high school scholarship program for graduating honor students, college tuition and books subsidy for graduated high school scholars program, donation and maintenance of personal computers, and a continuing computer education.  The Gokongwei Brothers Foundation (GBF) launched the Scholarship for | Graduates of Public High schools who wish to pursue engineering courses   |
|                              | Excellence program, which granted 50  | offered by the Foundation.  |
|                              | scholarships to the brightest and most  |   |
|                              | deserving young leaders.  |   |
|                              |   |   |
| Universal Robina Corporation | Brigada Eskwela  Balik Eskwela  | Abuyod National High School, Teresa, Rizal Abuyod Elementary School Teresa National High School Annex Taytay Elem School Calamba National High School-San Cristobal Annex Pittland Elementary School San Antonio Elementary School Bagumbayan Elementary School, Quezon City Students from Bagong Ilog Elementary School Caranoche Elementary School Humayao Elementary School, Brgy. Langkaan Dasmarinas Cavite Bagumbayan Pre-school, Quezon City |
|                              | Adopt A School (Daycare)  | TOLONG Daycare Center   |
|                              | Iskolar ni Juan- a partnership program between the Gokongwei Brothers Foundation (GBF) and Universal Robina Corporation (URC) wherein deserving high school graduates are given the opportunity to train under the Technical Education and Skills Development Authority (TESDA) for (1) year to prepare them to work as technicians or operators in one of the several URC facilities.  | Single, 16-25 years old, at least High School graduate or an Alternative Learning System graduate, with good scholastic record and moral character, and with a total household income of less than Php200, 000.00. 2nd batch: 38 students 3rd batch: 40 students  |

| Municipal-Wide River Cleanup  |   |
|---|---|
| URC Robina Farm (RF) 11, Antipolo partnered with the Teresa River Development and Protection Council for the Municipal-wide river cleanup.  This project was participated by our LMC (Labor & Management Cooperation) composed of regular employees and union officers/employees. | Sitio Abuyod, Barangay Dalig, Teresa,<br>Rizal  |
| Tree Planting/Nurturing/De-weeding  | Wawa, Tanay, Rizal Barangay Cuyambay, Tanay, Rizal Barangay Casili San Pedro City DENR ( Department of Environment and Natural Resources ) and CENRO ( City Environment & Natural Resources Office) Barangay Casile Tuburan, Poblacion, El Salvador, Mis. Or Barangay Caranoche Carsumco millsite |
|   | Balayan Millsite  |
| International Coastal Cleanup  JG Complex Wide Project  | Brgy. Simlong Community   |
| <u>Calumpang River Watershed</u><br><u>Mangrove Tree Planting</u>   | Batangas City Community   |
| uflextreeselfie & upacktreeselfie localized program by UFLEX and URC-BOPP to assist JGSPC in their Plant A Tree Program (Program for Earthday Celebration)  | Employees and guests  |
| Pista ng Kalikasan Brgy. Simlong, Batangas Seaside Area (Batangas City ENRO Project)  | Brgy. Simlong Community   |
| Clean Up Drive: Volunteered employees from URC San Pedro 2 participated in the Municipality of San Pedro's International Coastal Clean-Up Day. This event was also participated by various organizations in San Pedro, Laguna.  | San Pedro City  |

| T   |  |
|---|--|
| Quarterly River Clean-Up Program: URC Cebu Plant partnered with DENR-EMB to help revive the Butuanon River as this is the entry water body of our industry waste.   | <u>Butuanon River</u>  |
| Year-end Clean Up Drive: As part of our year-end celebration, URC San Pedro 2 employees had a clean-up drive in SP2 vicinity. This was spearheaded by EMC Health and Safety Committee   | San Pedro 2 Plant  |
| Feeding& Livelihood Program   | Barangay Himaya Barangay Bagumbayan, Quezon City Purok 4, Tambaling 2, El Salvador City Tahanang Walang Hagdanan Caloocan Elem. School   |
| Blood Donation/Letting  | Philippine National Red Cross- Muntinlupa Philippine National Red Cross (Quezon City) and Philippine Blood Center Pretzel's Conference Room - URC Canlubang Plant Blood Center of the Philippines Red Cross Dumaguete City Chapter Carsumco millsite |
| Donation of Tree Seedling   | Abuyod National High School  |
| Donation of Pre-Cast Flooring   | <u>Teresa, Rizal</u>   |
| Calamity Drive: From URC BCFG, Donations in-kind were given to those affected by natural calamities through non-governmental organizations  | Care Foundation / Barangay KKK residents impacted by typhoon   |
| Rice Donation: URC Head Office led the Rice Donation to 3 Non Profit Organizations within Metro Manila  | Gentle Hands Inc.  Kaisahang Buhay Foundation Inc.  Christian Mission Service Philippines  |
| Lakbay Alalay: URC San Pedro 2 Plant EMC Team headed by the Community Relations Committee installed a booth in Landayan, San Pedro, Laguna. Those who were having their yearly Visita Iglesia are free to have a bottle of water and biscuit to ease their thirst and hunger. | Pilgrims from different places who had their Visita Iglesia in Sto. Sepulcro Parish in Landayan, San Pedro, Laguna.  |

| Children's Month Treat : URC Cebu<br>joins in the Children's Month<br>celebration of Barangay Tabok every<br>May   | Barangay Tabok Elementary School   |
|--|--|
| Project Smile: San Pedro 2 Plant EMC Team headed by the Community Relations Committee partnered once again with NGO's to give smile on the faces of less fortunate children in Brgy. San Antonio, San Pedro, Laguna. | Less fortunate children of San Antonio,<br>San Pedro, Laguna   |
| Survival Kit Donation: URC Head Office donated survival kits I preparation doe any calamity considering that Rosario Elementary School is situated in the fault line.  | 1,015 pupils and teachers of Rosario Elementary School   |
| Community Trick or Treat   | 250 Terelay Kids 30 Children from Brgy. Bagong Ilog  |
| Reach Out Program (Employee<br>Funded)   | Batangas Medical Center (Former<br>Batangas Regional Hospital Social<br>Welfare & Development - Pedia<br>Station       |
| Rehabilitation of Water Works in Brgy. Simlong Elementary School (Balik Eskwela Program)   | Brgy. Simlong Elementary School Students   |
| Rehabilitation of Day Care Center in<br>Brgy. Simlong Elementary School<br>(Balik Eskwela Program)   | Brgy. Day Care Students  |
| Construction of Multipurpose Area in<br>Brgy. Simlong Elementary School<br>(Balik Eskwela Program)   | Brgy. Simlong Elementary School Students   |
| Rehabilitation of Canteen in Brgy. Pinamucan Ibaba Elementary School   | Brgy. Pinamucan Ibaba Elementary School Students   |
| Medical and Dental Missions  | Brgy. Simlong Community Barangay Omod, Bayawan City Brgy. Cambagahan, Bais City Barangay Talinganay Barangay Toong Tuy |

|                | Calamity / Fire Drill BFP Requirement Compliance  | <u>Employees</u>  |
|----------------|---|---|
|                | Nutrition Month Cooking Contest   | Sagrada Elementary School   |
|                | Gift Giving   | Precious Pearl Shelter Home  Bagumbayan Elementary School, Quezon City  Bagumbayan Preschool, Quezon City  250 Terelay Kids  Children's Joy Foundation  Brgy. Simlong Elementary School |
|                |   | Brgy. Pinamukan Ibaba Elementary School   |
|                |   |   |
| Cebu Air, Inc. | Fun for Little Juans - Outreach Program  Cebu Pacific partnered with Kidzania Manila to sponsor children from HOPE Worldwide Philippines, a non-profit organization that implements child welfare and protection system through its community and center-based programs.  | HOPE Worldwide Philippines  |
|                | Green Movement - Seedling Adoption and Tree Planting Program In partnership with Haribon Foundation, Cebu Pacific adopted 500 seedlings of native trees this year which were planted in a protected landscape in San Cristobal, Laguna in coordination with the Local Government Units and the foresters of the nearby communities. | Brgy. San Cristobal Protected<br>Landscape, Laguna.   |
|                | Carbon-offsetting program/ climate  adaptation program  For YTD2016, our passengers have donated PHP2,743,692.65  From July 2008 until October 2016, donated amount is at PHP32,327,889.31  | Communities of Sablayan, Mindoro and Cagayancillo, Palawan through WWF-Philippines  |
|                | UNICEF Change for Good Program Cebu Pacific partnered with the United Nations Children's Fund in the Change for Good Program. This is a two year agreement that starts in 2016.   |   |

<u>The scope of CEB's commitment include:</u>

- 1. Making UNICEF the beneficiary of contributions generated from the UNICEF CHANGE FOR GOOD campaign that aims to provide sustainable funding for the Seventh Country Programme for Children (GPH UNICEF CP 2012 2016), specifically the First 1,000 Days Campaign (the —Project||).
- 2. Provision of complimentary air freight services and passenger seats for UNICEF staff deployed specifically for UNICEF's Emergency Response, on Space Availability basis, and in accordance with the airline's cargo and passenger booking procedures.

The UNICEF Change for Good Program aims to provide optimal health and nutrition in the first 1,000 days of a Filipino child, from a mother's pregnancy to the child's second year of life. Safeguarding the health and nutrition of children during this critical window will ensure that they are protected from life-threatening childhood diseases, that they finish more years of school, and even earn up to 50% more as adults.

The funds collected in 2016 via Change For Good will provide:

- Thousands of undernourished children aged 6-23 months with vitamin and mineral supplements.
- Thousands of pregnant and lactating mothers with iron folic acid tablets
- <u>instructional materials to barangay</u> <u>nutrition scholars in UNICEF focus</u> <u>areas in Northern Samar,</u> <u>Zamboanga, and Maguindanao</u>

The funds projected to be raised at the end of the 2016 will help 21,000 pregnant mothers and 18,000 children.

|                            | Adoption of "Mindanao", the Philippine Eagle ambassador for education  Cebu Pacific provided food and necessary veterinary care that will help  | Philippine Eagle Foundation (PEF)   |
|----------------------------|---|---|
|                            | flourish and sustain the well-being of "Mindanao" for five years.   |   |
| Robinsons Land Corporation | Emergency Response/Relief Operations provided by RLC to help those affected by natural calamities.  | <ol> <li>Sitio Fisheries, Brgy. Malued,<br/>Dagupan City</li> <li>Brgy. Caocan, Laoag City</li> <li>Brgy. Pragat, Pasuquin</li> <li>Brgy. Caruan, Pasuquin</li> <li>Cagayan Province</li> </ol> |
|                            | Water For Life is a project involving installation of water hand pumps in San Fernando, Pampanga conducted by Robinsons Starmills Pampanga  | <ol> <li>San Fernando heights, Malpitic – 50 families</li> <li>Blvd. San Agustin – 10 families</li> <li>Purok 3 Quebiawan – 15 families</li> <li>Brgy. Maimpis – 15 families</li> </ol>         |
|                            | Soap for Hope Project is an initiative to recover, recycle and donate used bar soaps to a local community. The project is a very real example of creating shared value for all parties involved – the local business, the customers, local organizations and the local communities. Soaps comes from Tagaytay Summit Ridge, Summit Magnolia, Go Hotels Ortigas, Mandaluyong and Otis. This is in partnership with RLC's strategic soap/cleaning aid supplier. | Don Bosco Pugad – center for disadvantaged and migrant youth     Holy Family School, Indang, Cavite   |
|                            | "May Kita sa Basura" was the first project who initiated the awareness campaign where the partners/tenants are encouraged, alongside the Proponent Mall, to "sell" their scraps to an identified Partner Recycling Organization once a month  | Recycling Organizations within the vicinity Robinsons Town Mall Malabon   |
|                            | Weekend Waste Market is an initiative of Robinsons Malolos, where two days a month a recyclable buying station is set-up for customers, community institutions and other partners.  | Community within the vicinity of Robinsons Place Malolos  |

| Kaliwa River Watershed Tree Planting 80 employees from across RLC planted fruit bearing and forest trees in Kaliwa River Watershed protected Area in Tanay, Rizal, as set-off to DENR's National Greening Program (NGP). RLC aims to adopt an area of 5 hectare, for enhancement by planting 3,000 trees to be monitored for three years. | DENR – Kaliwa River Watershed     Brgy. Sto Nino                                      |
|---|---|
| Malabon Feeding Program Robinsons Town Mall Malabon partners with the city Mayor's Feeding Initiative. A complete 90 – day feeding ycle, the City has piloted 3 feeding sites. RLC will sponsor 2- days of feeding for 100 children in Malabon ages 0 to 6 years old.   | Brgy. Catmon, Malabon   |
| Brigada Eskwela RLC employees participated in the Brigada Eskwela of DepEd in June 2016. Volunteer's painted corridors, walls and rooms, cleaned the library and guidance counsel rooms and repaired wooden desks and shelves. Twelve 16 liter can paints and materials were also donated.  | Caniogan Elementary School, Pasig Rizal High School, Pasig (received 5 cans of paint) |
| Child Safety Campaign – "Dikit-A-Sticker" Raising awareness through "stickering" for public transport drivers to exercise cautiousness and safety especially when children are on board. Project is a collaboration of National Youth Commission, CWC and Robinsons Malls.  |   |
| Go Hotels PWD Room Improvements Football 4 Life Yolanda Memorial Event  | All PWD guests Yolanda Victims  |

### RLC leads industry in harnessing solar power energy

## Holds record of having the world's largest mall rooftop solar powered facility

As part of its mission of making a positive difference to its customer, employees and business partners, Robinsons Land Corporation (RLC), the property development arm of JG Summit Holdings, Inc., stepped up its commitment in helping preserve the environment by furthering its renewable energy program of installing off-grid rooftop solar photo voltaic (PV) panels on feasible malls nationwide.

The program was jumpstarted in 2014 with the set-up of a solar PV system in Robinsons Palawan in 2014, followed by Robinsons Iloilo in 2015 then at RLC malls in Dumaguete, Roxas and Antique. Robinsons Starmills located in San Fernando, Pampanga is the sixth RLC mall to use solar technology. It now holds the distinction of being the world's biggest solar-powered facility to be installed on a mall's roof for self-consumption. To achieve this feat, RLC installed a total of 10,880 solar panels on the roof of the mall with a capacity of 2,883.2 kilowatts or 3.13 million kilowatthours of power a year, translating to the elimination of the emission of 1,881 tons of carbon dioxide gas which will require 100,000 trees to absorb.

Frederick D. Go, RLC president said that as a responsible corporate citizen, Robinsons Land is continuously looking for ways to adopt sustainable practices and minimize its carbon footprint by steadily shifting to the use of renewable energy.

RLC will soon be operating new solar power plants on its malls in Tacloban and Bacolod. Once completed, RLC will now have 10 malls with solar facilities with a total capacity of 12.5 megawatts resulting to an annual yield of 14.6 million kilowatt-hours.



Commissioned in May of this year, Robinsons Starmills' 2.88 Megawatt peak solar rooftop is currently the largest solar powered shopping mall in the world. The system is expected to offset 2,480 tons of CO2 emissions on its first full year of operation.

## M. BOARD, DIRECTOR, COMMITTEE AND CEO APPRAISAL

Disclose the process followed and criteria used in assessing the annual performance of the board and its committees, individual director, and the CEO/President.

|                    | Process  | Criteria                      |
|--------------------|--|-------------------------------|
| Board of Directors | The Board may create an internal self-rating system that can measure the performance of the Board and Management in accordance with the criteria provided for in the Corporate Governance Manual. The creation and implementation of such self-rating system, including its salient features, may be disclosed in the Company's Annual Report. |                               |
| Board Committees   | Audit and Risk Management Committee conducts annual performance evaluation in compliance with SEC Memorandum Circular No.4, Series of 2012.  | performance of audit and risk |

## N. INTERNAL BREACHES AND SANCTIONS

Discuss the internal policies on sanctions imposed for any violation or breach of the corporate governance manual involving directors, officers, management and employees

| Violations       | Sanctions   |
|------------------|---|
| First Violation  | The subject person shall be reprimanded.  |
| Second Violation | Suspension from office shall be imposed to the subject person. The duration of the suspension shall depend on the gravity of the violation. |
| Third Violation  | The maximum penalty of removal from office shall be imposed.  |

The above answers are based on company records and information given by relevant officers of the Company, not necessarily on personal knowledge of the affiants.

| NAME                | TAX IDENTIFICATION NO. |  |
|---------------------|------------------------|--|
| JAMES L. GO         | 129-294-200            |  |
| LANCE Y. GOKONGWEI  | 116-312-586            |  |
| CORNELIO T. PERALTA | 115-365-627            |  |
| RENAȚO DE GUZMAN    | 127-386-444            |  |
| ARLENE S. DENZON    | 102-097-863            |  |

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PTR No. 2241402; 01/11/2016, 0. C.

MCT.P No 31.0014774; 02/01/2016