

SECURITIES AND EXCHANGE COMMISSION
SEC FORM 20-IS

INFORMATION STATEMENT PURSUANT TO SECTION 17.1(b)
OF THE SECURITIES REGULATION CODE

1. Check the appropriate box:

Preliminary Information Statement

Definitive Information Statement

2. Name of Registrant as specified in its charter

JG SUMMIT HOLDINGS, INC.

3. Province, country or other jurisdiction of incorporation or organization

METRO MANILA, PHILIPPINES

4. SEC Identification Number

184044

5. BIR Tax Identification Code

350-000-775-860

6. Address of principal office

43rd Floor, Robinsons Equitable Tower, ADB Avenue corner Poveda Street, Ortigas
Center, Pasig City, Metro Manila

Postal Code

1605

7. Registrant's telephone number, including area code

(632) 8633-7631 to 40

8. Date, time and place of the meeting of security holders

June 3, 2024, 1:00 p.m., Crowne Plaza Manila Galleria for presiding officers and Board
Members, and virtually for stockholders via Microsoft Teams Live at

<https://bit.ly/JGSASM2024>

9. Approximate date on which the Information Statement is first to be sent or given to security holders

May 6, 2024

10. In case of Proxy Solicitations:

Name of Person Filing the Statement/Solicitor

N/A

Address and Telephone No.

N/A

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA
(information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	7,520,983,658

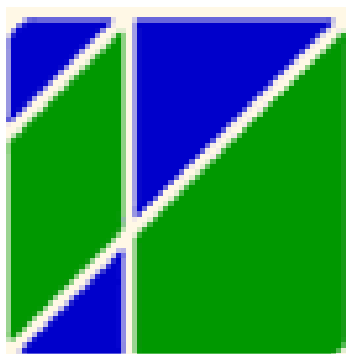
13. Are any or all of registrant's securities listed on a Stock Exchange?

Yes No

If yes, state the name of such stock exchange and the classes of securities listed therein:

The common shares of the Corporation are listed on the Philippine Stock Exchange

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



JG Summit Holdings, Inc.
JGS

**PSE Disclosure Form 17-5 - Information Statement for Annual or
Special Stockholders' Meeting**
*References: SRC Rule 20 and
Section 17.10 of the Revised Disclosure Rules*

Date of Stockholders' Meeting	Jun 3, 2024
Type (Annual or Special)	Annual
Time	1:00 pm
Venue	Crowne Plaza Manila Galleria for presiding officers and Board Members, and virtually for stockholders via Microsoft Teams Live at https://bit.ly/JGSASM202
Record Date	Apr 5, 2024

Inclusive Dates of Closing of Stock Transfer Books

Start Date	N/A
End date	N/A

Other Relevant Information

Please see attached the SEC Form 20-IS (Preliminary Information Statement) as filed with the Securities and Exchange Commission.

Filed on behalf by:

Name	Maria Celia Fernandez-Estavillo
Designation	Chief Legal Officer and Corporate Secretary



**JG SUMMIT
HOLDINGS, INC.**

CERTIFICATION

I, MARIA CELIA H. FERNANDEZ-ESTAVILLO, Corporate Secretary of JG Summit Holdings, Inc. (“the Corporation”) with SEC registration number 184044 and with principal office address at 43rd Floor, Robinsons Equitable Tower, ADB Avenue corner Poveda Street, Ortigas Center, Pasig City, Metro Manila, hereby state under oath that:

1. On behalf of the Corporation, I have caused this SEC Form 20-IS to be prepared;
2. I read and understood its contents which are true and correct of my own personal knowledge and/or based on true records;
3. The Corporation will comply with the requirements set forth in SEC Notice dated June 24, 2020 for a complete and official submission of reports and/or documents through electronic mail; and
4. I am fully aware that documents filed online which requires pre-evaluation and/or processing fee shall be considered complete and officially received only upon payment of a filing fee.

IN WITNESS WHEREOF, I have hereunto set my hand this 16 APR 2024 at **PASIG CITY**

MARIA CELIA H. FERNANDEZ-ESTAVILLO
Corporate Secretary

SUBSCRIBED AND SWORN to before me this 16 APR 2024 day of _____, 2024 at **PASIG CITY**
affiant exhibiting to me her SSS ID No.

Doc No. 507 ;
Page No. 154 ;
Book No. 7 ;
Series of 2024.

ANDREIA B. BUZETA-ACERO
Notary Public for Pasig, San Juan, and Pateros
Notarial Commission No. 134 valid until December 31, 2024
40th Floor Robinsons Equitable Tower, ADV Ave.
cor. Poveda Road, Ortigas Center, Pasig City 1605
Roll of Attorneys No. 55199
MCLE Compliance No. VII-0015364 valid until April 14, 2025
PTR No. 10081858 / 01-09-2024/ Makati City
IBP Receipt No. 402329 / 01-05-2024 / Rizal Chapter



**JG SUMMIT
HOLDINGS, INC.**

43rd FLOOR ROBINSONS EQUITABLE TOWER ADB AVE. COR. POVEDA RD. ORTIGAS CENTER, PASIG CITY
TEL. NO.: 8633-7631 to 40 FAX NO.: 8633-9207

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

JUNE 3, 2024

Notice is hereby given that the Annual Meeting of the Stockholders of JG SUMMIT HOLDINGS, INC. (the “Corporation”) will be held on June 3, 2024 at 1:00 p.m. via remote communication at <https://bit.ly/JGSASM2024>.

The Agenda for the meeting is as follows:

1. Proof of notice of the meeting and existence of a quorum.
2. Reading and approval of the Minutes of the Annual Meeting of the Stockholders held on May 15, 2023.
3. Presentation of the annual report and approval of the financial statements for the preceding year.
4. Election of Board of Directors.
5. Appointment of External Auditor.
6. Ratification of the acts of the Board of Directors and its committees, officers and management.
7. Consideration of such other matters as may properly come during the meeting.
8. Adjournment.

A brief explanation of each agenda item which requires stockholders’ approval is provided herein. The Information Statement to be sent to the stockholders shall contain more detail on the rationale and explanation of each agenda item.

Stockholders intending to participate via remote communication must notify the Corporation by email to corporatesecretary@jgsummit.ph on or before May 24, 2024.

Stockholders who wish to cast their votes may do so via the method provided for voting *in absentia*, or by accomplishing the proxy form to be sent together with the Information Statement. The procedures for attending the meeting via remote communication and for casting votes *in absentia* are explained further in the Information Statement.

Stockholders who wish to vote by proxy shall send the proxies via email to corporatesecretary@jgsummit.ph or hard copies to The Office of the Corporate Secretary, 40th Floor, Robinsons Equitable Tower, ADB Avenue cor. Poveda Road, Ortigas Center, Pasig City.

Pursuant to Section 9, Article II of the Amended By-Laws of the Corporation, proxies must be received by the Corporate Secretary for inspection and recording not later than five (5) working days before the time set for the meeting, or not later than May 27, 2024. Validation of proxies shall be held on May 27, 2024.

Only stockholders of record as of April 5, 2024 shall be entitled to vote.

By Authority of the Chairman

MARIA CELIA H. FERNANDEZ-ESTAVILLO
Corporate Secretary



JG SUMMIT
HOLDINGS, INC.

ANNUAL MEETING OF STOCKHOLDERS
JUNE 3, 2024

EXPLANATION OF AGENDA ITEMS FOR STOCKHOLDERS APPROVAL

Proof of notice of the meeting and existence of a quorum.

The Chairman will formally open the meeting at around 1:00 p.m. The Corporate Secretary will certify that written notice for the meeting was duly sent to stockholders and that a quorum exists for the transaction of business.

The Corporation has established a designated website in order to facilitate the registration of and voting *in absentia* by stockholders at the annual meeting, as allowed under Sections 23 and 57 of the Revised Corporation Code. A stockholder or member who participates through remote communication or votes *in absentia* shall be deemed present for purposes of quorum.

The following is a summary of the guidelines for voting and participation in the meeting:

- (i) Stockholders may attend the meeting by viewing the livestream at the following link: <https://bit.ly/JGSASM2024>. The meeting will be held at the Ruby Room B Function Room of the Crowne Plaza Manila Galleria for presiding officers and Board Members and a livestream of the meeting shall be broadcast via Microsoft Teams. Please refer to Annex E of the Information Statement for the detailed guidelines for participation via remote communication.
- (ii) Questions and comments on the items in the Agenda may be sent to corporatesecretary@jgsummit.ph. Stockholders of record as of April 5, 2024, owning the required percentage of the total outstanding capital stock of the Corporation according to relevant laws, regulations and the internal policy of the Corporation may submit proposals on items for inclusion in the agenda on or before May 27, 2024.¹

Questions or comments received from stockholders on or before May 24, 2024 may be responded to during the meeting. Any questions not answered during the meeting shall be answered via email.

- (iii) Each item in the agenda for approval of the stockholders will be shown on the screen during the livestream as the same is taken up at the meeting.
- (iv) Stockholders may cast their votes on any item in the agenda for approval via the following modes on or before May 24, 2024:
 - a. By sending their proxies appointing the Chairman of the meeting to the Corporate Secretary;
 - OR
 - b. By voting *in absentia*, subject to validation procedures. Please refer to Annex E of the Information Statement for the detailed procedure for registration and voting *in absentia*.
- (v) Stockholders may cast their votes on any item in the agenda for approval by sending their proxies appointing the Chairman of the meeting to the Corporate Secretary by email to corporatesecretary@jgsummit.ph; or send hard copies to the Office of the Corporate Secretary with address at the 40th Floor, Robinsons Equitable Tower, ADB Avenue cor. Poveda Road, Ortigas Center, Pasig City, on or before May 24, 2024.

¹ Please see Securities and Exchange Commission (SEC) Circular No. 14 series of 2020 on shareholders' right to put items on the Agenda for Regular/ Special Stockholders' meetings



**JG SUMMIT
HOLDINGS, INC.**

- a. Stockholders holding shares through a broker may course their proxies through their respective brokers, which shall issue certification addressed to the Corporate Secretary and duly signed by their authorized representative, stating the number of shares being voted and the voting instructions on the matters presented for approval.
 - b. Stockholders may also send their duly executed proxies directly to the Corporate Secretary. The proxies shall be sent together with the following supporting documents:
 1. Government-issued identification (ID) of the Stockholder;
 2. For Stockholders with joint accounts: The proxy form must be signed by all joint Stockholders. Alternatively, they may submit a scanned copy of an authorization letter signed by all Stockholders, identifying who among them is authorized to sign the proxy.
 3. If holding shares through a broker, the certification from the broker stating the name of the beneficial owner and the number of shares owned by such Stockholder.
- (vi) Stockholders intending to participate via remote communication who have not sent their proxies or voted *in absentia* must notify the Corporation by email to corporatesecretary@jgsummit.ph on or before May 24, 2024, in order to be counted for quorum. The email shall contain the following:
- a. If holding shares through a broker, certification from the broker stating the name of the beneficial owner and the number of shares owned by such Stockholder;
 - b. Government-issued identification (ID) of the shareholder.
- (vii) For purposes of quorum, the following stockholders shall be deemed present:
- a. Those who sent in their proxies before the deadline;
 - b. Those who voted in absentia before the cut off time; and
 - c. Those who notified the Corporation before the deadline of their intention to participate via remote communication.
- (viii) In the election of directors, each common and preferred voting stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one nominee as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or by distributing such votes as the same principle among any number of candidates.
- (ix) The Office of the Corporate Secretary shall tabulate all votes received and the results of the tabulation shall be validated by SyCip Gorres Velayo & Co. Validation of proxies is set for May 27, 2024 at 5:00 p.m. During the meeting, the Secretary shall report the votes received and inform the stockholders if the particular agenda item is carried or disapproved. The total number of votes cast for each item for approval under the agenda will be shown on the screen. The final tally of the votes will be reflected in the Minutes of the meeting.

Reading and approval of the Minutes of the Annual Meeting of the Stockholders held on May 15, 2023

Copies of the Minutes will be distributed to the stockholders before the meeting. The Minutes of the Annual Meeting of Stockholders held on May 15, 2023 is also available in the Corporation's website and shall be presented to the stockholders for approval. Below is the proposed resolution for approval of the stockholders:

“RESOLVED, that the stockholders of Corporation hereby approve the Minutes of the Annual Meeting of the Stockholders dated May 15, 2023.”



**JG SUMMIT
HOLDINGS, INC.**

Presentation of annual report and approval of the financial statements for the preceding year

Copies of the Annual Report and financial statements is included in the Information Statement sent to the stockholders prior to the meeting and is likewise available in the Corporation's website. The annual report and the financial statements for the preceding fiscal year, will be presented to the stockholders for approval. Below is the proposed resolution for approval of the stockholders:

“RESOLVED, that the stockholders of Corporation hereby approve the Corporation's Audited Financial Statements for the year ended December 31, 2023.”

Election of Board of Directors

The Corporation has a policy to engage professional search firms or use other external sources to search for new candidates to the Board of Directors. All nominees undergo a nomination process conducted by the Governance Nomination Remuneration and Sustainability Committee in accordance with Corporation's Board Nomination and Election Policy. A copy of the policy is available in the Corporation's website.

The nominees for election as members of the Board of Directors for the ensuing year, including independent directors, will be presented to the stockholders. The profiles of the nominees shall be provided in the Information Statement to be sent to the Stockholders and may be accessed through the Corporation's website for examination. The Corporation respects and recognizes the right of minority shareholders to nominate directors in accordance with Article II, Section 8(b) of the Corporation's Amended By-Laws. The members of the Board of Directors of the Corporation shall be elected individually and by plurality vote. Below is the proposed resolution for approval of the stockholders:

“RESOLVED, that the stockholders of the Corporation hereby elect the following as directors for the ensuing year until their successors are duly elected and qualified:

- 1. James L. Go*
- 2. Lance Y. Gokongwei*
- 3. Patrick Henry C. Go*
- 4. Robina Gokongwei Pe*
- 5. Johnson Robert G. Go, Jr.*
- 6. Renato T. De Guzman*
- 7. Antonio L. Go*
- 8. Artemio V. Panganiban*
- 9. Bernandine T. Siy”*

Appointment of External Auditor

The Corporation's external auditor is SyCip Gorres Velayo & Co. and will be nominated for reappointment for the current fiscal year. Below is the proposed resolution for approval of the stockholders:

“RESOLVED, that the stockholders of the Corporation hereby appoint SyCip Gorres Velayo & Co. as the Corporation's External Auditor for the ensuing year.”



**JG SUMMIT
HOLDINGS, INC.**

Ratification of the acts of the Board of Directors and its committees, officers, and management

Ratification of the acts of the Board of Directors and its committees, officers, and management of the Corporation since the last annual stockholders' meeting up to the current stockholders' meeting, as duly recorded in the corporate books and records of the Corporation, will be requested. Below is the proposed resolution for approval of the stockholders:

“RESOLVED, that the stockholders of the Corporation hereby ratify all acts of the Board of Directors and its committees, officers, and management of the Corporation since the last annual stockholders' meeting up to the current stockholders' meeting, as duly recorded in the corporate books and records of the Corporation.”

Consideration of such other matters as may properly come during the meeting

The Chairman will take up agenda items received from stockholders on or before May 27, 2024, in accordance with existing laws, rules and regulations of the Securities and Exchange Commission, and the Corporation's internal guidelines.

The Chairman will open the floor for comments and questions by the stockholders. The Chairman will decide whether matters raised by the stockholders may be properly taken up in the meeting or in another proper forum.



WE ARE NOT SOLICITING YOUR PROXY

Stockholders who wish to cast their votes may do so via the method provided for voting in absentia, or by accomplishing the proxy form provided below. The detailed procedure for casting votes in absentia shall be sent securely to the stockholders.

Stockholders who wish to vote by proxy shall send the proxies via email to corporatesecretary@jgsummit.ph or hard copies to the Office of the Corporate Secretary, 40F Robinsons Equitable Tower, ADB Avenue cor. Poveda Road, Ortigas Center, Pasig City not later than May 27, 2024.

P R O X Y

The undersigned stockholder of **JG SUMMIT HOLDINGS, INC.** (the “Corporation”), hereby appoints the Chairman of the meeting, as attorney-in-fact and proxy, to represent and vote all shares registered in his/her/its name at the Annual Meeting of the Stockholders of the Corporation to be held on **June 3, 2024** and adjournments and postponements thereof, for the purpose of acting on the following matters as fully to all intents and purposes as she/he/it might do if present and acting in person, and hereby ratifying and confirming all that the said attorney shall lawfully do or cause to be done by virtue of these presents:

1. Proof of Notice of the Meeting and Existing of a Quorum

Yes No Abstain

2. Approval of the Minutes of the Annual Meeting of the Stockholders held on May 15, 2023

Yes No Abstain

3. Approval of the financial statements for the preceding year

Yes No Abstain

4. Election of Board of Directors:

Yes No Abstain

- 1. James L. Go
- 2. Lance Y. Gokongwei
- 3. Robina Gokongwei Pe
- 4. Patrick Henry C. Go
- 5. Johnson Robert G. Go, Jr.
- Independent Directors:
- 6. Renato T. De Guzman
- 7. Antonio L. Go
- 8. Artemio V. Panganiban
- 9. TBA

5. Appointment of SyCip Gorres Velayo & Co. as external auditor

Yes No Abstain

6. Ratification of the acts of the Board of Directors and its committees, officers and management

Yes No Abstain

7. At his/her discretion, the proxy named above is authorized to vote upon such other matters as may properly come during the meeting

Yes No Abstain

8. Adjournment

Yes No Abstain

SIGNATURE OF STOCKHOLDER / AUTHORIZED SIGNATORY

PRINTED NAME OF STOCKHOLDER / AUTHORIZED SIGNATORY

ADDRESS OF STOCKHOLDER

CONTACT TELEPHONE NUMBER

DATE

This proxy shall continue until such time as the same is withdrawn by me through notice in writing delivered to the Corporate Secretary at least three (3) working days before the scheduled meeting on **June 3, 2024**.

A PROXY SUBMITTED BY A CORPORATION SHOULD BE ACCOMPANIED BY A CORPORATE SECRETARY’S CERTIFICATE QUOTING THE BOARD RESOLUTION DESIGNATING A CORPORATE OFFICER TO EXECUTE THE PROXY. IN ADDITION TO THE ABOVE REQUIREMENT FOR CORPORATIONS, A PROXY FORM GIVEN BY A BROKER OR CUSTODIAN BANK IN RESPECT OF SHARES OF STOCK CARRIED BY SUCH BROKER OR CUSTODIAN BANK FOR THE ACCOUNT OF THE BENEFICIAL OWNER MUST BE ACCOMPANIED BY A CERTIFICATION UNDER OATH STATING THAT THE BROKER OR CUSTODIAN BANK HAS OBTAINED THE WRITTEN CONSENT OF THE ACCOUNT HOLDER.



**JG SUMMIT
HOLDINGS, INC.**

CERTIFICATE

I, MARIA CELIA H. FERNANDEZ-ESTAVILLO, of legal age, Filipino, with office address at the 40th Floor, Robinsons Equitable Tower, ADB Avenue corner Poveda St., Ortigas Center, Pasig City, hereby certify that:

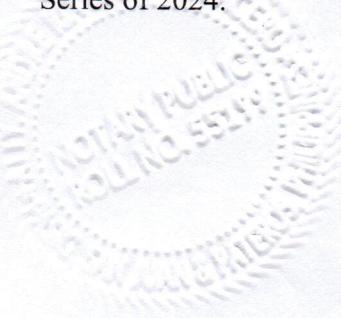
1. I am the duly elected and qualified Corporate Secretary of JG Summit Holdings, Inc. (the "Corporation") with principal office address at the 43rd Floor, Robinsons Equitable Tower, ADB Avenue corner Poveda Street, Ortigas Center, Pasig City, Metro Manila.
2. There are no directors, independent directors or officers of the Corporation who are currently appointed in any government agency or is an employee of any government agency.

MARIA CELIA H. FERNANDEZ-ESTAVILLO
Corporate Secretary

SUBSCRIBED AND SWORN to before me this 16 APR 2024 at PASIG CITY,
affiant exhibiting to me her SSS ID with No.

Doc No. 506 ;
Page No. 104 ;
Book No. 7 ;
Series of 2024.

ANDRE RIAL B. BUZETA-ACERO
Notary Public for Pasig, San Juan, and Pateros
Notarial Commission No. 134 valid until December 31, 2024
40th Floor Robinsons Equitable Tower, ADV Ave.
cor. Poveda Road, Ortigas Center, Pasig City 1605
Roll of Attorneys No. 55199
MCLE Compliance No. VII-0015364 valid until April 14, 2025
PTR No. 10081858 / 01-09-2024 / Makati City
IBP Receipt No. 402329 / 01-05-2024 / Rizal Chapter



JG SUMMIT HOLDINGS, INC. (“JGSHI”)

PROFILES OF THE NOMINEES FOR ELECTION TO THE BOARD OF DIRECTORS FOR THE YEAR 2024

1. Name : James L. Go
Age : 84
Designation : Non-Executive and Non-Independent Director, Chairman

Business experience, other directorships and education:

Mr. James L. Go is the Chairman, and Non-Executive and Non-Independent Director of JGSHI since May 14, 2018. He is also the Chairman and Chief Executive Officer of Oriental Petroleum and Minerals Corporation, the Vice Chairman of Robinsons Retail Holdings, Inc., and a Board Advisor of Cebu Air, Inc. since January 1, 2023. He is the Chairman Emeritus of Universal Robina Corporation, Robinsons Land Corporation and JG Summit Olefins Corporation. He is also the President and Trustee of the Gokongwei Brothers Foundation, Inc. He has been a Director of PLDT, Inc. since November 3, 2011, and is an Advisor to the Audit Committee and a member of the Technology Strategy and Risk Committees. He was elected a Director of Manila Electric Company on December 16, 2013, and is a member of the Executive, Finance, Nomination and Governance, Audit, Risk Management, and Related Party Transactions Committees. Mr. James L. Go received his Bachelor of Science Degree and Master of Science Degree in Chemical Engineering from Massachusetts Institute of Technology, USA.

2. Name : Lance Y. Gokongwei
Age : 57
Designation : Executive Director, President and Chief Executive Officer

Business experience, other directorships and education:

Mr. Lance Y. Gokongwei is the President and Chief Executive Officer and Executive Director of JGSHI since May 14, 2018. He is also the Chairman of Cebu Air, Inc., Universal Robina Corporation, Robinsons Retail Holdings, Inc., and JG Summit Olefins Corporation. Effective January 8, 2024, he became the Chairman, President, and Chief Executive Officer of Robinsons Land Corporation. He is a Director and a Vice Chairman of the Executive Committee of Manila Electric Company. He is also a Director of RL Commercial REIT, Inc., Altus Property Ventures, Inc., Oriental Petroleum and Minerals Corporation, Singapore Land Group Limited, Shakey’s Asia Pizza Ventures, Inc., AB Capital and Investment Corporation, and Endeavor Acquisition Corporation. He is a Trustee and the Chairman of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Science degree in Finance and a Bachelor of Science degree in Applied Science from the University of Pennsylvania.

3. Name : Robina Gokongwei Pe
Age : 62
Designation : Non-Executive and Non-Independent Director

Business experience, other directorships and education:

Ms. Robina Gokongwei Pe has been a Non-Executive and Non-Independent Director of JGSHI since April 15, 2009. She is the President and Chief Executive Officer of Robinsons Retail Holdings, Inc. (RRHI). Operating a diverse portfolio of brands, RRHI is one of the largest multi-format retailers in the country. She is also a Director of Robinsons Land Corporation and Cebu Air, Inc. She is a Trustee and the Secretary of the Gokongwei Brothers Foundation, Inc. and a Trustee and Vice Chairman of the Immaculate Concepcion Academy Scholarship Fund. She is also a member of the Xavier School Board of Trustees. She was formerly a member of the University of the Philippines Centennial Commission. She attended the University of the Philippines-Diliman from 1978 to 1981 and obtained a Bachelor of Arts degree (Journalism) from New York University in 1984. She has two children, Justin, 28 and Joan, 17. She is married to Perry Pe, a lawyer.

4. Name : Patrick Henry C. Go
Age : 53
Designation : Executive Director

Business experience, other directorships and education:

Patrick Henry C. Go has been a Non-Executive and Non-Independent Director of JGSHI since January 17, 2000, and was appointed as Executive Director effective August 1, 2023. He holds the positions of Director and Executive Vice President of Universal Robina Corporation, Director and Chief Executive Officer and President of Merbau Corporation, and Director of Robinsons Land Corporation, Manila Electric Company, Meralco Powergen Corporation, and JG Summit Olefins Corporation. He is a Trustee and Treasurer of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Science degree in Management from the Ateneo De Manila University and attended the General Management Program at Harvard Business School. Mr. Patrick Henry C. Go is a nephew of Mr. John L. Gokongwei, Jr.

5. Name : Johnson Robert G. Go, Jr.
Age : 59
Designation : Non-Executive and Non-Independent Director

Business experience, other directorships and education:

Johnson Robert G. Go, Jr. has been a Non-Executive and Non-Independent Director of JGSHI since August 18, 2005. He is currently a Director of Universal Robina Corporation, Robinsons Land Corporation, and A. Soriano Corporation. He is a Trustee of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Arts degree in Interdisciplinary Studies (Liberal Arts) from the Ateneo de Manila University. He is a nephew of Mr. John L. Gokongwei, Jr.

6. Name : Renato T. De Guzman
Age : 73
Designation : Non-Executive and Independent Director

Business experience, other directorships and education:

Renato T. De Guzman has been a Non-Executive and Independent Director of JGSHI since April 28, 2015. He was appointed Chairman of the Board of Trustees of the Government Service Insurance System in July 2015 under the previous administration and served as such until December 2016. He is currently a Director of Maybank Philippines, Inc. since April 2016 and Maybank Singapore Limited as of July 1, 2019. He is the Chairman of Nueva Ecija Good Samaritan Health System, Inc. and Good Samaritan College. He was a Senior Adviser of the Bank of Singapore until September 2017, Chief Executive Officer of the Bank of Singapore (January 2010-January 2015), ING Asia Private Bank (May 2000-January 2010), Country Manager Philippines of ING Barings (1990-2000), and Deputy Branch Manager of BNP Philippines (1980-2000). He holds a Bachelor of Science in Management Engineering from the Ateneo de Manila University, Master's Degree in Business Administration with Distinction at the Katholieke Universiteit Leuven, Belgium and a Masters in Management from McGill University, Canada.

7. Name : Antonio L. Go
Age : 84
Designation : Non-Executive and Lead Independent Director

Business experience, other directorships and education:

Mr. Antonio L. Go has been a Non-Executive and Independent Director of JGSHI since May 23, 2018 and appointed Lead Independent Director since November 11, 2021. He is currently the Chairman of Equicom Savings Bank, ALGO Leasing and Finance, Inc., My Health Ventures Corporation, and the Vice Chairman of Maxicare Healthcare Corporation, and Maxicare Life Insurance Corporation. He is a Director of Equitable Computer Services, Inc., Medilink Network, Inc., Equicom Inc., Equicom Manila Holdings, Inc., Equitable Development Corp., T32 Dental Centre Pte Ltd. (Singapore), Dental Implant Maxillofacial Centre Pte Ltd. (Hong Kong), Mioki Holdings Pte. Ltd., Algo Healthcare Holdings Pte. Ltd., Equicom Health Solutions Pte. Ltd., Pin-An Holdings, Inc., Equicom Property Holdings, Inc., DDMP REIT, Inc., Maxicare Health Services, Inc., Steel Asia Manufacturing Corporation and Dito Telecommunity Corporation. He is also a Trustee of Go Kim Pah Foundation, Equitable Foundation, Inc., and Gokongwei Brothers Foundation, Inc. He graduated from Youngstown University, United States with a Bachelor of Science Degree in Business Administration. He attended the International Advance Management program at the International Management Institute, Geneva, Switzerland as well as the Financial Planning/Control program at the ABA National School of Bankcard Management, Northwestern University, United States.

8. Name : Artemio V. Panganiban
Age : 87
Designation : Non-Executive and Independent Director

Business experience, other directorships and education:

Artemio V. Panganiban has been a Non-Executive and Independent Director of JGSHI since May 14, 2021. He previously served as an Independent Director of Robinsons Land Corporation. He is concurrently an Adviser, Consultant and/or Independent Director of several business, civic, non-government and religious groups. He also writes a regular column in the Philippine Daily Inquirer. He is a retired Chief Justice of the Philippines and was concurrently Chairperson of the Presidential Electoral Tribunal, the Judicial and Bar Council and the Philippine Judicial Academy. Prior to becoming Chief Justice, he was Justice of the Supreme Court of the Philippines (1995-2005), Chairperson of the Third Division of the Supreme Court (2004-2005), Chairperson of the House of Representatives Electoral Tribunal (2004-2005), Consultant of the Judicial and Bar Council (2004-2005) and Chairperson of eight Supreme Court Committees (1998-2005). He authored fourteen (14) books. Retired Chief Justice Panganiban obtained his Bachelor of Laws degree, cum laude, from the Far Eastern University and placed 6th in the 1960 bar examination. He was conferred the title Doctor of Laws (Honoris Causa) by the University of Iloilo in 1997, the Far Eastern University in 2002, the University of Cebu in 2006, the Angeles University in 2006, and the Bulacan State University in 2006.

8. Name : Bernadine T. Siy
Age : 65
Designation : Non-Executive and Independent Director

Business experience, other directorships and education:

Ms. Bernadine T. Siy is nominated as Independent Director of JGSHI. Concurrently, she serves as an Independent Director of Cebu Air, Inc., PLDT, Inc. and Anvaya Cove Golf and Country Club, Inc. She is currently the Chairperson of the Board of Trustees of Ateneo de Manila University, and a fellow and trustee of the Foundation for Economic Freedom, an economic policy advocacy organization. She is also a current member of the Board of Directors of Epicurean Partners Exchange Inc., the operators of the Kenny Rogers restaurant chain which she founded in 1994, and Seattle's Best Coffee which she introduced to the Philippine market in 2000, and Fil-Pacific Apparel Corporation. She also holds the position of President and Director of Interworld Properties Corporation and B289 Properties Inc. She previously served as a director of Security Diners International Corporation, which was then a wholly-owned subsidiary of Security Bank operating the Diners Card business, from 1986 to 1992. She was the President and Chief Executive Officer of FPAC from 1987 to 1995 and from 2004 to 2013, EPEI from 1994 to 2011, and Consultant to the Board of Directors of Development Bank of the Philippines from November 2012 to June 2014. She obtained her Bachelor of Arts Degree in Economics, Magna Cum Laude in 1980 from Ateneo de Manila University and Master's Degree in Management with Majors in Finance and Accounting in 1984 from the J.L. Kellogg Graduate School of Management of Northwestern University in Chicago, Illinois, USA.



SECURITIES AND EXCHANGE COMMISSION

SEC FORM 20-IS
Information Statement Pursuant to Section 20
of the Securities Regulation Code

1. Check the appropriate box:
 Preliminary Information Statement
 Definitive Information Statement
2. Name of Registrant as specified in its charter
JG SUMMIT HOLDINGS, INC. (the "Corporation")
3. Province, country or other jurisdiction of incorporation or organization
Metro Manila, Philippines
4. SEC Identification Number
SEC Registration No. 184044
5. BIR Tax Identification Code
TIN No. 000-775-860
6. Address of principal office
43rd Floor Robinsons Equitable Tower ADB Avenue corner Poveda Street Ortigas Center, Pasig City, Metro Manila

Postal Code: **1605**
7. Registrant's telephone number, including area code
(632) 8633-7631 to 40
8. Date, time and place of the meeting of security holders
Date: **June 3, 2024**
Time: **1:00 p.m.**
Place: **Ruby Room B Function Room, Crowne Plaza Manila Galleria Galleria for directors and presiding officers and for stockholders via remote communication at <https://bit.ly/JGSASM2024> in accordance with the rules of the Securities and Exchange Commission.**
9. Approximate date on which copies of the Information Statement are first to be sent or given to security holders
May 6, 2024
10. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding (as of March 31, 2024)
Common Stock	7,520,983,658
11. Are any or all of registrant's securities listed on a Stock Exchange?
Yes No

The common shares of the Corporation are listed on the Philippine Stock Exchange.

A. GENERAL INFORMATION

Item 1. Date, Time and Place of Meeting of Security Holders

Date, time and place of the meeting of security holders

Date: June 3, 2024

Time: 1:00 p.m.

Place: **Ruby Room B Function Room, Crowne Plaza Manila Galleria for directors and presiding officers and for stockholders via remote communication at <https://bit.ly/JGSASM2024> in accordance with the rules of the Securities and Exchange Commission**

Complete Mailing Address of Principal Office

43rd Floor Robinsons Equitable Tower ADB Ave. corner P. Poveda Road, Ortigas Center Pasig City, Metro Manila

The approximate date on which copies of the Information Statement are first to be sent or given to security holders is on **May 6, 2024**.

The reports attached to this SEC Form 20-IS that are required under SRC Rule 20 are the following:

- a) The Management Report to stockholders, hereinafter referred to as the “Management Report”.
- b) The Statement of Management Responsibility for the 2023 Audited Financial Statements is appended to the Management Report and may be found after page 91.
- c) The 2023 Consolidated Audited Financial Statements are attached as an addendum to the Management Report and reference thereto can be found after the Statement of Management Responsibility for the 2023 Audited Financial Statements.
- d) The 1st Quarter Report ending 31 March 2024 will be made available to the stockholders on or before May 15, 2024, and that such reports can be viewed at the Corporation’s official website.

Date of Annual Meeting

Under Section 1 of Article II of the By-Laws of the Corporation, the Annual Meeting of the Stockholders shall be held on the last Thursday of May of each year. However, the said provision of the By-Laws also provides that the Board of Directors may, by majority vote and for good reason, reset the annual meeting for another date. In accordance with the authority provided in the By-Laws, the Board of Directors of the Corporation approved on March 20, 2024, by majority vote, the resetting of the 2024 Annual Meeting of the Stockholders from the last Thursday of May to June 3, 2024.

Notice of Annual Meeting

The Notice of the Annual Meeting of Stockholders of the Corporation will be published in the business section of two newspapers, in both online and print format, for two consecutive days, on May 5, 2024 and May 6, 2024. The Corporation will provide a copy of the Affidavit of Publication as soon as the Notice of the Annual Meeting of the Corporation gets published.

WE ARE NOT SOLICITING PROXIES.

Item 2. Rights of Shareholders; Dissenters' Right of Appraisal

The Corporation recognizes the right of all shareholders to be treated fairly and equally whether they are controlling, minority, local or foreign. The Corporation respects the rights of shareholders as provided under the Revised Corporation Code and other laws, and as stated in its Articles of Incorporation and By-laws.

Any stockholder of the Corporation may exercise his appraisal right against the proposed actions which qualify as instances giving rise to the exercise of such right pursuant to and subject to the compliance with the requirements and procedure set forth under Title X of the Revised Corporation Code of the Philippines.

There are no matters to be acted upon by the stockholders at the Annual Meeting of the stockholders to be held on June 3, 2024 which would require the exercise of the appraisal right.

Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

None of the following persons have any substantial interest, direct or indirect, in any matter to be acted upon other than election to office:

1. Directors or officers of the Corporation at any time since the beginning of the last fiscal year;
2. Nominees for election as directors of the Corporation;
3. Associate of any of the foregoing persons.

B. CONTROL AND COMPENSATION INFORMATION

Item 4. Voting Securities and Principal Holders Thereof

(a) Voting securities entitled to be voted at the meeting:

The Corporation has 7,520,983,658 outstanding common shares as of March 31, 2024. Every common and preferred stockholder shall be entitled to one vote for each share of stock held as of the established record date.

(b) Record date:

All stockholders of record as of April 5, 2024 are entitled to notice and to vote at the Corporation's Annual Meeting of Stockholders.

Pursuant to Section 10, Article II of the By-Laws of the Corporation, the Board of Directors may fix in advance a date as the record date for any such determination of stockholders. For purposes of determining the stockholders entitled to notice of, or to vote or be voted at any meeting of stockholders or any adjournments thereof, or entitled to receive payment of any dividends or other distribution or allotment of any rights, or for the purpose of any other lawful action, or for making any other proper determination of stockholders, the Board of Directors may provide that the stock and transfer books be closed for a stated period, which shall not be more than sixty (60) days nor less than thirty (30) days before the date of such meeting. In lieu of closing the stock and transfer books, the Board of Directors may fix in advance a date as the record date for any such determination of stockholders. A determination of stockholders of record entitled to notice of or to vote or be voted at a meeting of stockholders shall apply to any adjournment of the meeting; *provided, however*, that the Board of Directors may fix a new record date for the adjourned meeting.

(c) Election of Directors:

Article II, Section 8 of the By-Laws provides that the directors of the Corporation shall be elected by plurality vote at the annual meeting of the stockholders for the year at which a quorum is present. At each election for directors, every stockholder shall have the right to vote, in person or by proxy, the number of shares owned by him for as many persons as there are directors to be elected, or to cumulate his votes by giving one candidate as many votes as the number of such directors multiplied by the number of his shares shall equal, or by distributing such votes as the same principle among any number of candidates. Each director shall be elected individually.

(d) Security Ownership of Certain Record and Beneficial Owners and Management

1. Security Ownership of Certain Record and Beneficial Owners of more than 5% of the Corporation's voting securities as of March 31, 2024.

Title of Class	Names and addresses of record owners and relationship with the Corporation	Names of beneficial owner and relationship with record owner	Citizenship	Number of shares held	% to Total Outstanding
Common	Gokongwei Brothers Foundation, Inc. 43/F Robinsons-Equitable Tower ADB Ave. cor. Poveda St. Ortigas Center, Pasig City (stockholder)	Same as record owner (See note 1)	Filipino	2,096,930,273	27.88%
Common	PCD Nominee Corporation (Filipino) 37/F Tower I, The Enterprise Center, 6766 Ayala Ave. cor. Paseo de Roxas, Makati City (stockholder)	PCD Participants and their clients (See note 2)	Filipino	2,023,011,380 (See note 3)	26.90%
Common	RSB-TIG No. 030-46-000001-9 17/F Galleria Corporate Center, EDSA cor. Ortigas Avenue, Quezon City (stockholder)	Trustee's designated officers (See note 4)	Filipino	1,084,985,186	14.43%
Common	PCD Nominee Corporation (Non-Filipino) 37/F Tower I, The Enterprise Center, 6766 Ayala Ave. cor. Paseo de Roxas, Makati City (stockholder)	PCD Participants and their clients (See note 2)	Non-Filipino	860,699,556 (See note 3)	11.44%

Notes:

- Gokongwei Brothers Foundation, Inc. (the "Foundation") is a non-stock, non-profit corporation organized by the irrevocable donation by the incorporators, who are also Trustees of the Foundation, of shares of JG Summit Holdings, Inc. Under the Articles of Incorporation and By-Laws of the Foundation, except for salaries of employees and honoraria of consultants and similar expenses for actual services rendered to the Foundation or its projects, no part of the corpus or its income and increments shall benefit or be used for the private gain of any member, trustee, officer or any juridical or natural person whatsoever. The Chairman of the Board of Trustees shall exercise exclusive power and authority to represent and vote for any shares of stock owned by the Foundation in other corporate entities. The incumbent Chairman of the Board of Trustees of the Foundation is Mr. Lance Y. Gokongwei.
- PCD Nominee Corporation is the registered owner of the shares in the books of the Corporation's transfer agent. PCD Nominee Corporation is a corporation wholly-owned by Philippine Depository and Trust Corporation, Inc. (formerly the Philippine Central Depository) ("PDTC"), whose sole purpose is to act as nominee and legal title holder of all shares of stock lodged in the PDTC. PDTC is a private corporation organized to establish a central depository in the Philippines and introduce scripless or book-entry trading in the Philippines. Under the current system of the PDTC, only participants (brokers and custodians) are recognized by PDTC as the beneficial owners of the lodged shares. Each beneficial owner of shares through his participant is the beneficial owner to the extent of the number of shares held by such participant in the records of the PCD Nominee.

3. Out of the PCD Nominee Corporation account, “CITIBANK N.A.” and “PHILIPPINE EQUITY PARTNERS, INC.” hold for various trust accounts the following shares of the Corporation as of **March 31, 2024**:

	<u>No. of shares</u>	<u>% to Outstanding</u>
CITIBANK N.A.	915,910,498	12.18
PHILIPPINE EQUITY PARTNERS, INC.	450,772,662	5.99

Voting instructions may be provided by the beneficial owners of the shares.

4. Robinsons Bank – Trust & Investment Group (RSB-TIG) is the trustee of this trust account. The shares are voted by the trustee’s designated officers.

2. Security Ownership of Management as of March 31, 2024

Title of Class	Names of beneficial owner	Position	Amount and nature of beneficial ownership		Citizenship	% to Total Outstanding
			Direct	Indirect		
Named Executive Officers¹						
Common	1. Lance Y. Gokongwei	Director, President and Chief Executive Officer	570,962,279	-	Filipino	7.59
Common	2. Maria Celia H. Fernandez-Estavillo	Chief Legal Officer and Corporate Secretary	5,250	-	Filipino	*
	Sub-Total		570,967,529	-		7.59
Other Directors and Executive Officers						
Common	3. James L. Go	Chairman	156,288,580	-	Filipino	2.08
Common	4. Patrick Henry C. Go	Executive Director	133,164	-	Filipino	*
Common	5. Robina Gokongwei Pe	Director	190,464,774	-	Filipino	2.53
Common	6. Johnson Robert G. Go, Jr.	Director	43,737	-	Filipino	*
Common	7. Jose T. Pardo	Director (Independent)	1	-	Filipino	*
Common	8. Renato T. De Guzman	Director (Independent)	22,838	-	Filipino	*
Common	9. Antonio L. Go (Lead)	Director (Independent)	1	-	Filipino	*
Common	10. Artemio V. Panganiban	Director (Independent)	10	-	Filipino	*
Common	11. Michael P. Liwanag	Chief Strategy Officer	105,000	-	Filipino	*
Common	12. Lisa Gokongwei Cheng	Chief Digital Officer	146,018,275	-	Filipino	1.94
Common	13. Brian M. Go	Chief Finance and Risk Officer	2,237,577	-	Filipino	0.03
Common	14. David Gulliver G. Go	Chief Human Resources Officer	43,735	-	Filipino	*
	Sub-Total		495,357,692			
All directors and executive officers as a group unnamed			1,066,325,221			14.18%

Notes:

D – Direct

1. As defined under Part IV (B) (1) (b) of Annex “C” of SRC Rule 12, the “named executive officers” to be listed refer to the Chief Executive Officer and those that are the four (4) most highly compensated executive officers as of March 31, 2024

* less than 0.01%

The other Executive Officers of the Company have no beneficial ownership over any shares of the Company as of March 31, 2024, namely:

- | | | |
|-------------------------------------|---|--|
| a) Renato T. Salud | - | Chief Corporate Affairs and Sustainability Officer |
| b) Aldrich T. Javellana | - | Senior Vice President and Treasurer |
| c) Michele F. Abellanosa | - | Vice President, Corporate Controllershship |
| d) Rya Aissa S. Agustin | - | Chief Audit Executive |
| e) Laurinda R. Rogero | - | Chief Compliance Officer |
| f) Ma. Cristina Bellafor P. Alvarez | - | Chief Information Officer |
| g) Bach Johann M. Sebastian | - | Senior Advisor, Corporate Finance and Strategy |
| h) Alan D. Surposa | - | Senior Advisor, Procurement |
| i) Ian Pajantoy | - | Data Protection Officer |
| j) Andre Ria B. Buzeta-Acero | - | Assistant Corporate Secretary |

3. Shares owned by foreigners

The total number of shares owned by foreigners as of March 31, 2024 is 1,142,323,281 common shares.

4. Voting Trust Holders of 5% or More as of March 31, 2024

There are no persons holding more than 5% of a class under a voting trust or similar agreement.

5. Changes in Control

There has been no change in the control of the Corporation since the beginning of its last fiscal year.

The information as of March 31, 2024 on the section “Security Ownership of Certain Record and Beneficial Owners and Management” are found in Item 11, pages 88 to 90 of the Management Report.

Item 5. Directors and Executive Officers

(a) Directors and Corporate Officers

Information required hereunder is incorporated by reference to the section entitled “Directors and Executive Officers of the Registrant” on Item 9, pages 79 to 86 of the Management Report.

(b) Board Nomination and Election Policy

The Governance, Nomination, Remuneration, and Sustainability Committee shall oversee the process for the nomination and election of the Board of Directors. The Corporation has a policy to engage professional search firms or use other external sources to search for new candidates to the Board of Directors.

The Governance, Nomination, Remuneration, and Sustainability Committee shall pre-screen and shortlist all candidates nominated to become members of the Board of Directors in accordance with the list of qualifications and disqualifications as defined in the Corporation’s Revised Corporate Governance Manual with due consideration of the requirements of the Revised Corporation Code, the Securities Regulation Code (“SRC”), the Revised Code of Corporate Governance and relevant SEC Circulars such as the SEC Memorandum Circular No. 16, Series of 2002, the SEC Memorandum Circular No. 19, Series of 2016, as may be amended, relating to the Board of Directors.

The list of the nominees for directors as determined by the Governance, Nomination, Remuneration, and Sustainability Committee shall be final and no other nomination shall be entertained or allowed after the final list of nominees is prepared.

The members of the Governance, Nomination, Remuneration, and Sustainability Committee of the Corporation, as of the date of this Information Statement, are the following:

1. Renato T. De Guzman – (Independent Director)
2. Antonio L. Go - (Independent Director)
3. Artemio V. Panganiban – (Independent Director)
4. Jose T. Pardo (Independent Director)

The Governance, Nomination, Remuneration, and Sustainability Committee will convene on May 8, 2024 to confirm the election of the following as directors and/or independent directors, at the Annual Meeting of Stockholders on June 3, 2024:

1. James L. Go
2. Lance Y. Gokongwei
3. Robina Gokongwei Pe
4. Patrick Henry C. Go
5. Johnson Robert G. Go, Jr.
6. Antonio L. Go (Lead Independent)
7. Renato T. De Guzman (Independent)
8. Artemio V. Panganiban, Jr. (Independent)
9. Bernadine T. Siy (Independent)

(c) Independent Directors

The Corporation has adopted the provisions of SRC Rule 38 on the nomination and election of independent directors and the Amended By-Laws of the Corporation substantially state the requirements on the nomination and election of independent directors set forth in SRC Rule 38.

Presented below is the Final List of Candidates for Independent Directors:

1. **Antonio L. Go**, 84, has been a Non-Executive and Independent Director of JGSHI since May 23, 2018 and appointed Lead Independent Director since November 11, 2021. He is currently the Chairman of Equicom Savings Bank, ALGO Leasing and Finance, Inc., My Health Ventures Corporation, and the Vice Chairman of Maxicare Healthcare Corporation, and Maxicare Life Insurance Corporation. He is a Director of Equitable Computer Services, Inc., Medilink Network, Inc., Equicom Inc., Equicom Manila Holdings, Inc., Equitable Development Corp., T32 Dental Centre Pte Ltd. (Singapore), Dental Implant Maxillofacial Centre Pte Ltd. (Hong Kong), Mioki Holdings Pte. Ltd., Algo Healthcare Holdings Pte. Ltd., Equicom Health Solutions Pte. Ltd., Pin-An Holdings, Inc., Equicom Property Holdings, Inc., DDMP REIT, Inc., Maxicare Health Services, Inc., Steel Asia Manufacturing Corporation and Dito Telecommunity Corporation. He is also a Trustee of Go Kim Pah Foundation, Equitable Foundation, Inc., and Gokongwei Brothers Foundation, Inc. He graduated from Youngstown University, United States with a Bachelor of Science Degree in Business Administration. He attended the International Advance Management program at the International Management Institute, Geneva, Switzerland as well as the Financial Planning/Control program at the ABA National School of Bankcard Management, Northwestern University, United States.
2. **Renato T. De Guzman**, 73, has been a Non-Executive and Independent Director of JGSHI since April 28, 2015. He was appointed Chairman of the Board of Trustees of the Government Service Insurance System in July 2015 under the previous administration and served as such until December 2016. He is currently a Director of Maybank Philippines, Inc. since April 2016 and Maybank Singapore Limited as of July 1, 2019. He is the Chairman of Nueva Ecija Good Samaritan Health System, Inc. and Good Samaritan College. He was a Senior Adviser of the Bank of Singapore until September 2017, Chief Executive Officer of the Bank of Singapore (January 2010-January 2015), ING Asia Private Bank (May 2000-January 2010), Country Manager Philippines of ING Barings (1990-2000), and Deputy Branch Manager of BNP Philippines (1980-2000). He holds a Bachelor of Science in Management Engineering from the Ateneo de Manila University, Master's Degree in Business Administration with Distinction at the Katholieke Universiteit Leuven, Belgium and a Masters in Management from McGill University, Canada.

3. **Chief Justice Artemio V. Panganiban** (Ret.), 87, has been a Non-Executive and Independent Director of JGSHI since May 14, 2021. He previously served as an Independent Director of Robinsons Land Corporation. He is concurrently an Adviser, Consultant and/or Independent Director of several business, civic, non-government and religious groups. He also writes a regular column in the Philippine Daily Inquirer. He is a retired Chief Justice of the Philippines and was concurrently Chairperson of the Presidential Electoral Tribunal, the Judicial and Bar Council and the Philippine Judicial Academy. Prior to becoming Chief Justice, he was Justice of the Supreme Court of the Philippines (1995-2005), Chairperson of the Third Division of the Supreme Court (2004-2005), Chairperson of the House of Representatives Electoral Tribunal (2004-2005), Consultant of the Judicial and Bar Council (2004-2005) and Chairperson of eight Supreme Court Committees (1998-2005). He authored fourteen (14) books. Retired Chief Justice Panganiban obtained his Bachelor of Laws degree, cum laude, from the Far Eastern University and placed 6th in the 1960 bar examination. He was conferred the title Doctor of Laws (Honoris Causa) by the University of Iloilo in 1997, the Far Eastern University in 2002, the University of Cebu in 2006, the Angeles University in 2006, and the Bulacan State University in 2006.

4. **Bernadine T. Siy**, 65, is nominated as Independent Director of JGSHI. Concurrently, she serves as an Independent Director of Cebu Air, Inc., PLDT, Inc. and Anvaya Cove Golf and Country Club, Inc. She is currently the Chairperson of the Board of Trustees of Ateneo de Manila University, and a fellow and trustee of the Foundation for Economic Freedom, an economic policy advocacy organization. She is also a current member of the Board of Directors of Epicurean Partners Exchange Inc., the operators of the Kenny Rogers restaurant chain which she founded in 1994, and Seattle's Best Coffee which she introduced to the Philippine market in 2000, and Fil-Pacific Apparel Corporation. She also holds the position of President and Director of Interworld Properties Corporation and B289 Properties Inc. She previously served as a director of Security Diners International Corporation, which was then a wholly-owned subsidiary of Security Bank operating the Diners Card business, from 1986 to 1992. She was the President and Chief Executive Officer of FPAC from 1987 to 1995 and from 2004 to 2013, EPEI from 1994 to 2011, and Consultant to the Board of Directors of Development Bank of the Philippines from November 2012 to June 2014. She obtained her Bachelor of Arts Degree in Economics, Magna Cum Laude in 1980 from Ateneo de Manila University and Master's Degree in Management with Majors in Finance and Accounting in 1984 from the J.L. Kellogg Graduate School of Management of Northwestern University in Chicago, Illinois, USA.

In accordance with SEC Memorandum Circular No. 5, Series of 2017, the Certifications of Independent Directors executed by the aforementioned candidates for independent directors of the Corporation are attached hereto as Annex "A" (Antonio L. Go), Annex "B" (Renato T. De Guzman), Annex "C" (Artemio V. Panganiban) and Annex "D" (Bernadine T. Sy).

The nominees for Independent Directors were nominated by Mr. Lance Y. Gokongwei. None of the nominees for Independent Directors of the Corporation are related to Mr. Lance Y. Gokongwei.

(d) Significant Employees

There are no persons who are not executive officers of the Corporation who are expected by the Corporation to make a significant contribution to the business.

(e) Family Relationships

1. Mr. James L. Go is the uncle of Mr. Lance Y. Gokongwei
2. Ms. Robina Gokongwei Pe is the niece of Mr. James L. Go and sister of Mr. Lance Y. Gokongwei
3. Ms. Lisa Gokongwei Cheng is the niece of Mr. James L. Go and sister of Mr. Lance Y. Gokongwei
4. Mr. Patrick Henry C. Go is the nephew of Mr. James L. Go and cousin of Mr. Lance Y. Gokongwei
5. Mr. Johnson Robert G. Go, Jr. is the nephew of Mr. James L. Go and cousin of Mr. Lance Y. Gokongwei
6. Mr. Brian M. Go is the son of Mr. James L. Go and cousin of Mr. Lance Y. Gokongwei
7. Mr. David Gulliver G. Go is the nephew of Mr. James L. Go and cousin of Mr. Lance Y. Gokongwei

(f) Involvement in Certain Legal Proceedings of Directors and Executive Officers

To the best of the Corporation's knowledge and belief and after due inquiry, and except as otherwise disclosed, none of the Corporation's directors, nominees for election as director or executive officer in the past five (5) years up to the date of this report:

1. have had any petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within a two year period of that time;
2. have been convicted by final judgment in a criminal proceeding, domestic or foreign, or have been subjected to a pending judicial proceeding of a criminal nature, domestic or foreign, excluding traffic violations and other minor offenses;
3. have been subjected to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting their involvement in any type of business, securities, commodities or banking activities; or
4. been found by a domestic or foreign court of competent jurisdiction (in a civil action), the Philippine Securities and Exchange Commission or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

(g) Trainings and Continuing Education Programs for the Directors and Key Officers

The Corporation has organized several programs for the continuing education and training of its directors and key officers. The programs for 2023 focused on the ESG and Effects and Applications of Artificial Intelligence in various businesses of Gokongwei Group. The directors and key officers of the Corporation attended the following online seminars for at least four (4) hours of Corporate Governance Training:

Date	Topic	Attendees
February 23, 2023	Environmental, Social, and Governance (ESG) Session for the Gokongwei Group Board	James L. Go Lance Y. Gokongwei Patrick Henry C. Go Robina Gokongwei Pe Johnson Robert G. Go, Jr. Renato T. De Guzman Antonio L. Go Artemio V. Panganiban Michael P. Liwanag Maria Celia H. Fernandez-Estavillo Renato A. Salud Aldrich T. Javellana Brian M. Go David Gulliver G. Go Michele F. Abellanos Rya Aissa S. Agustin Laurinda R. Rogero Bach Johann M. Sebastian Alan D. Surposa Ian Pajantoy Andre Ria B. Buzeta-Acero
June 14, 2023	Unbox Extra: The Gokongwei Group Innovation Festival <ul style="list-style-type: none"> • Harnessing the Potential of Generative AI in the Philippines • Generative AI in the Philippines • Data Analytics & Gen AI • Process Improvement Using Generative AI • Customer Experience and AI • Empowering Employees 	Lance Y. Gokongwei Robina Y. Gokongwei-Pe Johnson Robert G. Go, Jr. Jose T. Pardo Artemio V. Panganiban Renato T. De Guzman Michael P. Liwanag Maria Celia H. Fernandez-Estavillo Renato T. Salud Aldrich T. Javellana Lisa Gokongwei-Cheng Brian M. Go David Gulliver G. Go Michele F. Abellanos Rya Aissa S. Agustin Laurinda R. Rogero Ma. Cristina Bellafor P. Alvarez Bach Johann M. Sebastian Ian S. Pajantoy Andre Ria B. Buzeta-Acero
October 19, 2023	Rebroadcast UNBOX EXTRA: The Gokongwei Group Innovation Festival	Patrick Henry C. Go Antonio L. Go Alan D. Surposa

Other directors¹ and officers of the Corporation, as may be applicable, had also separately attended at least four (4) hours of Corporate Governance trainings and seminars provided by other companies in which they hold office as directors, and/or by the SEC and the Philippine Stock Exchange.

(h) Certain Relationships and Related Transactions

1. Related Party Transactions with Subsidiaries and Affiliates

The Corporation and its subsidiaries and affiliates, in their regular conduct of business, have engaged in arm's length transactions with each other and with other affiliated companies, consisting principally of

¹ Mr. James L. Go has been granted permanent exemption from the Corporate Governance Training requirement as stated in the Letter dated November 12, 2015 from the SEC Corporate Governance and Finance Department.

sales and purchases at market prices and advances made and obtained. (See Note 40 of the Consolidated Financial Statements as of and for the fiscal year ended December 31, 2023).

2. Directors Disclosures on Self-Dealing and Related Party Transactions

No transaction, without proper disclosure, was undertaken by the Corporation in which any director, executive officer, or any nominee for election as director was involved or had a direct or indirect material interest. None of the Corporation's directors have entered into self-dealing and related party transactions with or involving the Corporation in 2023.

Directors, officers, and employees of the Corporation are required to promptly disclose any business or family-related transactions with the Corporation to ensure that potential conflicts of interest are surfaced and brought to the attention of management.

(i) Appraisals and Performance Report for the Board

The attendance of Directors of the Corporation in the Board of Directors and Committee meetings held during fiscal year 2023 are as follows:

1. Board of Directors Meeting (BOD)

Board	Name	Date of Election	No. of Meetings Held during the Year	No. of Meetings Attended	%
Chairman	James L. Go	May 15, 2023	11	11	100%
Member	Lance Y. Gokongwei	May 15, 2023	11	11	100%
Member	Patrick Henry C. Go	May 15, 2023	11	11	100%
Member	Johnson Robert G. Go, Jr.	May 15, 2023	11	10	91%
Member	Robina Gokongwei Pe	May 15, 2023	11	11	100%
Independent	Jose T. Pardo	May 15, 2023	11	11	100%
Independent	Renato T. De Guzman	May 15, 2023	11	11	100%
Independent (Lead)	Antonio L. Go	May 15, 2023	11	11	100%
Independent	Artemio V. Panganiban	May 15, 2023	11	11	100%

2. Audit, Related Party Transaction, Risk Oversight Committee Meeting (AURROC)

Board	Name	Date of Election	No. of Actual Meetings Held during the Year	No. of Meetings Attended	%
Chairman	Antonio L. Go	May 15, 2023	4	4	100%
Member	Renato T. De Guzman	May 15, 2023	4	4	100%
Member	Jose T. Pardo	May 15, 2023	4	4	100%
Member	Artemio V. Panganiban	May 15, 2023	4	4	100%
Advisory Member	James L. Go	May 15, 2023	4	4	100%

3. Governance Nomination Remuneration and Sustainability Committee (GNRSC)

Board	Name	Date of Election	No. of Actual Meetings Held during the Year	No. of Meetings Attended	%
Chairman	Jose T. Pardo	May 15, 2023	4	4	100%
Member	Renato T. De Guzman	May 15, 2023	4	4	100%
Member	Antonio L. Go	May 15, 2023	4	4	100%
Member	Artemio V. Panganiban	May 15, 2023	4	4	100%

4. Non-Executive Directors' Meetings

(a) NEDs and IDs meeting with External Audit, heads of Internal Audit, Risk and Compliance

Non-Executive Directors (NEDs) / Independent Directors (IDs)	Date of Election	No. of Actual Meetings Held during the Year	No. of Meetings Attended	%
Antonio L. Go (Lead)	May 15, 2023	1	1	100%
Jose T. Pardo	May 15, 2023	1	1	100%
Renato T. De Guzman	May 15, 2023	1	1	100%
Artemio V. Panganiban	May 15, 2023	1	1	100%

(b) NEDs and IDs meeting without Executives present

Non-Executive Directors (NEDs) / Independent Directors (IDs)	Date of Election	No. of Actual Meetings Held during the Year	No. of Meetings Attended	%
Antonio L. Go (Lead)	May 15, 2023	1	1	100%
Jose T. Pardo	May 15, 2023	1	1	100%
Renato T. De Guzman	May 15, 2023	1	1	100%
Artemio V. Panganiban	May 15, 2023	1	1	100%

(c) NEDs and IDs members of AURROC with External Audit

Non-Executive Directors (NEDs) / Independent Directors (IDs)	Date of Election	No. of Actual Meetings Held during the Year	No. of Meetings Attended	%
Antonio L. Go (Lead)	May 15, 2023	1	1	100%
Jose T. Pardo	May 15, 2023	1	1	100%
Renato T. De Guzman	May 15, 2023	1	1	100%
Artemio V. Panganiban	May 15, 2023	1	1	100%

The Board has established committees to assist in exercising its authority in monitoring the performance of the Corporation in accordance with its Revised Corporate Governance Manual, Code of Business Conduct, and related SEC Circulars.

The Governance, Nomination, Remuneration and Sustainability Committee of the Corporation oversees the performance evaluation of the Board and its committees and management. Included in the Pursuant to its mandate under the Revised Corporate Governance Manual of the Corporation, the Corporate Governance and mend Committee shall conduct an annual self-evaluation of its performance. Based on the results of the performance assessment, the Committee shall formulate and implement plans to improve its performance. These may include the identification of relevant training needs intended to keep the

members up to date with corporate governance best practices, accounting and auditing standards, as well as specific areas of concern.

Item 6. Compensation of Directors and Executive Officers

(a) Summary Compensation Table

On April 2, 2024, the Board of Directors approved the estimated compensation for 2024 of the Corporation's Chief Executive Officer (CEO) and the four (4) most highly compensated executive officers. The following tables list the names of the Corporation's Chief Executive Officer (CEO) and the four (4) most highly compensated executive officers and summarizes their aggregate compensation for the two most recent fiscal years and the ensuing year.

Name	Position	Estimated - Fiscal Year 2024			
		Salary	Bonus	Others ¹	Total
A. CEO and Four (4) most highly compensated executive officers					
		P100,926,722	P600,000	P240,000	P101,766,722
1. Lance Y. Gokongwei	Director, President & Chief Executive Officer				
2. Maria Celia H. Fernandez-Estavillo	Chief Legal Officer and Corporate Secretary				
3. Renato T. Salud	Chief Corporate Affairs and Sustainability Officer				
4. Bach Johann M. Sebastian	Senior Advisor, Corporate Finance and Strategy				
5. Aldrich T. Javellana	Senior Vice President and Treasurer				
B. All other officers and directors as a group unnamed		P75,477,943	P4,800,000	P3,000,000	P83,277,943

¹ Includes per diem of directors

Name	Position	Actual- Fiscal Year 2023			
		Salary	Bonus	Others ¹	Total
A. CEO and Four (4) most highly compensated executive officers					
		P95,423,156	P600,000	P240,000	P96,263,156
1. Lance Y. Gokongwei	Director, President & Chief Executive Officer				
2. Maria Celia H. Fernandez-Estavillo	Chief Legal Officer and Corporate Secretary				
3. Renato T. Salud	Chief Corporate Affairs and Sustainability Officer				
4. Bach Johann M. Sebastian	Senior Advisor, Corporate Finance and Strategy				
5. Aldrich T. Javellana	Senior Vice President and Treasurer				
B. All other officers and directors as a group unnamed		P70,309,412	P4,800,000	P2,940,000	P78,049,412

¹ Includes per diem of directors

Name	Position	Actual - Fiscal Year 2022			
		Salary	Bonus	Others ¹	Total
A. CEO and Four (4) most highly compensated executive officers					
		P90,858,972	P500,000	P210,000	P91,568,972
1. Lance Y. Gokongwei	Director, President and Chief Executive Officer				
2. Maria Celia H. Fernandez-Estavillo	Chief Legal Officer and Corporate Secretary				
3. Renato T. Salud	Chief Corporate Affairs and Sustainability Officer				
4. Bach Johann M. Sebastian	Senior Advisor, Corporate Finance and Strategy				
5. Aldrich T. Javellana	Senior Vice President and Treasurer				
B. All other officers and directors as a group unnamed		P69,143,545	P4,000,000	P2,625,000	P75,768,545

¹ Includes per diem of directors

(b) Compensation of Directors

1. Standard Arrangements

The Corporation has established a policy for determining the remuneration of directors and officers that is consistent with the Corporation's culture and strategy as well as the business environment in which it operates, including disallowing any director to decide his remuneration. Other than payment of reasonable per diem, there are no standard arrangements pursuant to which directors of the Corporation are compensated, or are to be compensated, directly or indirectly, for any services provided as a director for the last completed fiscal year and the ensuing year.

2. Other Arrangements

There are no other arrangements pursuant to which any director of the Corporation was compensated, or is to be compensated, directly or indirectly, during the Corporation's last completed fiscal year, and the ensuing year, for any service provided as a director.

(c) Employment Contracts and Termination of Employment and Change-in-Control Arrangements

There are no special employment contracts between the Corporation and the named executive officers. There are no compensatory plan or arrangement with respect to a named executive officer.

(d) Warrants and Options Outstanding

There are no outstanding warrants or options held by the Corporation's Chief Executive Officer, the named executive officers, and all officers and directors as a group.

Item 7. Independent Public Accountants

The Corporation's independent public accountant is the accounting firm of SyCip Gorres Velayo & Co. (SGV & Co.). The same accounting firm will be nominated for reappointment for the current fiscal year at the annual meeting of stockholders. The representatives of the principal accountant have always been present at prior years' meetings and are expected to be present at the current year's annual meeting of stockholders. They may also make a statement and respond to appropriate questions with respect to matters for which their services were engaged.

The current handling partner of SGV & Co. has been engaged by the Corporation from calendar years 2018 to 2023 and is expected to be rotated every five (5) years in accordance with SRC Rule 68, as amended.

Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There are no changes in and disagreements with accountants on accounting and financial disclosure.

The members of the Audit, Related Party Transaction, Risk Oversight Committee of the Corporation as of the date of this Information Statement, are the following:

- 1) Antonio L. Go - Chairman (Independent Director)
- 2) Renato T. De Guzman – (Independent Director)
- 3) Jose T. Pardo - (Independent Director)
- 4) Artemio V. Panganiban – (Independent Director)
- 5) James L. Go – (Advisory Member)

The Board of Directors also approved the appointment of Mr. Antonio L. Go as the Lead Independent Director.

Item 8. None

C. ISSUANCE AND EXCHANGE OF SECURITIES

Items 9-14. None

D. OTHER MATTERS

Item 15. Action with Respect to Reports

The following are included in the agenda of the Annual Meeting of the Stockholders for approval of the stockholders:

1. Proof of notice of the meeting and existence of a quorum.
2. Reading and approval of the Minutes of the Annual Meeting of the Stockholders held on May 15, 2023.
3. Presentation of the annual report and approval of the financial statements for the preceding year.
4. Election of Board of Directors.
5. Appointment of External Auditor.
6. Ratification of the acts of the Board of Directors and its committees, officers and management.
7. Consideration of such other matters as may properly come during the meeting.
8. Adjournment.

The matters approved and recorded in the Minutes of the Annual Meeting of the Stockholders last May 15, 2023 are as follows:

1. Proof of notice of the meeting and existence of a quorum.
2. Reading and approval of the Minutes of the Annual Meeting of the Stockholders held on May 13, 2022.
3. Presentation of the annual report and approval of the financial statements for the preceding year.
4. Election of Board of Directors.
5. Appointment of External Auditor.
6. Ratification of the acts of the Board of Directors and its committees, officers and management.
7. Consideration of such other matters as may properly come during the meeting.
8. Adjournment.

The 2023 Annual Meeting of the Stockholders was held on May 15, 2023, via remote communication and was attended by shareholders, the Board of Directors, and various officers of the Corporation. The shareholders were allowed to cast their votes by proxy or *in absentia* on each agenda item presented for approval, with the number of votes approving each agenda item indicated in their respective sections in the Minutes. The shareholders were also given the opportunity to send in their questions, express opinions, and make suggestions on various issues related to the Corporation by electronic mail. The Corporation received questions and provided responses which are indicated in the section on “Consideration of Other Matters” in the Minutes. The Minutes of the Annual Meeting of the Stockholders held on May 15, 2023 may be viewed and/or downloaded at <https://www.jgsummit.com.ph/docs/2023/11/JGS Minutes of ASM 2023.pdf>

Brief descriptions of material matters approved by the Board of Directors and Management and disclosed to the SEC and PSE since the last annual meeting of the stockholders held on May 15, 2023 for ratification by the stockholders:

1. Declaration of a regular cash dividend in the amount of Forty Centavos (₱0.40) per common share to stockholders of record as of May 23, 2023 and paid on June 14, 2023
2. Results of the Annual Stockholders Meeting
3. Results of the Organizational Meeting of the Board of Directors
4. Appointment of Mr. Patrick Henry C. Go as Executive Director of the Corporation
5. Amendments to the following provisions of the By-Laws of the Corporation:
 - a) Article II, Section 2
 - b) Article II, Section 4
 - c) Article III Section 5
 - d) Article III, Section 6
 - e) Article III, Section 12
6. Additional capital infusion by the Corporation to the authorized capital stock of JG Summit Olefins Corporation
7. Resetting of the annual meeting of the stockholders to June 3, 2024 and setting April 5, 2024 as the record date.

Item 16.

None.

Item 17. Amendment of Charter, By-Laws or Other Documents.

None.

Item 18.

None.

Item 19. Voting Procedures

(a) The vote required for approval or election:

Pursuant to Section 6, Article II of the By-Laws of the Corporation, a majority of the subscribed capital, present in person or by proxy, shall be sufficient in a stockholders' meeting to constitute a quorum for the election of directors and for the transaction of any business whatsoever, except in those cases where the Revised Corporation Code requires the affirmative vote of a greater proportion.

(b) The method by which votes will be counted:

Article VII of the By-Laws also provides that the By-Laws may be amended or repealed by stockholders owning or representing a majority of the outstanding capital stock and by a majority of the Board of Directors at any regular meeting, or at any special meeting called for the purpose, or the Board of Directors may, in any regular or special meeting thereof amend or repeal these By-Laws or adopt new By-Laws, provided, however, that this power delegated to the Board of Directors, to amend or repeal these By-Laws or adopt new By-Laws shall be considered as revoked whenever stockholders representing majority of the outstanding capital stock of the Corporation shall so vote at a regular or special meeting called for the purpose.

In accordance with Article II, Section 7 of the By-Laws, every stockholder shall be entitled to vote, in person or by proxy, for each share of stock held by him which has voting power upon the matter in questions. The votes for the election of directors, and except upon demand by any stockholder, the votes upon any question before the meeting, except with respect to procedural questions determined by the Chairman of the meeting, shall be by ballot.

Article II, Section 8 of the By-Laws also provides that the directors of the Corporation shall be elected by plurality vote at the annual meeting of the stockholders for that year at which a quorum is present. At each election for directors, every stockholder shall have the right to vote, in person or by proxy, the number of shares owned by him for as many persons as there are directors to be elected, or to cumulate his votes by giving one candidate as many votes as the number of such directors multiplied by the number of his shares shall equal, or by distributing such votes as the same principle among any number of candidates.

Sections 23 and 57 of the Revised Corporation Code provides that the Corporation may allow a stockholder to cast his vote in *absentia* via modes which the Corporation shall establish, taking into account the company's scale, number of shareholders or members, structure and other factors consistent with the basic right of corporate suffrage.

The Secretary shall record all the votes and proceedings of the stockholders and of the Directors in a book kept for that purpose.

Item 20. Participation of Stockholders by Remote Communication

In accordance with the relevant provisions of the By-Laws of the Corporation which allows meetings of the stockholders to be conducted by remote communication, subject to such guidelines as may be promulgated by the Securities and Exchange Commission, the Annual Meeting of the Stockholders of the Corporation will be held via video conferencing at <https://bit.ly/JGSASM2024>.

In order for the Corporation to properly conduct validation procedures, stockholders who have not sent their proxies or voted in *absentia* who wish to participate via remote communication must notify the Corporation by email to corporatesecretary@jgsummit.ph on or before May 24, 2024.

Please refer to Annex E for the detailed guidelines for participation via remote communication and the procedures for registration and casting votes in *absentia*.

Restriction that Limits the Payment of Dividends on Common Shares

None.

Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction.

Not Applicable. All shares of the Corporation are listed in the Philippine Stock Exchange.

Additional information as of March 31, 2024 are as follows:

1. Market Price

<u>Fiscal Year 2024</u>	<u>High</u>	<u>Low</u>
January 2024	₱43.250	₱37.500
February 2024	₱41.000	₱38.350
March 2024	₱40.850	₱34.750

The market price of the Corporation's common equity as of April 19, 2024 is **₱ 28.80**.

2. The number of shareholders of record as of March 31, 2024 was 982.

Common shares outstanding as of March 31, 2024 were 7,520,983,658 shares with a par value of ₱1.00 per share.

3. List of the Top 20 Stockholders of the Corporation as of March 31, 2024

	<u>Name of Stockholder</u>	<u>No. of Shares Held</u>	<u>%to Total Outstanding</u>
1	GOKONGWEI BROTHERS FOUNDATION INC.	2,096,930,273	27.88
2	PCD NOMINEE CORPORATION - (FILIPINO)	2,023,011,380	26.90
3	RSB-TIG NO. 030-46-000001-9	1,084,985,186	14.43
4	PCD NOMINEE CORPORATION- (NON-FILIPINO)	860,699,556	11.44
5	LANCE YU GOKONGWEI	323,643,574	4.30
6	EGO INVESTMENTS HOLDINGS LIMITED	280,946,400	3.74
7	ROBINA GOKONGWEI PE	188,432,999	2.51
8	JAMES L. GO	156,113,638	2.08

9	GOSOTTO & CO., INC.	105,676,718	1.41
10	RBC-TIG ATF TA#030-172-530121	101,871,000	1.35
11	LISA YU GOKONGWEI	87,076,500	1.16
12	LISA GOKONGWEI CHENG	56,910,000	0.76
13	RBC-TIG ATF TA#030-172-530122	37,905,000	0.50
14	NICRIS DEVELOPMENT CORPORATION	35,776,914	0.48
15	QUALITY INVESTMENTS & SECURITIES CORP.	8,794,498	0.12
16	ROWENA G. ALANO	5,717,411	0.08
16	RUTH TIU GOTAO	5,717,411	0.08
17	MAXWELL G. AHYONG AND/OR CHRISTINE Y. AHYONG	4,410,000	0.06
18	MANUEL GO AHYONG, JR. AND/OR VIVIAN YU AHYONG	4,147,500	0.06
19	MARITNESS G. AHYONG	3,570,000	0.05
20	JG SUMMIT CAPITAL SERVICES CORPORATION	3,320,625	0.04
OTHER STOCKHOLDERS		45,327,075	0.60
TOTAL OUTSTANDING		7,520,983,658	100.00

Discussion on compliance with leading practices on corporate governance

The Corporation adheres to and complies with the principles and practices of good corporate governance, as embodied in its Revised Corporate Governance Manual, Code of Business Conduct and related SEC Circulars.

On March 29, 2023, the Board of Directors approved amendment to the By-Laws, and additional revisions made to the Revised Corporate Governance Manual of the Corporation in accordance with SEC Memorandum Circular No. 19, Series of 2016. The amendment to the By-Laws was filed with the Securities and Exchange Commission on July 10, 2023, and was approved by the Commission on July 14, 2023, while the Revised Corporate Governance Manual was filed with the Securities and Exchange Commission on June 9, 2023. Continuous improvement and monitoring of governance and management policies have been undertaken to ensure that the Corporation observes good governance and management practices. This is to assure the shareholders that the Corporation conducts its business with the highest level of integrity, transparency and accountability.

The Company timely submits an annual Integrated Corporate Governance Report (“I-ACGR”) to the Securities and Exchange Commission and Philippine Stock Exchange pursuant to SEC Memorandum Circular No. 15, Series of 2017 which mandates all listed companies to disclose the Company’s compliance or non-compliance with the recommendations provided under the Code of Corporate Governance for Publicly-Listed Companies by May 30 of the following year for every year that the Corporation remains listed in the PSE.

PSE Memorandum Circular CN No. 2017-0079 provides that the I-ACGR effectively supersedes the SEC’s Annual Corporate Governance Report and the PSE’s Corporate Governance Disclosure Report.

The Corporation likewise consistently strives to raise its financial reporting standards by adopting and implementing prescribed Philippine Financial Reporting Standards.

JG SUMMIT HOLDINGS, INC., AS REGISTRANT, WILL PROVIDE WITHOUT CHARGE, UPON WRITTEN REQUEST, A COPY OF THE REGISTRANT’S ANNUAL REPORT ON SEC FORM 17-A. SUCH WRITTEN REQUESTS SHOULD BE DIRECTED TO THE OFFICE OF THE CORPORATE SECRETARY, 40/F ROBINSONS EQUITABLE TOWER, ADB AVENUE CORNER POVEDA ST., ORTIGAS CENTER, PASIG CITY, METRO MANILA, PHILIPPINES.

SIGNATURE PAGE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct in all material respects. This statement is signed in the City of Pasig on April 19, 2024.

JG SUMMIT HOLDINGS, INC.



MARIA CELIA H. FERNANDEZ-ESTAVILLO
Chief Legal Officer and Corporate Secretary



CERTIFICATION OF INDEPENDENT DIRECTORS

I, **ANTONIO L. GO**, Filipino, of legal age and a resident of _____, after having been duly sworn in accordance with law do hereby declare that:

1. I am a nominee for independent director of JG Summit Holdings, Inc. and have been its independent director since May 28, 2018.
2. I am affiliated with the following companies or organizations:

Company/ Organization	Position/ Relationship	Period of Service
Equicom Savings Bank	Chairman	Present
ALGO Leasing and Finance, Inc.	Chairman	Present
My Health Ventures Corporation	Chairman	Present
Maxicare Healthcare Corporation	Vice Chairman	Present
Maxicare Life Insurance Corporation	Vice Chairman	Present
Equitable Computer Services, Inc.	Director	Present
Medilink Network, Inc.	Director	Present
Equicom Manila Holdings, Inc.	Director	Present
Equicom Inc.	Director	Present
Equitable Development Corp.	Director	Present
T32 Dental Centre Pte. Ltd.(Singapore)	Director	Present
Dental Implant and Maxillofacial Centre Pte. Ltd. (Hongkong)	Director	Present
Mioki Holdings Pte. Ltd.,	Director	Present
Algo Healthcare Holdings Pte. Ltd.	Director	Present
Equicom Health Solutions Pte. Ltd.	Director	Present
Pin-An Holdings, Inc.	Director	Present
Equicom Property Holdings, Inc.,	Director	Present
Steel Asia Manufacturing Corporation	Director	Present
DDMP REIT, Inc.	Director	Present
Maxicare Health Services, Inc.,	Director	Present
Dito Telecommunity Corporation	Non-Executive Officer	Present
Go Kim Pah Foundation	Trustee	Present
Equitable Foundation, Inc.	Trustee	Present
Gokongwei Brothers Foundation, Inc.	Trustee	Present

3. I possess all the qualifications and none of the disqualifications to serve as an independent director of JG Summit Holdings, Inc., as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.

4. I am related to the following director/officer/substantial shareholder of JG Summit Holdings, Inc. and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.

Name of director/officer/substantial shareholder	Company	Nature of relationship
N/A	N/A	N/A

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding:

Offense charged/investigated	Tribunal or agency involved	Status
N/A	N/A	N/A

6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
7. I shall inform the corporate secretary of JG Summit Holdings, Inc. of any changes in the abovementioned information within five days from its occurrence.

Done, this 18 APR 2024, at PASIG CITY.



ANTONIO L. GO
Affiant

SUBSCRIBED AND SWORN to before me this 18 APR 2024 at PASIG CITY affiant personally appeared before me and exhibited to me his Tax Identification Number

Doc No. 575;
Page No. 104;
Book No. 7;
Series of 2024.

ANDRE RIA B. BUZETA-ACERO
Notary Public for Pasig, San Juan, and Pateros
Notarial Commission No. 134 valid until December 31, 2024
40th Floor Robinsons Equitable Tower, ADB Ave.
cor. Poveda Road, Ortigas Center, Pasig City 1605
Roll of Attorneys No. 55199
MCLE Compliance No. VII-0015364 valid until April 14, 2025
PTR No. 10081858/01-09-2024/Makati City
IBP Receipt No. 402329/01-05-2024/Rizal Court



**JG SUMMIT
HOLDINGS, INC.**

CERTIFICATION OF INDEPENDENT DIRECTORS

I, **RENATO T. DE GUZMAN**, Filipino, of legal age and a resident of _____, after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of JG Summit Holdings, Inc. and have been its independent director since April 28, 2015.
2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/ Organization	Position/ Relationship	Period of Service
Maybank Philippines, Inc.	Independent Director	2016 to present
Nueva Ecija Good Samaritan Health System, Inc.	Chairman	2016 to present
Good Samaritan College	Chairman	2019 to present
Maybank Singapore Limited	Independent Director	2019 to present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of JG Summit Holdings, Inc., as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. I am related to the following director/officer/substantial shareholder of JG Summit Holdings, Inc. and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.

Name of director/officer/substantial shareholder	Company	Nature of relationship
N/A	N/A	N/A

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding:

Offense charged/investigated	Tribunal or agency involved	Status
N/A	N/A	N/A

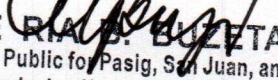
6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
7. I shall inform the Corporate Secretary of JG Summit Holdings, Inc. of any changes in the abovementioned information within five days from its occurrence.

Done, this 16 APR 2024, at PASIG CITY.


RENATO T. DE GUZMAN
Affiant

SUBSCRIBED AND SWORN to before me this 16 APR 2024 at PASIG CITY, affiant personally appeared before me and exhibited to me his Tax Identification Number

Doc No. 505;
Page No. 103;
Book No. 7;
Series of 2024.


ANDRE RIAL B. BUZETA-ACERO
Notary Public for Pasig, San Juan, and Pateros
Notarial Commission No. 134 valid until December 31, 2024
40th Floor Robinsons Equitable Tower, ADV Ave.
cor. Poveda Road, Ortigas Center, Pasig City 1605
Roll of Attorneys No. 55199
MCLE Compliance No. VII-0015364 valid until April 14, 2025
PTR No. 10081858 / 01-09-2024 / Makati City
IBP Receipt No. 402329 / 01-05-2024 / Rizal Chapter



CERTIFICATION OF INDEPENDENT DIRECTORS

I, **ARTEMIO V. PANGANIBAN**, Filipino, of legal age and a resident of
 after having been duly sworn to in accordance with law do
 hereby declare that:

1. I am a nominee for independent director of JG Summit Holdings, Inc. and have been its independent director since May 14, 2021.
2. I am affiliated with the following listed companies (including Government-Owned and Controlled Corporations):

Company/ Organization	Position/ Relationship	Period of Service
GMA Network, Inc.	Independent Director	2007 - present
Manila Electric Company	Independent Director	2008 - present
GMA Holdings, Inc.	Independent Director	2009 – present
Petron Corporation	Independent Director	2010 – present
Asian Terminals, Inc.	Independent Director	2010 - present
PLDT, Inc.	Independent Director	2013 – present
RL Commercial REIT, Inc.	Independent Director	2021 - present
Jollibee Foods Corporation	Non-executive Director	2012 - present
Metropolitan Bank and Trust Co.	Senior Adviser	2007 – present
Double Dragon Properties Corp.	Adviser	2014 - present
MerryMart Consumer Corp.	Adviser	2020 - present
Bank of the Philippine Islands	Member, Advisory Council	2016 - present
(For my full bio-data, log to my personal website: cjpanganiban.com)		

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of JG Summit Holdings, Inc., as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. I am related to the following director/ officer/ substantial shareholder of JG Summit Holdings, Inc. and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.

Name of director/ officer/ substantial shareholder	Company	Nature of relationship
N/A	N/A	N/A

5. To the best of my knowledge, I am not the subject of any criminal or administrative investigation or proceeding pending in court:

Name of director/ officer/ substantial shareholder	Company	Nature of relationship
N/A	N/A	N/A

6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.

7. I shall inform the Corporate Secretary of JG Summit Holdings, Inc. of any changes in the above-mentioned information within five days from its occurrence.

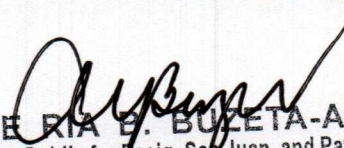
Done, this 16 APR 2024, at PASIG CITY.



ARTEMIO V. PANGANIBAN
Affiant

SUBSCRIBED AND SWORN to before me this 16 APR 2024 at PASIG CITY, affiant personally appeared before me and exhibited to me his Tax Identification Number

Doc No. 508;
Page No. 104;
Book No. 7;
Series of 2024.



ANDREIA B. BUZETA-ACERO
Notary Public for Pasig, San Juan, and Pateros
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IBP Receipt No. 402329 / 01-05-2024 / Rizal Chapter



**JG SUMMIT
HOLDINGS, INC.**

CERTIFICATION OF INDEPENDENT DIRECTORS

I. BERNADINE T. SIY, Filipino, of legal age and a resident of
after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of JG Summit Holdings, Inc.
2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

Company/ Organization	Position/ Relationship	Period of Service
Cebu Air, Inc.	Independent Director	February 2021 - present
PLDT, Inc.	Independent Director	June. 2021 – present
Anvaya Cove Golf and Country Club, Inc.	Independent Director	Sept. 2021 - present
Ateneo de Manila University	Chairperson/Trustee	Feb. 2020 – present May 2014 - present
B289 Properties Inc.	Director/President	Mar. 2016 – present
Ruby Jacks Manila, Inc.	Director	Feb. 2015– present
Epicurean Partners Exchange Inc.	Director	Nov. 2008 – present
Futureheads Industries, Inc.	Director	Aug. 2008 – present
Space Modern Incorporated	Director	July 2006 – present
Vast and Silver Corporation	Director	July 2006 – present
BWF Holdings, Inc.	Director	Aug. 2004 – present
Core Lifestyle Clothing, Inc.	Director	Jan. 2003 – present
Coffee Concepts Corporation	Director	Jan. 2002 – present
Ramona Holdings Corporation	Director/President	July 2000 – present
Coffee Masters, Inc.	Director	2000 – present
Lauderdale Corporation	Director	Oct. 1997 – present
Authentic American Apparel, Inc.	Director	Nov. 1995 – present
Interworld Properties Corporation	Director/President	Sept. 1995 – present
Glenfield Properties, Inc.	Director/President	Mar. 1995 – present
Roasters Phils., Inc.	Director	Aug. 1994 – present
Master Holdings Corporation	Director	July 1994 – present
Twin Rivers Holdings, Inc.	Director	July 1994 – present
Goldlink Holdings, Inc.	Director	June 1994 – present
L.A. Kustom Corporation	Director	July 2006 – present
Fil-Pacific Apparel Corporation	Director	1987 – present
Salomon Realty Corporation	Director	Sept. 1988 – present
Foundation for Economic Freedom	Trustee Fellow	July 2020 – present June 2011 - present
South Beach Holdings, Inc.	Director	May 2008 - present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of JG Summit Holdings, Inc., as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. I am related to the following director/ officer/ substantial shareholder of JG Summit Holdings, Inc. and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.

Name of director/ officer/ substantial shareholder	Company	Nature of relationship
N/A	N/A	N/A

5. To the best of my knowledge, I am not the subject of any criminal or administrative investigation or proceeding pending in court:

Name of director/ officer/ substantial shareholder	Company	Nature of relationship
N/A	N/A	N/A

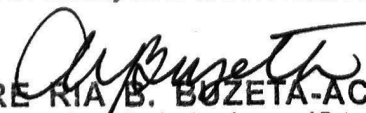
6. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
7. I shall inform the Corporate Secretary of JG Summit Holdings, Inc. of any changes in the above-mentioned information within five days from its occurrence.

Done this 19th of April at Makati City
 2024


BERNADINE T. SIY
 Affiant

SUBSCRIBED AND SWORN to before me this 19 APR 2024, affiant exhibiting to me her Passport with number _____ issued on 27 January 2018 at DFA NCR Northeast.

Doc. No. 579
 Page No. 105
 Book No. 7
 Series of 2024.


ANDRE RIA B. BUZETA-ACERO
 Notary Public for Pasig, San Juan, and Pateros
 Notarial Commission No. 134 valid until December 31, 2024
 40th Floor Robinsons Equitable Tower, ADV Ave.
 cor. Poveda Road, Ortigas Center, Pasig City 1605
 Roll of Attorneys No. 55199
 MCLE Compliance No. VII-0015364 valid until April 14, 2025
 PTR No. 10081858 / 01-09-2024 / Makati City
 IBP Receipt No. 402329 / 01-05-2024 / Rizal Chapter

**2024 ANNUAL STOCKHOLDERS’ MEETING
OF
JG SUMMIT HOLDINGS, INC.**

**REGISTRATION AND PROCEDURE FOR
VOTING *IN ABSENTIA*
AND
PARTICIPATION VIA REMOTE COMMUNICATION**

I. VOTING *IN ABSENTIA*

JG Summit Holdings, Inc. (the “Corporation”) has established a designated website in order to facilitate the registration of and voting *in absentia* by stockholders at the annual meeting, as allowed under Sections 23 and 57 of the Revised Corporation Code.

1. Stockholders as of April 5, 2024 (the “Stockholder/s”) may register by sending an email to with the following corporatesecretary@jgsummit.ph documents:
 - a. For individual Stockholders:
 - i. Government-issued identification (ID) of the Stockholder;
 - ii. For Stockholders with joint accounts: A scanned copy of an authorization letter signed by all Stockholders, identifying who among them is authorized to cast the vote for the account.
 - iii. If holding shares through a broker, the certification from the broker stating the name of the beneficial owner and the number of shares owned by such Stockholder.
 - b. For corporate Stockholders:
 - i. Secretary’s Certificate authorizing the designated representative to vote the shares owned by the corporate Stockholder;
 - ii. Government-issued identification (ID) of the designated representative.
 - iii. If holding shares through a broker, certification from the broker stating the name of the beneficial owner and the number of shares owned by such Stockholder.

Registration shall be open from May 6, 2024 to May 24, 2024.

2. Registration shall be validated by the Office of the Corporate Secretary in coordination with the Stock Transfer Agent of the Corporation. Once the Stockholder has been successfully validated, the Stockholder shall be officially registered for the annual meeting and a digital ballot shall be generated for the Stockholder which shall be sent to the email address used by the Stockholder for registration.
3. The registered Stockholder may then proceed to fill out the ballot with the votes. All items in the agenda for approval shall be shown one at a time and the registered Stockholder may vote Yes, No or Abstain. The vote is considered cast for all the registered Stockholder’s shares.
4. Once voting on all the agenda items is finished, the registered Stockholder is encouraged to review the votes before submitting the ballot. The Stockholder can then proceed to submit the accomplished ballot by clicking the ‘Submit’ button. A summary of the votes cast shall be sent to the email address of the registered

Stockholder. Once the ballot has been submitted, votes may no longer be changed. Multiple submissions of the digital ballot under the same shareholder for the same shares shall be invalidated.

5. Voting in absentia shall be open from May 6, 2024 to May 24, 2024.
6. The Office of the Corporate Secretary shall tabulate all votes cast *in absentia* together with the votes cast by proxy, and an independent third party will validate the results.
7. Stockholders who register and vote on the website for voting *in absentia* are hereby deemed to have given their consent to the collection, use, storing, disclosure, transfer, sharing and general processing of their personal data by the Corporation and by any other relevant third party for the purpose of electronic voting *in absentia* for the Annual Stockholders' Meeting and for all other purposes for which the Stockholder can cast his/her/its vote as a stockholder of the Corporation.

II. PARTICIPATION VIA REMOTE COMMUNICATION

1. Stockholders may attend the meeting on June 3, 2024 at 1:00 p.m. via the following livestreaming link: <https://bit.ly/JGSASM2024>. The livestream shall be broadcast via Microsoft Teams, which may be accessed either on the web browser or on the Microsoft Teams app. Those who wish to view the livestream may sign in using any Microsoft account or may join the stream anonymously.
2. Stockholders who have not sent their proxies or registered and voted *in absentia* website (“Unregistered Stockholders”) may still attend the meeting through the broadcast link. In order to be counted for the determination of quorum. Unregistered Stockholders are requested to notify the Corporation by e-mail to corporatesecretary@jgsummit.ph on or before by May 24, 2024 of their intention to participate in the meeting by remote communication.

For validation purposes, the notification email from the Stockholder shall contain the following:

- a. Stockholders who have registered and voted in absentia before the cutoff date;
 - b. Stockholders who have sent their proxies before the deadline;
 - c. Stockholders who have notified the Corporation of their intention to participate in the meeting by remote communication before the deadline.
3. For purposes of quorum, only the following Stockholders shall be counted as present:
 - a. Stockholders who have registered and voted in absentia before the cutoff date;
 - b. Stockholders who have sent their proxies before the deadline;
 - c. Stockholders who have notified the Corporation of their intention to participate in the meeting by remote communication before the deadline
 4. Questions and comments on the items in the Agenda may be sent to corporatesecretary@jgsummit.ph. Questions or comments received on or before May 24, 2024 may be responded to during the meeting. Any questions not answered during the meeting shall be answered via email.

MANAGEMENT REPORT
INFORMATION REQUIRED BY THE SEC PURSUANT TO SRC RULE 20

PART I - BUSINESS AND GENERAL INFORMATION

Item 1. Description of Business

(A) Business Development

JG Summit Holdings, Inc. (JG Summit / the Company / the Group), was incorporated in November 1990 as the holding company for a group of companies with substantial stakes in foods, agro-industrial and commodities, real estate and hotel, air transportation, banking and petrochemicals. The Company also has core investments in telecommunications and power generation and distribution.

The Company is one of the largest and most diversified conglomerates within the Philippines. The Company was listed on the PSE in 1993.

The Company and its subsidiaries (the Group), conduct businesses throughout the Philippines, but primarily in and around Metro Manila (where it is based) and in the regions of Luzon, Visayas and Mindanao.

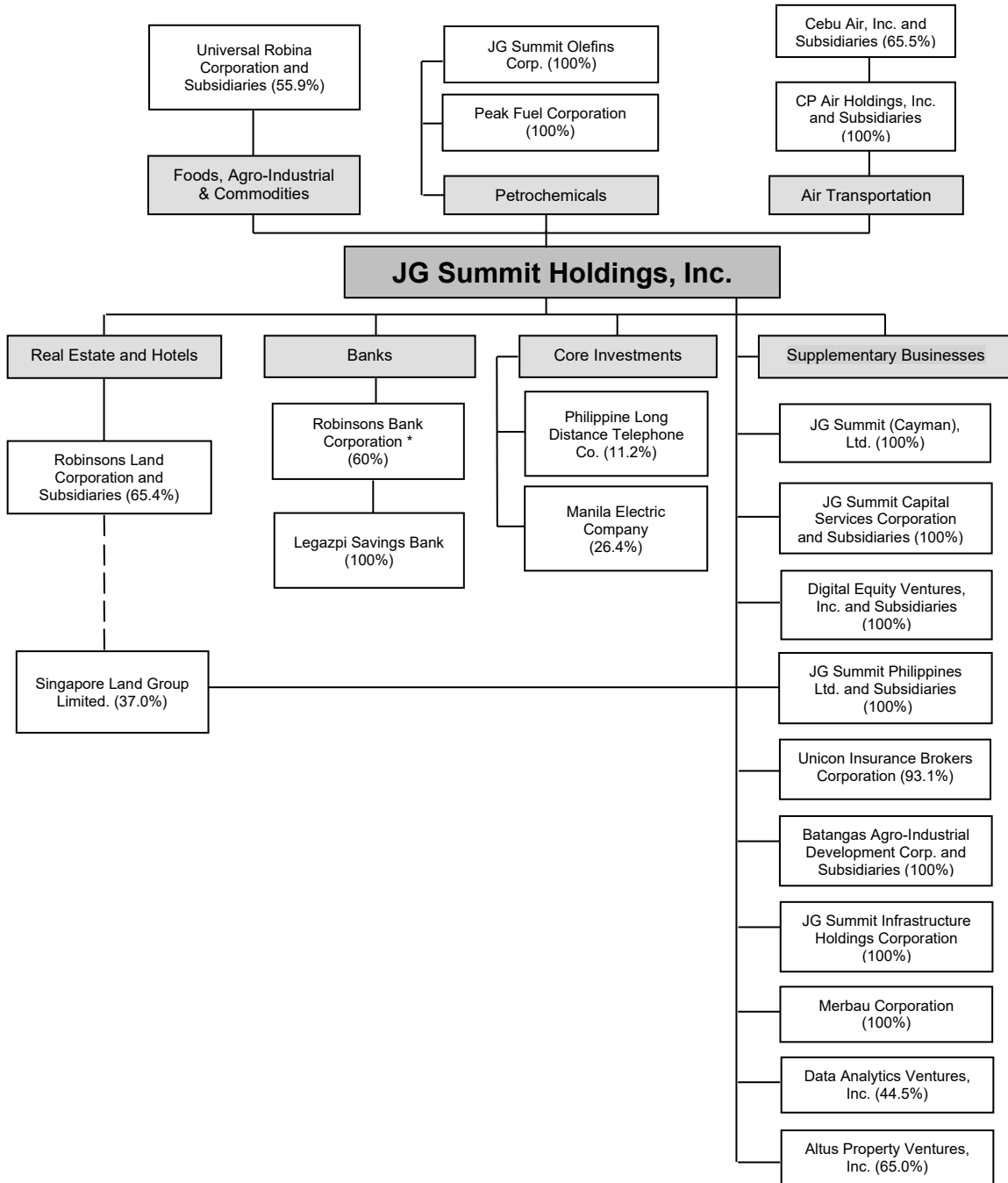
The Group also has a branded consumer foods business in the People's Republic of China (PRC), ASEAN, and a core investment in a property development company in Singapore.

The Company has not been into any bankruptcy, receivership or similar proceedings for the past two years.

The Gokongwei Family beneficially owns approximately 14.3% of the outstanding share capital of the Company. In addition, certain members of the Gokongwei Family are trustees of the Gokongwei Brothers Foundation, which holds interest in approximately 27.9% of the existing outstanding share capital of the Company.

(B) Business of Issuer

The industry segments where the Company and its subsidiaries and affiliates operate are summarized below:



*Merger with BPI effective January 1, 2024.

The following table shows the breakdown of the Company's revenues and net profits from continuing operations by business areas (in millions except % amounts):

	REVENUES						Net Income attributable to Parent Co.					
	2023		2022		2021		2023		2022		2021	
	Peso	%	Peso	%	Peso	%	Peso	%	Peso	%	Peso	%
Food, Agro-Industrial and Commodity Food Products	158,144	46	149,605	50	116,896	53	6,760		7,783		12,496	
Air Transportation	90,661	26	56,638	19	15,566	7	5,314		(9,163)		(17,150)	
Real estate and hotels	44,030	13	48,241	16	39,221	18	10,683		9,158		7,600	
Petrochemicals	38,883	11	37,003	12	41,806	19	(12,920)		(14,904)		(2,139)	
Other Supplementary Businesses	13,354	4	11,690	4	9,650	4	9,730		6,699		4,302	
Adjustments/eliminations	(1,103)	-	(1,269)	-	(1,860)	(1)	57		140		(1,220)	
Total from Continuing Operations	343,969	100	301,908	100	221,279	100	19,624		(287)		3,889	

Information as to domestic and foreign revenues, including foreign currency-denominated revenues and dollar-linked revenues, and their contributions to total revenues follow (in millions except % amounts):

	2023		2022		2021	
	Amount	%	Amount	%	Amount	%
Domestic	253,008	74	217,196	71	161,322	73
Foreign	90,961	26	88,712	29	59,958	27
	343,969	100	305,908	100	221,280	100

a) FOODS, AGRO-INDUSTRIAL AND COMMODITIES

Business Development

URC is one of the largest branded food and beverage companies in the Philippines and has established a strong presence in the ASEAN region. URC was founded in 1954 when Mr. John Gokongwei, Jr. established Universal Corn Products, Inc., a cornstarch manufacturing plant in Pasig. Today, URC is involved in a wide range of food-related businesses, including the manufacture and distribution of branded consumer foods, production of hogs and poultry, manufacture of animal feeds and veterinary products, flour milling, sugar milling and refining and has ventured into the renewables business through its Distillery and Cogeneration divisions.

No material reclassifications, merger, consolidation, or purchase or sale of significant amount of assets (not ordinary) were made in the past three years (2021-2023) except those mentioned in the succeeding paragraphs. URC's financial condition has remained solid in the said period.

Principal Products or Services

URC manages its food business through operating divisions and wholly-owned or majority-owned subsidiaries that are organized into its business segments: Branded Consumer Foods, and the Agro-Industrial and Commodity foods group.

The Branded Consumer Foods (BCF) group, including the packaging division, is URC's largest segment which contributed about 69.2% of revenues for the year ended December 31, 2023. Established in the 1960s, URC's BCF segment manufactures,

distributes, sells and markets a diverse mix of food and beverage products. In the Philippines, URC is a dominant player with leading market shares in Snacks, Candies and Chocolates, and is a significant player in the Biscuits and Noodles categories. Beyond Snackfoods, URC is also present in the Beverage space. URC is a competitive player in the Coffee category, is the largest player in the Ready-to-Drink (RTD) Tea market and is further expanding into other RTD beverage segments. URC also conducts some of its branded consumer foods operations through its majority-owned subsidiaries and joint venture companies. URC established URC BOPP Packaging and URC Flexible Packaging divisions to engage in the manufacture of bi-axially oriented polypropylene (BOPP) films for packaging companies and flexible packaging materials to cater to various URC branded products. Both manufacturing facilities are located in Simlong, Batangas and are ISO 9001:2008 certified for Quality Management Systems.

Majority of URC's consumer foods business is conducted in the Philippines but it has expanded more aggressively into other ASEAN markets, primarily through its wholly-owned subsidiary, URC International. In 2021, URC acquired Munchy's, one of the leading players in the Biscuits category in Malaysia, which provides a wide variety of offerings across all key biscuit segments with well-loved brands including Munchy's Crackers, Lexus Cream Sandwich, Oat Krunch and Muzic Wafer. The international operations contributed about 20.7% of URC's sale of goods and services for the year ended December 31, 2023.

URC's Agro-Industrial and Commodity foods group (AIC) is composed of three business segments: (1) Agro-Industrial Group (AIG), which operates three divisions – a) Farms, b) Animal Nutrition and Health and c) Food, Drugs and Disinfectants, (2) Flour Division, and (3) Sugar and Renewables Division (SURE) which operates the a) Sugar, b) Distillery, and c) Cogeneration divisions. Total AIC contributed about 30.8% of revenues for the year ended December 31, 2023.

With several mills operating across the Philippines, URC SURE remains to be the largest producer in the country based on capacity, aided by the purchase of Roxas Holdings, Inc.'s sugar mill, ethanol plant and other investment properties in La Carlota City, Negros Occidental and its idle sugar milling machinery and equipment in Central Azucarera Don Pedro Inc. in Balayan, Batangas. The acquisition allows for operational synergies, increase in capacity and efficiency of URC's existing operations and continue in the efforts to support the development of the sugar industry in the Philippines. URC's financial condition remained solid in the said period despite the acquisition.

The percentage contribution to URC's sale of goods and services from continuing operations for each of the three years ended December 31, 2023, 2022 and 2021, by each of URC's principal business segments is as follows:

	For the years ended December 31		
	2023	2022	2021
Branded Consumer Foods Group	69.2%	71.9%	71.4%
Agro-Industrial Group	10.6%	9.6%	9.8%
Commodity Foods Group	20.2%	18.5%	18.8%
	100.0%	100.0%	100.0%

The geographic percentage distribution of the URC's sale of goods and services for each of the three years ended December 31, 2023, 2022 and 2021 is as follows:

	For the years ended December 31		
	2022	2022	2021
Philippines	81.0%	78.5%	81.0%
International	19.0%	21.5%	19.0%
	100.0%	100.0%	100.0%

Customers

None of the URC's businesses is dependent upon a single customer or a few customers that a loss of anyone of them would have a material adverse effect on the Company. URC has no single customer that, based upon existing orders, will account for 20.0% or more of the Company's total sale of goods and services.

Distribution, Sales and Marketing

URC has developed an effective nationwide distribution chain and sales network that it believes provide its competitive advantage. URC sells its branded food products primarily to supermarkets, as well as directly to top wholesalers, large convenience stores, large scale trading companies and regional distributors, which in turn sell its products to other small retailers. URC's branded consumer food products are distributed directly to over 300,000 outlets in the Philippines and sold through various retailers and regional distributors. URC intends to expand its distribution network coverage in the Philippines by not only increasing the number of retail outlets that its sales force and distributors directly service but also the number of products sold per store. The branded consumer food products are generally sold by URC from salesmen to wholesalers or supermarkets, and regional distributors to small retail outlets. 15 to 30-day credit terms are extended to wholesalers, supermarkets and regional distributors.

URC constantly provides quality products and services across all its business segments, including AIC. Through various institutional accounts, traders, dealers and resellers, URC can reach and make its products available to consumers. In particular, AIG's Animal Nutrition business has increased its distribution network, supported by the Kabalikat Farm Program which covers hog, gamefowl and kennel stakeholders.

URC believes that its emphasis on marketing, product innovation and quality, and strong brand equity has played a key role in its success in achieving leading market shares in the different categories where it competes. In particular, URC launched "Jack 'n Jill" as a master umbrella brand for all its snack food products to enhance customer recognition. URC devotes significant expenditures to support advertising and branding to differentiate its products and further expand market share both in the Philippines and in its overseas markets. This includes advertising campaigns such as television and radio commercials, print and digital advertisements, as well as trade and consumer promotions.

Competition

The BCF business is highly competitive and competition varies by country and product category URC believes that the principal competitive factors include price, taste, quality, convenience, brand recognition and awareness, advertising and marketing, availability of products and ability to get its product widely distributed. Generally, URC faces competition from both local and multinational companies in all of its markets. In the Philippines, major competitors in the market segments in which it competes include Liwayway Marketing Corporation, Perfetti Van Melle Group, Mondelez Philippines Inc., Republic Biscuit Corporation, Suncrest Foods Inc., Monde Nissin Corporation and Nestle Philippines, Inc.

Internationally, major competitors include Tan Hiep Phat Beverage Group, Mondelez International, Inc., PT Mayora Indah Tbk, Glico, Mamee-Double Decker Sdn Bhd and PepsiCo, Inc.

URC is a prominent player in the agricultural sector, one of the leading flour and sugar millers in the country. Through various initiatives done by each business unit, the company ensures visibility and relevance to its partners and consumers alike. SURE's Project Salig offers farming assistance to support planters, which includes conducting seminars on good farming practices and providing farm equipment needs. Flourish Pilipinas, an initiative started by the Flour division, organizes workshops and trainings in bread and pastry production to support the country's baking industry. Similarly, AIG's Kabalikat Program is also about sharing best farming operations and practices. These programs, among others, gives the company an advantage against its key competitors such as San Miguel Corporation, Victorias Milling Company, Pilmico, UNAHCO (Unilab Group), and Bounty Farms.

Enhancement and Development of New Products

URC intends to continuously introduce innovative new products, product variants and line extensions in the food and beverage space. This year, new products contribute about 9% of URC's Branded Consumer Foods business sales. New products are defined as being launched any time in the prior 3 calendar years, including the current year.

URC supports the rapid growth of the business through line expansion, construction and acquisition of plants.

Raw Materials

A wide variety of raw materials are required in the manufacture of URC's food products, including corn, wheat, flour, sugar, robusta coffee beans, palm oil and cocoa powder. Some of which are purchased domestically and some are imported. URC also obtains a major portion of its raw materials from its commodity food products segments, such as flour and sugar, and flexible packaging materials from its packaging segment. A portion of flexible packaging material requirements is also purchased both locally and from abroad (Vietnam and Indonesia), while aseptic packaging is purchased entirely from China.

For its Animal Nutrition and Health segment, URC requires a variety of raw materials, including corn grains, soya beans and meals, feed-wheat grains, wheat bran, wheat pollard, soya seeds, rice bran, copra meal and fish meal. URC purchases corn locally from corn traders and imports feed wheat from suppliers in North America, Australia, Europe and China. Likewise, soya seeds are imported by URC from the USA.

For its Drugs and Disinfectants segment, URC sources its major raw materials locally. The key ingredient in alcohol is rectified spirit, which is sourced internally from its distillery plants across the country. For its animal health products, URC requires a variety of antibiotics and vitamins, which it acquires from suppliers in Europe and Asia. URC maintains approximately two months physical inventory and one month in-transit inventory for its imported raw materials.

For its Farms segment, URC requires a variety of raw materials, primarily close-herd breeding stocks. For its poultry business, URC purchases the parent stock for its layer chicks from Dekalb from Europe and Hy-line from the USA. Robina Farms obtains all of the feeds it requires from its Animal Nutrition and Health segment and substantially all of the minerals and antibiotics from its Drugs and Disinfectants segment as part of its vertical

integration. URC purchases vaccines, medications and nutritional products from a variety of suppliers based on the values of their products.

URC obtains sugar cane from local farmers. Competition for sugar cane supply is very intense and is a critical success factor for its sugar business. Additional material requirements for the sugar cane milling process are either purchased locally or imported.

URC generally purchases wheat, the principal raw material for its flour milling and pasta business, from suppliers in the United States, Canada and Australia.

URC's policy is to maintain a number of suppliers for its raw and packaging materials to ensure a steady supply of quality materials at competitive prices. However, the prices paid for raw materials generally reflect external factors such as weather conditions, commodity market fluctuations, currency fluctuations and the effects of government agricultural programs. URC believes that alternative sources of supply of the raw materials that it uses are readily available. URC's policy is to maintain approximately 30 to 90 days of inventory.

Patents, Trademarks, Licenses, Franchises, Concessions or Labor Contract

URC owns a substantial number of trademarks registered with the Bureau of Trademarks subject to the provisions of Republic Act (RA) 8293 also known as the Intellectual Property Code of the Philippines (IP Code) and recorded with the Intellectual Property Office of the Philippines (IPPHL). In addition, certain trademarks have been strategically registered in other countries in which it operates. These trademarks are important in the aggregate because brand name recognition is a key factor in the success of many of the URC's product lines. Trademark registration is a means to protect these brand names from counterfeiting and infringement.

Trademarks registered under RA 166, also known as the Trademark Law, are registered for twenty years. Upon renewal, these trademarks become subject to the IP Code having a registration period of ten years and renewable thereafter. In general, trademarks in other countries have a ten-year registration which are renewable as well, allowing relatively a lifetime of territorial and limited trademark registration.

URC also uses brand names under licenses from third parties. These licensing arrangements are generally renewable based on mutual agreement. URC's licensed brands include Nissin Cup Noodles, Nissin Yakisoba Instant Noodles and Nissin Pasta Express, Vitasoy, Calbee and B'lue, among others.

Licensing agreements are voluntarily registered with the Documentation, Information and Technology Transfer Bureau of the IPPHL.

Regulatory Overview

As manufacturer of consumer food and commodity food products, URC is required to guarantee that the products are pure and safe for human consumption, and that the Company conforms to standards and quality measures prescribed by the Bureau of Food and Drugs (BFAD).

URC's sugar mills are licensed to operate by the Sugar Regulatory Administration (SRA) and renew its sugar milling licenses at the start of every crop year. URC is also registered with the Department of Energy as a manufacturer of bio-ethanol and as a renewable energy developer.

All of the Company's livestock and feed products have been registered with and approved by the Bureau of Animal Industry (BAI), an agency of the Department of Agriculture (DA) which prescribes standards, conducts quality control test of feed samples, and provides technical assistance to farmers and feed millers.

Some of URC's projects, such as the sugar mill and refinery, bioethanol production, biomass power cogeneration and hog and poultry farm operations, are registered with the Board of Investments (BOI) which allows URC certain fiscal and non-fiscal incentives.

Effects of Existing or Probable Governmental Regulations on the Business

URC operates its businesses in a highly regulated environment. These businesses depend upon licenses issued by government authorities or agencies for their operations. The suspension or revocation of such licenses could materially and adversely affect the operation of these businesses.

Research and Development

URC develops new products and variants of existing product lines, researches new processes and tests new equipment regularly in order to maintain and improve the quality of URC's food products. In Philippine operations alone, about ₱251 million was spent for research and development activities in 2023 and approximately ₱218 million and ₱209 million in 2022 and 2021, respectively.

URC has research and development staff for its branded consumer foods and packaging divisions located in its research and development facility in Metro Manila and in each of its manufacturing facilities. In addition, URC hires experts from all over the world to assist its research and development staff. URC conducts extensive research and development for new products, line extensions for existing products and for improved production, quality control and packaging as well as customizing products to meet the local needs and tastes in the international markets.

URC's commodity foods segment also utilizes this research and development facility to improve their production and quality control. URC also strives to capitalize on its existing joint ventures to effect technology transfers.

URC has a dedicated research and development team for its agro-industrial business that continually explores advancements in feeds, breeding and farming technology. URC regularly conducts market research and farm-test for all of its products. As a policy, no commercial product is released if it was not tested and used in Robina Farms.

Costs and Effects of Compliance with Environmental Laws

The operations of URC are subject to various laws and regulations enacted for the protection of the environment, including Extended Producer Responsibility Act (R.A. No. 11898), Philippine Clean Water Act (R.A. No. 9275), Clean Air Act (R.A. No. 8749), Ecological Solid Waste Management Act (R.A. No. 9003), Toxic Substances and Hazardous and Nuclear Wastes Control Act (R.A. No. 6969), Pollution Control Law (R.A. No. 3931, as amended by P.D. 984), the Environmental Impact Statement System (P.D. 1586), Laguna Lake Development Authority (LLDA) Act of 1966 (R.A. No. 4850), Renewable Energy Act (R.A. No. 9513), Electric Power Industry Reform Act (R.A. No. 9136) and Environmental Compliance Certificates (ECCs) requirements of P.D. No. 1586, in accordance with DENR Administrative Order No. 2003-30. URC believes that it has complied with all applicable environmental laws and regulations, an example of which is the installation of wastewater treatment systems in its various facilities. Compliance with such laws does not have, and, in URC's opinion, is not expected to have, a material effect

upon URC's capital expenditures, earnings or competitive position. As of December 31, 2023, URC has invested about ₱526 million in wastewater treatment in its facilities in the Philippines.

b) REAL ESTATE AND HOTELS

Business Development

RLC is one of the Philippines' leading real estate developers in terms of revenues, number of projects and total project size. It is engaged in the construction and operation of lifestyle commercial centers, offices, hotels, and warehouse facilities; and the development of mixed-use properties, residential buildings, as well as land and residential housing developments, including socialized housing projects located in key cities and other urban areas nationwide. RLC adopts a diversified business model, with both an 'investment' component, in which it develops, owns and operates commercial real estate projects (principally lifestyle commercial centers, office buildings, hotels and warehouse facilities); and a 'development' component, in which it develops real estate projects for sale (principally residential condominiums, service lots, house and lot packages and commercial lots).

RLC was incorporated on June 4, 1980 and its shares were offered to the public in an initial public offering and were subsequently listed in the Manila Stock Exchange and Makati Stock Exchange (predecessors of the Philippine Stock Exchange) on October 16, 1989.

On November 13, 2017, the BOD of RLC approved in principle the stock rights offering (SRO) of up to ₱20 billion composed of 1.1 billion common shares, with a par value of ₱1.00 per share, to all stockholders as of record date January 31, 2018. RLC intended to use the proceeds from the Offer to finance the acquisition of land located in various parts of the country for all its business segments.

RLC has obtained the approval of the BOD of the Philippine Stock Exchange, Inc. (PSE) for the listing and trading of the rights shares on January 10, 2018, while the PSE's confirmation of exempt transaction covering the offer was obtained on December 14, 2017. The following are the key dates of the SRO:

- Pricing date – January 24, 2018
- Ex-date – January 26, 2018
- Record date – January 31, 2018
- Offer period – February 2 to 8, 2018
- Listing date – February 15, 2018

RLC has successfully completed its ₱20 billion SRO of common shares following the close of the offer period on February 8, 2018. A total of 1.1 billion common shares from the SRO were issued at a price of ₱18.20 each. The listing of the shares occurred on February 15, 2018.

On July 31, 2019, the BOD of RLC approved the declaration of property dividend, of up to One Hundred Million (100,000,000) common shares of Altus Property Ventures, Inc. (APVI) (formerly Altus San Nicolas Corp.) in favor of the registered shareholders (the Receiving Shareholders) as of August 15, 2019. The SEC approved the property dividend declaration on November 15, 2019 and the Certificate Authorizing Registration was issued by the Bureau of Internal Revenue on December 6, 2019.

The Receiving Shareholders received a ratio of one (1) share of APVI for every fifty-one and 9384/10000 (51.9384) shares of RLC, net of applicable final withholding tax on December 20, 2019. No fractional shares were issued and no shareholder was entitled to any fractional shares. RLC's remaining interest in APVI after the dividend distribution is 6.11%.

As of December 31, 2023, JG Summit, RLC's controlling shareholder, owned approximately 65.44% of RLC's outstanding shares.

Treasury Stock

On November 4, 2021, the BOD approved the 3 billion common share buyback program of RLC. In 2021, RLC acquired a total of 23,564,900 common shares at a range price of ₱17.36 to ₱19.38 per share for a total consideration of ₱438 million.

On November 8, 2022, the BOD approved the extension of share buyback program for an additional 3 billion common shares. In 2022, RLC acquired a total 116,424,700 common shares at a range price of ₱14.81 to ₱16.75 per share for a total consideration of ₱2.1 billion.

On March 20, 2023, the BOD approved the further extension of the share buyback program by three billion pesos worth of RLC's common shares bringing the total buy-back program to nine billion pesos (₱9,000,000,000). In 2023, RLC acquired a total 214,699,599 common shares at a range price of ₱13.75 to ₱16.41 per share for a total consideration of ₱3.2 billion.

Principal Products or Services

RLC has seven business divisions: a) Robinsons Malls, b) Residential Division, c) Robinsons Offices, d) Robinsons Hotels and Resorts, e) Robinsons Logistics and Industrial Facilities, f) Robinsons Destination Estates; and g) Chengdu Ban Bian Jie.

a.) Robinsons Malls

Robinsons Malls (or Commercial Centers Division) develops, leases and manages lifestyle commercial centers or shopping malls throughout the Philippines. As of December 31, 2023, RLC operates fifty-four (54) shopping malls, comprising eight (8) malls in Metro Manila and forty-six (46) malls in other urban areas throughout the Philippines, and has another three (3) new malls this year and three (3) expansions in the planning, and development stage for completion in the next two (2) years.

Robinsons Mall's rental revenues exceeded pre-pandemic numbers. The sustained healthy spending behavior of Filipino consumers in essential and discretionary purchases including food, fashion, leisure, services, and entertainment significantly contributed to the upsurge in foot traffic and revenues.

The Mall | NUSTAR Resort Cebu, the first and only luxury Mall in Cebu as well as in the Visayas and Mindanao regions, opened its doors to delighted shoppers this year, offering a well-curated mix of global luxury brands and a plethora of the best of local and international cuisines amidst stunning interiors.

The main revenue stream of Robinsons Malls is derived from the lease of commercial spaces and it comprises a significant part of RLC's revenues. Historically, revenues from lease rentals have been a steady source of operating cash flows for the Company. RLC expects that the revenues and operating cash flows generated by the malls business shall continue to be a major driver for the Company's growth in the future.

As of calendar year 2023, RLC has three (3) new malls and three (3) expansions in the planning and development stage for completion in the next two (2) years. RLC's business plan for Robinsons Malls over the next five years, subject to market conditions, is to sustain its growth momentum via development of new lifestyle centers and expansion of existing ones.

RLC also leases commercial properties to affiliated companies. Rental income arising from the lease of commercial properties to affiliated companies amounted to about ₱4.0 billion and ₱3.3 billion for the calendar years ended December 31, 2023 and 2022, respectively.

b.) Residential Division

RLC's Residential Division develops and sells residential developments for sale/pre-sale. As of December 31, 2023, RLC's Residential Division has ninety (90) residential condominium buildings/towers/housing projects under its RLC Residences brand and forty (40) housing subdivisions under its Robinsons Homes brand, of which one hundred (100) have been completed and thirty (30) are still ongoing. It currently has several projects in various stages for future development that are scheduled for completion in the next one (1) to six (6) years.

RLC's Residential Division focuses on the construction and sale of residential condominiums under its RLC Residences brand, and house and lot and subdivision projects under its Robinsons Homes brand.

The Residential Division is categorized into two (2) brands. The different brands differ in terms of target market, location, type of development and price ranges to allow clear differentiation among markets. These two brands are:

RLC Residences

RLC Residences, the vertical residential division of Robinsons Land, aims to provide seamless customer journey for its clients and focus to build beautiful and well-designed residential condominiums in key urban areas and central business districts. The brand redefined its new core offering under its enhanced customer-centric value propositions: Raise, Live and Connect. Raise stands for raising living standards through elevated design and quality standards, elegant lobbies, and global design and property consultants. Live is all about living smart and productive through the digital solutions for a hassle-free condo-living experience and the introduction of work-from-home nooks and smart home features integrated within the units. Lastly, Connect promotes meaningful connections through amenities for bonding and the convenience of being near life's essentials.

As part of the new brand's efforts to provide a more customer-centric service to its clients and to answer the growing need to do transactions safely at 12 home due to the pandemic, RLC Residences introduced multiple digital innovation such as the myRLC Homeowners Portal (for RLC Residences property residents) and Buyer's Portal (for property buyers) in order to help them access their accounts in real time and accomplish other obligations at the comforts of their home such as payments and gate pass filings. The myRLC Homeowners Portal also provides easier access to the Ring Rob Concierge, RLC Residences' exclusive service for residents where they can book for home services online such as water delivery, laundry, interior design, and more. For potential clients, RLC Residences also has its virtual gallery of its model units that clients may access anytime, anywhere.

In terms of home offerings, RLC Residences also integrated home upgrades in its new properties. These upgrades are the inclusion of work-from-home provisions in all units, smart home features, pantry and storage areas inside the unit, bike parking areas and allotment of more open spaces within the development among others.

Currently, there are ninety (90) residential projects under its portfolio, of which seventy-one (71) are completed while nineteen (19) are still under construction.

Robinsons Homes

Robinsons Homes (or Homes Division) is one of the residential brands of RLC. It offers lots and house and lot packages in master planned, gated subdivisions to satisfy every Filipino's dream of owning his own home.

As of December 31, 2023, Homes Division has forty (40) projects in its portfolio. Eleven (11) of these projects are on-going construction.

RLC's focuses in increasing the value of its exclusive subdivisions as well as expanding its housing portfolio.

c.) Robinsons Offices

Robinsons Offices (or Office Building Division) develops office buildings for lease. As of December 31, 2023, this division has completed thirty-one (31) office developments. These are located in Quezon City, Mandaluyong City, Cebu City, Ilocos Norte, Tarlac City, Naga City, Davao City, Bacolod City and Iloilo City. We also have office projects in the Central Business Districts of Pasig City, Makati City and Taguig City. Furthermore, to ensure business growth and continuity, the Company has a robust pipeline of new offices for completion in the next coming years, with its much-awaited building, GBF Center Tower 1, to be launched in 2024.

Robinsons Offices is redefining workspaces by building the next generation of sustainable, world-class office buildings and engages third-party architects and engineers for the design of its office developments. It offers innovative and efficient business spaces that incorporate technology, making it the preferred address of Business Process Outsourcing (BPO) firms and multinational companies. Robinsons Offices continuously improves its developments with enhancements in building designs, office layouts, sustainable features and amenities, making Robinsons Offices one of the leading providers of office spaces in the Philippines.

In its pursuit to attract new clients and encourage continuous expansion of existing tenants, Robinsons Offices launched three (3) innovations/services that further enhanced customer experience.

In June 2023, Robinsons Offices in collaboration with Global Electric Transport (GET) further boosted accessibility to Bridgetowne, RLC's premier Destination Estate with four (4) existing office buildings, by introducing an electric transport service from and to Robinsons Galleria. As ridership increases, routes can easily expand to more stops between different RLC developments. The City Optimized Managed Electric Transport or "COMET", is a green-initiative that offers an enjoyable, safe and eco-friendly way to travel. By taking the COMET shuttle, passengers are contributing to the reduction of air pollution from harmful CO2 emissions, thus helping combat global warming.

Shortly after, in July 2023, Robinsons Offices partnered with QUBE Smart Technology Corporation, to usher in the future of security, efficiency and convenience of its office

tenants. The collaboration has deployed digital smart locker systems in office common areas that provide enhanced personal storage for customers' belongings and documents, hassle-free parcel reception to reduce workplace interruptions or missed deliveries, efficient and safe food delivery solutions to prevent food theft, as well as digital advertising platforms for office and retail tenants. With this initiative, the service gaps between food or parcel deliveries, customers and building management can be bridged in the most convenient and safe manner.

By October 2023, Robinsons Offices, along with FarmTop, committed to take urban agriculture to new heights through the development of its first "sky farm" on the roof-deck of Cyberscape Alpha in Ortigas Center. The initiative is the groups' share to help the country achieve food security while addressing 27 environmental challenges. The project envisions the setup of strategically located sky farms atop office buildings around the country, where crops are cultivated through hydroponics or soilless farming in a controlled environment. The method, which also does away with conventional pesticides, is also described as "post-organic" as it reduces the risk of attacks from soil-based pests and weeds. The joint initiative promotes technologically enhanced but sustainable agriculture.

In its continuous effort to practice and promote sustainability, Robinsons Offices has built green certified office buildings. A number of projects are Leadership in Energy and Environmental Design (LEED) certified. The US Green Building Council registered LEED buildings are: Tera Tower (Gold), Exxa Tower (Silver), Zeta Tower (Silver) and Giga Tower (Gold), while five (5) existing buildings have been EDGE or Excellence in Design For Greater Efficiencies certified: Cyberscape Gamma, Cyberscape Beta, Cybergate Galleria Cebu, Cyber Omega, Cyberscape Alpha and Cybergate Sigma, all of which are constantly striving to minimize their environmental impact and have identified the most cost-effective strategies to reduce energy use, water use and embodied energy in materials. Robinsons Offices will continue to pursue green building certifications by applying and registering its buildings with LEED and/or EDGE.

In 2024, Robinsons Offices is introducing a new generation of technologically equipped, visually dynamic, and environment-friendly workspaces with the much-awaited completion of GBF Center 1 in RLC's Bridgetowne Destination Estate — an iconic landmark in the making that will set a new standard for sustainable office developments and redefine the city skyline.

Robinsons Offices is committed to continue growing its portfolio with buildings that are equipped to support uninterrupted business operations, are accessible to major transportation modes and hubs, and are strategically situated in close proximity to lifestyle centers, residential developments, hotels, and other urban amenities. Driven by its promise in elevating the customer experience, Robinsons Offices is well-positioned for continued growth and success in the years to come.

Meanwhile, RLC continues to strengthen its portfolio of flexible workspace business with its own brand called 'work.able'. work.able offers plug and play, and build-to-suit workspaces to clients who are looking for flexible office solutions such as private offices, venues for meetings and events and co-working spaces. As of December 31, 2023, RLC has nine (9) work.able centers located in Ortigas CBD in Pasig City, Quezon City and Taguig City. RLC closed and completed one (1) build-to-suit transaction in 2023 located in Cyber Omega Tower in Ortigas. By early next year, RLC aims to launch a speculative center located in Robinsons Summit Center in Makati City. This is a testament to the strong demand for flexible offices and that work.able centers are carefully designed and backed

by research to ensure consumer centric features that would cater to a delightful experience from its customers.

As of December 31, 2023, RLC has two (2) office projects in the planning and development stage and for completion next year.

d.) Robinsons Hotels and Resorts

Robinsons Hotels and Resorts owns, develops, and operates hotels and resorts within Metro Manila, and urbanized and targeted tourist destinations in the Philippines. It has a diverse portfolio covering the following brand segments: Luxury Hotels and Resorts, Upscale Deluxe Hotels, Mid-market City and Resort Hotels, and Essential Service Value Hotels. As of December 31, 2023, RLC owned twenty-six (26) hotels and resort for a total of 4,243 owned room keys in strategic metropolitan and urbanized locations consisting of thirteen (13) Go Hotels, seven (7) Summit Hotels and Resorts, one (1) Grand Summit Hotel, four (4) international brands, and one (1) Fili Hotel. In 2023, RLC launched The Westin Manila, a luxury high rise hotel in the heart of Ortigas Center, Mandaluyong City and the NUSTAR Convention Center in NUSTAR Integrated Resort that can cater to up to 2,000 guests.

RHR owns and operates food and beverage outlets spanning across its various hotel properties. RHR's F&B wide range of offerings include fine dining, premium restaurant concepts, and casual dining.

RLC has entered into an agreement with its franchisee, Roxaco-Asia Hospitality Corporation, for four (4) Go Hotels present in Manila Airport Road, Ermita Manila, Timog-Quezon City, and North EDSA-Quezon City. Combined, the four Go Hotels account for 804 rooms.

RHR continues to solidify its position in the Philippine hospitality space with its newly launched hotels. In 2023, RHR opened the doors of The Westin Manila, luxury hotel managed by Marriott International in Ortigas Center. The Westin Manila promises wellness alongside sustainable amenity offerings. The 32-storey hotel features 303 rooms with stunning views of the Metro Manila skyline and thoughtfully appointed with amenities that underline the Westin's holistic approach to well-being. These new developments brought RHR's total count to twenty-six (26) properties and 4,243 owned keys.

In 2024, RHR looks forward to the completion of major renovations done on Crowne Plaza Manila Galleria and Holiday Inn Manila Galleria. Finally, the crown jewel ultra-luxury hotel in the NUSTAR Integrated Resort, NUSTAR Hotel, is slated to be operational this year.

e.) Robinsons Logistics and Industrial Facilities

Robinsons Logistics and Industrial Facilities (RLX) focuses on industrial leasing. As of December 31, 2023, RLX has nine (9) industrial facilities in its portfolio in key strategic locations Calamba City, Laguna, Muntinlupa City, Cainta, Rizal, San Fernando City, Pampanga, and Mexico City, Pampanga. It now has presence within the National Capital Region, and in both the North and South of Metro Manila. RLX will work towards becoming the fastest growing logistics facility provider in the country with additional warehouses in the pipeline. As of December 31, 2023, total net leasable area reached 227,250 square meters.

The accelerated growth of e-Commerce in the Philippines significantly increased demand for logistics facilities with new specifications. RLC capitalized on this opportunity and

supplied the need for logistics facilities with capabilities and features tailor-fit for Fast-Moving Consumer Goods (FMCG) and e-Commerce companies, among others. Key specifications of these facilities include high ceilings, raised flooring, loading docks with roll up doors, high strength flooring, and complete Fire Detection and Alarm Systems (FDAS), and fire protection systems. Through all these, RLC ensures the longevity and safety of its logistics facilities, and enables optimized operations for customers.

Its completed projects have cemented RLX in key strategic locations. It now has presence within the National Capital Region, and in both the North and South of Metro Manila. It has a total of nine (9) industrial warehouses nationwide. All RLX projects are fully leased out or committed to tenants.

RLX is on track to becoming the fastest growing logistics facility provider in the country with additional warehouses in the pipeline. To further accelerate the growth of GLA, RLX is exploring purchasing existing logistics facilities and upgrading these facilities to meet RLC design standards. As it looks to expand its reach and support more businesses, exceptional service continues to be of utmost priority.

f) Robinsons Destination Estates *(formerly Integrated Developments Division)*

RLC's Robinsons Destination Estates (RDE) focuses on strategic land bank acquisition in collaboration with corporate land acquisition, exploration of real estate infrastructure projects, and partnerships that create growth opportunities. RDE advanced with the development of its premier destination estates---the 32-hectare Bridgetowne in Pasig and Quezon City; the 18-hectare Sierra Valley in Cainta and Taytay, Rizal, and the 229-hectare Montclair in Porac and Angeles, Pampanga. RLC will continue to make substantial progress in its landmark destination estates. To strengthen earnings, the division will likewise explore innovative real estate formats, new business ventures, and strategic partnerships for its mixed-use developments.

In 2023, RDE remained focused on strategic land bank acquisition in collaboration with corporate land acquisition, exploration of real estate infrastructure projects, and partnerships that create growth opportunities.

RDE advanced with the development of its premier destination estates Bridgetowne—the 32-hectare property that connects the cities of Pasig and Quezon, Sierra Valley—the 18-hectare property in Cainta and Taytay, Rizal, and Montclair—the 229-hectare property in Porac and Angeles, Pampanga. Bridgetowne completed the construction of The Victor, a 60-meter-high art installation that captures the indomitable spirit of the Filipino, as well the Iconic Bridge, designed by Manosa & Co., under late National Artists Francisco “Bobby” Manosa. On the other hand, Sierra Valley's interim retail thrived in 2023 with new areas made available and fully leased out during the year. Finally, Montclair completed the construction of its access bridge connecting the 2 parcels of land along SCTEX.

RLC will continue to make substantial progress in its landmark destination estates. To strengthen earnings, the division will likewise explore innovative real estate formats, new business ventures, and strategic partnerships for its mixed-use developments.

g) Chengdu Ban Bien Jie

RLC's Chengdu Ban Bien Jie is a residential development with minor commercial component located in Chendu, China. It is RLC's first international foray spanning across 8.5 hectares of land acquired in 2016 through a public auction.

Building on its well-established expertise and reputation in the Philippines, RLC expanded its presence beyond local shores and launched its first international venture with a residential project in Chengdu City, China. The city of Chengdu, the capital of Sichuan Province, is the fifth largest city in China with over 16 million residents and is considered as one of the richest urban areas in the country. RLC's Ban Bian Jie Project is strategically located in Wuhou District, the largest of the five inner districts of Chengdu. Situated next to the majestic sceneries of the Jiang An River and Yong Kang Forest Park, the project's prime location and quality features make it an attractive and preferred choice for employees and families.

The Chengdu Ban Bian Jie project is a residential development with a total gross floor area of approximately 220,000 square meters. Comprised of a series of carefully designed high-rise towers, townhouses and shops, Chengdu Ban Bian Jie caters to the sophisticated, discerning lifestyle of the upper-middle-class market. The project features an entertainment area for children, and various sports facilities, including gyms and a swimming pool, to suit even the most active residents. With its convenient proximity to the main Chengdu Shuangliu International Airport, the sprawling community offers entertainment centers, a shopping complex, and relaxation areas, such as the clubhouse and ecological gardens, for rest and recreation.

The percentage contribution to RLC's revenues for the three years ended December 31, 2023, 2022 and 2021 by each of its business segment is as follows:

	For the years ended December 31		
	2023	2022	2021
Commercial Centers	38.6%	28.6%	23.2%
Residential	28.6%	20.0%	16.6%
Office Buildings	17.5%	15.5%	16.7%
Hotels and Resorts	10.9%	5.1%	3.4%
Robinsons Destination Estates	2.8%	1.4%	8.3%
Logistics and Industrial Facilities	1.6%	1.2%	1.0%
Chengdu Ban Bian Jie	0.0%	28.2%	30.8%
	100.0%	100.0%	100.0%

Competition

Commercial Centers Division

RLC has two major competitors in its Commercial Centers Division—SM Prime Holdings, Inc. (SMPHI) and Ayala Land, Inc. (ALI). Each of these companies has certain distinct advantages over RLC, including SMPHI's considerably larger mall portfolio and ALI's access to prime real estate in the heart of Metro Manila. There are a number of other players in the shopping mall business in the Philippines, but they are significantly smaller and, because of the high barriers to entry into the business (which include cost, branding, reputation, scale and access to primereal estate), RLC expects that it will continue to compete principally with these two major companies in this market sector for the foreseeable future. Shopping mall operators also face competition from specialty stores, general merchandise stores, discount stores, warehouse outlets, street markets and online stores.

RLC believes its strength is in its mixed-use, retail, commercial and residential developments. RLC operates on the basis of its flexibility in developing malls with different sizes depending on the retail appetite of the market per location. It is focused on balancing its core tenant mix and providing a more distinctive shopping mall experience to its loyal

customers, as well as its ability to leverage the brand equity and drawing power of its affiliated companies in the retail trade business.

Residential Division

- **RLC Residences**

RLC Residences continues to develop beautiful, well-designed, high quality homes catered to young professionals, starting and growing families under the BC1 segment looking for a home in the city that they can proudly call their own. Competitors such as Alveo Land, MEG, Filinvest Land, Inc. (FLI), and Ortigas & Co. target the young professionals and starting families under this bracket. There are also a number of players who try to compete in this segment of the market with one or two projects. Projects under RLC Residences remain among the top-of-mind developments as a result of growing experienced sales and distribution networks and convenient locations. Projects are located within Central Business Districts or RLC's mixed-use development.

RLC Residences has numerous competitors in the middle-income segment. This is in part a function of the fact that, as compared to other business areas, RLC does not enjoy the same "early mover" advantage. Currently, they are companies like Avida Land (AL), FLI, SMPHI, and DMCI Homes. Based on public records and independent industry reports and its own market knowledge, RLC believes that it is among the top five middle-ranged condominium developers in the Philippines in terms of revenues from sales. RLC believes that it can successfully compete in this market segment on the basis of its brand name, technical expertise, financial standing and track record of successfully completed, quality projects.

The brand strives to compete with developers who have already established their names in tapping the elite market. RLC Residences aims to increase its share of this market segment and steer buyers of competitors such as Ayala Land Premier, Rockwell Land Corporation (ROCK), Century Properties Group, Inc. (CPGI) and Megaworld Corporation (MEG) to its developments.

- **Robinsons Homes**

Recognizing the growing housing market in the Philippines, RLC continues to embark on building subdivisions through its Robinson Homes brand. For families aspiring to own their first home or upgrade to a better abode and neighborhood, Robinsons Homes provides them themed, master-planned, secure and gated horizontal subdivisions in key urbanized cities nationwide ideal to start the good life. Robinsons Homes offers horizontal developments that caters to the affordable and mid-cost segment, as well as the premier market.

Robinsons Homes' competitors in these markets are: Ayala Land Inc., Filinvest Land Inc., Vista Land & Lifescapes, Inc., Aboitiz Land Inc. and Cebu Landmasters Inc.. Also competing in the affordable segment are PHirst Park Homes, Inc. and 8990 Holdings Inc.

Robinsons Homes has an established presence in key locations nationwide, with projects in Laoag, Tarlac, Puerto Princesa, Bacolod, and General Santos. It has also built a strong reputation in strategic areas through the development of several projects in Pampanga, Bulacan, Antipolo, Angono, Cavite, Batangas, Cebu, Cagayan de Oro, and Davao. Robinsons Homes is committed to provide green and sustainable communities with lifestyle amenities in response to the needs of the market.

RLC believes that its reliability to deliver and consistent quality products at an affordable price has contributed to its ability to generate sales and its overall success.

Robinsons Offices

RLC believes that competition for office space is principally on the basis of location, quality and reliability of the project's design and equipment, reputation of the developer, availability of space, and PEZA registration. The biggest competitors of RLC under this segment are ALI, Megaworld and SM.

Robinsons Hotels and Resorts

RLC competes in different markets for its hotels and resorts segments. Across all of its hotel formats, its main competitors in terms of number of rooms are: Ayala Land, Alliance Global Group Inc., SM Hotels and Conventions Corporation, Filinvest Land Inc and Double Dragon Corporation. Aside from these large hotel owners and developers, there is a growing number of small independent players and foreign entrants that increases the competitive landscape of hospitality in the country.

RLC continues to strengthen its market leadership through elevating its portfolio of hotel brands, investing in strategic locations and its people. With RLC's longstanding expertise in developing and managing hotels, RLC is focused on scaling the business while improving standards leading up to world-class quality.

Logistic and Industrial Facilities Division

Demand for logistics facilities continues to be strong. Under its RLX Logistics Facilities brand, the RLX develops excellent quality logistics facilities in industrial centers of growth around the Philippines. The biggest competitors of RLC in the development of logistics facilities are Ayalaland Logistics Holdings Corp. and Double Dragon Properties Corp.

Robinsons Destination Estates *(previously Integrated Developments Division)*

RLC is an accomplished developer of integrated developments. RLC has developed four major mixed used developments in Metro Manila alone, namely, Robinsons Galleria, Robinsons Forum, Robinsons Manila, and Robinsons Magnolia. These projects are anchored by Robinsons Mall with components of Office and/or Residential and/or Hotel/Leisure. Furthermore, it continues to develop its destination estates namely Bridgetowne, Sierra Valley and Montclair. RDE remains focused on this fast-growing development format.

Major developers are still into integrated developments. Developers have been acquiring big parcels of land and incorporating different real estate components to attract investors and customers. The biggest competitors of RLC in integrated developments are Ayala Land, Inc., Megaworld Corp, Filinvest, Inc., Double Dragon Properties Corp., and SM Prime Holdings.

RDE will harness opportunities for synergies with RLC's other business units: Robinsons Malls, Residential, Robinsons Hotels and Resorts, and Robinsons Offices. RLC, having years of experience in these real estate components, will thus have a competitive advantage. With efficient master planning, innovative designs, and quality construction, RLC is committed to sustainable and future proof communities.

Raw Materials/Suppliers

Construction and development of malls, high-rise office and condominium units as well as land and housing construction are awarded to various reputable construction firms subject to a bidding process and management's evaluation of the price and qualifications of and its

relationship with the relevant contractor. Most of the materials used for construction are provided by the contractors themselves in accordance with the underlying agreements, although sometimes RLC will undertake to procure the construction materials when it believes that it has an advantage in doing so. RLC typically will require the contractor to bid for a project on an itemized basis, including separating the costs for project materials that it intends to charge RLC. If RLC believes that it is able to acquire any of these materials (such as cement or steel) at a more competitive cost than is being quoted to it, it may remove these materials from the project bid and enter into a separate purchase order for the materials itself, to reduce project costs.

Customers

RLC has a broad base of customers, comprised of both local and foreign individuals, and institutional clients. RLC is not dependent on a single or a few customers, the loss or any of which would have a material adverse effect on the business taken as a whole.

Related Party Transactions

RLC leases significant portions of its commercial centers and office buildings to companies controlled by the Gokongwei Family, including Robinsons Department Store, Robinsons Supermarket and Handyman Do-It-Best. RLC's policy with respect to related party transactions is to ensure that these transactions are entered into on terms comparable to those available from unrelated third parties.

In addition, JG Summit also provides RLC with certain corporate services including corporate finance, corporate planning, procurement, human resources, legal and corporate communications.

Regulatory and Environmental Matters

Shopping Malls

Shopping mall centers are regulated by the local government unit of the city or municipality where the establishment is located. In line with this, mall operators must secure the required mayor's permit or municipal license before operating. In addition, no mall shall be made operational without complying first with the provisions of the fire code and other applicable local ordinances. Furthermore, shopping malls with food establishments must obtain a sanitary permit from the Department of Health. It is also compulsory for shopping malls discharging commercial wastewater to apply for a wastewater discharge permit from the DENR and to pay the fee incidental to the permit.

As a tourism-related establishment, shopping malls may obtain accreditation from the Department of Tourism. A shopping mall can only be accredited upon conformity with the minimum physical, staff and service requirements promulgated by the Department of Tourism.

For the shopping malls owned by RLC, RLC has ensured that it is compliant with all of the above regulations.

Residential Condominium and Housing and Land Projects

Presidential Decree No. 957 (The Subdivision and Condominium Buyers' Protective Decree) as amended, is the principal statute which regulates the development and sale of real property as part of a condominium project or subdivision. The law covers subdivision projects and all areas included therein for residential, commercial, industrial and recreational purposes as well as condominium projects for residential or commercial purposes. It also sets out standards for lower density developments.

Republic Act No. 4726 (The Condominium Act), on the other hand, is the primary law governing condominiums. The law covers the legal definition of a condominium, the rights of a unit owner, and the rules governing transfers, conveyances and partitions in condominiums.

The Housing and Land Use Regulatory Board (HLURB) is the administrative agency of the Government which, together with local government units, enforces these laws and has jurisdiction to regulate the real estate trade and business. Subdivision or condominium units may be sold or offered for sale only after a license to sell (LTS) has been issued by the HLURB. The LTS may be issued only against a performance bond posted to guarantee the completion of the construction of the subdivision or condominium project and compliance with applicable laws and regulations.

All subdivision and condominium plans are subject to approval by the relevant Local Government Unit (LGU) in which the project is situated and by the HLURB. The development of subdivision and condominium projects can commence only after the HLURB has issued a development permit. Approval of such plans is conditional on, among other things, the developer's financial, technical and administrative capabilities. Alterations of approved plans which affect significant areas of the project, such as infrastructure and public facilities, also require the prior approval of the LGU and HLURB.

Owners of or dealers in real estate projects are required to obtain licenses to sell before making sales or other dispositions of lots or real estate projects. Republic Act No. 9646 (The Real Estate Service Act of the Philippines) provides that real estate consultants, appraisers, assessors and brokers must pass the requisite exams and be duly registered and licensed by the Professional Regulation Commission (PRC), while real estate salespersons, or those who act of a real estate broker to facilitate a real estate transaction, only need to be accredited by the PRC.

Project permits and the LTS may be suspended, cancelled or revoked by the HLURB by itself or upon a verified complaint from an interested party for reasons such as non-delivery of title to fully paid buyers or deviation from approved plans. A license or permit to sell may only be suspended, cancelled or revoked after notice to the developer has been served and all parties have been given an opportunity to be heard in compliance with the HLURB's rules of procedure and other applicable laws.

Residential subdivision developments must comply with applicable laws and standards regarding the suitability of the site, road access, necessary community facilities, open spaces, water supply, the sewage disposal system, electrical supply, lot sizes, the length of the housing blocks and house construction. Under current regulations, a developer of a residential subdivision is required to reserve at least 30% of the gross land area of such subdivision for open space for common uses, which include roads and recreational facilities. A developer of a commercial subdivision is required to reserve at least 3.5% of the gross project area for parking and pedestrian malls, but the minimum parking area requirement may be further increased by ordinances promulgated by LGUs.

Republic Act No. 7279 (Urban Development and Housing Act of 1992), as amended by Republic Act No. 10884, requires developers of proposed subdivision projects to develop an area for socialized housing equivalent to at least 15% of the total subdivision area or total subdivision project cost and at least 5% of condominium area or project cost, at the option of the developer, in accordance with the standards set by the HLURB. Alternatively, the developer may opt to buy socialized housing bonds issued by various accredited

government agencies or enter into joint venture arrangements with other developers engaged in socialized housing development. RLC has benefited from providing low-income housing or projects of such types which are financially assisted by the government. These policies and programs may be modified or discontinued in the future.

The Government may also adopt regulations which may have the effect of increasing the cost of doing business for real estate developers. Under R.A.57 No. 10884, income derived by domestic corporations from the development and sale of socialized housing is exempt from project related income taxes, capital gains tax on raw lands used for the project, value-added tax for the project contractor concerned, transfer tax for both raw completed projects, and donor's tax for lands certified by the LGUs to have been donated for socialized housing purposes. Under the current Investment Priorities Plan issued by the Board of Investments, mass housing projects including development and fabrication of housing components, are eligible for government incentives subject to certain policies and guidelines. In the future, since the sale of socialized housing units comprise a portion of homes sold by RLC, any changes in the tax treatment of income derived from the sale of socialized housing units may affect the effective rate of taxation of RLC.

Hotels

To encourage inbound investments and economic growth, the Philippine Board of Investments (BOI) as operated by the Department of Trade and Industry (DTI), provides tax incentive packages to eligible businesses operating in the Philippines. Enterprises that provide tourism-related services fall under the eligible industries for these incentives.

All hotels and resorts operated by the Company are compliant with the Hotel Code and registered with the Board of Investments.

Since the onset of the COVID-19 pandemic in 2021, the Philippine hospitality industry has been subjected to various implementing rules and regulations set by the government's Inter-Agency Task Force (IATF) and Department of Tourism (DOT). These guidelines are regularly updated according to the requirements of community quarantine classifications intended to manage and curb the pandemic. As the country eases out of the pandemic, government restrictions on mobility and travel requirements have generally been lifted.

Zoning and Land Use

Under the agrarian reform law currently in effect in the Philippines and the regulations issued thereunder by the Department of Agrarian Reform (DAR), land classified for agricultural purposes as of or after 15 June 1988, cannot be converted to non-agricultural use without the prior approval of DAR.

Land use may be also limited by zoning ordinances enacted by local government units. Once enacted, land use may be restricted in accordance with a comprehensive land use plan approved by the relevant local government unit. Lands may be classified under zoning ordinances as commercial, industrial, residential or agricultural. While a procedure for change of allowed land use is available, this process may be lengthy and cumbersome.

Special Economic Zone

The Philippine Economic Zone Authority ("PEZA") is a government corporation that operates, administers and manages designated special economic zones ("Ecozones") around the country. Ecozones, which are generally created by proclamation of the President of the Philippines, are areas earmarked by the government for development into balanced agricultural, industrial, commercial, and tourist/recreational regions.

An Ecozone may contain any or all of the following: industrial estates, export processing zones, free trade zones, and tourist/recreational centers. PEZA registered enterprises locating in an Ecozone are entitled to fiscal and nonfiscal incentives such as income tax holidays and duty-free importation of equipment, machinery and raw materials.

Information technology (“IT”) enterprises offering IT services (such as call centers, and business process outsourcing using electronic commerce) are entitled to fiscal and non-fiscal incentives if they are PEZA-registered locators in a PEZA-registered IT Park, IT Building, or Ecozone. An IT Park is an area which has been developed into a complex capable of providing infrastructures and other support facilities required by IT enterprises, as well as amenities required by professionals and workers involved in IT enterprises, or easy access to such amenities. An IT Building is an edifice, a portion or the whole of which, provides such infrastructure, facilities and amenities.

PEZA requirements for the registration of an IT Park or IT Building differ depending on whether it is located in or outside Metro Manila. These PEZA requirements include clearances or certifications issued by the city or municipal legislative council, the DAR, the National Water Resources Board, and the DENR.

RLC actively seeks PEZA registration of its buildings, as this provides significant benefits to RLC’s tenants. PEZA registration provides significant tax incentives to those of RLC’s customers that are PEZA-registered (they can, for example, avail themselves of income tax incentives such as income tax holidays or 5% gross income taxation), thereby making tenancy in RLC’s PEZA-registered buildings potentially more attractive to them. As of calendar year 2023, a number of RLC malls and office buildings are PEZA-registered.

Singapore Land Group Limited

In May 1999, the Company, through a subsidiary, acquired a 23.0% stake in a Singapore listed company, Singapore Land Group Limited (SLG) (formerly United Industrial Corporation Limited/UIC) which is a Singapore-based real estate company and is one of the leading diversified developers of commercial and retail properties. It has a portfolio of 2.5 million square feet of office space and 1 million square feet of retail premises, which includes some of Singapore’s well-known landmarks such as Singapore Land Tower, The Gateway and Marina Square. It also has overseas investments in Shanghai, Beijing and Tianjin, China, and London, UK. As of December 31, 2023, the Company holds an indirect interest of 37.0% in the shares of SLG.

c) AIR TRANSPORTATION

Business Development

Cebu Air, Inc. (CEB) is an airline that operates under the trade names “Cebu Pacific” and “Cebu Pacific Air” and is the leading low-cost carrier in the Philippines. It pioneered the “low fare, great value” strategy in the local aviation industry by providing scheduled air travel services targeted to passengers who are willing to forego extras for fares that are typically lower than those offered by traditional full-service airlines while offering reliable services and providing passengers with a fun travel experience.

CEB was incorporated on August 26, 1988 and was granted a 40-year legislative franchise to operate international and domestic air transport services in 1991. It commenced its scheduled passenger operations in 1996 with its first domestic flight from Manila to Cebu. In 1997, it was granted the status as an official Philippine carrier to operate international services by the Office of the President of the Philippines pursuant to Executive Order (E.O.) No. 219. International operations began in 2001 with flights from Manila to Hong Kong.

CEB's common stock was listed with the Philippine Stock Exchange (PSE) on October 26, 2010, CEB's initial public offering (IPO).

As of December 31, 2023, CEB operates a route network serving 68 domestic routes and 36 international routes with a total of 2,934 scheduled weekly flights. It operates from three hubs, including the Ninoy Aquino International Airport (NAIA) Terminal 3 and Terminal 4 both located in Pasay City, Metro Manila; Mactan-Cebu International Airport located in Lapu-Lapu City, part of Metropolitan Cebu; and Diosdado Macapagal International Airport (DMIA) located in Clark, Pampanga.

As of December 31, 2023, CEB has fleet of 85 aircraft. The fleet excludes three (3) ATR 72-500 aircraft classified as other assets as these are currently not operating and are held for sale. The average aircraft age of CEB's fleet is approximately 5.6 years as of December 31, 2023.

Aside from passenger service, the CEB also provides airport-to-airport cargo services on its domestic and international routes. In addition, it offers ancillary services such as cancellation and rebooking options, in-flight merchandising such as sale of duty-free products on international flights, baggage and travel-related products and services.

A-plus, on the other hand, is engaged in the business of line maintenance (including certification and providing mechanic assistance), to provide technical ramp, equipment handling, and light maintenance aircraft checks (up to and including "A" checks).

The percentage contributions to the CEB's revenues of its principal business activities are as follows:

	For the Years Ended December 31		
	2023	2022	2021
Passenger Services	68.9%	62.0%	40.0%
Cargo Services	4.5%	12.5%	41.1%
Ancillary Services*	26.6%	25.5%	18.9%
	100.0%	100.0%	100.0%

*includes A-plus' revenue from rendering line and light maintenance services to third party customers

There are no material reclassifications, merger, consolidation, or purchase or sale of a significant amount of assets not in the ordinary course of business that was made in the past three years aside from those discussed above. CEB has not been subjected to any bankruptcy, receivership or similar proceeding in the said period.

Distribution Methods of Products or Services

CEB has three principal distribution channels: the internet; direct sales through booking sales offices, call centers and government/corporate client accounts; and third-party sales outlets.

Internet

The CEB has its internet booking system platform through www.cebupacificair.com where passengers can book flights and purchase ancillary products and services online. The system also provides passengers with real-time access to CEB's flight schedules and fare options.

The CEB also has its official mobile application which allows guests to book flights on-the-go through their mobile devices.

Booking and Regional Branch Offices

As of December 31, 2023, CEB operates two (2) booking offices located in the Philippines. These offices handle ticketing transactions and customer service issues, such as customer requests for change of itinerary. CEB also has four (4) regional branch offices in Hong Kong, Seoul, Tokyo and Shanghai.

Government/Corporate Client Accounts

As of December 31, 2023, CEB has government and corporate accounts for passenger sales. It provides these accounts with direct access to its reservation system and seat inventory as well as credit lines and certain incentives.

Third Party Sales Outlets

As of December 31, 2023, CEB has a network of distributors in the Philippines selling its air services within an agreed territory or geographical coverage. Each distributor maintains and grows its own client base and can impose on its clients a service or transaction fee. Typically, a distributor's client base would include agents, travel agents or end customers. CEB also has a network of foreign general sales agents, wholesalers, and preferred sales agents who market, sell and distribute CEB's air services in other countries.

Customers

CEB's business is not dependent upon a single customer or a few customers that a loss of anyone of which would have a material adverse effect on CEB.

Competition

The Philippine aviation authorities deregulated the airline industry in 1995 which resulted in fewer regulatory barriers to entry into the Philippine domestic aviation market. For the international market the Philippines currently operates under a bilateral framework whereby foreign carriers are granted landing rights in the Philippines on the basis of reciprocity as set forth in the relevant bilateral agreements between the Philippine government and foreign nations.

CEB maintains a strong market position despite competition on both its domestic and international routes. The level and intensity of competition varies from route to route. Principally, it competes with other airlines that service the routes it flies. However, on certain domestic routes, CEB also considers alternative modes of transportation, particularly sea and land transport, to be competitors for its services. Substitutes to its services also include video conferencing and other modes of communication.

In the domestic market, CEB is the leading domestic airline in the Philippines by passengers carried, with a market share of 53%. Its major competitors in the Philippines are Philippine Airlines ("PAL"), PAL Express; and Philippines Air Asia (PAA).

Internationally, CEB competes with the following LCC's and full-service airlines in its international operations: AirAsia, Jetstar Airways, PAL, Cathay Pacific, Singapore Airlines, Scoot, Jeju Air and Thai Airways, among others.

A-Plus' major competitor is Lufthansa Technik Philippines ("LTP"); however, the latter focuses mostly on rendering base maintenance services or heavy checks.

Publicly-Announced New Product or Service

In March 2023, it resumed its Melbourne-Manila route with flights three (3) times a week and utilizing its high capacity A330 aircraft, which is capable of carrying up to 436 passengers or 459 passengers per flight

In April 2023, CEB also resumed its Clark hub operations by relaunching flights and increasing frequencies of its domestic and international destinations from Clark International Airport. With this, the Airline Group flew its inaugural flights from Clark to Bacolod, Boracay, Davao, and Bangkok.

In May 2023, CEB also relaunched its Laoag-Manila route. It is scheduled to fly daily between Laoag and Manila, making it the 35th destination in its domestic network.

In December 2023, CEB launched its maiden Manila-Da Nang flight. Da Nang is a popular tourist destination known for its luxurious resorts, architectural designs, and delectable cuisines. It is also the gateway to three UNESCO World Heritage Sites: The Hue Imperial Citadel, My Son Sanctuary, and Hoi An ancient town. The flight was launched with the Airline Group's with its signature Piso Sale, shoring shows the Airline Group's undeniable commitment to help boost tourism by offering faster and more affordable travel.

Throughout the year, CEB likewise increased its flight frequencies to various existing routes and destinations those to Boracay, Davao, Cebu and Hong Kong,

Known for its affordable promos, CEB also offered seat sales in various dates in 2023 which allowed passengers to book ahead for their domestic or international destinations, and score value-for-money fares, making the low fares even more affordable.

Last but not the least, CEB embarked on several initiatives throughout 2023 to continuously improve its passengers' travel experience:

- Starting August 1, 2023, the Airline noted that its travel fund will be non-expiring
- Extended the validity of travel vouchers
- First local carrier to incorporate use of self-bag drop counters in its domestic operations in Clark International Airport
- Elevated passenger experience at NAIA Terminal 3 by allowing passengers who accomplished online check-in to enter through a dedicated gate, among other features that will ease travel experience
- Continuous improvement in Charlie the Chatbot

Raw Materials

Fuel is a major cost component for airlines. CEB's fuel requirements are classified by location and sourced from various suppliers.

CEB's fuel suppliers at its international stations include Shell-Dubai, Shell-Hongkong, Shell-Singapore, World Fuel-Japan, World Fuel-Canton, PTT-Bangkok, PTT-Incheon and Ampol-Sydney among others. It also purchases fuel from local suppliers like Petron and PTT Philippines. CBE purchases fuel stocks on a per parcel basis, in such quantities as are sufficient to meet its monthly operational requirements. CEB's contracts with fuel suppliers are on a yearly basis and may be renewed for subsequent one-year periods.

Patents, Trademarks, Licenses, Franchises, Concessions and Royalty Agreements

Trademarks

Trademark registrations with the Intellectual Property Office of the Philippines (IPOPhil) prior to the effective date of Republic Act (R.A) No. 8293, or the current Intellectual Property Code of the Philippines, are valid for twenty (20) years from the date of issue of the certificate of registration.

Trademark registrations covered by R.A. No. 8293 are valid for ten (10) years from the date of the certificate of registration. Regardless of whether the trademark registration is for twenty (20) years or ten (10) years, the same may be renewed for subsequent ten (10)-year terms.

CEB holds the following valid and subsisting trademark registrations:

Jurisdiction	Mark
Philippines	CEBU PACIFIC, CEBU PACIFIC AIR, Cebu Pacific Eagle Head Logo, Cebu Pacific (with Eagle Head), Cebu Pacific Air.Com, Cebu Pacific Mascot, WHY EVERYONE FLIES., WHY EVERYJUAN FLIES., CEBU PACIFIC AIR.COM WHY EVERYONE FLIES., CEBU PACIFIC AIR.COM WHY EVERYJUAN FLIES., CEBGO, Cebu Pacific Logo (Eagle Head), Cebu Pacific, CEBGO, 1AVIATION, 1AV, 1 Aviation Logo, Super Seat Fest, Travel Sure, CEBU PACIFIC TRAVEL SURE YEAR-ROUND PROTECT, CEBU PACIFIC TRAVEL SURE, FLY ME NEXT, CEB TravelSure, CEBU PAC, CEB, CEB PAC, Cebu Pacific, CEB Getaways, CEB Meals, CEB Moments, CEB Prepaid Baggage, CEB Seat Selector, CEB Sports Equipment, CEB Surfboard, CEB Transfers, CEB Wi-Fi Kit, Eco Plane, Every Juan, EveryJuan, Fly Easy, Go Ahead, Go Basic, Go Easy, Go Flexi, Juan for Fun, Juan for Fun Cebu Pacific, P1so Club, The Juan Effect, It's Time Every Juan Flies, It's Time Everyone Flies, Cebu Pacific and Device, Cebupacificair.com & logo, AVIATION PARTNERSHIP PHILIPPINES & DESIGN and Let's Fly every Juan.
China	CEBU PACIFIC AIR, CEBU PACIFIC, IT'S TIME EVERYONE FLIES, Cebu Pacific (Eagle Head Logo), Cebu Pacific Mascot, Cebu Pacific (With Eagle Head), and Cebu Pacific Air.Com (With Eagle Head)
Japan	Ceppie
Singapore	Cebu Pacific Mascot, Cebu Pacific Eagle Head Logo, Cebu Pacific with Eagle Head Logo
WIPO Cambodia	Cebu Pacific Air
WIPO	Cebu Pacific
WIPO US	Cebu Pacific (Eagle Head Logo)

Franchise

In 1991, pursuant to R.A. No. 7151, CEB was granted a franchise to operate air transportation services, both domestic and international. In August 1997, the Office of the President of the Philippines gave CEB the status of official Philippine carrier to operate international services. On June 30, 2001, the Philippine Civil Aeronautics Board (CAB) issued the permit to operate scheduled international services and a certificate of authority to operate international charters.

In December 2008, pursuant to R.A. No. 9517, CEBGO, Inc, CEB's wholly owned subsidiary, was granted a franchise to establish, operate and maintain domestic and international air transport services with Clark Field, Pampanga as its base. This franchise shall be for a term of twenty-five (25) years.

Government Approval of Principal Products or Services

CEB operates its business in a highly regulated environment. CEB's business depends upon the permits and licenses issued by the government authorities or agencies for its operations which include the following:

- Legislative Franchise to Operate a Transport Services by Air
- Certificate of Public Convenience and Necessity (CPCN)

- Foreign Air Operator Permit
- Air Operator Certificate
- Certificate of Registration
- Certificate of Airworthiness
- Aviation Insurance Coverage

CEB also has to seek approval from the relevant airport authorities to secure airport slots for its operations.

As an airline operator, CEB recognizes the effect of the nature and extent of regulations on the results of its operations. Consequently, in conducting its businesses, CEB has secured or seeks to secure all relevant and applicable government approvals at both the national and local levels.

Basic permits and licenses required of airlines operating in the Philippines are set forth below:

- Legislative Franchise to Operate a Transport Services by Air - grants CEB the right to establish, operate and maintain transport services for the carriage of passengers, mail, goods and property by air, both domestic and international. It provides that air transport services shall include the maintenance and operation of hangars and aircraft service stations and facilities and other services of similar nature which may be necessary, convenient or useful as an auxiliary to aircraft transportation. All aircraft used by CEB shall at all times be airworthy and the crew members shall be licensed by the government of the Philippines.
- Certificate of Public Convenience and Necessity (CPCN) - a permit issued by the CAB authorizing a domestic person or entity, that is at least 60% owned by Filipinos, to engage in international and/or domestic, scheduled and/or non-scheduled air transportation services. A CPCN is renewable every five (5) years.
- Foreign Air Operator Permit - approval granted by the national civil aviation authority to a foreign aircraft operator authorizing the operation of a foreign registered aircraft on flights into and out of the issuing country, which CEB needs in order to operate to foreign jurisdictions.
- Air Operator Certificate - issued by the CAAP to enable the air carrier to operate in the Philippines, with a term of one year. Prior to issuance, the applicant must undergo a five-phase certification process by the CAAP, wherein the proposed plan/site, routes, key management personnel, and aircraft will be evaluated.
- Certificate of Registration - This certificate of registration, which shall be carried aboard the aircraft for all operations, is secured from CAAP once the Philippine air carrier has submitted and met all the requirements for the registration. The said certificate has a validity of 1 year and renewed every year thereafter, and for as long as the aircraft is operated and/or owned by a Philippine air carrier.
- Certificate of Airworthiness - Each aircraft must also be issued a certificate of airworthiness. This certificate is secured from CAAP once the evaluation of the submitted documents is completed and the aircraft has successfully passed the CAAP Inspector's acceptance and conformity inspections. The said certificate has a validity of one (1) year and renewable annually thereafter.

- Aviation Insurance Coverage – As a mandatory requirement under the Philippine Civil Aviation Regulations, an operator of aircraft must have valid insurance covering aircraft hull, passenger, freight and mail onboard aircraft and third-party liability.

Effects of Existing or Probable Government Regulations on the Business

CEB recognizes the effect of the nature and extent of regulations on the results of its operations. Consequently, in conducting its businesses, CEB has secured or seeks to secure all relevant and applicable government approvals at both the national and local levels.

Aviation Safety Ranking and Regulations - CEB has fully complied with the IATA Operational Safety Audit (IOSA) and recently passed in its 2023 IOSA Audit. IOSA is an internationally recognized and accepted evaluation system designed to assess the operational management and control systems of an airline.

In pursuit of maintaining and improving its safety procedures, the Airline Group has invested in technology that would improve its capability to manage safety risks such as on-board Runway Overrun Prevention System (ROPS) cockpit technology for its Airbus fleet for purposes of calculating whether the aircraft can safely stop in the runway length remaining ahead of the aircraft, Area Navigation (RNAV) data for more accurate navigation and approaches to various airports and a Fatigue Risk Management System to ensure that pilots are at adequate levels of alertness.

CEB is part of the International Air Transportation Association (IATA), the trade association for the global airline industry, where it gained access to expertise and learnings on best practices and innovations among global airlines, as well as help formulate policies on critical aviation issues.

ASEAN Open Skies Agreement – The ASEAN Open Skies agreement allows designated carriers of ASEAN countries to operate unlimited flights between capitals, leading to better connectivity and more competitive fares and services. Subject to regulatory approvals, this liberalized and equitable air services agreement further allows carriers to upgrade its ASEAN flights to wide-bodied aircraft and increase capacity without the need for air talks thus allowing airlines to focus on expanding its operations, stimulating passenger traffic, and improving customer experience rather than spending valuable resources on negotiating for additional air rights.

Air Passenger Bill of Rights – The Air Passenger Bill of Rights, which was formed under a joint administrative order of the Department of Transportation and Communications (DOTC), CAB and the Department of Trade and Industry (DTI), sets the guidelines on several airline practices such as overbooking, rebooking, ticket refunds, cancellations, delayed flights, lost luggage and misleading advertisement on fares.

R.A. No. 11659 – Public Service Act, as Amended - This amends Commonwealth Act No. 146, otherwise known as the Public Service Act passed in 1936. Among others, this distinguishes a public utility from a public service. The scope of a public utility is limited to persons who operate, manage and control for public use any of the following: (i) electricity distribution; (ii) electricity transmission; (iii) petroleum and petroleum products pipelines transmissions systems; (iv) water pipeline distribution systems and wastewater pipeline systems, including sewerage pipeline systems; (v) seaports; and (vi) public utility vehicles. It further provides that nationality requirements shall not be imposed by the relevant Administrative Agencies, as defined in the said act, on any public service not classified as a public utility. CEB is considered as a public service and not a public utility.

Research and Development

CEB incurred minimal amounts for research and development activities, which do not amount to a significant percentage of revenues.

Costs and Effects of Compliance with Environmental Laws

The operations of CEB are subject to various laws enacted for the protection of the environment. CEB has complied with the following applicable environmental laws and regulations:

- Presidential Decree No. 1586 (Establishing an Environmental Impact Assessment System) which directs every person, partnership or corporation to obtain an Environmental Compliance Certificate (ECC) before undertaking or operating a project declared as environmentally critical by the President of the Philippines. Petro-chemical industries, including refineries and fuel depots, are considered environmentally critical projects for which an ECC is required. CEB has obtained ECCs for the fuel depots it operates and maintains for the storage and distribution of aviation fuel for its aircraft.
- R.A. No. 8749 (The Implementing Rules and Regulations of the Philippine Clean Air Act of 1999) requires operators of aviation fuel storage tanks, which are considered as a possible source of air pollution, to obtain a Permit to Operate from the applicable regional office of the Environment Management Bureau (EMB). CEB's aviation fuel storage tanks are subject to and are compliant with this requirement.
- R.A. No. 9275 (Implementing Rules and Regulations of the Philippine Clean Water Act of 2004) requires owners or operators of facilities that discharge regulated effluents to secure from the Laguna Lake Development Authority (LLDA) (Luzon area) and/or the applicable regional office of the EMB (Visayas and Mindanao areas) a Discharge Permit, which is the legal authorization granted by the Department of Energy and Natural Resources for the discharge of waste water. The Group's operations generate waste water and effluents for the disposal of which a Discharge Permit was obtained from the LLDA and the EMB of Region 7 which enables it to discharge and dispose of liquid waste or water effluent generated in the course of its operations at specifically designated areas. CEB also contracted the services of government-licensed and accredited third parties to transport, handle and dispose its waste materials.
- Republic Act No. 11697 (Electric Vehicle Industry Development Act, otherwise known as "EVIDA Law") outlines the regulatory framework, creates a comprehensive roadmap for development, commercialization, and utilization of electric vehicles (EV) in the Philippines, and at the same time, enumerates the fiscal and non-fiscal incentives for compliant electric vehicle users. CEB took deliveries of electric passenger shuttles, employee shuttles, and baggage tractors, as part of CEB's sustainable initiatives to reduce its carbon footprints.
- Extended Producer Responsibility Law ("EPR Law") of 2022 is the law that amends Republic Act No. 9003, otherwise known as the Ecological Solid Waste Management Act of 2000, to institutionalize the extended producer responsibility on plastic packaging waste. It requires obliged enterprises (OEs), by themselves or collectively, with or without a Producer Responsibility Organization (PRO) to prepare and register with the National Solid Waste Management Commission their

EPR Programs to reduce and/or recover for reuse, recycling, treatment, or proper ecological disposal the plastic packaging waste that they release or released to the domestic market.

Compliance with the foregoing laws does not have a material effect to the CEB's capital expenditures, earnings and competitive position. CEB spent over ₱3.446 million in connection with its compliance with applicable environmental laws for the above.

d) PETROCHEMICALS

Business Development

JG Summit Olefins Corporation (JGSOC) is a pioneer in the petrochemical industry in the Philippines, with its fully integrated manufacturing complex in Batangas City. Previously there were two subsidiaries, JG Summit Petrochemical Corporation (JGSPC) established in 1994, which operated the polymer facilities, and JGSOC established in 2008, which operates the naphtha cracker plant. These two companies were collectively known as the JG Summit Petrochemicals Group (JGSPG). As of January 1, 2022, the two companies have been merged to a single corporate entity, with JGSOC as the surviving entity of the merger. JGSOC is 100% owned by the Company.

JGSOC operates the first and only naphtha cracker plant in the country, which produces the olefin raw materials ethylene and propylene used as feedstock by the downstream polymer plants. The cracker's products also include pyrolysis gasoline or 'pygas' and mixed C4, which are in turn the raw materials to produce C4 olefins and aromatics products from its butadiene and aromatics extraction plants, respectively.

The naphtha cracker plant started commercial operations in 2014 and employs proprietary Lummus Technology. The cracker was initially built to produce 320 Kilo Tons per Annum (KTA) of polymer-grade ethylene and 190 KTA of polymer-grade propylene. After its expansion was completed in 2020, the naphtha cracker can now produce 480 KTA of polymer-grade ethylene, 240 KTA of polymer-grade propylene, 180 KTA of mixed C4, and 250 KTA of pygas.

The olefin raw materials ethylene and propylene are used as feedstock for the downstream polymer plants to produce polyethylene (PE) and polypropylene (PP). As the largest manufacturer of polyolefins in the Philippines, JGSOC currently has production capacities of 320 kilo tons per annum (kTA) for PE and 300 kTA for PP. The current polyolefins manufacturing processes are based on widely-used UNIPOL™ PE and PP Process Technology licensed from Univation Technologies, LLC for the PE Process, and from W.R. Grace & Co. for the PP Process. JGSOC markets its world-class quality PE and PP resins under the brand name EVALENE® which is a dominant player in the local resins market and is likewise distributed in more than 30 countries all over the world.

The cracker's two other products, pygas and mixed C4, likewise undergo further extraction in respective downstream facilities to produce intermediate petrochemical derivatives. A new aromatics extraction unit, which started operations in July 2021, produces benzene, toluene, mixed xylenes and mixed aromatics using the cracker's pygas as feed. The unit's rated production capacity is around 90 KTA of benzene, 50 KTA of toluene, 30 KTA of mixed xylenes and 20 KTA of mixed aromatics. It is the first aromatics extraction plant in the Philippines to use GT-BTX® technology from Sulzer GTC.

In 2022, JGSOC has started commercial operations of the first and only butadiene extraction unit in the Philippines, which uses BASF Process licensed from Lummus

Technology. This facility processes mixed C4 from the naphtha cracker to produce butadiene and raffinate-1, with production capacities of 70 KTA for butadiene and 110 KTA for raffinate-1.

In December 2022, JGSOC has started to commission its new 250 kTA PE plant which uses the MarTECH™ loop slurry process, licensed by Chevron Phillips Chemical. The MarTECH™ loop slurry process is also one of the world's leading processes for the manufacture of PE, and which will allow JGSOC to produce bimodal, metallocene and bimodal metallocene PE grades. Expected start of commercial operations of this unit is within 1H 2024.

The expansion project, with its additional volumes and new downstream value-added products, is a step towards product diversification of the Philippine petrochemical industry, and aims to strengthen further the industrial value chain for the various domestic manufacturing sectors.

Peak Fuel Corporation (Peak Fuel) was incorporated in 2020 as a subsidiary and fuels trading arm of JGSPC. With the merger of JGSOC and JGSPC effective as of January 1, 2022, wherein JGSOC was the surviving entity, Peak Fuel Corp. became the subsidiary of JGSOC. Its mission is to support local industries through reliable supply of essential fuels, starting with liquefied petroleum gas (LPG). It started commercial operations in August 2021.

Peak Fuel supplies LPG from its facilities located inside the JG Summit Petrochemical Complex in Batangas City. Peak Fuel's current key markets are LPG importers and refillers across the Philippines. It also envisions serving the LPG industrial and commercial sectors.

With the combined volume of its two refrigerated tanks at 32,000 metric tons, Peak Fuel boasts of the largest LPG storage capacity in the Philippines. Additionally, it has two LPG bullet tanks designed for truck loading with combined capacity of 900 metric tons. For ship loading, it has a spherical pressurized tank with a capacity of 4,000 metric tons that can load into 2,000 to 2500 metric ton vessels through the jetty facility of the JGSPG complex.

Principal Products or Services

JGSOC manufactures Olefins, Aromatics, PE and PP products. For polymers, JGSOC's principal product lines include High Density Polyethylene (HDPE) grades for film, blow molding, monofilament, pipe and injection molding applications, Linear Low Density Polyethylene (LLDPE) grades for film and injection molding applications, PP homopolymer grades for yarn, film, injection molding and thermoforming applications, and random copolymer PP grades for blow molding and injection molding applications. Aromatics pertain to pygas, benzene, toluene, mixed xylenes and mixed aromatics. Olefins refers to ethylene, propylene, mixed C4, butadiene and raffinate-1.

The percentage contribution to JGSOC's and Peak Fuel's combined revenues for the three years ended December 31, 2023, 2022 and 2021 by each of its principal product categories is as follows:

	For the years ended December 31		
	2023	2022	2021
Polyethylene (PE)	34.9%	34.3%	42.7%
Polypropylene (PP)	20.8%	22.6%	29.1%
LPG	17.1%	17.7%	4.1%
Aromatics	13.8%	15.9%	14.5%
Butadiene	8.2%	—	—
Olefins	5.3%	9.5%	9.6%
	100.0%	100.0%	100.0%

* Olefins, Aromatics and PE and PP products were sold by JGSPC in 2021; LPG sold by Peak Fuel Corp. starting in 2021

JGSOC's polymer products are sold under the EVALENE brand name, are compliant with FDA Philippines food-contact requirements and are also Halal certified. In addition, JGSOC ensures adherence to the highest standards for quality management, environmental performance, and occupational health and safety management with its ISO 9001:2015, ISO 14001:2015, and ISO 45001:2018 certifications.

Distribution, Sales and Marketing

For its polymer products, JGSOC sells directly to small, medium and large plastic converters in the Philippines through its in-house Commercial Polymer Sales group. For its aromatics products, JGSOC sells to bulk chemicals traders and end-users through its in-house Commercial Aromatics Sales group. Product distribution to the domestic market is handled directly by JGSOC in coordination with third party trucking services. JGSOC also sells its products for export to international markets, either direct to end users or through reputable trading companies.

Peak Fuel sells LPG to local refillers and importers based in various parts of Luzon in coordination with third party trucking services. It can also fill-in pressurized gas carriers to serve domestic and export customers with sea-fed terminals.

Competition

To be highly competitive, JGSOC is committed to produce consistently good quality products using world-class technology and by employing highly competent personnel. Continuous product and process improvements and research and development is conducted in-house with the assistance of the different technology licensors.

JGSOC is the largest polymer resins producer and the only local manufacturer that can produce both PE and PP in an integrated complex. The two other companies that produce polyolefins produce either PE or PP only. These are NPC Alliance Corporation (NPCAC), whose production capacity is 250,000 MT per annum for PE, and Philippine Polypropylene Inc. (PPI), whose production capacity is 160,000 MT per annum for PP. Manufacturing sites of both competitors are located in Bataan province, north of Manila. The balance for the local polyolefins demand is supplied by imported material brought in either directly by local plastic products manufacturers or by international and local traders. Imported PE and PP resin goods are currently JGSOC's primary competition. JGSOC also is able to develop specialty PE and PP grades for specific niche markets, products for which may be difficult to source via the import market.

For bulk petrochemical products, Petron Corp. based also in Bataan province is the only other domestic manufacturer in the country, with capabilities to produce propylene, benzene, toluene and mixed xylenes.

Raw Materials/Suppliers

The principal raw materials used by JGSOC in the production of its polyolefin products are polymer-grade propylene and ethylene, commonly known as olefins, which are mainly derived from naphtha produced in the oil refining process. Prior to the completion of JGSOC's Naphtha Cracker Plant, JGSPC purchased olefins from international sources through suppliers such as petrochemicals traders.

Since November 2014, the naphtha cracker has been directly supplying previously imported raw materials ethylene and propylene. Per design, the olefins output capacity of the cracker matches the feedstock volume requirements of the polymer plants.

Starting 2021, the naphtha cracker also started supplying pyrolysis gasoline as feedstock for the aromatics extraction unit and as of 2022, mixed C4 as feedstock for the butadiene extraction unit.

Meanwhile, Peak Fuel imports propane and butane for local distribution.

Customers

JGSOC aims to supply the majority of manufacturers of plastic-based products in the Philippines. It also sells its products to internal parties which include the packaging division of URC, and to external parties comprised of more than 300 local manufacturers. Loss of any one customer would not have a materially adverse effect on JGSOC. JGSOC also exports PE and PP worldwide.

Related Party Transactions

JGSOC, in its regular conduct of business, has engaged in transactions with the Company and its affiliates. These transactions principally consist of sales, advances to and from these affiliated companies.

Regulatory Overview

The Philippine Government through the DTI's Board of Investments (BOI) implements policies which directly affect the various manufacturing industries including the petrochemical industry. Under the Philippine Investment Priorities Plan, the BOI has the power to grant fiscal incentives to manufacturers establishing new plants or undertaking rehabilitation or expansion programs. Through several dialogues held with the BOI, JGSOC has emphasized the importance of fully developing the petrochemical industry to help with the sustainable development of the Philippine economy. The BOI has granted JGSOC projects registrations and under its certificates of registration, JGSOC shall be entitled to certain tax and nontax incentives such as: (a) income tax holiday (ITH) from actual start of commercial operations (6 years for pioneer projects and 3 years for expansion projects); only income generated from the registered activity shall be entitled to ITH incentives; additional deduction from taxable income of fifty percent (50%) of wages corresponding to the increment of direct labor; (c) employment of foreign nationals; (d) tax credit for taxes and duties on raw materials and supplies and semi-manufactured products used on its export products and forming part thereof, among others; (e) simplification of customs procedures for the importation of equipment, spare parts, raw materials and supplies; (f) access to Customs Bonded Manufacturing Warehouse (CBMW); (g) exemption from wharfage dues, export taxes, duties, imposts and fees on export products; and (h) importation of consigned equipment.

Currently, JGSOC has ITH incentives with pioneer status for its Aromatics, Butadiene and Bimodal PE plants, and ITH incentives with non-pioneer status for its expanded Naphtha Cracker and PP plants.

Costs and Effects of Compliance with Environmental Laws

JGSOC takes pride in consistently undertaking projects to help preserve the environment. The safety of employees and the community is foremost and is never compromised. JGSOC complies with all applicable laws on the environment and is committed to be environmentally responsible by having an effective environmental management system based on the requirements of ISO 14001:2015 (EMS). Compliance with such laws has not had, and in JGSOC's opinion, is not expected to have a material effect upon JGSOC's capital expenditures, earnings or competitive position.

Merger of JGSPC and JGSOC

As of January 1, 2022, JGSPC and JGSOC have been merged to a single corporate entity, with JGSOC as the surviving entity of the merger. JGSOC fully absorbed the business operations of both JGSOC and JGSPC, and assumed all assets, liabilities, rights and obligations of JGSPC, from the effective date of the merger. In 2023 and 2022, JG Summit made additional investment in JGSOC amounting to ₱11.0 billion and ₱5.0 billion, respectively.

f) BANKING SERVICES

Robinsons Bank Corporation (RBC/the Bank), a commercial bank, is the surviving entity between the merger of Robinsons Savings Bank and Robinsons Bank Corporation (formerly known as The Royal Bank of Scotland (Phils.)) as approved by the Bangko Sentral ng Pilipinas (BSP) in December 2010 and by the SEC in May 2011. 60% of the common stocks are owned by JG Capital Services Corporation (JGCSC), a wholly-owned subsidiary of JG Summit, while Robinsons Holdings Inc. (RRHI) owns the remaining 40%.

Robinsons Savings Bank started its operations in November 1997, and was a wholly-owned subsidiary of JGSCS at that time. In the second quarter of 2010, JGCSC and RRHI then jointly acquired 100% of the shares of The Royal Bank of Scotland (Phils.).

In December 2012, RBC acquired Legazpi Savings Bank (LSB), making it a wholly owned subsidiary of the Bank. With this venture, RBC intends to utilize the capacity and branch network of LSB as its vehicle to engage in countryside banking and microfinance lending.

On June 27, 2018, the Bank's Board of Directors approved the increase of the Bank's Authorized Capital Stock from ₱15.0 billion to ₱27.0 billion at ₱10.0 par value per share. The 25% of the net increase amounting to ₱3.0 billion was subscribed and paid in full by the major stockholders of the Bank namely JGCSC and RRHI who subscribed and paid the amount of ₱1.8 billion and ₱1.2 billion, respectively. The increase in Bank's Authorized Capital Stock was approved by the BSP on December 12, 2018 and by the SEC last March 18, 2019.

On February 11, 2021, the Bank subscribed to 85,667 common shares worth ₱8,566,700 of Unicon Insurance Brokers Corporation ("Unicon"). On December 4, 2023, Unicon subscribed to additional 190,550 common shares in Unicon.

On August 24, 2021, the BSP approved the Bank's ₱250 million equity investment in GoTyme Bank Corporation ("GoTyme") which is equivalent to 20% ownership in

GoTyme, a digital bank. Later, on October 17, 2022, the BSP approved the Bank for ₱750 million additional equity investment in GoTyme. As of December 31, 2023, the Bank has invested a total of ₱752 million, equivalent to 15.0% ownership stake in GoTyme.

On September 30, 2022, the Board of Directors (BOD) of RBC approved the plan of merger of RBC and Bank of Philippine Islands (BPI), with BPI as the surviving entity. The merger is seen as a strategic move that will unlock various synergies across businesses, expand customer bases, and enhance the overall banking experience of the Bank's customers with the combined network.

On January 17, 2023, stockholders representing at least two-thirds of the outstanding shares of BPI approved the merger between BPI and RBC.

On January 26, 2023, the Articles of Merger and the Plan of Merger were executed by BPI and RBC. The Supplement to the Agreement for the Merger of BPI and RBC was likewise executed on the same date by and among BPI, RBC and RBC Shareholders - Robinsons Retail Holdings, Inc. (RRHI) and JG Summit Capital Services Corp (JG Capital) which states that upon the effectivity of the Merger and receipt of all necessary corporate and regulatory approvals, RBC Shareholders will collectively hold approximately 6% of the resulting outstanding capital stock of BPI.

On March 9, 2023, the Philippine Competition Commission cleared the merger between BPI and RBC. On December 15, 2023, the BSP approved the BPI and RBC merger and later on December 29, 2023, the Securities and Exchange Commission approved the Articles of Merger and the Plan of Merger and their supplements as filed by BPI and RBC. The merger took effect on January 1, 2024.

Principal Products or Services

Prior to merger with BPI, RBC's products and services are made available to its corporate, commercial and retail clients through multiple channels: 168 branch networks in 2023 (of which 158 belongs to the Bank; 14 are LSB branches); 22 Branch-Lites (8 Bank, 14 LSB); 399 ATMs (197 are onsite and 183 are offsite, 19 LSB); online banking (<https://www.robinsonsbank.com.ph>); and mobile banking which are made available to and can be accessed by Android and iOS users. (include agency banking partners, i.e. Premiumbikes & GrowSari).

Having a proven track record in the banking industry and as JG Summit's major financial service arm, RBC continuously strives to carry on its vision of leading the country to global-competitiveness through quality and innovative banking products and services. It provides a broad range of traditional banking services such as savings, current and time deposits, treasury and trust products, and foreign currency-denominated deposits. It also offers commercial loans, consumer loans such as housing, car and personal loans, motorcycle loans, micro financing, and other products or services such as cash management, trade financing and remittance, among others. In 2017, the Bank unleashed the power of 2 Gives through Robinsons Bank DOS Mastercard. The DOS card is the first and only credit card in the market that automatically splits all transactions into two monthly installments at 0%. The card is 3D Secure, providing the card holders protection from fraud and scheme.

RBC aims to be among the top big banks in the country and continues to be a strategic player in the industry. RBC prides itself with a business portfolio of market leaders, a solid financial position, and a formidable management team which steers the Bank ahead of changing times and through the challenges that come along with it. Thus, RBC is

positioned not only to be more responsive in meeting the banking requirements of its retail customers and business partners, but also to fully serve the general banking public.

Competition

The Philippine banking industry is a mature market that has, in recent years, been subject to consolidation and liberalization, including liberalization of foreign ownership restrictions. As of December 31, 2023, there are 38 universal and commercial (local and foreign) banks in the Philippines, according to the BSP. The Bank faces significant levels of competition amid a number of these Philippine banks and the presence of branches of international banks. These include, but not limited to, banks with greater financial and capital resources, bigger market share, and larger brand recognition than the Bank.

Increased competition may arise from:

- other large Philippine banking and financial institutions with significant presence in Metro Manila and large country-wide branch networks;
- foreign banks, due to, among other things, relaxed foreign bank ownership standards permitting large foreign banks to expand their branch network through acquiring domestic banks;
- ability of the Bank’s competitors to establish new branches in Metro Manila due to the removal of the existing new branch license restriction scheme in 2014;
- domestic banks entering strategic alliances with foreign banks with significant financial and management resources;
- continued consolidation in the banking sector involving domestic and foreign banks, driven in part by the gradual removal of foreign ownership restrictions;
- the impact of financial technologies in developing and transforming banking products and services; and
- the entry of fintech companies offering financial services.

The Bank faces the challenges of such increased competition. In 2019, the Bank increased its equity by ₱3.0 billion to sustain the increasing size of its loan portfolio.

Per BSP data for the period 2019 to 2023, the ranking of the Bank in the last five years shows the competitive strength of Robinsons Bank against its peers.

The table below summarizes the Bank’s ranking in the last five years in terms of total assets and total loans (net):

Year	Total Assets	Ranking	Total Loans (Net)	Ranking
2019	128.1 billion	18 th	79.7 billion	16 th
2020	148.9 billion	18 th	87.7 billion	15 th
2021	176.9 billion	17 th	109.7 billion	15 th
2022	174.8 billion	16 th	107.4 billion	14 th
2023	183.5 billion	16 th	115.2 billion	14 th

Trademarks and Licenses

Except for software license agreements which it entered into in the ordinary course of business with some information technology companies, the Bank’s business and operations are not dependent upon any patents, trademarks, copyrights, licenses, franchises, and royalty agreements.

In 2018 and 2019, the SEC approved the following business names and styles of the Bank, namely: RBank, RBC, Robinsons Bank, RobinsonsBank, Robinsons Bank Corp., RBank Corp., RBank Corporation, RobinsonsBankCorp., and Robinsons Commercial Bank.

In 2022, the Bank was also able to cause the registration of the trade names of its new products before the Intellectual Property Office (IPO), namely:

Trade Name	Date of Registration	Term
<i>Simple Savings</i>	January 10, 2022	Ten years (until January 10, 2032)
<i>RBank Mo</i>	February 07, 2022	Ten years (until February 07, 2032)
<i>Rkansya</i>	September 10, 2022	Ten years (until September 10, 2032)
<i>RBank Instabile</i>	November 3, 2022	Ten years (until November 3, 2032)
<i>Robinsons Bank</i>		
<i>GO!Auto Loan</i>	November 21, 2022	Ten years (until November 21, 2032)
<i>Robinsons Bank</i>		
<i>GO!Housing Loan</i>	November 21, 2022	Ten years (until November 21, 2032)
<i>Robinsons Bank</i>		
<i>GO!Small Biz Loan</i>	November 21, 2022	Ten years (until November 21, 2032)
<i>Robinsons Bank</i>		
<i>GO!Consumer Loans</i>	November 21, 2022	Ten years (until November 21, 2032)
<i>Robinsons Bank</i>		
<i>GO!Motorsiklo Loan</i>	November 21, 2022	Ten years (until November 21, 2032)
<i>Robinsons Bank</i>		
<i>GO!Salary Loan</i>	November 21, 2022	Ten years (until November 21, 2032)
<i>Robinsons Bank</i>		
<i>GO!Peso Bonds</i>	November 21, 2022	Ten years (until November 21, 2032)

Strong Investor Base

RBC is part of the JG Summit Holdings conglomerate. It maintains good patronage of the concessionaires, contractors and suppliers of the JG Group of Companies; exhibiting strong deposit and loan acquisitions. The Bank being owned by JGSCS and RRHI, RBC is in the company of leading and established corporations in the country today.

Regulatory Overview

As a domestic commercial bank, the Bank is governed by the rules and regulations of the BSP and other government regulators. As such, the Bank ensures that its business operations comply with all applicable government laws, rules and regulations such as BSP mandate on financial inclusions, limits, circulars, Capital Adequacy Ratio, reserves, liquidity, AMLA, and other reportorial requirements.

g) CORE INVESTMENTS

PLDT, Inc. (PLDT)

On March 29, 2011, the Company executed a sale and purchase agreement with PLDT under which PLDT has agreed to purchase all the rights, title and interest in the assets of Digitel. The acquisition was completed on October 26, 2011 following the issuance by the SEC of its confirmation of the valuation of the enterprise assets and the approval by National Telecommunications Commission of the transfer of 51.6% interest in Digitel. In November 2011, the Company subsequently sold 5.81 million and 4.56 million PLDT shares to an associate company of First Pacific Company Limited and NTT Docomo, Inc., respectively for approximately US\$600 million. The Company is represented in PLDT's board of directors with one board seat. The transaction triggered a mandatory tender offer for the acquisition of the remaining 48.5% of Digitel shares held by the public. PLDT launched a tender offer for such shares that ended January 16, 2012.

In December 2019, the Company acquired 7,046,979 American Depositary Receipts (ADRs) of PLDT amounting to ₱7.0 billion, which was then converted into common shares

in January 2020 and resulted to the Company's additional 3.3% stake in PLDT. The Company has a total of 11.27% interest in PLDT after the transaction. PLDT is one of the largest and most diversified telecommunications provider in the Philippines, which provides a wide range of telecommunications services in the country through its extensive fibre optic backbone and wireless, fixed line, broadband and satellite networks. PLDT's business comprises three divisions: wireless, fixed line and BPO.

Manila Electric Company (Meralco)

On December 11, 2013, the Company completed the purchase of a 27.1% stake in Manila Electric Company (Meralco) for ₱71.9 billion, which was funded by a combination of debt and equity capital. Meralco is the largest private sector electric distribution utility company in the Philippines and has been serving Filipinos for over 117 years. Today, Meralco provides electricity to 7 million customers in 36 cities and 75 municipalities in a 9,685 square km franchise area that includes Metro Manila, Rizal, Cavite, Bulacan, and portions of Pampanga, Laguna and Quezon. On June 14, 2017, the Company acquired additional 2.44% stake in Meralco for ₱6.9 billion, resulting in the increase in ownership interest in Meralco to 29.56%. On July 28, 2022, the BOD of the Company approved the holding of an overnight block trade for the sale of its 36.0 million common shares in Meralco. On the same day, the Company entered into a Secondary Block Trade Agreement with UBS AG, Singapore Branch (UBS) whereby it appointed UBS, to procure purchasers for the 36.0 million common shares of Meralco at a price of ₱344 per share for a total consideration of ₱12.4 billion together with all dividends, distributions and other benefits attaching to the shares. The sale represents 3.2% of Meralco's total outstanding shares which resulted to the change in the Company's equity interest over Meralco from 29.56% to 26.37%.

Luzon International Premiere Airport Development Corporation (LIPAD)

On February 18, 2019, the Company invested in LIPAD. The shares acquired represented 33% of LIPAD's total outstanding common shares. LIPAD is a corporation organized and incorporated in the Philippines to engage in the operation and maintenance of airports, whether operating as a domestic or international airport or both, including day-to-day administration, functioning, management, manning, upkeep, and repair of all facilities necessary for the use or required for the safe and proper operation of airports. In December 2020, the Company made additional investment amounting to ₱115.5 million equivalent to 115.5 million shares. In September 2021, the Company made additional investment amounting to ₱132.0 million equivalent to 132.0 million shares.

DHL Summit Solutions, Inc. (DSSI)

On December 18, 2019, the Company invested in DSSI. DSSI was incorporated on October 1, 2019 and shall engage in the business of providing domestic transportation, logistics, warehousing and distribution of cargoes, and other supply chain management activities. DSSI started commercial operations in July 2020.

GoTyme Bank Corporation

On February 18, 2021, RBC and RLC entered into a joint venture agreement with RRHI and Tyme Global Limited (TGL) to establish a joint venture company (JVC) which will operate a digital bank in the Philippines and have its own banking license and independent governance structure, subject to the approval of the BSP. The initial funding and capital structure required RBC, RLC and RRHI, named as the founding shareholders, to contribute a pro rata portion up to ₱1.25 billion. The shareholder percentage of RBC, RLC, RRHI and TGL upon incorporation shall be 20.0%, 20.0%, 20.0% and 40.0%, respectively, of the share capital and voting rights of the JVC.

On August 24, 2021 RBC's equity investment of ₱200.0 million representing 20% ownership of the digital bank which was named GoTyme Bank Corporation (GoTyme) was approved by the BSP. After securing Certificate of Authority to Register from the Monetary Board, the SEC approved the Certificate of Incorporation of GoTyme on December 28, 2021.

In February 2022, GoTyme's BOD approved the additional capital infusion from the shareholders totaling ₱1.6 billion to support the pre-launch and operations of GoTyme and to comply with the ₱1.0 billion BSP-mandated minimum regulatory capital for digital banks.

As of December 31, 2023, the shareholder percentages of RBC, RLC, RRHI and TGL in GoTyme's share capital were 15.0%, 20.0%, 20.0% and 40.0%, respectively, with GoTyme Financial Pte. Ltd. (GTFPL) holding a 3.9% stake, and the remaining 1.1% is owned by Giga Investment Holdings Pte. Ltd. GTFPL is 51% owned by JGS.

h) SUPPLEMENTARY BUSINESSES

JGDEV and DAVI

Part of the Group's digital transformation was the establishment of JG Digital Equity Ventures (JGDEV) and Data Analytics Ventures Inc. (DAVI) in 2018 and 2019, which currently trail blazing the Group's next generation of digital business.

JGDEV, the Group's venture capital arm, continues to invest in promising early-stage startups in the Southeast Asian region that will potentially generate returns while also creating value for the Gokongwei Group's ecosystem.

In 2023, JGDEV continued to take a more measured approach in deploying capital, primarily by supporting key portfolio companies with strategic follow-on investments. Although market conditions remain challenging, the fund continues to be excited by the innovations being made in the local and regional start-up ecosystems, and began deploying from DEV Fund II in 2023.

Key follow-on investments during the year include investments in the following start-ups:

- Tyme, a multi-country digital banking group with operations in South Africa and the Philippines;
- Zuzu, a revenue-management platform for independent hotels across South East Asia; and
- Etaily, an end-to-end e-commerce enabler in the Philippines

DAVI, on the other hand, unlocks data opportunities by uncovering new customer patterns and insights, leading to disruptive engagement and growth through precision marketing, customer intelligence, performance dashboards and predictive analytics.

In 2021, DAVI integrated Robinsons Rewards and GetGo into Go Rewards, one of the largest lifestyle rewards program. Go Rewards offers its members to earn and redeem rewards points from its rich merchant base.

The Group also has an interest in insurance brokering, securities investments, and business process outsourcing.

Competition

Many of the Group's activities are carried on in highly competitive industries. Given the Group's diversity, the Group competes with different companies domestically and internationally, depending on the product, service or geographic area. While the Group is one of the largest conglomerates in the Philippines, its subsidiaries compete in different sectors against a number of companies with greater manufacturing, financial, research and development and market resources than the Group.

The following table sets out the Group's principal competitors in each of the principal industry segments in which it operates:

Industry Segment	Principal Competitors
Branded Consumer Foods, Agro-Industrial and Commodity Food Products	Liwayway Marketing Corporation, Perfetti Van Melle Group, Mondelez Philippines Inc., Republic Biscuit Corporation, Suncrest Foods Inc., Monde Nissin Corporation and Nestle Philippines, Inc. Internationally, major competitors include Tan Hiep Phat Beverage Group, Mondelez International, Inc., PT Mayora Indah Tbk, Glico, Mamee-Double Decker Sdn Bhd and PepsiCo, Inc., San Miguel Corporation, Victorias Milling Company, Pilmico, UNAHCO (Unilab Group), and Bounty Farms.
Real Estate and Hotels	SM Prime Holdings, Inc., Ayala Land, Inc., Ayala Land Premier, Rockwell Land Corporation, Century Properties Group, Inc., Megaworld Corporation, Alveo Land, Filinvest Land, Inc., Ortigas & Co., Avida Land, DMCI Homes, Vista Land & Lifescapes, Inc., Aboitiz Land Inc. and Cebu Landmasters Inc., Alliance Global Group Inc., Double Dragon Properties Corp, PHirst Park Homes, Inc. and 8990 Holdings, Inc.
Air Transportation	PAL, PAL Express, Philippines Air Asia for domestic flights; AirAsia, Jetstar Airways, PAL, Cathay Pacific, Singapore Airlines, Scoot, Jeju Air and Thai Airways, among others for International flights
Banking and Financial Services	Bank of Commerce, Philippine Bank of Communications, and Maybank Philippines Incorporated
Petrochemicals	Imports

Publicly-Announced New Product or Service

Other than those discussed above under the air transportation and banking segments, the Group has no publicly-announced new product or service as of the date of the report.

Patents, Trademarks, Licenses, Franchises Concessions, Royalty Agreements

The Group owns a substantial number of trademarks registered with the Intellectual Property Office of the Philippines (IPPHL). Trademark registrations with the IPPHL prior to the effective date of Republic Act No. 8293, or the current Intellectual Property Code of the Philippines, are valid for 20 years from the date of issue of the certificate of registration. Meanwhile, trademark registrations covered by Republic Act No. 8293 are valid for ten years from the date of the certificate of registration. Regardless of whether the trademark

registration is for 20 years or ten years, the same may be renewed for subsequent ten-year terms.

The Group also has various licenses and franchises issued by the government to enable them to operate its diverse businesses including food, real estate, banking and financial services, telecommunications, air transportation and power generation.

Effect of Existing or Probable Governmental Regulations on the Business

The Company operates the majority of its businesses, including food, real estate, banking and financial services, telecommunications, air transportation and power generation activities, in a highly regulated environment. Many of these businesses depend upon licenses or franchises issued by the government authorities or agencies for their operations. These businesses would be materially adversely affected by the suspension or revocation of these licenses or franchises, which in turn may have a material adverse effect upon the Company. In addition, the introduction or inconsistent application of, or changes in regulations may from time to time materially affect the Company's operations.

Cost and Effects of Compliance with Environmental Laws

The operations of the Company are subject to various laws enacted for the protection of the environment. The Company believes that it has complied with all applicable Philippine environmental laws and regulations, an example of which is the installation of waste and industrial water treatments in its various facilities. Compliance with such laws has not had, and in the Company's opinion, is not expected to have, a material effect upon the Company's capital expenditures, earnings or competitive position.

Employees and Labor

The number of full-time employees employed by the Company and its operating subsidiaries as of December 31, 2023 is shown in the following table:

Company	No. of Employees
Branded Consumer Foods, Agro-industrial and Commodities	13,546
Airlines	5,471
Property Development and Hotel Management	3,299
Finance	1,966
Petrochemicals	1,177
Supplementary Businesses	520
	25,979

The Company's management believes that good labor relations generally exist throughout the operating companies. For most of the operating companies, collective bargaining agreements exist between the relevant representative unions for the employees and the relevant operating companies. The collective bargaining agreements generally cover a five-year term with a right to renegotiate the economic terms of the agreement after three years, and contain provisions for annual salary increment, health and insurance benefits and closed-shop arrangements. The management believes that those collective bargaining agreements, which are soon to expire or which have expired, will, as a result of existing good labor relations, be successfully renewed or renegotiated.

Risks

The major business risks facing the Group are as follows:

a. Strategic Risk

The Group's top Strategic risks cover areas of capital allocation, business performance and competition, which could affect the Company's market capitalization, or pose an unfavorable view in the Group's value creation, and limit growth prospects. To mitigate these risks, the Company conducts sector analysis in relation to customer trends, regular review of capital allocation decisions, and incorporates risk management in the OGSM process of the Group's businesses.

b. Reputational Risk

The Group's Reputational risk pertains to how third-party views and ratings affect the corporate image and brands. Misinformation about JGSHI and/or its subsidiaries and unfavorable public opinion could impact the Company's license to operate, as well as market capitalization. The Company performs active scanning of mainstream social media outlets and continuously monitor its business positioning in the market and external reputation. Customer platforms are also improved continuously to provide better customer experience

c. Governance Risk

The Group's Governance risk relates to compliance with company policies and processes. Unintended or intentional breaches of company policies and ethical standards may result in operational inefficiencies, significant financial losses, loss of stakeholder trust, or reputational damage. The Company addresses this by strengthening the internal control measures and functions, reinforcing good corporate governance practices, and regularly conducting training on code of business conduct and ethics.

d. Emerging Risk

Emerging risks refer to new or developing risks that the Company has little to no experience in. The Company considers geopolitical tensions as one of the top emerging risks, given the continuing conflict in the global order. Potential impact to the Company includes difficulty in sourcing raw materials, decreased profits due to higher input costs, and reduced growth prospects. The Company incorporates geopolitical risk analysis and strategic foresight planning in market and transaction evaluation to reduce the impact of this risk. The Group is also assessing the impact of disruptive technology, such as Generative AI, in business operations. The possible implications include reduced competitive advantage from inability to capitalize on emerging technologies, and increased cost of equipping the organization to adapt to changing business landscape. The Company is working on developing Gen AI policies and setting up a governance committee to establish comprehensive risk management protocols and foster ethical and strategic use of Gen AI to enhance business processes, products and services.

e. Climate-related Risk

Climate-related risk is considered one of the most relevant risks for the Group. The inability to mitigate or address the impact of climate-related and extreme weather events could result in damage to facilities, obsolescence or loss of assets, disruptions in the Group's supply chain and operations, as well as, endanger people and the ecosystem. Enhancing infrastructure resilience against extreme weather events and adapting to changing conditions could require significant financial and capital investments. Regulatory changes related to climate change, such as carbon pricing,

emissions caps, and extended producer responsibility, may also affect the Group operationally and financially by escalating compliance costs. The Group has embarked on a project to gain better understanding of science-based climate risks information from the best available climate models to understand how our facilities and value chains can get impacted under different climate scenarios.

f. Operational Risk

Product safety, quality, and equipment and process management concerns are among the Group's top Operational risks, along with risks of increasing material costs and availability. Rising raw material costs could negatively impact margins, while unreliability of raw materials supply could result in operational disruptions and loss of sales. The quality of our products and services, on the other hand, influences our relationship with our customers and their perception of the company. The Group, however, is always on top of these risks and ensures that proper operations management and product quality management systems are in place, and there is diversity in raw materials sourcing and adequate insurance coverage for facilities, assets, and people. The Company has a supplier accreditation system in place to ensure continuous supply of quality goods and services by reputable and reliable suppliers who are compliant with applicable government rules and regulations like environmental, labor, health and safety, etc.

g. IT and Digitalization Risk

Cybersecurity risk remains to be the most relevant IT and Digitalization risk for the Group. The consequences related to this risk include loss of information, disruptions in business operations, increased cost of added security or disaster recovery, and potential loss of credibility and damage to brand and company image. This risk could also lead to significant regulatory violations. Data breaches could compromise the Company's sensitive or confidential information, and even jeopardize individuals' safety and security, in case of personal data leaks. Nonetheless, this is well-mitigated as the Company continues to strengthen its security posture with pragmatic and holistic solutions to proactively identify, protect, detect, respond and recover, as well as improve our system and data access controls.

h. People Risk

The Group's top People risk pertains to talent development and retention in the face of intense competition for key talents, especially for those with digital aptitude. This could result in business disruptions and compromised service quality. High attrition also results in increased cost of talent acquisition and training. This is addressed by continually upgrading the Company's talent acquisition strategies, conducting wages and benefits benchmarking, and employing data insights and advanced analytics in developing HR programs for employees' professional growth and development.

i. Financial Risk

The Group's key Financial risks are primarily related to interest rate increases and foreign exchange volatility, which could significantly impact our Group's financial performance. Possible effects include higher cost of debt, lower returns from financial investments and margin compression from higher input costs. To counter this financial risk, the Group manages and maintains a good balance of foreign-denominated financial assets, local currency borrowings, risk-appropriate instruments, while strengthening both onshore and offshore banking relationships.

j. Legal and Compliance Risk

The Group's top Legal and Compliance risks include tax-related legal cases and non-compliance with regulations. Non-compliance with any law, including environmental regulations, could have financial and reputational implications for the Company from fines to stoppage of operations. This risk is mitigated by closely monitoring regulatory updates such as those related to the Single-Use Plastic Products bill, the Extended Producer Responsibility Act and carbon emission-related policies, and employing in-house legal experts who coordinate with concerned business units on potential legal issues and pursue all remedies available. The Company also engages with third-party consultants, as necessary, to strengthen its position on related issues.

Working Capital

The working capital requirement of each subsidiary varies depending on the industry it is engaged in and is financed by operations and short-term loans from banks.

Item 2. Properties

JG Summit and its Subsidiaries conduct businesses throughout the Philippines, but primarily in and around Metro Manila (where it is based) and in the regions of Visayas and Mindanao. Substantially, all facilities are owned by the Company and are in good condition.

URC operates the manufacturing/farm facilities located in the following:

Location (Number of facilities)	Type of Facility	Owned/Rented	Condition
Pasig City (5)	Branded consumer food plant, flour mills and feed mill	Owned	Good
Libis, Quezon City (1)	Branded consumer food plant	Owned	Good
Cabuyao, Laguna (1)	Branded consumer food plant	Owned	Good
Luisita, Tarlac (1)	Branded consumer food plant	Rented/Owned	Good
San Fernando, Pampanga (1)	Branded consumer food plant	Rented/Owned	Good
Dasmariñas, Cavite (2)	Branded consumer food plants	Owned	Good
Cagayan de Oro (1)	Branded consumer food plant	Owned	Good
San Pedro, Laguna (2)	Branded consumer food plants	Owned	Good
Calamba, Laguna (1)	Branded consumer food plant	Rented/Owned	Good
San Pablo, Laguna (1)	Branded consumer food plant	Rented/Owned	Good
Biñan, Laguna (1)	Branded consumer food plant	Owned	Good
Antipolo, Rizal (5)	Poultry and piggery farms, slaughterhouse and meat processing plant	Rented/Owned	Good
Naic, Cavite (1)	Poultry farm	Owned	Good
San Miguel, Bulacan (4)	Feed mill, poultry and piggery farms	Owned	Good
San Jose, Batangas(1)	Poultry farm	Rented	Good
Bustos, Bulacan (1)	Piggery farm	Owned	Good
Novaliches, Quezon City (1)	Piggery farm	Owned	Not Operational
Consolacion, Cebu (1)	Feed mill	Owned	Good
Davao City, Davao (1)	Flour mill	Owned	Good
Tabok City, Cebu (1)	Branded consumer food plant	Owned	Good
San Fernando, Cebu (1)	Branded consumer food plant	Owned	Good
Mandaue City, Cebu (1)	Feed mill	Owned	Good
Bais, Negros Oriental (1)	Distillery plant	Owned	Good
Manjuyod, Negros Oriental (1)	Sugar mill	Owned	Good
Piat, Cagayan (1)	Sugar mill	Owned	Good
Kabankalan, Negros Occidental (2)	Sugar mill and cogeneration plant	Owned	Good
San Enrique, Iloilo City (1)	Sugar mill	Owned	Good
Balayan, Batangas (1)	Sugar mill	Owned	Good
La Carlota City, Negros Occidental (2)	Sugar mill and distillery plant	Owned	Good

Location (Number of facilities)	Type of Facility	Owned/Rented	Condition
Simlong, Batangas (3)	BOPP plant/Flexible packaging	Owned	Good
Samutsakhorn Industrial Estate, Samutsakhorn, Thailand (6)	Branded consumer food plants	Owned	Good
Pasir Gudang, Johor, Malaysia (1)	Branded consumer food plant	Owned	Good
Jiangsu, China (1)	Branded consumer food plant	Owned	Good
Guangdong, China (1)	Branded consumer food plant	Owned	Good
Industrial Town, Bekasi, Indonesia (2)	Branded consumer food plants	Owned	Good
VSIP, Binh Duong Province, Vietnam (3)	Branded consumer food plants	Owned	Good
Thach That District, Ha Noi, Vietnam (1)	Branded consumer food plant	Owned	Good
Mingaladon, Yangon, Myanmar (1)	Branded consumer food plant	Rented/Owned	Good
Batu Pahat, Johor, Malaysia (2)	Branded consumer food plant	Owned	Good

URC intends to continuously expand the production and distribution of the branded consumer food products internationally through the addition of manufacturing facilities located in geographically desirable areas, especially in the ASEAN countries, the realignment of the production to take advantage of markets that are more efficient for production and sourcing of raw materials, and increased focus and support for exports to other markets from the manufacturing facilities. It also intends to enter into alliances with local raw material suppliers and distributors. Annual lease payments for rented properties amounted to ₱154 million in 2023.

RLC has invested in a number of properties located across the Philippines for existing and future development projects. All of these properties are fully owned by the Company and none of which are subject to any mortgage, lien or any form of encumbrance. The Company also enters into joint venture arrangements with landowners in order to optimize their capital resources. Not only does this encourage raw land development for future projects but it also provides them exclusive development and marketing rights.

As of December 31, 2023, the following are locations of RLC's properties:

a) Land

Location	Use	Status
Metro Manila		
Manila	Mixed-use (mall/residential/hotel)	No encumbrances
Quezon City	Residential/Office Building/Mixed-use (mall/residential/hotel/office)	No encumbrances
Pasay City	Residential	No encumbrances
Mandaluyong City	Mixed-use (mall/hotel/residential)	No encumbrances
Makati City	Office Building/Residential	No encumbrances
Pasig City	Residential/Mall/Office Building/Mixed-use (mall/hotel/residential)	No encumbrances
Parañaque City	Residential	No encumbrances
Muntinlupa City	Residential	No encumbrances
Las Piñas City	Mall	No encumbrances
Taguig City	Residential	No encumbrances
Malabon City	Mall	No encumbrances
San Juan City	Residential/Hotel	No encumbrances
Metro Manila area	Land bank	No encumbrances
Luzon		
La Union	Residential/Mall	No encumbrances
Pangasinan	Mall	No encumbrances
Bulacan	Mall/Residential	No encumbrances
Nueva Ecija	Mall	No encumbrances
Pampanga	Mall/Warehousing Facility	No encumbrances

Location	Use	Status
Luzon		
Tarlac	Mall/Office Building	No encumbrances
Batangas	Mall/Residential	No encumbrances
Cavite	Mall/Residential/Mixed-use (mall/hotel/residential)	No encumbrances
Laguna	Mall/Warehousing Facility	No encumbrances
Palawan	Mixed-use (mall/hotel/residential)	No encumbrances
Rizal	Residential/Mall/Warehousing Facility	No encumbrances
Isabela	Mall	No encumbrances
Ilocos Norte	Mixed-use (mall/office)	No encumbrances
Camarines Sur	Mall/Office Building	No encumbrances
Cagayan	Mall/Hotel	No encumbrances
Laguna	Mall/Warehousing Facility	No encumbrances
Luzon area	Land bank	No encumbrances
Visayas		
Iloilo	Mall	No encumbrances
Negros Occidental	Mall/Hotel/Office Building	No encumbrances
Cebu	Hotel/Residential/Mixed-use (mall/hotel/residential/office)	No encumbrances
Negros Oriental	Mixed-use (mall/hotel)	No encumbrances
Leyte	Mall/Mixed-use (mall/hotel)	No encumbrances
Capiz	Mall	No encumbrances
Antique	Mall	No encumbrances
Visayas area	Land bank	No encumbrances
Mindanao		
Agusan Del Norte	Mixed-use (mall/hotel)	No encumbrances
Misamis Oriental	Residential	No encumbrances
Davao Del Sur	Mall/Hotel/Office Building	No encumbrances
South Cotabato	Mall/Residential/Hotel	No encumbrances
Lanao Del Norte	Mixed-use (mall/hotel)	No encumbrances
Davao Del Norte	Mall	No encumbrances
Bukidnon	Mall	No encumbrances
Mindanao area	Land bank	No encumbrances

b) Building and Improvements

Location	Use	Status
Metro Manila		
Manila	Mixed-use (mall/residential/hotel)	No encumbrances
Quezon City	Residential/Office Building/Mixed-use (mall/residential/hotel/office)	No encumbrances
Pasay City	Residential	No encumbrances
Mandaluyong City	Mixed-use (mall/hotel/residential/office)	No encumbrances
Makati City	Office Building/Residential	No encumbrances
Pasig City	Residential/Mall/Office Building/Mixed-use (mall/hotel/residential)	No encumbrances
Paranaque City	Residential	No encumbrances
Muntinlupa City	Residential/Warehousing facility	No encumbrances
Las Pinas City	Mall	No encumbrances
Taguig City	Residential/Office Building	No encumbrances
Malabon City	Mall	No encumbrances
San Juan City	Residential/Hotel	No encumbrances
Luzon		
La Union	Residential/Mall	No encumbrances
Pangasinan	Mall	No encumbrances

Location	Use	Status
Luzon		
Bulacan	Mall/Residential	No encumbrances
Nueva Ecija	Mall	No encumbrances
Pampanga	Mall/Warehousing facility	No encumbrances
Tarlac	Mall/Office Building	No encumbrances
Batangas	Mall/Residential	No encumbrances
Cavite	Mall/Residential/Mixed-use (mall/hotel/residential)	No encumbrances
Laguna	Mall/Warehousing facility	No encumbrances
Palawan	Mixed-use (mall/hotel/residential)	No encumbrances
Rizal	Mall/Residential/Warehousing facility	No encumbrances
Isabela	Mall	No encumbrances
Ilocos Norte	Mixed-use (mall/office)	No encumbrances
Camarines Sur	Mall/Office Building	No encumbrances
Cagayan	Mall/Hotel	No encumbrances
Laguna	Mall/Warehousing facility	No encumbrances
Visayas		
Iloilo	Mall/Mixed-use (mall/hotel)/Office building	No encumbrances
Negros Occidental	Mall/Hotel/Office Building	No encumbrances
Cebu	Hotel/Residential/Mixed-use (mall/hotel/residential/office)	No encumbrances
Negros Oriental	Mixed-use (mall/hotel)	No encumbrances
Leyte	Mall/Mixed-use (mall/hotel)	No encumbrances
Capiz	Mall	No encumbrances
Antique	Mall	No encumbrances
Mindanao		
Misamis Oriental	Mall/Residential	No encumbrances
Davao Del Sur	Mall/Hotel/Office Building	No encumbrances
South Cotabato	Mall/Residential/Hotel	No encumbrances
Agusan Del Norte	Mixed-use (mall/hotel)	No encumbrances
Davao Del Norte	Mall	No encumbrances
Lanao Del Norte	Mixed-use (mall/hotel)	No encumbrances
Bukidnon	Mall	No encumbrances
China		
Chengdu	Residential	No encumbrances

RLC owns all the land properties upon which all of its existing commercial centers and offices are located, except for the following: (i) Robinsons Place Iloilo, (ii) Robinsons Cagayan de Oro, (iii) Robinsons Cainta, (iv) Robinsons Pulilan, (v) Robinsons Place Jaro, (vi) Cyber Sigma, and (vii) Robinsons Place Tuguegarao. These seven land properties are leased at prevailing market rates. The leases for the Iloilo and Cagayan de Oro properties are for 50 years each and commenced in October 2001 and December 2002, respectively. The lease for the Cainta property is for 25 years and commenced in December 2003. In 2022, the Company exercised its renewal option further extending the lease for 25 years. The leases for the Pulilan, Cyber Sigma, and Tuguegarao properties are for 25 years each and commenced in January 2008, August 2014, and January 2018, respectively. Renewal options for Pulilan, Cyber Sigma and Tuguegarao are available to the Company, with an Option to Purchase the property and its improvements for Cyber Sigma. The lease for the Jaro, Iloilo property is for 30 years and commenced in March 2015.

As of December 31, 2023, CEB does not own any land. CEB, however, owns an office building that serves as its corporate headquarters and training center, and the buildings on either side of the corporate headquarters that serves as additional offices and storage of some departments, office of 1Aviation, and office of A-Plus, all located at the Domestic

Road, Barangay 191, Zone 20, Pasay City. The land on which said office buildings stand is leased from the Manila International Airport Authority (MIAA). CEB also leases its hangar, aircraft parking and other operational space from MIAA.

CEB owns the Philippine Academy for Aviation Training, Inc. (PAAT) building located in C.M. Recto, Clark Freeport Zone, Philippines. This is subleased to PAAT. The land on which this building stands is leased from the Clark Development Corporation.

As of December 31, 2023, CEB has 76 aircraft consisting of 46 aircraft financed under lease liabilities, 24 aircraft financed under debt arrangements (including finance leases), and 6 (six) aircraft purchased off lease and unencumbered.

RBC currently owns a commercial condominium unit located at 17th Floor, Galleria Corporate Center, EDSA corner Ortigas Avenue, Quezon City. There are no mortgages, liens, encumbrances or any limitations on the Bank's ownership of the foregoing properties. The Bank also leases spaces for its branches, branch-lite units, offices and facilities including parking spaces, warehouse and building space for data center.

SOC's complex is located 120 km south of Metro Manila, in Barangays Simlong and Pinamucan Ibaba, Batangas City, overlooking Batangas Bay. At present, JGSOC has a 250-hectare fully integrated, world-class manufacturing complex that houses the Naphtha Cracker Plant, the Polymer Plants, the Aromatics Extraction Plant and the Butadiene Extraction Plant.

Item 3. Legal Proceedings

Certain consolidated subsidiaries are defendants to lawsuits or claims filed by third parties which have pending decisions by the courts or are under negotiation, the outcomes of which are not presently determinable. In the opinion of management, the eventual liability under these lawsuits or claims, if any, will not have a material effect on the Company's consolidated financial position. Refer to Note 43 of the Consolidated Financial Statements attached to this report for a detailed description.

Item 4. Submission of Matters to a Vote of Security Holders

There were no matters submitted to a vote of security holders during the fourth quarter of the year covered by this report.

PART II - OPERATIONAL AND FINANCIAL INFORMATION

Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

Principal Market or Markets where the Registrant's Common Equity is Traded

The common stock of the Company is listed on the Philippine Stock Exchange. Sales prices of the common stock follow:

<u>2024</u>	<u>High</u>	<u>Low</u>
January 2024	₱43.25	₱37.50
February 2024	41.00	38.35
March 2024	40.85	34.75
<u>2023</u>		
First Quarter	₱57.50	₱47.90
Second Quarter	51.50	43.00
Third Quarter	46.10	35.05
Fourth Quarter	42.00	35.90
<u>2022</u>		
First Quarter	₱63.80	₱54.15
Second Quarter	60.90	47.90
Third Quarter	56.80	42.05
Fourth Quarter	52.00	40.90
<u>2021</u>		
First Quarter	₱74.50	₱57.00
Second Quarter	63.00	49.40
Third Quarter	67.65	55.00
Fourth Quarter	66.50	52.65

The stock price of the Company's shares as of April 19, 2024 is ₱28.80.

Cash Dividends per Share

The Company's policy is to deliver a steady flow of dividends to its shareholders. In the past five years, JGSHI has successfully paid out at least ₱0.30 per share annually despite the significant adverse impact of the pandemic in the Company's operations and profitability. The Company shall declare cash dividends annually. The dividend rate, however, shall be reviewed every year by the Board of Directors taking into account the absence of circumstances which may restrict the payment of such dividends and considering applicable laws and regulations, the Company's results of operations, medium and long-term growth and investment strategies, cash flow requirements, and other relevant factors.

On May 8, 2023, JGSHI declared a regular cash dividend of ₱0.40 per common share from the unrestricted retained earnings of the Corporation as of December 31, 2022, to all stockholders of record as of May 23, 2023 and payable on June 14, 2023.

On May 12, 2022, JGSHI declared a regular cash dividend of ₱0.40 per common share from the Unrestricted Retained Earnings as of December 31, 2021, to all stockholders of record as of May 26, 2022 and paid on June 14, 2022.

On May 13, 2021, JGSHI declared a regular cash dividend of ₱0.38 per common share from the Unrestricted Retained Earnings as of December 31, 2020 to all stockholders of record as of June 11, 2021 and paid on July 7, 2021.

Stock Dividends Declared

No stock dividend was declared in 2023, 2022 and 2021.

Restricted Retained Earnings

The Parent Company's BOD approved the appropriation of retained earnings totaling ₱101.2 billion. The ₱101.2 billion total appropriations of the Parent Company's retained earnings are earmarked for the following: (a) settlement of certain subsidiary's loan obligations guaranteed by the Parent Company; (b) settlement of Parent Company loan obligations; and (c) general corporate purposes.

Recent Sales of Unregistered Securities

Not Applicable. All shares of the Company are listed on the Philippine Stock Exchange.

The number of shareholders of record holding common shares as of March 31, 2024 was 982. Total common shares outstanding as of March 1, 2024 were 7,520,983,658 common shares with a par value of P1.00.

Top 20 stockholders as of March 31, 2024

	Name of Stockholder	No. of Shares Held	% to Total Outstanding
1	GOKONGWEI BROTHERS FOUNDATION INC.	2,096,930,273	27.88
2	PCD NOMINEE CORPORATION - (FILIPINO)	2,023,011,380	26.90
3	RSB-TIG NO. 030-46-000001-9	1,084,985,186	14.43
4	PCD NOMINEE CORPORATION- (NON-FILIPINO)	860,699,556	11.44
5	LANCE YU GOKONGWEI	323,643,574	4.30
6	EGO INVESTMENTS HOLDINGS LIMITED	280,946,400	3.74
7	ROBINA GOKONGWEI PE	188,432,999	2.51
8	JAMES L. GO	156,113,638	2.08
9	GOSOTTO & CO., INC.	105,676,718	1.41
10	RBC-TIG ATF TA#030-172-530121	101,871,000	1.35
11	LISA YU GOKONGWEI	87,076,500	1.16
12	LISA GOKONGWEI CHENG	56,910,000	0.76
13	RBC-TIG ATF TA#030-172-530122	37,905,000	0.50
14	NICRIS DEVELOPMENT CORPORATION	35,776,914	0.48
15	QUALITY INVESTMENTS & SECURITIES CORP.	8,794,498	0.12
16	ROWENA G. ALANO	5,717,411	0.08
16	RUTH TIU GOTAO	5,717,411	0.08
17	MAXWELL G. AHYONG AND/OR CHRISTINE Y. AHYONG	4,410,000	0.06
18	MANUEL GO AHYONG, JR. AND/OR VIVIAN YU AHYONG	4,147,500	0.06
19	MARITNESS G. AHYONG	3,570,000	0.05
20	JG SUMMIT CAPITAL SERVICES CORPORATION	3,320,625	0.04
	OTHER STOCKHOLDERS	45,327,075	0.60
	TOTAL OUTSTANDING	7,520,983,658	100.00

Item 6. Management's Discussion and Analysis or Plan of Operation

The following discussion and analysis should be read in conjunction with the accompanying consolidated financial statements and notes thereto as of and for the years ended December 31, 2023, 2022 and 2021, which form part of this Report. The consolidated financial statements and notes thereto have been prepared in accordance with the Philippine Financial Reporting Standards (PFRS) and after reflecting the following transactions:

- On September 30, 2022, the Board of Directors (BOD) of RBC approved the plan of merger of RBC and Bank of Philippine Islands (BPI), with BPI as the surviving entity. The merger is seen as a strategic move that will unlock various synergies across businesses, expand customer bases, and enhance the overall banking experience of the Bank's customers with the combined network.
- On January 17, 2023, stockholders representing at least two-thirds of the outstanding shares of BPI approved the merger between BPI and RBC. On March 9, 2023, the Philippine Competition Commission cleared the merger. Subsequently, on December 15, 2023, the BSP approved the merger, followed by the Securities and Exchange Commission's approval of the Articles of Merger and the Plan of Merger, along with their supplements, as filed by BPI and RBC. The merger officially took effect on January 1, 2024. In accordance with PFRS 5, *Noncurrent Assets Held for Sale and Discontinued Operations*, the results of RBC operations are presented as discontinued operations, separately from continuing operations, in the consolidated statements of comprehensive income.

Management's Discussion of Results of Operations is presented in two parts: Consolidated Operations and Segment Operations.

RESULTS OF OPERATIONS

2023 vs. 2022

I. Consolidated Operations

Airline rebound and groupwide margin gains tripled JG Summit's 2023 core profits

JG Summit Holdings, Inc. (JGS), one of the largest and most diversified Philippine conglomerates, saw its core net income tripling to ₱19.8 billion in 2023, from ₱6.2 billion in 2022. This robust performance came from the significant turnaround in the Company's airline, along with expanding margins in its property and food businesses and tapering losses from its petrochemical unit.

These financial results were delivered on the back of a 14% increase in total revenues of ₱344.0 billion, owing to the first full year of unrestricted travel demand coupled with the broad-based growth in its real estate unit and the steady improvement in its food and petrochemical sales. Despite the absence of the ₱3.2 billion gain on sale of Meralco shares that was recognized in 2022, JG Summit's consolidated core net income surged 220% year-on-year (YoY) as the strong topline was boosted by better operating margins across all its subsidiaries. Incorporating more favorable foreign exchange (FX) and mark-to-market adjustments, net income leapt to ₱20.0 billion, 30x the ₱0.7 billion reported in the same period last year (SPLY).

Consolidated cost of sales and services in 2023 increased only by 2.1% from ₱232.6 billion last year to ₱237.5 billion this year mainly as the higher fuel consumption of CEB and input costs of URC, were offset by the decline in costs of RLC and SOC.

The Group's operating expenses increased by 12.5% to ₱57.5 billion in 2023 from ₱51.1 billion in 2022 driven by URC's higher advertising and promotions, freight costs and personnel-related expenses, as well as increase in CEB's aircraft and traffic servicing, and other flight-related expenses relative to increase in flight operations.

As a result, Consolidated Operating Income or EBIT from continuing operations amounted to ₱49.0 billion in 2023, 168.3% increase from ₱18.3 billion in 2022. Consolidated EBITDA from continuing operations amounted to ₱78.8 billion in 2023, 71.2% increase from ₱46.0 billion in 2022.

The Group's financing costs and other charges, net of interest income, increased by 72.4% to ₱16.3 billion this year from last year's ₱9.4 billion due to higher interest rates and higher level of interest-bearing liabilities.

Market valuation gains recognized from financial assets and derivative instruments in 2023 amounted to ₱1.3 billion, 77.7% higher from ₱705 million in 2022 mainly attributable to the increase in market values of the Group's equity investments, partly offset by CEB's lower market valuation gains from its convertible bonds' embedded derivative and fuel derivatives.

The Group recognized a lower net foreign exchange (FX) losses of ₱217 million in 2023 from ₱7.4 billion in 2022 primarily driven by the slight appreciation of Philippine Peso vis-à-vis US dollar this year compared to significant depreciation last year.

Other income amounted to ₱866 million in 2023 versus ₱7.1 billion in 2022 primarily due to last year's ₱3.2 billion gain on the sale of some MER shares and ₱3.3 billion gain on URC's sale of property.

Provision for income tax increased to ₱3.2 billion in 2023 from ₱2.8 billion in 2022 mainly due to lower deferred tax assets of the petrochemicals business.

The Group's net income after tax from continuing operations in 2023 amounted to ₱33.4 billion, 416.0% increase from ₱6.5 billion in 2022, mainly driven by higher operating income, market valuation gains and lower foreign exchange losses, partly offset by higher interest expense and lower other income.

The Group's net income after tax from discontinued operations amounted to ₱702 million in 2023 and ₱1.6 billion in 2022 which pertains to the result of operations of RBC.

II. Segment Operations

Foods generated a consolidated sale of goods and services of ₱158.4 billion for the year ended December 31, 2023, ahead by 5.6% against last year. Sale of goods and services performance by business segment follows:

- Sale of goods and services in URC's BCFG segment, excluding packaging division, increased by ₱2.5 billion or 2.3% to ₱108.4 billion in 2023 from ₱105.9 billion recorded in 2022. BCFG domestic operations posted 2.7% increase in net sales from ₱73.6 billion in 2022 to ₱75.6 billion in 2023 due to implemented price increase programs.

BCF international operations reported a 1.5% increase in net sales from ₱32.3 billion in 2022 to ₱32.8 billion in 2023 driven by continued growth of Vietnam and Malaysia. In constant US Dollar (\$) terms, Vietnam sales grew by 13.7% driven by C2 and Rong Do maintaining strong

momentum. Malaysia improved by 3.0% coming from price increase (ex-7Days, growth is 6.5%).

Sale of goods and services of BCFG, excluding packaging division, accounted for 68.4% of total URC consolidated sale of goods and services for 2023.

Sale of goods and services in URC's packaging division decreased by 33.1% to ₱1.2 billion in 2023 from ₱1.8 billion recorded in 2022 driven by lower volume and lower prices.

- Sale of goods and services in URC's AIC group amounted to ₱48.8 billion in 2023, an increase of 15.7% from ₱42.1 billion recorded last year.
 - Sale of goods and services in URC's AIG segment amounted to ₱16.7 billion in 2023, a growth of 16.0% from ₱14.4 billion recorded in 2022. Feeds business increased by 19.4% due to strong volumes for hogs and pet food categories in addition to stronger prices. Farms business declined by 4.8% due to lower volume.
 - Sale of goods and services in Flour business amounted ₱6.3 billion in 2023, a growth of 10.1%, increase from ₱5.7 billion recorded in 2022 due to improved commercial flour sales volume.
 - Sales of goods and services in Sugar business amounted to ₱18.9 billion grew by 17.8% from ₱16.0 billion in 2022 driven by higher raw sugar sales volume and increase in sugar selling prices while the Renewables business grew by 14.7% to ₱6.9 billion in 2023.

URC's cost of sales consists primarily of raw and packaging materials costs, manufacturing costs and direct labor costs. Cost of sales increased by ₱4.7 billion or 4.2% to ₱115.4 billion in 2023 from ₱110.7 billion recorded in 2022 with some key commodities remaining elevated.

URC's gross profit for 2023 amounted to ₱43.0 billion, higher by ₱3.8 billion or 9.7% from ₱39.2 billion reported in 2022. Gross profit margin increased by 100 basis points from 26.2% in 2022 to 27.2% in 2023 due to higher selling prices and cost savings, offsetting the impact of higher input costs.

URC's selling and distribution costs and general and administrative expenses consist primarily of compensation benefits, advertising and promotion costs, freight and other selling expenses, depreciation, repairs and maintenance expenses, and other administrative expenses. Selling and distribution costs, and general and administrative expenses increased by ₱1.7 billion or 7.0% to ₱25.7 billion in 2023 from ₱24.0 billion registered in 2022. This increase resulted primarily from the following factors:

- 11.1% or ₱789 million increase in advertising and promotions to ₱7.9 billion in 2023 from ₱7.1 billion in 2022 due to higher consumer promotions.
- 6.8% or ₱473 million increase in freight and delivery expense to ₱7.4 billion in 2023 from ₱7.0 billion in 2022.
- 7.3% or ₱344 million increase in personnel expense to ₱5.1 billion in 2023 from ₱4.7 billion in 2022 due to wage increases.

As a result of the above factors, operating income increased by ₱2.1 billion or 14.0% to ₱17.4 billion in 2023 from ₱15.2 billion reported in 2022. URC's operating income by segment was as follows:

- Operating income in URC's BCFG segment, excluding packaging division, increased by ₱1.0 billion or 9.2% to ₱12.0 billion in 2023 from ₱11.0 billion in 2022. BCFG's domestic operations grew by 3.9% to ₱8.8 billion in 2023 from ₱8.4 billion in 2022 driven by the cumulative impact of price increases and operational savings initiatives. International operations posted a ₱3.3 billion operating income, a 26.2% growth from ₱2.6 billion in 2022, due to better topline and continued cost-saving programs. In constant US\$ terms, international operations posted an operating income of US\$59 million, a 23.4% increase from last year.

URC's packaging division reported an operating loss of ₱134 million in 2023 from an operating income of ₱85 million reported in 2022 due to lower volume and prices.

- Operating income of AIC group amounted to ₱8.5 billion in 2023, an increase of 19.7% from ₱7.1 billion recorded last year.
 - Operating income in URC's AIG segment increased by ₱662 million or 58.7% to ₱1.8 billion in 2023 from ₱1.1 billion in 2022 driven by strong volume and lower input costs.
 - Operating income in Flour business increased by ₱78 million or 24.8% to ₱394 million in 2023 from ₱316 million in 2022 due to volume growth for commercial flour and lower wheat costs.
 - Operating income in Sugar business grew by ₱523 million or 10.8% to ₱5.4 billion in 2023 from ₱4.9 billion in 2022, although margins began to temper as selling prices started to normalize, while Renewables increased by 17.5% to 962 million in 2023.

URC reported an EBITDA (operating income plus depreciation and amortization) of ₱23.8 billion in 2023, 10.4% higher than ₱21.5 billion posted in 2022.

URC's finance costs consist mainly of interest expense, which increased by ₱782 million to ₱1.6 billion in 2023 from ₱806 million recorded in 2022, mostly due to higher interest rates.

URC's finance revenue consists of interest income from money market placements, savings and dollar deposits, as well as dividend income from investments in equity securities. Finance revenue increased by ₱35 million to ₱330 million in 2023 from ₱295 million in 2022 due to higher interest income from money market placements and bank savings.

Equity in net losses of joint ventures decreased to ₱287 million in 2023 from ₱379 million in 2022 due to lower equity take up in net losses of Vitasoy-URC, Inc. (VURCI) this year, partly offset by equity take-up in net losses of Danone Universal Robina Beverages, Inc. (DURBI).

Net foreign exchange gain decreased by ₱121 million to ₱262 million in 2023 from the ₱383 million in 2022 driven by appreciation of Philippine Peso compared to last year's depreciation.

Impairment losses decreased by ₱91 million to ₱236 million in 2023 from ₱327 million in 2022 due to lower provisions for impairment losses of farm assets this year.

Market valuation gain on financial instruments at fair value through profit or loss increased to ₱172 million in 2023 from ₱70 million in 2022 driven by increase in market value of equity investments.

Other income (losses) - net consists of gain on sale of fixed assets, rental income, and miscellaneous income and expenses. Other losses - net amounted to ₱321 million in 2023, while other income - net of ₱3.0 billion was recorded in 2022. A significant gain on sale of an investment property was recorded last year.

URC recognized a provision for income tax of ₱3.0 billion in 2023, a 0.7% decrease from ₱3.0 billion in 2022 due to lower taxable income.

URC's net income amounted to ₱12.7 billion in 2023, lower by ₱1.8 billion or 12.2%, from ₱14.5 billion in 2022, driven by cycling of last year's gain on sale of investment property.

Net income attributable to equity holders of the parent decreased by ₱1.9 billion or 13.4% to ₱12.1 billion in 2023 from ₱14.0 billion in 2022 as a result of the factors discussed above.

NCI represents primarily the share in the net income attributable to non-controlling interest of Nissin-URC (51.0%-owned). NCI in net income of subsidiaries increased from ₱515 million in 2022 to ₱613 million in 2023.

Real estate and hotels generated total gross revenues of ₱39.0 billion for calendar year 2023, a decrease of 10% from ₱43.4 billion the previous year mainly due to a high base in 2022 on account of the recognition of revenues from CDXY's phase 2. EBIT and EBITDA continue to improve coming in for a 22.8% increase to ₱17.3 billion and 17.9% increase to ₱22.8 billion, respectively. This translated to a record consolidated net income of ₱13.4 billion, 20.0% higher versus the same period last year. Meanwhile, net income attributable to equity shareholders of RLC rose by 24% to ₱12.1 billion.

The Commercial Centers Division accounted for 38% of total RLC revenues to close at ₱16.2 billion in 2023, 24% higher versus previous year driven by sustained strength of consumer spending and robust retail sales and on the back of higher occupancy. Amusement revenues increased significantly by 79% due to re-opening of more cinemas during calendar year 2023. Meanwhile, EBITDA increased by 41% to ₱9.3 billion while EBIT ballooned by 94% to ₱5.9 billion year-on-year. Robinsons Malls continues to assert itself as the second largest mall operator in the country highlighted by its 54 lifestyle centers.

Robinsons Offices sustained its upward trajectory in 2023 with a 4% growth from the previous year, posting revenues at ₱7.4 billion and contributed 18% to consolidated revenues. This steady performance is primarily driven by the sustained occupancy of majority of its portfolio, which consists of 31 quality assets in strategic locations. EBITDA increased by 3% to ₱6.4 billion behind cost efficiencies while EBIT growth is flat at ₱5.3 billion due to the full year depreciation of offices completed in 2022.

RLC Residences and Robinsons Homes posted combined realized revenues of ₱12.0 billion in 2023, contributing 28% to consolidated revenues. The robust performance was driven by higher collections and faster completion of RLC's residential projects coupled with significant contribution from its joint venture equity earnings. EBITDA and EBIT surged by 35% and 36% to ₱4.7 billion and ₱4.6, billion, respectively.

With the complete lifting of travel restrictions, resurgence of domestic tourism, and re-opening of international borders, Robinsons Hotels and Resorts' revenues almost doubled versus last year to

₱4.6 billion, accounting for 11% of consolidated revenues. Higher average room rates, increased food and beverage sales, and the revival of Meetings, Incentives, Conferences and Exhibitions (MICE) events positioned RLC's hospitality business on a trajectory for solid financial performance in 2023. EBITDA climbed 303% to ₱1.1 billion; while EBIT rose by 293% to ₱0.4 billion.

Robinsons Logistics and Industrial Facilities continues to make strides in its pursuit of becoming a market leader in the industrial and logistics sector. Industrial leasing revenues accelerated by 24% versus last year to ₱0.7 billion in 2023 driven by the full-year contribution of new industrial facilities. EBITDA and EBIT escalated 32% and 38% to end at ₱0.6 billion and ₱0.5 billion, respectively.

Robinsons Destination Estates (*formerly Integrated Developments Division*) realized revenues registered at ₱1.2 billion in 2023 from a portion of the deferred gain on the sale of parcels of land to joint venture entities, an 80% growth versus the previous year. EBITDA and EBIT amounted to ₱0.7 billion during the period.

Cost of real estate sales is lower by 66% to ₱4.8 billion since last year includes Phase 2 of CDXY. Cost of amusement services notably increased by 66% from the previous year to ₱0.3 billion, also as a function of significantly higher amusement revenues. Cost of hotel operations increased by 62% to ₱4.1 billion due to higher level of operations with the resurgence of tourism and also due to newly opened hotel in 2023.

General and administrative expenses increased by 19% to ₱5.2 billion from ₱4.4 billion last year due to increase in advertising and promotions, salaries and wages, and commission, among others.

Other income (losses) increased from (₱1.1 billion) last year to (₱2.1 billion) this year mainly due to higher interest expense, lower gain from foreign exchange which mainly relates to foreign currency denominated transactions of RLC's foreign subsidiary and higher share in net loss of a joint venture.

Air transportation generated revenues amounting to ₱90.6 billion for the year ended December 31, 2023, 59.6% higher than the ₱56.8 billion revenues earned in the same period last year. The overall increase in revenues was primarily driven by a significant increase in passenger volume, especially for international destinations as CEB continues its ramp-up its international network. International flights increased by 165.2% compared to the same period last year. The increase in revenues is accounted for as follows: (1) Passenger revenues increased by ₱27.3 billion or 77.7% to ₱62.5 billion from ₱35.1 billion generated in 2022. This was brought about by the increase in seat load factor from 75.3% to 84.0%, together with 259.5% increase in international passengers to 4.8 million from 1.3 million same period last year. With an overall increase in travel demand, and as more passengers fly longer international routes, average fares increased by 26.4% to ₱2,993 from ₱2,367 for 2022; (2) Cargo revenues decreased by ₱3.1 billion or 43.0% to ₱4.1 billion from ₱7.1 billion generated in 2022 due to 41.3% decrease in yield coupled with 1.5% decrease in cargo volume carried; and (3) Ancillary revenues increased by ₱9.6 billion or 66.2% to ₱24.1 billion from ₱14.5 billion generated in 2022, mainly due to higher passenger volume and higher take up of ancillary products and services as more passengers flew international flights.

CEB incurred operating expenses of ₱82.0 billion, higher by 20.3% compared to ₱68.2 billion incurred in 2022. The increase was mainly driven by the increase in CEB's operations, since a material portion of its expenses are based on flights and flight hours. The weakening of the Philippine peso against the U.S. Dollar as referenced by the depreciation of the Philippine peso to an average of ₱55.63 per U.S. Dollar for 2023 from an average of ₱54.50 per U.S. Dollar in based on the Philippine Bloomberg Valuation (PH BVAL) weighted average rates also contributed to the increase in operating expenses.

As a result of the foregoing, CEB earned an operating income of ₱8.6 billion for the year ended December 31, 2023, a reversal from the ₱11.4 billion operating loss incurred for the same period last year.

Interest income increased by ₱504.7 million or 163.7% to ₱812.9 million from ₱308.3 million earned in 2022 largely due to increased placements in 2023 and higher average interest rates for cash in bank and short-term placements.

In 2023 and 2022, CEB received ₱17.9 million and ₱6.2 million, respectively, pertaining to insurance proceeds claimed for damages sustained from several incidents and loss events in prior periods.

CEB's market valuation gains amounting to ₱880.2 million originated from the market valuation gains recognized from its convertible bonds' embedded derivative and fuel derivatives. In the same period last year, CEB incurred a gain of ₱997.9 million.

During 2023, CEB entered into sale-and-leaseback transactions that resulted to a gain of ₱1.2 billion. In 2022, CEB entered into swap transactions to replace its two (2) engines resulting to the recognition of gain on exchange amounting to ₱99.5 million, and a sale and lease back transactions that resulted to a gain of ₱1.5 billion. Additionally, CEB entered into a buyback agreement which resulted to a loss of ₱381.6 million. Lastly, CEB has written down various property and equipment and recognized loss amounting to ₱427.6 million.

CEB had equity in net income of joint ventures and associates of ₱58.6 million, a reversal from the ₱113.3 million equity in net loss of joint venture and associates incurred in the same period last year, as CEB's joint ventures and associates reported a net profit during the current period.

Interest expense and accretion expense from lease liability increased by ₱1.9 billion or 55.5% to ₱5.3 billion for the year ended December 31, 2023 from ₱3.381 billion for the same period last year due to the additional aircraft deliveries during the year. The increase is coupled with the increase in bank interest rates for debts and the effect of depreciation of the Philippine Peso against the U.S. Dollar.

As a result of the foregoing, Net income for the year ended December 31, 2023 amounted to ₱7.9 billion, a turnaround from the ₱14.0 billion net loss incurred for the year ended December 31, 2022.

Petrochemicals posted a total revenue of ₱38.0 billion for the year ended December 31, 2023, 6% higher from the ₱36.0 billion revenues generated in the same period last year, with an equivalent 20% increase in volumes year on year.

The high inventories as of 2022 and the weak demand coupled with the global oversupply of polymers, mostly coming from China and India, has pressed JGSOC to be more price competitive and to strategically implement a five-month facility shutdown. The downstream Aromatics and Butadiene extraction units have shown promising results, contributing ₱8.5 billion in revenues and ending with a 23% gross margin. Peak Fuel, its LPG trading unit continues to provide positive margins to the group.

The decline in the input prices during the year improved the total margins for JGSOC, as compared with the previous year. EBITDA increased by ₱4.3 billion from the negative ₱8.1 billion last year to negative ₱3.8 this year. Incorporating higher interest expense, JGSOC ended 2023 with a ₱12.9 billion net loss.

Equity in net earnings of associated companies and joint ventures amounted to ₱14.2 billion for the year ended December 31, 2023, a 20% increase from last year's ₱11.9 billion driven primarily by higher equity in net earnings of **Meralco** from ₱7.8 billion in 2022 to ₱9.8 billion in 2023 primarily driven by substantial contributions from both its power generation and retail electricity segments. Additionally, the continued expansion of its distribution business further bolstered these positive results.

The equity income derived from **Singapore Land Group (SLG)** experienced a decline, dropping to ₱2.5 billion from the previous year's ₱3.0 billion. This reduction was attributed to decreased contributions from residential projects, as most of them were substantially sold off by the end of 2022. On a brighter note, the recovery of the hospitality industry positively impacted hotel operations.

The Group saw 8% lower dividends from **PLDT, Inc.** totaling to ₱2.6 billion as the telecommunications company halved its special dividends from tower sales to ₱14 per share. Nonetheless, its regular dividends increased by ₱5 to ₱94 per share.

2022 vs. 2021

I. Consolidated Operations

JG Summit hit record-high revenues in 2022 and doubled core profits YoY

JG Summit Holdings, Inc. (JGS), one of the leading Philippine conglomerates, posted a 36% year-on-year (YoY) surge in its total consolidated revenues to ₱312.4 billion in 2022, already surpassing its pre-pandemic level and thus hitting a new record high. Consolidated revenues from continuing operations (excluding Robinsons Bank which is part of Discontinued Operations) amounted to ₱301.9 billion in 2022, or a 36.4% increase from ₱221.3 billion last year.

The agile efforts of its consumer-facing businesses delivered double-digit topline growth on the back of a reopening economy. Despite the margin pressures from unprecedented levels of fuel and commodity prices, such strong revenue performance plus the Group's cost-saving programs translated to significant profit improvements in most of its strategic business units. This was most evident in JGS' air transport subsidiary, which also benefited from relaxed travel restrictions. Meanwhile, its petrochemical unit's new product lines cushioned the adverse impact of subdued industrial demand globally. All in all, including the portfolio management gain that the Parent Company realized from the sale of some of its Meralco shares, JGS registered a two-fold increase in core net income to ₱6.2 billion in 2022.

Incorporating the impact of the 9% YoY devaluation of the peso on the Group's USD-denominated debt, consolidated full-year 2022 net income settled at ₱0.7 billion. This is lower than the reported 2021 net income of ₱5.1 billion, which had ₱6.0 billion of gains and contributions from its food manufacturing arm's discontinued Oceania operations.

Consolidated cost of sales and services in 2022 increased by 41.7% from ₱164.2 billion last year to ₱232.6 billion this year mainly driven by higher sales volume and elevated input costs of URC, increase in average naphtha costs of Petrochem, as well as higher fuel consumption of CEB from increased flight activities during the period coupled with the increase in average published fuel MOPS price to US\$126.65 per barrel in 2022 from US\$75.09 per barrel in 2021.

The Group's operating expenses increased by 8.2% to ₱51.1 billion in 2022 from ₱47.2 billion in 2021 due to higher selling, general and administrative expenses from increased operations of the

Group. As a result, Consolidated Operating Income or EBIT from continuing operations amounted to ₱18.3 billion in 2022, an 84.2% increase from ₱9.9 billion in 2021. Consolidated EBITDA from continuing operations amounted to ₱46.0 billion in 2022, an 18.1% increase from ₱38.9 billion in 2021.

The Group's financing costs and other charges, net of interest income, increased by 17.6% to ₱9.4 billion this year from last year's ₱8.0 billion due to higher interest expense on short-term debts, trust receipts payables and lease liabilities.

Market valuation gains recognized from financial assets and derivative instruments in 2022 amounted to ₱705 million, a turnaround from ₱1.1 billion market valuation losses in 2021 mainly attributable to CEB's valuation gains on embedded derivative arising from its convertible bonds and interest rate derivatives, net of the decline in market values of the Group's equity investments.

The Group recognized a net foreign exchange (FX) losses of ₱7.4 billion in 2022 from ₱3.1 billion in 2021 primarily driven by the higher depreciation of Philippine Peso vis-à-vis US dollar this year compared to last year.

Other income amounted to ₱7.1 billion in 2022 versus ₱462 million in 2021 primarily due to the ₱3.0 billion gain on the sale of some MER shares, ₱1.2 billion net gain on CEB's sale and lease back, buyback and swap transactions on aircrafts and ₱3.3 billion gain on URC's sale of property.

Provision for income tax increased to ₱2.8 billion in 2022 from ₱81.9 million in 2021 due to higher taxable income this year coupled with last year's reduction in income taxes as a result of the enactment of CREATE, but partly offset by the increase in deferred tax assets of CEB this year.

The Group's net income after tax from continuing operations in 2022 amounted to ₱6.5 billion, a turn-around from last year's consolidated net loss after tax of ₱1.9 billion mainly driven by higher operating income, market valuation gains and other income, partly offset by higher interest expense and foreign exchange losses.

The Group's net income after tax from discontinued operations amounted to ₱1.6 billion in 2022 which pertains to the result of operations of RBC, versus last year's ₱12.7 billion which includes both the discontinued operations of RBC and URC's Oceania business.

II. Segment Operations

Foods generated a consolidated sale of goods and services of ₱149.9 billion for the year ended December 31, 2022, ahead by 28.2% against last year. Sale of goods and services performance by business segment follows:

- Sale of goods and services in URC's BCFG segment, excluding packaging division, increased by ₱24.0 billion or 29.3% to ₱105.9 billion in 2022 from ₱81.9 billion registered in 2021. BCF domestic operations posted an increase in net sales from ₱59.7 billion in 2021 to ₱73.6 billion in 2022 coming from better volume and prices.

BCF international operations reported a 45.7% increase in net sales from ₱22.2 billion in 2021 to ₱32.3 billion in 2022 with double-digit growth from major markets coupled with uplift from Munchy's acquisition. In constant US dollar (US\$) terms, sales increased by 45.3% on the back of Indochina leads expansion across the region, and Munchy continues to deliver synergies. Vietnam sales grew by 21.7% driven by the solid performance of the beverage category with strong growth and market share of C2 and recovery of Rong Do. Thailand improved with 8.3% sales growth coming from growth across all categories particularly

Candies, Snacks, and Bakery.

Sale of goods and services of BCFG, excluding packaging division, accounted for 70.7% of total URC consolidated sale of goods and services for 2022.

Sale of goods and services in URC's packaging division increased by 13.1% to ₱1.8 billion in 2022 from ₱1.6 billion recorded in 2021 due to better volume.

- Sale of goods and services in URC's Agro-Industrial and Commodities (AIC) group amounted to ₱42.1 billion in 2022, an increase of 26.0% from ₱33.4 billion recorded last year.
 - Sale of goods and services in URC's AIG segment amounted to ₱14.4 billion in 2022, a growth of 25.7% from ₱11.5 billion recorded in 2021. Feeds business increased by 31.0% due to double-digit growth in pet food and hog feeds. Farms business declined by 4.6% due to lower volume.
 - Sale of goods and services in URC's commodity foods group (CFG) amounted to ₱27.7 in 2022, a 26.2% increase from ₱21.9 billion reported in 2021. Sugar business grew by 34.9% driven by better prices across all categories while the renewables business grew by 17.9%. Flour business continues to manage at a 14.0% increase due to improved prices amidst a surge in wheat prices and foreign exchange depreciation this year.

URC's cost of sales consists primarily of raw and packaging materials costs, manufacturing costs and direct labor costs. Cost of sales increased by ₱27.2 billion or 32.6% to ₱110.7 billion in 2022 from ₱83.5 billion recorded in 2021 due to higher volume and elevated input costs.

URC's gross profit for 2022 amounted to ₱39.2 billion, higher by ₱5.8 billion or 17.2% from ₱33.5 billion reported in 2021. Gross profit margin decreased by 245 basis points from 28.61% in 2021 to 26.16% in 2022.

URC's selling and distribution costs and general and administrative expenses consist primarily of compensation benefits, advertising and promotion costs, freight and other selling expenses, depreciation, repairs and maintenance expenses, and other administrative expenses. Selling and distribution costs, and general and administrative expenses increased by ₱3.2 billion or 15.6% to ₱24.0 billion in 2022 from ₱20.7 billion registered in 2021. This increase resulted primarily from the following factors:

- 31.8% or ₱2.1 billion increase in freight and other selling expense to ₱8.8 billion in 2022 from ₱6.7 billion in 2021 due to higher volume.
- 17.6 % or ₱705 million increase in personnel expense to ₱4.7 billion in 2022 from ₱4.0 billion in 2021 due to annual merit increase and Munchy's contribution.
- 12.8% or ₱110 million increase in depreciation and amortization to ₱966 million in 2022 from ₱856 million in 2021 due to capital expenditure during the year.

As a result of the above factors, operating income increased by ₱2.5 billion or 19.7% to ₱15.2 billion in 2022 from ₱12.7 billion reported in 2021. URC's operating income by segment was as follows:

- Operating income in URC's BCFG segment, excluding packaging division, increased by ₱1.4 billion or 14.8% to ₱10.7 billion in 2022 from ₱9.3 billion in 2021. BCFG's domestic

operations grew by 6.2% to ₱8.1 billion in 2022 from ₱7.6 billion in 2021 driven by strong volume coupled with aggressive pricing moves and a cost-savings program. International operations posted a ₱2.6 billion operating income, a 53.5% growth from ₱1.7 billion in 2021, on the back of Munchy's acquisition and quarter-on-quarter margin expansion. Aggressive direct and indirect pricing moves for core SKUs and geographies coupled with structural movements in some smaller markets have helped support absolute growth. In constant US dollar terms, international operations posted an operating income of US\$48 million, a 47.3% increase from last year.

URC's packaging division reported an operating income of ₱85 million in 2022 from an operating income of ₱99 million reported in 2021 coming from higher input cost.

- Operating income of AIC group amounted to ₱7.131 billion in 2022, an increase of 29.3% from ₱5.5 billion recorded last year.
 - Operating income in URC's AIG segment decreased by ₱36 million or 3.1% to ₱1.1 billion in 2022 from ₱1.2 billion in 2021 driven by higher input costs.
 - Operating income in URC's CFG segment increased by ₱2.0 billion or 46.0% to ₱6.4 billion in 2022 from ₱4.4 billion in 2021. Flour business decreased by 49.7% due to surging wheat prices. Sugar grew by 89.3% on the back of higher selling prices as well as mill operating efficiencies, while renewables decline by 14.7%.

URC's finance costs consist mainly of interest expense, which increased by ₱233 million to ₱806 million in 2022 from ₱573 million recorded in 2021 due to a higher level of interest-bearing financial liabilities and interest rates.

URC's finance revenue consists of interest income from investments in financial instruments, smoney market placements, savings and dollar deposits, and dividend income from investments in equity securities. Finance revenue increased by ₱40 million to ₱295 million in 2022 from ₱255 million in 2021 due to higher dividend income

Equity in net losses of joint ventures increased to ₱379 million in 2022 from ₱91 million in 2021 due to equity take-up in net losses of VURCI.

Net foreign exchange gain increased by ₱37 million to ₱383 million in 2022 from the ₱346 million in 2021 driven by combined effects of local currency devaluations vis-à-vis US dollar this year versus local currency revaluations last year particularly Philippine Peso, Indonesian Rupiah, and Myanmar Kyat.

Market valuation gain on financial instruments at fair value through profit or loss decreased to ₱70 million in 2022 from ₱87 million in 2021 driven by lower increase in fair values of financial instruments compared last year.

Impairment losses decreased to ₱245 million in 2022 from ₱572 million in 2021 due to lower provisions for impairment losses on fixed assets and spare parts during the year.

Other income (losses) - net consists of gain (loss) on sale of fixed assets, rental income, and miscellaneous income and expenses. Other income - net amounted to ₱3.0 billion in 2022, higher than the ₱2.4 billion reported in 2021 mainly coming from a higher gain on sale of fixed assets recognized this year.

URC recognized a provision for income tax of ₱3.0 billion in 2022, a 90.0% increase from ₱1.6 billion in 2021 due to higher taxable income from sale of properties.

URC's net income from continuing operations amounted to ₱14.5 billion in 2022, higher by ₱1.5 billion or 11.6%, from ₱13.0 billion in 2021, driven by higher operating income coupled with gain on sale of idle assets.

URC's net income from discontinued operations amounted to ₱11.3 billion in 2021 coming from gain recognized from the divestment of Oceania businesses.

URC reported total net income of ₱14.5 billion in 2022, lower by ₱9.8 billion or 40.3% from ₱24.2 billion in 2021.

Net income attributable to equity holders of the parent decreased by ₱9.4 billion or 40.2% to ₱14.0 billion in 2022 from ₱23.3 billion in 2021 as a result of the factors discussed above.

URC reported an EBITDA (operating income plus depreciation and amortization) from continuing operations of ₱21.5 billion in 2022, 16.4% higher than ₱18.5 billion posted in 2021.

Real estate and hotels generated total gross revenues of ₱43.4 billion for calendar year 2022, an increase of 22% from ₱35.6 billion the previous year spurred by growing demands from RLC's recurring business units and amplified by revenues from Phase 2 of its Chengdu Ban Bian Jie project in China. EBIT and EBITDA continue to improve coming in for a 45.3% increase to ₱14.1 billion and 29.3% increase to ₱19.3 billion, respectively. This translated to a record consolidated net income of ₱11.1 billion, 31.0% higher versus the same period last year. Meanwhile, net income attributable to equity shareholders of the parent entity rose by 20.9% to ₱9.75 billion.

The Commercial Centers Division accounted for 29% of total RLC revenues to close at ₱13.0 billion in 2022, 57.9% higher versus previous year as a result of improved consumer spending and retail sales lifted mall revenues. Amusement revenues increased significantly by 12,801.5% due to partial re-opening of cinemas during calendar year 2022. Meanwhile, EBITDA increased by 70.4% to ₱6.6 billion while EBIT increased by 1,484.3% to ₱3.0 billion on the back of flattish growth in depreciation expense. Robinsons Malls continues to assert itself as the second largest mall operator in the country highlighted by its 53 lifestyle centers.

Robinsons Offices sustained its upward trajectory in 2022 with an 8.9% growth from the previous year, posting revenues at ₱7.1 billion and contributed 16% to consolidated revenues. This steady performance is primarily driven by the strength of its portfolio, which consists of 31 quality assets in strategic locations boosted by the successful leasing activities in new buildings namely, Cyber Omega in Ortigas Center, Cybergate Iloilo 1 and Bridgetowne East Campus One. EBITDA increased by 9.6% to ₱6.2 billion due to cost efficiency while EBIT grew by 11.5% to ₱5.3 billion due to lower depreciation.

RLC Residences and Robinsons Homes posted combined realized revenues of ₱9.1 billion in 2022, contributing 20% to consolidated revenues. The robust performance was driven by increased collections from RLC home/unit buyers, faster completion of the Company's residential projects and remarkable contribution from its joint venture equity earnings. EBITDA and EBIT surged by 54% and 60% to ₱3.5 billion and ₱3.4 billion, respectively.

Chengdu Ban Bian Jie, accounted for 28% or ₱12.8 billion of the RLC's total revenues from Phase 2 which has been 100% completed. Both EBITDA and EBIT ended at ₱1.9 billion. 96% of the entire project have been sold. Furthermore, RLC has recovered 99.8% of its invested capital with the repatriation of US\$224.5 million as of December 31, 2022.

With the significant easing of travel restrictions, resurgence of domestic tourism, and re-opening of international borders, Robinsons Hotels and Resorts' revenues rose 93.7% versus last year to ₱2.3 billion, accounting for 5% of RLC's consolidated revenues. Higher average room rates, increased food and beverage sales and the resurgence of MICE events positioned RLC's hospitality business for a strong recovery. Notwithstanding pre-operating expenses from new hotel developments, EBITDA climbed 12.7% to ₱0.3 billion on the back of operational efficiencies; while depreciation from new hotels dragged EBIT to a loss of ₱0.2 billion.

Robinsons Logistics and Industrial Facilities continues to capitalize on the rising opportunities in the industrial and logistics sector. Industrial leasing revenues jumped by 56.9% versus last year to ₱0.6 billion in 2022 due to full year contribution of new industrial facilities that were completed last year in Sucat and in Pampanga. EBITDA and EBIT escalated 48.1% and 40.9% to end at ₱0.5 billion and ₱0.4 billion, respectively.

Robinsons Integrated Developments realized revenues registered at ₱0.7 billion in 2022 from the deferred gain on the sale of parcels of land to joint venture entities yielding an EBITDA and EBIT of ₱0.4 billion. Realized revenues were down by 78% due to last year's sale of prime lots to Shang Robinsons Properties, Inc. (SRPI) and RHK Land Corporation (RHK), two of the most recognized real estate names in Asia. SRPI and RHK acquired a total of over 2.6 hectares of land inside the 31-hectare master-planned Bridgetowne Destination Estate.

Interest income was lower at ₱0.1 billion from ₱0.2 billion last year due to lower average balance of cash and cash equivalents during the calendar year 2022.

Cost of real estate sales went up by 5.9% to ₱14.1 billion from ₱13.3 billion last year due to increase as a function of increased realized sales. Cost of amusement services notably increased by 12,757.0% from the previous year to ₱205.2 billion, also as a function of significantly higher amusement revenues. Cost of hotel operations increased by 85.8% to ₱2.6 billion due to higher level of operations with the resurgence of tourism and also due to newly opened hotels in 2022.

Gain or loss from foreign exchange mainly pertains to foreign currency denominated transactions of the Company's foreign subsidiary. Gain on sale of property and equipment mainly pertains to sale of retired transportation equipment. Gain from Insurance pertains to claims collected from insurance providers during the year.

Air transportation generated revenues amounting to ₱56.8 billion for the year ended December 31, 2022, 260.5% higher than the ₱15.7 billion revenues earned in the same period last year. The overall increase in revenues was primarily driven by significant increase in passenger volume, cargo services and flight activities as the COVID-19 restrictions already eased by March 2022. Starting second quarter of 2022, most parts of the country have remained to be classified under the more relaxed Alert Level classification and this was retained until the end of the year. As a result, CEB has restored almost the same level of its pre-pandemic system-wide capacity following the continuous ramp-up of its domestic and international routes. Currently, CEB is expecting the level of demand to increase further for airline services not just within the Philippines but even abroad. The positive development has not only allowed CEB to carry more passengers, but also boosted CEB's cargo services. The increase in revenues is accounted for as follows: (1) Passenger revenues increased by ₱28.9 billion or 458.70% to ₱35.1 billion for the year ended December 31, 2022 from ₱6.3 billion generated in 2021. This was mainly attributable to the 335.1% increase in passenger volume from 3.4 million to 14.8 million brought about by higher number of flights by 214.3% together with a 14.7 ppts increase in seat load factor from 60.6% to 75.3%. An increase in average fares by 28.4% to ₱2,367 in 2022 from ₱1,844 from last year also contributed to the increase in passenger revenues; (2) Cargo revenues grew by ₱0.6 billion or 10.0% to ₱7.1

billion for the year ended December 31, 2022 from ₱6.5 billion for the year ended December 31, 2021 mostly due to increase in kilograms carried by about 7.3% and higher yield by 2.54%; and (3) Ancillary revenues increased by ₱11.5 billion or 386.3% to ₱14.5 billion for the year ended December 31, 2022 from ₱3.0 billion recorded in the same period last year mainly due to higher passenger volume and flight activity during the period.

CEB incurred operating expenses of ₱68.2 billion for the year ended December 31, 2022, higher by 75.3% compared to the ₱38.9 billion operating expenses incurred for year ended December 31, 2021. This was mostly driven by the increase in CEB's operations due to the eased COVID-19 restrictions, since a material portion of its expenses are based on flights and flight hours. The weakening of the Philippine peso against the U.S. Dollar as referenced by the depreciation of the Philippine peso to an average of ₱54.50 per U.S. Dollar for the year ended December 31, 2022 from an average of ₱49.27 per U.S. Dollar during the same period last year based on the Philippine Bloomberg Valuation (PH BVAL) weighted average rates also contributed to the increase in operating expenses.

As a result of the foregoing, CEB sustained an operating loss of ₱11.4 billion for the year ended December 31, 2022, 50.6% lower than the ₱23.2 billion operating loss incurred for the same period last year.

Interest income increased by ₱271.8 million or 745.1% to ₱308.3 million for the year ended December 31, 2022 from ₱36.5 million earned in the same period last year largely due to higher cash balance and significantly higher average interest rates for cash in bank and short term placements.

CEB recognized market valuation gains amounting to ₱997.9 million for the year ended December 31, 2022 originated from the market valuation gains recognized for CEB's embedded derivative arising from its convertible bonds and interest rate derivatives. As compared to same period last year, CEB incurred a loss of ₱1.3 billion.

CEB had equity in net loss of joint ventures and associates of ₱113.3 million for the year ended December 31, 2022, ₱61.1 million lower than the ₱174.4 million equity in net loss of joint venture and associates incurred in the same period last year. The decrease is due to lower net loss recognized by CEB's joint ventures and associates.

Interest expense and accretion expense from lease liability increased by ₱870.6 million or 34.6% to ₱3.381 billion for the year ended December 31, 2022 from ₱2.511 billion for the same period last year due to the addition of one (1) A321 NEO, three (3) A330 NEO, three (3) A320 NEO and one (1) ATR 72-600 delivered mostly in the latter part of 2021 and 2022 plus sale and leaseback of seven (7) A320 aircraft in December 2021 offset by the return of two (2) A320 CEO and two (2) A330 CEO aircraft to the lessor in 2021. The increase is coupled with the effect of depreciation of the Philippine Peso against the U.S. Dollar to an average of ₱54.50 per U.S. Dollar for the year ended December 31, 2022 from an average of ₱49.27 per U.S. Dollar for the same period last year based on PH BVAL weighted average rates.

As a result of the foregoing, Net loss for the year ended December 31, 2022 amounted to ₱14.0 billion, 43.9% lower than the ₱24.9 billion net loss incurred for the year ended December 31, 2021.

Petrochemicals posted a total revenue of ₱35.9 billion for the year ended December 31, 2022, 11% lower from the ₱40.3 billion revenues generated in the same period last year.

Acting on the subdued global demand with China's borders being closed on one hand, and the cost push from the record-high input prices and shipping charges on the other, both resulting in negative petrochemical spreads, JGSOC strategically implemented a three-month facility shutdown in mid-2022 along with other petrochemical players in the region. Nonetheless, contributions from its recently commissioned Aromatics and Butadiene extraction units cushioned the 11% decline in total revenues. Peak Fuel, its LPG trading unit, also provided an additional revenue stream and continued to expand. Its newly-completed PE3 plant will also allow JGSOC to seize opportunities and capture value through more innovative product offerings.

EBITDA saw a sharp decline to negative ₱8.0 billion as geopolitical tensions in Europe pushed up raw materials and logistics costs to unprecedented levels. Incorporating higher interest expense and forex losses, JGSOC ended 2022 with a ₱14.9 billion net loss.

Equity in net earnings of associated companies and joint ventures amounted to ₱11.9 billion for the year ended December 31, 2022, a 22% increase from last year's ₱9.7 billion driven primarily by higher equity in net earnings of Meralco from ₱6.7 billion in 2021 to ₱7.8 billion in 2022 mainly caused by higher profits from its Singapore power generation unit and larger sales volumes from its domestic energy distribution business. The 15% YoY increase in JGS' equity income already took into account JGS' reduced stake arising from its 3% share sale in July 2022.

For Singapore Land Group, the surge in hotels revenues and higher residential property sales, plus a larger share in the profits of its associates and joint ventures outpaced the slight decline in its leasing business. As a result, equity earnings contribution to JGS ended at ₱3.0 billion, 10% higher vs 2021.

The group also received higher dividends from PLDT amounting to ₱2.8 billion in 2022, a 43% growth YoY. For regular dividends, the telecommunications company distributed a total of ₱89 per share vs ₱82 per share last year. Aside from this, additional dividends of ₱28 per share were declared from the proceeds of PLDT's tower sale.

2021 vs. 2020

I. Consolidated Operations

JG Summit posted improving operating results in 2021

JG Summit Holdings, Inc. (JGS), one of the leading Philippine conglomerates, remains on track to full recovery from the negative impacts of the COVID-19 pandemic. Excluding its airline, Cebu Air, Inc. (CEB), which continued to deal with heightened travel restrictions, JGS saw its full-year 2021 (FY21) consolidated revenues exceed pre-pandemic levels by 7% while its core net income already reached 96% of its 2019 level.

Including CEB's performance, JGS' total revenues grew 13% year-on-year (YoY) to ₱221.3 billion as the partial reopening of the economy benefited its food, real estate, petrochemicals, and banking segments. CEB likewise showed strong sequential improvements quarter-on-quarter (QoQ). JGS' total consolidated core net income rose 672% YoY to ₱3.5 billion, driven by the 46% YoY growth of RLC's profits as well as larger contributions from its core investments in Meralco (MER), Singapore Land Group (SLG), and PLDT. However, there were also headwinds from elevated fuel prices, high inflation, and currency depreciation, which led to narrower operating margins for Universal Robina Corporation (URC), JG Summit Olefins

Corporation (JGSOC), and CEB. Nonetheless, URC's gain on the sale of its Oceania business and the benefits of CREATE law boosted the group's total net income to ₱5.1 billion.

Consolidated cost of sales and services in 2021 increased by 19.2% from ₱137.7 billion last year to ₱164.2 billion this year due to higher sales and increasing input costs particularly of URC, RLC and Petrochem. The Group's operating expenses decreased by 4.3% resulting to a consolidated Operating Income or EBIT of ₱9.9 billion in 2021, a 17.7% increase from ₱8.4 billion in 2020. EBITDA from continuing operations amounted to ₱38.9 billion versus ₱38.2 billion last year.

The Group's financing costs and other charges, net of interest income, increased by 4.1% to ₱8.0 billion this year from last year's ₱7.7 billion primarily due to higher level of financial debt of CEB and Petrochem.

Market valuation losses on financial assets and derivative instruments amounted to ₱1.1 billion in 2021, lower versus ₱2.3 billion loss in 2020 attributable to the increase in market values of the Group's financial assets and the lower valuation losses incurred by CEB - ₱1.3 billion loss on its convertible bonds' embedded derivatives in 2021 versus ₱12.1 billion hedging loss in 2020.

The Group recognized a net foreign exchange loss of ₱3.1 billion in 2021 from ₱2.6 billion foreign exchange gain in 2020 driven by the depreciation of Philippine peso vs U.S. dollar in respect to our dollar-denominated long-term debt and convertible bonds payable.

Other income (expense) - net account, which represents miscellaneous income and expenses, amounted to a gain of ₱462 million in 2021 mainly due to CEB's gain on sale of aircraft.

Consolidated provision for income tax amounted to ₱81.9 million in 2021 from ₱2.7 billion in 2020 mainly due to Group's savings from CREATE bill and higher deferred tax assets of CEB.

The Group's net loss after tax from continuing operations amounted to ₱1.9 billion, albeit smaller from last year's net loss of ₱1.8 billion.

The Group's net income from discontinued operations, which includes both results and contributions from banking business and from the food manufacturing arm' discontinued Oceania Operations, amounted to ₱12.6 billion and ₱2.2 billion for the period ended December 31, 2021 and 2020, respectively.

II. Segment Operations

Foods generated a consolidated sale of goods and services of ₱117.0 billion for the year ended December 31, 2021, ahead of 3.4% against last year. Sale of goods and services performance by business segment follows:

- Sale of goods and services in URC's BCF segment, excluding packaging division, decreased by ₱566 million or 0.7% to ₱81.9 billion in 2021 from ₱82.5 billion registered in 2020. BCFG domestic operations posted a decrease in net sales from ₱61.2 billion in 2020 to ₱59.7 billion in 2021 still driven by high base fueled by pantry stock up with Taal eruption and the start of pandemic shifting household spending to pantry essentials. Economic environment also affected consumer behavior as seen in the category declines.

BCF international operations reported a 4.4% increase in net sales from ₱21.2 billion in 2020 to ₱22.2 billion in 2021, coming from strong sales momentum with major markets growing versus last year. In constant US dollar (US\$) terms, sales increased by 5.3% driven by Indo-China and Indonesia despite COVID challenges. Vietnam significantly grew by 12.0% driven

by resurgence in beverage sales particularly C2 while Thailand recovered with 5.2% sales growth coming from strong domestic performance.

Sale of goods and services of BCFG, excluding packaging division, accounted for 70.0% of total URC consolidated sale of goods and services for 2021.

Sale of goods and services in URC's packaging division increased by 44.8% to ₱1.6 billion in 2021 from ₱1.1 billion recorded in 2020 due to better price and volume.

- Sale of goods and services in URC's agro-industrial group (AIG) amounted to ₱11.5 billion in 2021, a decline of 3.2% from ₱11.9 billion recorded in 2020. Feeds business increased by 5.6% due to higher volumes of Pet food and improved selling price. Farms business also decreased by 40.3% due to lower volumes as a result of downsized operations.
- Sale of goods and services in URC's commodity foods group (CFG) amounted to ₱21.9 billion in 2021, a 23.9% increase from ₱17.7 billion reported in 2020. Sugar business grew by 20.7% due to higher volumes and renewables business grew by 64.4% driven by higher average selling price. The acquisition of Central Azucarera de La Carlota and Roxol Bioenergy Corporation contributed to the growth of Sugar and Renewables businesses and performing better than expected. Flour business posted a 4.5% increase due to better selling price.

URC's cost of sales consists primarily of raw and packaging materials costs, manufacturing costs and direct labor costs. Cost of sales increased by ₱4.9 billion or 6.3% to ₱83.5 billion in 2021 from ₱78.6 billion recorded in 2020 due to higher sales and increasing input costs.

URC's gross profit for 2021 amounted to ₱33.5 billion, lower by ₱1.1 million or 3.2% from ₱34.6 billion reported in 2020. Gross profit margin decreased by 195 basis points from 30.57% in 2020 to 28.61% in 2021

URC's selling and distribution costs and general and administrative expenses consist primarily of compensation benefits, advertising and promotion costs, freight and other selling expenses, depreciation, repairs and maintenance expenses and other administrative expenses. Selling and distribution costs, and general and administrative expenses increased by ₱57 million or 0.3% to ₱20.75 billion in 2021 from ₱20.69 billion registered in 2020. The increase primarily resulted from increases in repairs and maintenance, professional and legal fees and other administrative expenses partially offset by decreased advertising and promotion costs and taxes, licenses and fees.

- 23.9% or ₱128 million increased in repairs and maintenance to ₱664 million in 2021 from ₱536 million in 2020 due to higher software and hardware maintenance costs.
- 24.2% or ₱42 million increased in professional and legal fees to 220 million in 2021 from 17 million in 2020 due to higher contracted professionals during the year.
- 3.3% or ₱243 million decreased in advertising and promotions to ₱7.0 billion in 2021 from ₱7.3 billion in 2020 due to controlled spending.

As a result of the above factors, operating income decreased by ₱1.2 billion or 8.5% to ₱12.7 billion in 2021 from ₱13.9 billion reported in 2020. URC's operating income by segment was as follows:

- Operating income in URC's branded consumer foods segment, excluding packaging division, decreased by ₱909 million or 8.9% to ₱9.3 billion in 2021 from ₱10.2 billion in 2020. BCFG's domestic operations decline by 8.0% to ₱7.6 billion in 2021 from ₱8.3 billion in 2020 driven

by increasing input costs partially offset by Php2.5B in cost headwinds partially offset by pricing, mix, and cost savings initiatives. International operations posted a ₱1.7 billion operating income, 12.9% lower than the ₱1.9 billion posted in 2020 driven by increasing input prices. Delta COVID variant surge also impacted operating income due to shutdowns and additional COVID-related spend. In constant US dollar terms, international operations posted an operating income of US\$ 34 million, a 12.3% decrease from last year.

URC's packaging division reported an operating income of ₱99 million in 2021 from an operating income of ₱522 thousand reported in 2020 driven by higher volume and selling price.

- Operating income in URC's agro-industrial segment decreased by ₱210 million or 15.3% to ₱1.2 billion in 2021 from ₱1.4 billion in 2020 impacted by higher input costs.
- Operating income in URC's commodity foods segment decreased by ₱12 million or 0.3% to ₱4.35 billion in 2021 from ₱4.36 billion in 2020. Flour business decreased by 48.2% due to increasing input costs and operating expenses partially offset by better selling price. Sugar business grew by 16.4% due to better volume and selling price. Renewable energy business increased by 24.9% due to better volume and average selling price of distillery segment.

URC's finance costs consist mainly of interest expense, which decreased by ₱88.4 million to ₱573 million in 2021 from ₱662 million recorded in 2020 due to lower interest rates and level of interest-bearing financial liabilities.

URC's finance revenue consists of interest income from investments in financial instruments, money market placements, savings and dollar deposits and dividend income from investment in equity securities. Finance revenue decreased by ₱68 million to ₱255 million in 2021 from ₱324 million in 2020 due to lower interest rates, level of interest-bearing financial assets and dividend income.

Equity in net losses of joint ventures increased to ₱91 million in 2021 from ₱62 million in 2020 due to equity take-up in net losses of DURBI.

Net foreign exchange loss decreased to ₱504 million gains in 2021 from the ₱346 million reported in 2020 driven by combined effects of local currency devaluations vis-à-vis US dollar this year versus local currency appreciation last year particularly Philippine Peso and Myanmar Kyat.

Market valuation gain on financial instruments at fair value through profit or loss decreased to ₱87 million in 2021 from ₱136 million in 2020 driven by market valuation on derivative liability last year.

Impairment losses increased to ₱572 million in 2021 from ₱33 million in 2020 due to provision for impairment losses on idle fixed assets and slow-moving spare parts.

Other losses - net consists of gain (loss) on sale of fixed assets, rental income, and miscellaneous income and expenses. Other income - net amounted to ₱2.4 billion in 2021 higher than the other losses-net of ₱619 million reported in 2020 mainly due to gain on sale of fixed asset this year.

URC recognized consolidated provision for income tax of ₱1.6 billion in 2021, a 20.0% decrease from ₱2.0 billion in 2020 due to savings from CREATE bill and lower taxable income of URC international group.

URC's net income from continuing operation amounted to ₱13.0 billion, higher by ₱2.5 billion or 23.4%, from ₱10.5 billion for 2020 mainly driven by higher other income from gain on sale of fixed

assets, turnaround impact of net foreign exchange losses and income tax savings.

URC's net income from discontinued operations for 2021 amounted to ₱11.3 billion, an increase of 906.8% from ₱1.1 billion recorded in 2020 driven by gain from divestment of Oceania business this year.

URC's consolidated net income for 2021 amounted to ₱24.2 billion, higher by ₱12.6 billion or 108.6% from ₱11.6 billion in 2020 due to higher other income from gain on sale of fixed assets and businesses, turnaround impact of net foreign exchange losses and income tax savings.

Net income attributable to equity holders of the parent increased by ₱12.6 billion or 117.0% to ₱23.3 billion in 2021 from ₱10.7 billion in 2020 as a result of the factors discussed above.

URC reported an EBITDA (operating income plus depreciation and amortization) of ₱18.5 billion in 2021, 7.9% lower than ₱20.1 billion posted in 2020.

Real estate and hotels generated total gross revenues of ₱35.6 billion for calendar year 2021, an increase of 29.2% from ₱27.5 billion the previous year with strong organic growth fueled by improved customer demand across RLC's core businesses, the sale of parcels of land within the Bridgetowne East Destination Estate, and the continued success of the Chengdu Ban Bian Jie project in China. EBIT and EBITDA increased by 14.4% to ₱9.7 billion and 9.4% to ₱15.0 billion, respectively. This translated to a consolidated net income of ₱8.5 billion, 61.6% greater versus the same period last year. Meanwhile, net income attributable to equity shareholders of the parent entity rose by 53.2% to ₱8.1 billion.

The Commercial Centers Division accounted for 23% of total RLC's revenues to close at ₱8.3 billion in 2021, 2.7% lower versus previous year. The performance of the RLC's lifestyle centers continued to rebound since the implementation of quarantine restrictions in March last year. The steep slump in mall revenues continued to shrink sequentially every quarter. Meanwhile, EBITDA and EBIT decreased by 6.1% to ₱3.9 billion and 52.6% to ₱0.2 billion, respectively, as cash operating expenses are flattish while depreciation and amortization dropped by 0.9%.

Encouraged by the resilient IT-BPM industry, Robinsons Offices finished the year strong and contributed 18% to total RLC revenues. Stable and high occupancy across existing assets, as well as rental escalations, carried revenues to a 9.2% increase to end at ₱6.5 billion. EBITDA closed at ₱5.7 billion, while EBIT ended at ₱4.7 billion, up by 11.4% and 13.1%, respectively.

In 2021, RLC embarked on a rebranding strategy and launched "RLC Residences" – a single, integrated brand identity for its vertical projects. RLC Residences and Robinsons Homes posted combined realized revenues of ₱6.3 billion in 2021, contributing 17% to consolidated revenues. EBITDA and EBIT ended at ₱2.3 billion and ₱2.1 billion, respectively.

Chengdu Ban Bian Jie, accounted for 30% or ₱10.9 billion of RLC's total revenues following the turnover of the residential units from Phase 1 after its successful launch in 2018. Both EBITDA and EBIT ended at ₱1.0 billion. 95% of the entire project have been sold, while construction for Phase 2 is almost complete. Furthermore, RLC has recovered 89% of its invested capital with the repatriation of US\$200 million in 2021.

With the gradual easing of travel restrictions and the re-opening of some tourist destinations, Robinsons Hotels and Resorts received demand for quarantine accommodations and long-stay bookings. Accounting for 3% of consolidated revenues, hotel revenues rose 11.0% to ₱1.2 billion versus a year ago. EBITDA accelerated 60.3% to ₱0.25 billion on the back of

operational efficiencies; while depreciation from new hotels dragged EBIT to a loss of ₱0.17 billion.

Robinsons Logistics and Industrial Facilities, capitalized on the rising opportunities in the logistics sector and achieved a 49.5% surge in revenues in 2021 to ₱0.35 billion. Similarly, EBITDA and EBIT climbed 76.2% and 88.8% to ₱0.32 billion and ₱0.25 billion, respectively.

Meanwhile, RLC crystalized the value of its destination estates from the sale of prime lots to Shang Robinsons Properties, Inc. (SRPI) and RHK Land Corporation (RHK), two of the most recognized real estate names in Asia. Realized revenues registered at ₱2.97 billion in 2021 yielding an EBITDA of ₱1.55 billion and EBIT of ₱1.54 billion. SRPI and RHK acquired a total of over 2.6 hectares of land inside the 31-hectare master-planned Bridgetowne Destination Estate.

Interest income was lower at ₱0.17 billion from ₱0.24 billion last year due to lower average balance of cash and cash equivalents during the calendar year 2021.

Cost of real estate sales went up by 116.6% to ₱13.3 billion from ₱6.2 billion last year due to increase as a function of increased realized sales. Cost of amusement services declined by 98.3% to ₱0.02 billion as most of cinema operations remained suspended following IATF protocols.

Gain or loss from foreign exchange mainly pertains to foreign currency denominated transactions of the Company's foreign subsidiary. Gain on sale of property and equipment mainly pertains to sale of retired transportation equipment. Gain from Insurance pertains to claims collected from insurance providers during the year.

Air transportation generated revenues amounting to ₱15.7 billion for the year ended December 31, 2021, 30.4% lower than the ₱22.6 billion revenues earned in the same period last year mainly driven by the decrease in passenger revenue by ₱6.3 billion or 50.2% to ₱6.3 billion for the year ended December 31, 2021 from ₱12.6 billion generated in 2020. This was largely due to the 32.1% decline in passenger volume from 5.0 million to 3.4 million in line with lesser number of flights by 17.6% coupled with a 15.3 ppts decrease in seat load factor from 75.9% to 60.6%. Lower average fares by 26.7% to ₱1,843 for the year ended December 31, 2021 from ₱2,513 for the same period last year also contributed to lower revenues. Cargo operations continued to supplement the business as revenues grew by ₱1.1 billion or 19.8% to ₱6.5 billion for the year ended December 31, 2021 from ₱5.4 billion for the year ended December 31, 2020 mostly due to increase in kilograms carried by about 10.4% and higher yield by 8.5%. Ancillary revenues decreased by ₱1.6 billion or 35.0% to ₱3.0 billion for the year ended December 31, 2021 from ₱4.6 billion recorded in the same period last year mainly attributable to lesser passenger volume and flight activity during the period.

CEB incurred operating expenses of ₱38.9 billion for the year ended December 31, 2021, lower by 10.3% compared to the ₱43.4 billion operating expenses incurred for year ended December 31, 2020. This was primarily brought about by the CEB's reduced operations due to the COVID-19 global pandemic since a material portion of its expenses are based on flights and flight hours. The slight strengthening of the Philippine peso against the U.S. Dollar as referenced by the appreciation of the Philippine peso to an average of P49.27 per U.S. Dollar for the year ended December 31, 2021 from an average of ₱49.61 per U.S. Dollar during the same period last year based on the Philippine Bloomberg Valuation (PH BVAL) weighted average rates also contributed to the drop in operating expenses.

As a result, CEB sustained an operating loss of ₱23.2 billion for the year ended December 31, 2021, 11.5% higher than the ₱20.8 billion operating loss incurred for the same period last year.

Interest income decreased by ₱121 million or 76.9% to ₱36 million for the year ended December 31, 2021 from ₱158 million earned in the same period last year largely due to lesser cash balance particularly in the early months of 2021 and lower average interest rates on USD short term placements.

CEB recognized market valuation losses from its embedded derivative liability arising from its issuance of the convertible bonds amounting to ₱1.3 billion as of December 31, 2021. For the year ended December 31, 2020, CEB incurred a hedging loss of ₱2.2 billion due to the discontinuation of hedge accounting application on non-effective hedges last year.

CEB had equity in net loss of joint ventures and associates of ₱174 million for the year ended December 31, 2021, ₱142 million lower than the ₱316 million equity in net loss of joint venture and associates incurred in the same period last year. A-plus and SIA Engineering (Philippines) Corporation (SIAEP) ceased to be joint ventures of the Group in November 2020, thus, reducing the Group's equity in net loss in its joint ventures.

Interest expense increased by ₱301 million or 17.5% to ₱2.0 billion for the year ended December 31, 2021 from ₱1.7 billion for the same period last year due to the accrual of interest on convertible bonds issued last May 2021 and promissory notes availed in the latter part of 2020 and early 2021. This was offset by the sale and leaseback of five (5) A320 aircraft in the latter part of 2020 and the effect of the slight appreciation of the Philippine Peso against the U.S. Dollar.

On November 3, 2020, CEB signed a Deed of Absolute Sale of its 35% shareholding in SIA Engineering (Philippines) Corporation (SIAEP) to SIAEC which resulted to a gain on disposal of ₱34.5 million. As of December 31, 2020, CEB no longer has any equity interest in SIAEP. On the same date, CEB acquired SIAEC's 51% interest in A-plus, making the latter a wholly-subsiary of CEB. The recognition of the investment in A-plus as a subsidiary resulted to a gain on remeasurement of ₱71.3 million on CEB's existing 49% shareholding.

CEB assessed that its investment in Value Alliance Travel System Pte. Ltd (VATS) was impaired. VATS has incurred operating losses since it started its operations and is currently on a capital deficiency. Its target growth turned significantly lower than actual and expectation has also been further tempered due to the impact of ongoing COVID-19 pandemic. Based on the foregoing, CEB recognized impairment loss amounting to ₱37 million.

As a result of the foregoing, net loss for the year ended December 31, 2021 amounted to ₱24.9 billion, higher than the ₱22.2 billion net loss incurred for the year ended December 31, 2020.

Petrochemicals (consist of JGSPC, JGSOC and Peak Fuel) combined gross revenues reached ₱40.3 billion in 2021, almost double of last year's ₱21.3 billion, driven by strong volumes and higher average selling prices (ASP) due to strong demand recovery from the global economic slowdown in 2020 caused by the COVID-19 pandemic, as well as the extended facility shutdown of JGSOC until 1Q 2020 for turnaround maintenance and project tie-ins. 2021 revenues also include the fresh contributions from its LPG trading business and the newly commissioned Aromatics Extraction Unit. EBITDA expanded 463% to ₱3.1 billion on the back of strong volumes, which offset higher naphtha prices. Moreover, utilization rates improved considering the planned shutdowns in 1Q20. Full year cracker and polymer rates were at 91% and 83%, up from 70% and 69%, respectively.

Interest expense increased from ₱369 million in 2020 to ₱805 million in 2021 due higher level of trust receipts and short-term notes payable which were obtained to finance its working capital requirements and expansion projects. A net foreign exchange loss of ₱404 million was also

recognized in 2021 from last year's net foreign exchange gain of ₱396 million. All these factors contributed to the net loss of ₱2.1 billion in 2021 from last year's ₱2.0 billion

Equity in net earnings of associated companies and joint ventures amounted to ₱9.7 billion for the year ended December 31, 2021, a 27.7% increase from last year's ₱7.6 billion driven primarily by higher equity in net earnings of Meralco from ₱4.6 billion in 2020 to ₱6.7 billion in 2021 given the growth in energy consumption across Residential, Commercial, and Industrial segments. The absence of last year's impairment charge on its Pacific Light Power investment also boosted income.

For Singapore Land Group, equity in net earnings increased to ₱2.7 billion, from ₱2.5 billion last year. The recognition of income from its residential joint venture tempered the negative impact of the pandemic on its property trading & technology operations segments.

Meanwhile, the dividends we received from our investment in PLDT, Inc. rose by 6% to ₱2.0 billion from ₱1.9 billion last year. PLDT raised its annual dividends to ₱82 per share vs ₱77 per share last year as hybrid work, home studying, and e-commerce, among others, led to improved earnings momentum.

FINANCIAL CONDITION

2023 vs 2022

The Group's balance sheet maintains a robust financial foundation to propel growth across its operations. As of December 31, 2023, the consolidated assets have surged to ₱1.112 trillion, up from ₱1.073 trillion at the end of 2022. The current ratio stands at 1.01, reflecting a healthy liquidity position. Additionally, the Group's indebtedness remains well-managed, with a gearing ratio of 0.68, comfortably within the financial covenant limit of 2.0. The net debt, amounting to ₱252.0 billion, translates to a net debt to equity ratio of 0.57.

As of December 31, 2023, the Group holds cash and cash equivalents amounting to ₱49.5 billion (including Robinsons Bank's), a decrease from the ₱85.7 billion reported as of December 31, 2022. The Group's cash requirements have been met primarily through operating activities, resulting in a net cash flow provided by operating activities of ₱44.7 billion in 2023. Net cash used in investing activities amounted to ₱26.7 billion which were predominantly utilized to the Group's capital expenditures and acquisition of financial investments which were partially offset by dividends received, refund of pre-delivery payments, proceeds from sales and lease-back transactions, and maturity of investments. Net cash used in financing activities amounted to ₱54.1 billion primarily stemmed from debt settlements, dividend and lease payments and subsidiaries' purchase of treasury shares.

The Group's capital expenditures totaling ₱59.8 billion in 2023 include URC's capacity expansion initiatives, RLC's investment and development of both new and existing facilities and acquisition of land; CEB's additional aircraft acquisition; JGSOC's tail-end expansion projects and capitalizable maintenance capex.

As of December 31, 2023, the Group is not aware of any material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Group with unconsolidated entities or other persons created during the reporting period that would have a significant impact on the Group's operations and/or financial condition.

As of December 31, 2023, except as otherwise disclosed in the financial statements and to the best of the Group's knowledge and belief, there are no events that will trigger direct or contingent

financial obligation that is material to the Group, including any default or acceleration of an obligation.

**Material Changes in the 2023 Financial Statements
(Increase/Decrease of 5% or more versus 2022)**

Material changes in the Statements of Consolidated Comprehensive Income were explained in detail in the management discussion and analysis or plan of operations stated above.

Consolidated Statements of Financial Position- December 31, 2023 versus December 31, 2022

9.1% increase in Receivables (including Noncurrent Portion)

Due to higher trade receivables of URC, RLC and JGSOC partly offset by the full payment received from the sale of property to an affiliate.

8.5% increase in Inventories

Due to (i) higher level of finished goods of URC particularly in its Sugar business; (ii) RLC's increase in subdivision land, condominium and residential units for sale mainly due to additional cost incurred on all ongoing projects; (iii) CEB's increased expendable parts, materials and supplies kept in stock for operations, partly offset by (iv) JGSOC's decrease in inventory balances mainly from increased sales volumes after strategically implementing a three-month facility shutdown in February 2023.

33.8% decrease in Biological Assets (including Noncurrent Portion)

Due to hogs downsizing and closure of one poultry farm.

5.7% increase in Other Current Assets

Due to increase in advances to suppliers related to purchase of inventories and capital expenditures of URC and prepaid expenses of CEB.

6.1% increase in Investment in Associates and Joint Ventures (JVs)

Due to the recognized share in the net earnings of associates and joint venture during the period mainly from Meralco, SLG and SRPI.

5.5% increase in Property and Equipment

Due to aircraft acquisitions and other capital expenditures, partly offset by depreciation expense during the period.

72.5% increase in Right-of-Use Assets

Due to new aircraft deliveries during the period, offset by depreciation during the period.

16.7% increase in Other Noncurrent Assets

Due to increase in security deposits of CEB and URC as well as CEB's increase in deferred tax asset mainly driven by higher future deductible amounts such as those from unrealized foreign exchange losses and net lease liabilities posted during the period

15.1% increase in Accounts Payable and Accrued Expenses

Due to additional trade payables of SOC and CEB and higher accruals for the period.

30.9% decrease in Short Term Debt

Due to the settlement of loans and trust receipts of JGSOC partly offset by the net loan availment of URC.

66.9% increase in Lease Liabilities (including Noncurrent Portion)

Due to additional lease liability set up for various aircraft delivered in 2023 offset by payments made during the period

15.0% increase in Other Current Liabilities

Due to (i) CEB's higher unearned transportation revenue from significantly higher forward bookings as of December 31, 2023 compared to December 31, 2022, in line with the increased airline services demand during the period; and (ii) RLC's higher deposits from real estate buyers and lessees.

19.0% decrease in Other Noncurrent Liabilities

Due to CEB's decrease in provision for asset retirement obligation and heavy maintenance visits coupled with the increase in applications during the year.

18.5% increase in Other Comprehensive Loss

Due to (i) market valuation losses on the Group's investments in FVOCI securities primarily driven by lower PLDT share price from ₱1,317 per share as of end-December 2022 to ₱1,279 per share as of end-December 2023, (ii) lower in the share of remeasurements of the net defined benefit liability of Meralco, and (iii) URC's decrease in cumulative translation adjustments.

Stockholders' equity, excluding minority interest, stood at ₱335.9 billion as of December 31, 2023 from ₱319.9 billion last year.

Book value per share amounted to ₱44.66 as of December 31, 2023 from ₱42.54 as of December 31, 2022.

2022 vs 2021

The Group's balance sheet provides enough financial flexibility to support further growth and weather any headwinds amidst a highly volatile global landscape. As of December 31, 2022, consolidated assets amounted to ₱1.073 trillion from ₱1.024 trillion as of December 31, 2021. Current ratio stood at 0.98. The Company's indebtedness remains manageable with a gearing ratio of 0.77, well within the financial covenant of 2.0. Net debt stood at ₱238.1 billion, bringing our net debt to equity ratio to 0.56.

Cash and cash equivalents amounted to ₱85.7 billion (including Robinsons Bank's) as of December 31, 2022 from ₱82.9 billion as of December 31, 2022. The Group's cash requirements have been sourced through cash flow from operations. The net cash flow provided by operating activities in 2022 amounted to ₱6.8 billion. Net cash used in investing activities amounted to ₱7.8 billion mainly which were substantially used for the Group's capital expenditures partially offset by the proceeds from the sale of MER shares, dividends received, and proceeds from sales and lease-back transactions. Net cash provided by financing activities amounted to ₱3.8 billion mainly from net availment of debts and bills payable, partially offset by dividend and lease payments, and subsidiaries' purchase of treasury shares.

The Group's capital expenditures totaling ₱44.8 billion in 2022 include URC's capacity expansion, sustainability projects, and systems automation; RLC's development of malls, offices, hotels, and warehouse facilities, acquisition of land and construction costs; CEB's acquisition of buyer furnished equipment, rotables, assemblies & capitalized overhaul expenses; JGSOC's Butadiene and PE3 expansion projects and RBC's business development initiatives.

As of December 31, 2022, the Group is not aware of any material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Group

with unconsolidated entities or other persons created during the reporting period that would have a significant impact on the Group's operations and/or financial condition.

As of December 31, 2022, except as otherwise disclosed in the financial statements and to the best of the Group's knowledge and belief, there are no events that will trigger direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation.

Material Changes in the 2022 Financial Statements (Increase/Decrease of 5% or more versus 2021)

Material changes in the Statements of Consolidated Comprehensive Income were explained in detail in the management discussion and analysis or plan of operations stated above.

Consolidated Statements of Financial Position- December 31, 2022 versus December 31, 2021

67.5% decrease in Receivables (including Noncurrent Portion)

Due to the reclassification of the banking business' finance receivables amounting to ₱112.9 billion to 'Assets held for sale' as a result of the merger agreement of RBC with the Bank of Philippine Islands (BPI) (see Note 44 of the consolidated financial statements)

48.0% decrease in Financial Assets (including Noncurrent Portion)

Due to (i) decrease in market values of the Group's investment securities particularly our PLDT investment; and (ii) the reclassification of the banking business' investments in fair value through profit and loss (FVTPL), fair value through other comprehensive income (FVOCI), and investment securities at amortized cost totaling ₱40.5 billion to 'Assets held for sale' as a result of the merger agreement of RBC with BPI.

12.8% increase in Inventories

Due to (i) increases in raw materials inventory, finished goods, and work-in-process on the back of higher input cost and volumes of URC; (ii) higher finished goods inventory of JGSOC; and (iii) offset by decline in RLC's condominium and residential units for sale due to the sale of Chengdu Phase 2 project in 2022.

37.8% increase in Biological Assets (including Noncurrent Portion)

Due to the increase in hogs population coupled with improvement in hog mortalities

14.0% increase in Other Current Assets

Due to increase in URC's advances to suppliers and RLC's advances to lot owners

38.9% increase in Right-of-Use Assets

Due to CEB's delivery of one (1) A321 NEO, two (2) A320 NEO and (1) A330 NEO in 2022 offset by the return of one (1) A320 NEO and depreciation during the period

60.8% decrease in Accounts Payable and Accrued Expenses

Primarily due to the reclassification of the banking business' current portion of deposit liabilities amounting to ₱113.8 billion to 'Liabilities directly associated with assets held for sale' as a result of the merger agreement of RBC with BPI.

39.3% increase in Short Term Debt

Due to higher level of short-term debt and trust receipts payable of URC and JGSOC.

43.4% increase in Lease Liabilities (including Noncurrent Portion)

Due to CEB's additional lease liability set up for one (1) A321 NEO, two (2) A320 NEO and (1) A330 NEO delivered in 2022 plus the recognition of the related lease liability of five (5) A321 NEO reclassified from property and equipment to right of use assets offset by payments made during the period.

87.0% increase in Income Tax Payable

Due to additional tax provisions of URC and RLC, net of payments.

21.5% decrease in Other Current Liabilities

Due to (i) RLC's lower deposits from real estate buyers, partially offset by (ii) CEB's higher unearned transportation revenue from increased forward bookings as of December 31, 2022 compared to December 31, 2021 in line with the increased airline services demand during the period.

37.4% decrease in Other Noncurrent Liabilities

Primarily due to the reclassification of the banking business' noncurrent portion of deposit liabilities amounting to ₱12.1 billion to 'Liabilities directly associated with assets held for sale' as a result of the merger agreement of RBC with BPI.

284.8% increase in Other Comprehensive Loss

Due to market valuation losses on the Group's investments in FVOCI securities primarily driven by lower PLDT share price from ₱1,812 per share as of end-December 2021 to ₱1,317 per share as of end-December 2022.

Stockholders' equity, excluding minority interest, stood at ₱319.9 billion as of December 31, 2022 from ₱335.3 billion last year.

Book value per share amounted to ₱42.54 as of December 31, 2022 from ₱44.58 as of December 31, 2021.

KEY FINANCIAL INDICATORS

The Company sets certain performance measures to gauge its operating performance periodically and to assess its overall state of corporate health. Listed below are the major performance measures, which the Company has identified as reliable performance indicators. Analyses are employed by comparisons and measurements on a consolidated basis based on the financial data as of and for the year ended December 31, 2023, 2022 and 2021.

Key Financial Indicators	2023	2022	2021
Revenues	₱344.0 billion	₱301.9 billion	₱221.3 billion
EBIT	₱49.0 billion	₱18.3 billion	₱9.9 billion
EBITDA	₱78.8 billion	₱46.0 billion	₱38.9 billion
Core net income after taxes	₱19.8 billion	₱6.2 billion	₱3.1 billion
Core net income after taxes from continuing operations	₱19.2 billion	₱5.3 billion	₱2.3 billion
Net income attributable to equity holders of the Parent Company	₱20.0 billion	₱651 million	₱5.1 billion
Liquidity Ratio:			
Current ratio	1.01	0.98	1.03
Solvency ratios:			
Gearing ratio	0.68	0.77	0.68
Net debt to equity ratio	0.57	0.56	0.48

Key Financial Indicators	2023	2022	2021
Asset-to-equity ratio	2.50	2.51	2.31
Interest rate coverage ratio	4.85	4.13	4.27
Profitability ratio:			
Operating margin	0.14	0.06	0.04
Book value per share	₱44.66	₱42.54	₱44.58

The manner in which the Company calculates the above key performance indicators is as follows:

Key Financial Indicators		
Revenues	=	Total of sales and services, income from banking business, dividend income and equity in net earnings
EBIT	=	Operating income
EBITDA	=	Operating income add back depreciation and amortization expense
Core net income after taxes	=	Net income attributable to equity holders of Parent Company as adjusted for the net effect of gains/losses on foreign exchange, market valuations and other nonrecurring items.
Current ratio	=	Total current assets over current liabilities
Gearing ratio	=	Total financial debt over total equity
Net debt to equity ratio	=	Total financial debt less cash including financial assets at FVTPL and FVOCI investments (excluding RBC cash, financial assets at FVTPL and FVOCI investments) over total equity
Asset-to-equity ratio	=	Total assets over total equity
Interest rate coverage ratio	=	EBITDA over interest expense
Operating Margin	=	Operating income over total revenue
Book value per share	=	Stockholders' equity (equity attributable to parent excluding preferred capital stock) over outstanding number of common shares

Commitments and Contingent Liabilities

The Company, in the normal course of business, makes various commitments and has certain contingent liabilities that are not reflected in the accompanying consolidated financial statements. The commitments and contingent liabilities include various guarantees, commitments to extend credit, standby letters of credit for the purchase of equipment, tax assessments and bank guarantees through its subsidiary bank. The Company does not anticipate any material losses as a result of these transactions.

In addition, the Group has capital expenditure commitments which principally relate to the acquisition of aircraft which will be funded through CEB's internally generated cash from operations and borrowings (see Note 43 of the Consolidated Financial Statements).

Trends, Events or Uncertainties

There are (i) no known trends, events or uncertainties that have had or that are reasonably expected to have a material effect on revenues or income from continuing operations, (ii) no significant elements of income or loss that did not arise from the Company's continuing operations, or (iii) no event that may trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.

Except for income generated from our retail leasing, and our airline's business which generally records higher revenues in January, March, April, May, and December due to festivals and school holidays in the Philippines, there are no seasonal aspects that have a material effect on the Group's financial conditions or results of operations.

DISCLOSURE OF EFFECTS OF PESO DEPRECIATION AND OTHER CURRENT EVENTS

Refer to Management Discussion and Analysis on pages 54-80 of this report and Note 4 to the Consolidated Financial Statements.

Item 7. Financial Statements

The Consolidated Financial Statements and schedules listed in the accompanying Index to Consolidated Financial Statements and Supplementary Schedules (page 96) are filed as part of this report.

Item 8. Information on Independent Accountant and other Related Matters

A. External Audit Fees and Services

Audit and Audit - Related Fees

The following table sets out the aggregate fees billed to the Company for each of the last three (3) years for professional services rendered by SyCip Gorres Velayo & Co.,

	2023	2022	2021
Audit and Audit-Related Fees			
Fees for services that are normally provided by the external auditor in connection with statutory and regulatory filings or engagements	₱4,780,000	₱4,780,000	₱4,200,000
All Other Fees	None	None	None
Total	₱4,780,000	₱4,780,000	₱4,200,000

No other service was provided by external auditors to the Company for the calendar years 2023, 2022 and 2021.

The audit committee's approval policies and procedures for the services rendered by the external auditors

The Corporate Governance Manual of the Company provides that the audit committee shall, among others:

1. Evaluate all significant issues reported by the external auditors relating to the adequacy, efficiency and effectiveness of policies, controls, processes and activities of the Company.
2. Ensure that other non-audit work provided by the external auditors is not in conflict with their functions as external auditors.
3. Ensure the compliance of the Company with acceptable auditing and accounting standards and regulations.

B. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

NONE.

PART III - CONTROL AND COMPENSATION INFORMATION

Item 9. Directors and Executive Officers of the Registrant

The names and ages of the directors, member of the advisory board and executive officers of the Company are as follows:

1. Directors

Name	Age	Position	Citizenship
James L. Go	84	Non-Executive and Non-Independent Director, Chairman	Filipino
Lance Y. Gokongwei	57	Executive Director, President and Chief Executive Officer	Filipino
Robina Gokongwei Pe	62	Non-Executive and Non-Independent Director	Filipino
Patrick Henry C. Go	53	Executive Director	Filipino
Johnson Robert G. Go, Jr.	59	Non-Executive and Non-Independent Director	Filipino
Jose T. Pardo	84	Non-Executive and Independent Director	Filipino
Renato T. De Guzman	73	Non-Executive and Independent Director	Filipino
Antonio L. Go	84	Non-Executive and Lead Independent Director	Filipino
Artemio V. Panganiban	87	Non-Executive and Independent Director	Filipino

2. Executive Officers

Name	Age	Position	Citizenship
Michael P. Liwanag	50	Chief Strategy Officer	Filipino
Maria Celia H. Fernandez-Estavillo	52	Chief Legal Officer and Corporate Secretary	Filipino
Renato T. Salud	60	Chief Corporate Affairs and Sustainability Officer	Filipino
Aldrich T. Javellana	50	Senior Vice President and Treasurer	Filipino
Lisa Y. Gokongwei-Cheng	55	Chief Digital Officer	Filipino
Brian M. Go	50	Chief Finance and Risk Officer	Singaporean
David Gulliver G. Go	52	Chief Human Resources Officer	Filipino
Michele F. Abellanosa	53	Vice President, Corporate Controllership	Filipino
Rya Aissa S. Agustin	43	Chief Audit Executive	Filipino
Laurinda R. Rogero	47	Chief Compliance Officer	Filipino
Ma. Christina Bellaflor P. Alvarez	52	Chief Information Officer	
Bach Johann M. Sebastian	62	Senior Advisor, Corporate Finance and Strategy	Filipino
Alan D. Surposa	60	Senior Advisor, Procurement	Filipino
Ian Pajantoy	58	Data Protection Officer	Filipino
Andre Ria B. Buzeta-Acero	44	Assistant Corporate Secretary	Filipino

All of the above directors and officers have served their respective offices since May 15, 2023.

Messrs. Jose T. Pardo, Renato T. De Guzman, Antonio L. Go, and Mr. Artemio V. Panganiban are the independent directors of the Company as defined under SRC Rule 38.1.

The directors of the Company are elected at the annual stockholders' meeting to hold office until the next succeeding annual meeting and until their respective successors have been elected and qualified.

Officers and members of the advisory board are appointed or elected annually by the Board of Directors. Appointed or elected officers and advisory board members are to hold office until a successor shall have been elected, appointed or shall have qualified.

A brief description of the directors, and executive officers' business experience and other directorships held in other reporting companies are provided as follows:

Directors

1. **James L. Go**, 84, is the Chairman of JGSHI since May 14, 2018. He is also the Chairman and Chief Executive Officer of Oriental Petroleum and Minerals Corporation, the Vice Chairman of Robinsons Retail Holdings, Inc., and a Board Advisor of Cebu Air, Inc. since January 1, 2023. He is the Chairman Emeritus of Universal Robina Corporation, Robinsons Land Corporation and JG Summit Olefins Corporation. He is also the President and Trustee of the Gokongwei Brothers Foundation, Inc. He has been a Director of PLDT, Inc. since November 3, 2011, and is an Advisor to the Audit Committee and a member of the Technology Strategy and Risk Committees. He was elected a Director of Manila Electric Company on December 16, 2013, and is a member of the Executive, Finance, Nomination and Governance, Audit, Risk Management, and Related Party Transactions Committees. Mr. James L. Go received his Bachelor of Science Degree and Master of Science Degree in Chemical Engineering from Massachusetts Institute of Technology, USA.
2. **Lance Y. Gokongwei**, 57, is the President and Chief Executive Officer of JGSHI since May 14, 2018. He is also the Chairman of Cebu Air, Inc., Universal Robina Corporation, Robinsons Retail Holdings, Inc., and JG Summit Olefins Corporation. Effective January 8, 2024, he became the Chairman, President, and Chief Executive Officer of Robinsons Land Corporation. He is a Director and a Vice Chairman of the Executive Committee of Manila Electric Company. He is also a Director of RL Commercial REIT, Inc., Altus Property Ventures, Inc., Oriental Petroleum and Minerals Corporation, Singapore Land Group Limited, Shakey's Asia Pizza Ventures, Inc., AB Capital and Investment Corporation, and Endeavor Acquisition Corporation. He is a Trustee and the Chairman of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Science degree in Finance and a Bachelor of Science degree in Applied Science from the University of Pennsylvania.
3. **Robina Pe Gokongwei**, 62, has been a Director of JGSHI since April 15, 2009. She is the President and Chief Executive Officer of Robinsons Retail Holdings, Inc. (RRHI). Operating a diverse portfolio of brands, RRHI is one of the largest multi-format retailers in the country. She is also a Director of Robinsons Land Corporation and Cebu Air, Inc. She is a Trustee and the Secretary of the Gokongwei Brothers Foundation, Inc. and a Trustee and Vice Chairman of the Immaculate Concepcion Academy Scholarship Fund. She is also a member of the Xavier School Board of Trustees. She was formerly a member of the University of the Philippines Centennial Commission. She attended the University of the Philippines-Diliman from 1978 to 1981 and obtained a Bachelor of Arts degree (Journalism) from New York University in 1984. She has two children, Justin, 28 and Joan, 17. She is married to Perry Pe, a lawyer.

4. **Patrick Henry C. Go**, 53, has been a Director of JGSHI since January 17, 2000, and was appointed as Executive Director effective August 1, 2023. He holds the positions of Director and Executive Vice President of Universal Robina Corporation, Director and Chief Executive Officer and President of Merbau Corporation, and Director of Robinsons Land Corporation, Manila Electric Company, Meralco Powergen Corporation, and JG Summit Olefins Corporation. He is a Trustee and Treasurer of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Science degree in Management from the Ateneo De Manila University and attended the General Management Program at Harvard Business School. Mr. Patrick Henry C. Go is a nephew of Mr. John L. Gokongwei, Jr.
5. **Johnson Robert G. Go, Jr.**, 59, has been a Director of JGSHI since August 18, 2005. He is currently a Director of Universal Robina Corporation, Robinsons Land Corporation, and A. Soriano Corporation. He is a Trustee of the Gokongwei Brothers Foundation, Inc. He received a Bachelor of Arts degree in Interdisciplinary Studies (Liberal Arts) from the Ateneo de Manila University. He is a nephew of Mr. John L. Gokongwei, Jr.
6. **Jose T. Pardo**, 84, has been an Independent Director of JGSHI since August 6, 2003. He is presently the Chairman of the Philippine Stock Exchange, and the Philippine Seven Corporation. He is also a Director of Del Monte Philippines, Inc., and Advisory Board Chair of Bank of Commerce. Mr. Pardo also serves in various private and non-listed enterprises and is the Chairman of the Securities Clearing Corporation of the Philippines, a Director of National Grid Corporation of the Philippines, League One Finance and Leasing Corporation, and Araneta Hotels. Mr. Pardo is also the Chairman of ECOP Council of Business Leaders, Chairman of PCCI Council of Business Leaders, and the Chairman and a Trustee of Philippine Stock Exchange Foundation, a Director of ZNN Radio Veritas Foundation and a Director and Trustee of Bayaning Pulis Foundation. He also held positions in Government as former Secretary of the Department of Finance and former Secretary of the Department of Trade and Industry. He obtained his Bachelor of Science degree in Commerce, Major in Accounting and his Master's Degree in Business Administration from the De La Salle University in Manila. He has been conferred on February 10, 2018 an Honorary Doctorate in Finance by the De La Salle University in Manila.

Mr. Pardo's expertise and many years of experience have been invaluable to the management of JGSHI especially because of his extensive experience in public service. Mr. Pardo has served in varying leadership capacities in civic and other various organizations and his insights as the Chair of JGSHI's Governance, Nomination, Remuneration, and Sustainability Committee is very valuable and instrumental in helping the Corporation realize its purpose and ambition to deliver efficient and prudent management of the Corporation that will deliver long term success aligned with its core values of entrepreneurial mindset, stewardship, and integrity. Mr. Pardo's visionary leadership and outstanding contributions has earned him numerous honors and distinctions from national award-giving bodies and educational institutions which include the following: The Outstanding Filipino Award for Business, The Outstanding Young Men Award, the Man of the Year Award, the President Roxas Memorial Award, and De La Salle Alumni Association Distinguished Lasallian Award. The Corporation recognizes Mr. Pardo's invaluable contribution to the furtherance of the goals and objectives of the Corporation and his vital instruction in navigating the Philippine regulatory landscape. The Corporation's management believes that the extensive experience of its directors and senior management is crucial in future proofing the Corporation and its businesses and in ensuring that customers are provided with better choices and that successes are shared with stakeholders.

We note that while SEC Memorandum Circular (MC) No. 19, Series of 2016 limits the term of independent directors to nine (9) years reckoned from 2012, the affirmative vote of stockholders representing majority of the Corporation's total outstanding capital stock for the election of Mr.

Pardo shall be deemed approval from the stockholders for Mr. Pardo to serve as independent director of JGSHI for the ensuing year, as required under the aforementioned circular.

7. **Renato T. De Guzman**, 73, has been an independent director of JGSHI since April 28, 2015. He was appointed Chairman of the Board of Trustees of the Government Service Insurance System in July 2015 under the previous administration and served as such until December 2016. He is currently a Director of Maybank Philippines, Inc. since April 2016 and Maybank Singapore Limited as of July 1, 2019. He is the Chairman of Nueva Ecija Good Samaritan Health System, Inc. and Good Samaritan College. He was a Senior Adviser of the Bank of Singapore until September 2017, Chief Executive Officer of the Bank of Singapore (January 2010-January 2015), ING Asia Private Bank (May 2000-January 2010), Country Manager Philippines of ING Barings (1990-2000), and Deputy Branch Manager of BNP Philippines (1980-2000). He holds a Bachelor of Science in Management Engineering from the Ateneo de Manila University, Master's Degree in Business Administration with Distinction at the Katholieke Universiteit Leuven, Belgium and a Masters in Management from McGill University, Canada.
8. **Antonio L. Go**, 84, Mr. Antonio L. Go has been an Independent Director of JGSHI since May 23, 2018. He is currently the Chairman of Equicom Savings Bank, ALGO Leasing and Finance, Inc., My Health Ventures Corporation, and the Vice Chairman of Maxicare Healthcare Corporation, and Maxicare Life Insurance Corporation. He is a Director of Equitable Computer Services, Inc., Medilink Network, Inc., Equicom Inc., Equicom Manila Holdings, Inc., Equitable Development Corp., T32 Dental Centre Pte Ltd. (Singapore), Dental Implant Maxillofacial Centre Pte Ltd. (Hong Kong), Mioki Holdings Pte. Ltd., Algo Healthcare Holdings Pte. Ltd., Equicom Health Solutions Pte. Ltd., Pin-An Holdings, Inc., Equicom Property Holdings, Inc., DDMP REIT, Inc., Maxicare Health Services, Inc., Steel Asia Manufacturing Corporation and Dito Telecommunity Corporation. He is also a Trustee of Go Kim Pah Foundation, Equitable Foundation, Inc., and Gokongwei Brothers Foundation, Inc. He graduated from Youngstown University, United States with a Bachelor of Science Degree in Business Administration. He attended the International Advance Management program at the International Management Institute, Geneva, Switzerland as well as the Financial Planning/Control program at the ABA National School of Bankcard Management, Northwestern University, United States.
9. **Artemio V. Panganiban**, 87, has been an Independent Director of JGSHI since May 14, 2021. He previously served as an Independent Director of Robinsons Land Corporation. He is concurrently an Adviser, Consultant and/or Independent Director of several business, civic, non-government and religious groups. He also writes a regular column in the Philippine Daily Inquirer. He is a retired Chief Justice of the Philippines and was concurrently Chairperson of the Presidential Electoral Tribunal, the Judicial and Bar Council and the Philippine Judicial Academy. Prior to becoming Chief Justice, he was Justice of the Supreme Court of the Philippines (1995-2005), Chairperson of the Third Division of the Supreme Court (2004-2005), Chairperson of the House of Representatives Electoral Tribunal (2004-2005), Consultant of the Judicial and Bar Council (2004-2005) and Chairperson of eight Supreme Court Committees (1998-2005). He authored fourteen (14) books. Retired Chief Justice Panganiban obtained his Bachelor of Laws degree, cum laude, from the Far Eastern University and placed 6th in the 1960 bar examination. He was conferred the title Doctor of Laws (Honoris Causa) by the University of Iloilo in 1997, the Far Eastern University in 2002, the University of Cebu in 2006, the Angeles University in 2006, and the Bulacan State University in 2006.

Executive Officers

1. **Mr. Michael P. Liwanag**, 50, is the Chief Strategy Officer of JGSHI since August 15, 2022. He is also a Director of Maxicare Healthcare Corporation and Maxicare Life Insurance Corporation (Maxilife). Prior to his current role, he was the Senior Vice President, Investor Relations, and Chief of Staff of JGSHI until August 14, 2022. He also served as URC's Senior Vice President until December 2020 and Vice President for Corporate Strategy and Development until May 14, 2018. Before joining URC in 2001, he was exposed to different business functions such as Portfolio & Strategy Management, Mergers and Acquisitions, Program Management, and Business Analytics in Digital Telecommunications Phils., Inc., Global Crossings and Philippine Global Communications, Inc. He studied Engineering at the University of the Philippines, is a Certified Management Accountant (ICMA Australia) and an alumnus of the Harvard Business School (AMP).
2. **Maria Celia H. Fernandez-Estavillo**, 52, is the Chief Legal Officer and Corporate Secretary of JGSHI since October 1, 2020. She is also the Corporate Secretary of Universal Robina Corporation and JG Summit Olefins Corporation and the Assistant Corporate Secretary of Gokongwei Brothers Foundation, Inc. She is a member of The British School Manila Board of Governors since 2020. Prior to joining JGSHI in March 2017, Atty. Fernandez-Estavillo was the head of the Legal and Regulatory Affairs Group, the Corporate Secretary and a member of the Board of Directors of Rizal Commercial Banking Corporation. She was the Assistant Vice President of Global Business Development of ABS-CBN. She also held positions in government as Head of the Presidential Management Staff, Assistant Secretary at the Department of Agriculture and Chief of Staff of Senator Edgardo J. Angara. She began her legal career in ACCRA. She graduated from the University of the Philippines with a Bachelor of Science degree in Business Economics (Summa Cum Laude) and secured her Juris Doctor (Cum Laude) from the same school. She completed her Master of Laws in Corporate Law from New York University School of Law. She received the highest score in the Philippine Bar examinations of 1997.
3. **Renato T. Salud**, 60, is the Chief Corporate Affairs and Sustainability Officer of JGSHI since March 21, 2016. Prior to joining JGSHI in March 2016, he was the Corporate Relations Director, Asia for Diageo Asia Pacific based in Singapore. In this role, he had oversight on a number of Asian countries in the areas of regulation, communications and corporate social responsibility. He has extensive experience in working with governments in formulating best practice policy recommendations. He started his career as Legislative Liaison Officer for the Department of National Defense and speechwriter for Defense Secretary Fidel Ramos. In 1992, when Fidel Ramos became President of the Philippines, he continued to serve him at the Office of the Press Secretary until 1998. He moved into the private sector with Pfizer Philippines where he was Corporate Affairs Director for two years. From 2000 to 2006, he then joined Philip Morris, starting as Philip Morris Philippines Corporate Affairs Director before moving to Hong Kong to take on the role of Director for Communications for Asia Pacific. He later became Regional Corporate Affairs Director for Eastern Europe, Africa and Middle East based in Switzerland and by the time he left Philip Morris to join Diageo in 2006, he held the position of Regional Corporate Affairs Director for the European Union. He has degrees in business and law both from Ateneo de Manila University. He also obtained his Master's Degree in Public Administration at Harvard's John F. Kennedy School of Government.
4. **Aldrich T. Javellana**, 50, is the Senior Vice President and Treasurer of JGSHI. He was appointed Senior Vice President on October 2, 2017 and has been Vice President-Treasurer of JGSHI since January 2, 2012. Prior to joining JGSHI in 2003, he worked in Corporate Finance with CLSA Exchange Capital. He graduated from De La Salle University with a degree in BS Accountancy and is a Certified Public Accountant.

5. **Lisa Y. Gokongwei-Cheng**, 55, is the Chief Digital Officer of JGSHI since May 14, 2020. She is the President and Director of Summit Media (2011 to present), the Chairman of Data Analytics Ventures, Inc. (2022 to present), and the General Manager of Gokongwei Brothers Foundation (2011 to present). She has held various senior positions and directorships in the group namely: Summit Internet Investments, Inc. (2000 to present), Jobstreet Philippines (2000 to 2014), JE Holdings, Inc. (2002), Robinsons Retail Holdings, Inc. (2002 to present), I-tech Global Business Solutions, Inc. (2010-2020), Hongkong- China Foods Co. (2013), and as Vice-President and Director of Summit-App Addictive Philippines, Inc. (2000). She was also Vice President at Metromedia Times Corporation (1993 to 1997) and Digital Communications as Project Manager (1995 to 1999). In January 2024, she was appointed as Director of JG Summit Capital Services Corp., JG Summit Capital Markets Corp., JG Summit Infrastructure Holdings Corporation, CFC Corporation, and Unicon Insurance and Reinsurance Brokers Corporation. She has a Bachelor of Arts degree from Ateneo de Manila University, and obtained her master's degree in Journalism at Columbia University in 1993.
6. **Brian M. Go**, 50, is the Chief Finance and Risk Officer of JGSHI since July 1, 2021. He is also a Director of JG Digital Equity Ventures, Inc., and a Board Director of Maxicare Healthcare Corporation, Maxicare Life Insurance Inc., and Maxicare Health Services Inc. Brian started his career in New York City with Booz Allen Hamilton in 1996, in the Financial Services practice. He returned to Manila in 1998, working at DTPI (Digitel/Sun Cellular), working in Corporate Planning, and as Managing Director of the Datacom business. He worked in China from 2003 to 2013, serving as Finance Director, then Chief Financial Officer, of Ding Feng Real Estate (DFRE) group of companies. From 2007, he concurrently assumed the General Manager role for URC China, and was later General Manager for URC Malaysia/Singapore. He was also the Vice President for URC's International Trading Operations/Global Exports based in Singapore from 2019 to 2022. Brian graduated from Harvard College in 1996. He completed an Executive MBA with Kellogg-HKUST in 2007, and is a CFA charter holder.
7. **David Gulliver "Gully" G. Go**, 52, is the Chief Human Resources Officer of JGSHI since July 1, 2021. He is responsible for executing the Corporate Human Resources mandate to strengthen succession, enhance employee experience and people analytics, and a drive a groupwide purpose-driven, values-based culture. In addition to his executive role at JG Summit, Gully is a board member of Cebu Air Inc. and serves as Board Committee advisor for Marketing and Service Fulfilment at Maxicare Healthcare Corporation. Prior his appointment as Chief Human Resources Officer, he was the VP for Organization Culture in JG Summit Holdings, Inc. He has held positions as Head of Executive Education for the Asian Institute of Management (AIM), as Business Cluster Head for Enderun Colleges, and as Business Development Director of Summit Internet Investments. Gully holds a doctoral degree from the Ritsumeikan University in Japan and an MBA with distinction from the Asian Institute of Management.
8. **Michele F. Abellanosa**, 53, is the Vice President, Corporate Controllershship of JGSHI since May 2, 2016. She was also elected Treasurer of DHL Summit Solutions, Inc. on February 15, 2022. She was Chief Compliance Officer of JGSHI from July 1, 2021 until March 30, 2022. She brings with her 26 years of experience in finance and is mainly responsible for the consolidated financial statements of the JG group of companies, as well as heading the controllershship of JGSHI and JG Summit Capital Services Corporation. Prior to joining JGSHI, she practiced public accounting with SGV & Co. She obtained her BS Accountancy degree, cum laude from the University of Santo Tomas and is a Certified Public Accountant.

9. **Rya Aissa S. Agustin**, 43, is the Chief Audit Executive of JGSHI since July 1, 2021. Prior to her current role, she served as Director for Corporate Internal Audit. She has extensive experience in internal audit, compliance, risk management and finance in local and international sectors. Before joining JGSHI in 2020, she was the Compliance and Monitoring Head for National Grid Corporation of the Philippines. She started her audit practice in the Global Internal Audit group of Procter & Gamble handling several roles as Global Subject Matter Expert across various audit areas. She is a Certified Internal Auditor (CIA) and a Fellow, Life Management Institute, with Distinction (FLMI) which are globally recognized certifications for audit and financial services professionals. She graduated with a degree in BS Economics, Magna Cum Laude, from the University of the Philippines.
10. **Laurinda R. Rogero**, 47, was appointed Chief Compliance Officer of JGSHI on March 30, 2022 and is currently the Vice President and Compliance Head of JGSHI's General Counsel Group, a role she has held since May 2017. Prior to joining JGSHI, she was Vice President and Head of the Anti-Money Laundering Department under the Legal and Regulatory Affairs Group of Rizal Commercial Banking Corporation. She also served as Legal Associate in ACCRA and as Court Attorney in the Supreme Court under Associate Justice Consuelo Ynares-Santiago. Atty. Rogero secured her Juris Doctor from the University of the Philippines and a Master of Laws from the University of Melbourne. She was admitted to the Philippine Bar in 2004.
11. **Ma. Cristina Bellaflor P. Alvarez**, was appointed Chief Information Officer of JGSHI on May 15, 2023. She is also the General Manager of Aspen Business Solutions, Inc. She received a Bachelor of Science degree in Industrial Engineering from the University of the Philippines - Diliman.
12. **Bach Johann M. Sebastian**, 62, is the Senior Advisor, Corporate Finance and Strategy of JGSHI since August 15, 2022. Prior to his current role, he was the Senior Vice President, Strategic Investment of JGSHI until August 14, 2022. He had been a Senior Vice President and Chief Strategist of JGSHI until May 14, 2018. He is also a Senior Vice President of Universal Robina Corporation, Robinsons Land Corporation, Cebu Air, Inc. and Robinsons Retail Holdings, Inc. Prior to joining JGSHI in 2002, he was Senior Vice President and Chief Corporate Strategist at PSI Technologies and RFM Corporation. He was also Chief Economist, Director of Policy and Planning Group at the Department of Trade and Industry. He received a Bachelor of Arts degree in Economics from the University of the Philippines and his Master's in Business Management degree from the Asian Institute of Management.
13. **Alan D. Surposa**, 60, is the Senior Advisor, Procurement of JGSHI since October 10, 2023, and was appointed Senior Vice President for Procurement of JG Summit Olefins Corporation effective 2020. His scope includes Procurement Governance ensuring that procurement processes operate smoothly and consistently across the group in line with the set procurement policies of the organization. He will synergize procurement policies, procedures and strategies across the different businesses to create a unified procurement group that is efficient, competent and strategically aligned to deliver competitive advantage. In his expanded role, he also exercises strong functional oversight over heads/managers in the Strategic Business Unit whose work revolves around procurement to ensure consistent alignment and synergies across the Business Unit. He is a member and formerly a Director of The Purchasing Managers Association of the Philippines now PASIA and an active member of PISM. He received his Bachelor of Science degree in Civil Engineering from the Cebu Institute of Technology in Cebu City. He took the Global Supply Chain Course in IMD business school and active alumni.

14. ***Ian Pajantoy***, 58, is the Data Protection Officer (DPO) of JGSHI since May 30, 2019. He is also the Common DPO for other JGSHI business units like Universal Robina Corporation (URC), Summit Publishing Company, Inc. (SPCI), JG Summit Olefins Corporation (JGSOC), Aspen Business Solutions, Inc. (ABSI), JG Digital Equity Ventures, Inc. (JGDEV) and Gokongwei Brothers Foundation, Inc. (GBF). He was tapped as one of the Core Team of the Business Process Outsourcing (Shared Services) arm of JGSHI established in 2013. Prior to joining & handling the Procurement Operations of the Shared Services Group (now ABSI), he joined URC as Plant Administrative Services Manager on May 2, 1996. From year 2000 to 2013, Mr. Pajantoy handled different facets of Supply Chain Management (logistics, procurement, & governance). He graduated from Mapua Institute of Technology with a degree in Management and Industrial Engineering and then later on, Techno-MBA from the De La Salle University - Dasmarias City, Cavite.
15. ***Andre Ria B. Buzeta-Acero***, 44, is the Assistant Corporate Secretary of JGSHI since October 1, 2020. She is also the Assistant Corporate Secretary of JG Summit Olefins Corporation, and JG Digital Equity Ventures, Inc. She is concurrently the Corporate Secretary of JG Summit Capital Services Corp., JG Summit Infrastructure Holdings Corporation, JG Summit Capital Markets Corp., Chic Centre Corporation, Peak Fuel Corporation, Merbau Corporation and DHL Summit Solutions, Inc. She joined JGSHI in 2007 as part of the General Counsel Group. Prior to JGSHI, she was a Senior Associate in Castillo Laman Tan Pantaleon & Jose Law Offices. She obtained her Juris Doctor degree from the Ateneo de Manila School of Law in 2007 and was admitted to the Philippine Bar in 2008.

Significant Employee

There are no persons who are not executive officers of the Company who are expected to make a significant contribution to the business.

Involvement in Certain Legal Proceedings which occurred during the Past Five Years

None.

Family Relationships

1. Mr. James L. Go is the uncle of Mr. Lance Y. Gokongwei
2. Ms. Robina Y. Gokongwei-Pe is the niece of Mr. James L. Go and sister of Mr. Lance Y. Gokongwei
3. Ms. Lisa Y. Gokongwei-Cheng is the niece of Mr. James L. Go and sister of Mr. Lance Y. Gokongwei
4. Mr. Patrick Henry C. Go is the nephew of Mr. James L. Go and cousin of Mr. Lance Y. Gokongwei
5. Mr. Johnson Robert G. Go, Jr. is the nephew of Mr. James L. Go and cousin of Mr. Lance Y. Gokongwei
6. Mr. Brian M. Go is the son of Mr. James L. Go and cousin of Mr. Lance Y. Gokongwei
7. Mr. David Gulliver G. Go is the nephew of Mr. James L. Go and cousin of Mr. Lance Y. Gokongwei

Item 10. Executive Compensation

The aggregate compensation given to officers and directors of the Company for the last 2 years and projected for the ensuing year (2023) are as follows:

	PROJECTED 2024				ACTUAL	
	Salary	Bonus	Others	Total	2023	2022
CEO and Four (4) most highly compensated executive officers	₱100,926,722	₱600,000	₱240,000	₱101,766,722	₱96,263,156	₱90,858,972
All other officers and directors as a group unnamed	₱75,477,943	₱4,800,000	₱3,000,000	₱83,277,943	₱78,049,412	₱69,143,545

The following constitute JG Summit's CEO and four (4) most highly compensated executive officers:

1. Mr. Lance Y. Gokongwei is the Director, President and Chief Executive Officer
2. Ms. Maria Celia H. Fernandez-Estavillo is Chief Legal Officer and Corporate Secretary
3. Mr. Renato T. Salud is the Chief Corporate Affairs and Sustainability Officer
4. Mr. Bach Johann M. Sebastian is the Senior Advisor, Corporate Finance and Strategy
5. Mr. Aldrich T. Javellana is the Senior Vice President and Treasurer

Standard Arrangements

Other than payment of reasonable per diem, there are no standard arrangements pursuant to which directors of the Company are compensated, or are to be compensated, directly or indirectly, for any services rendered provided as a director for the last completed year and the ensuing year.

Other Arrangements

There are no other arrangements pursuant to which any director of the Company was compensated, or is to be compensated, directly or indirectly, during the Company's last completed year, and the ensuing year, for any service provided as a director.

Terms and Conditions of any Employment Contract or any Compensatory Plan or Arrangement between the Company and the Executive Officers.

None.

Outstanding Warrants or Options Held by the Company's CEO, the Executive Officers and Directors.

None.

Item 11. Security Ownership of Certain Record and Beneficial Owners and Management

As of March 31, 2024, the Company is not aware of anyone who beneficially owns in excess of 5% of the Company's common stock except as set forth in the table below.

(1) Security Ownership of Certain Record and Beneficial Owners

Title of class	Names and addresses of record owners and relationship with the Corporation	Names of beneficial owner and relationship with record owner	Citizenship	No. of shares held	% to total outstanding
Common	Gokongwei Brothers Foundation, Inc. 43/F Robinsons-Equitable Tower ADB Ave. cor. Poveda St. Ortigas Center, Pasig City (stockholder)	Same as record owner (See note 1)	Filipino	2,096,930,273	27.88
Common	PCD Nominee Corporation (Filipino) 37/F Tower I, The Enterprise Center, 6766 Ayala Ave. cor. Paseo de Roxas, Makati City (stockholder)	PCD Participants and their clients (See note 2)	Filipino	2,023,011,380 (See note 3)	26.90
Common	PCD Nominee Corporation (Non-Filipino) 37/F Tower I, The Enterprise Center, 6766 Ayala Ave. cor. Paseo de Roxas, Makati City (stockholder)	PCD Participants and their clients (See note 2)	Non-Filipino	860,699,556 (See note 3)	11.44
Common	RSB-TIG No. 030-46-000001-9 17/F Galleria Corporate Center, EDSA cor. Ortigas Avenue, Quezon City (stockholder)	Trustee's designated officers (See note 4)	Filipino	1,084,985,186	14.43

Notes:

- Gokongwei Brothers Foundation, Inc. (the "Foundation") is a non-stock, non-profit corporation organized by the irrevocable donation by the incorporators, who are also Trustees of the Foundation, of shares of JG Summit Holdings, Inc. Under the Articles of Incorporation and By-Laws of the Foundation, except for salaries of employees and honoraria of consultants and similar expenses for actual services rendered to the Foundation or its projects, no part of the corpus or its income and increments shall benefit or be used for the private gain of any member, trustee, officer or any juridical or natural person whatsoever. The Chairman of the Board of Trustees shall exercise exclusive power and authority to represent and vote for any shares of stock owned by the Foundation in other corporate entities. The incumbent Chairman of the Board of Trustees of the Foundation is Mr. Lance Y. Gokongwei.
- PCD Nominee Corporation is the registered owner of the shares in the books of the Corporation's transfer agent. PCD Nominee Corporation is a corporation wholly-owned by Philippine Depository and Trust Corporation, Inc. (formerly the Philippine Central Depository) ("PDTC"), whose sole purpose is to act as nominee and legal title holder of all shares of stock lodged in the PDTC. PDTC is a private corporation organized to establish a central depository in the Philippines and introduce scripless or book-entry trading in the Philippines. Under the current system of the PDTC, only participants (brokers and custodians) are recognized by PDTC as the beneficial owners of the lodged shares. Each beneficial owner of shares through his participant is the beneficial owner to the extent of the number of shares held by such participant in the records of the PCD Nominee.
- Out of the PCD Nominee Corporation account, "Citibank N.A." and "Philippine Equity Partners, Inc." hold for various trust accounts the following shares of the Corporation as of March 31, 2024:

	<u>No. of shares</u>	<u>% to Outstanding</u>
CITIBANK N.A.	915,910,498	12.18
PHILIPPINE EQUITY PARTNERS, INC.	450,772,662	5.99%

Voting instructions may be provided by the beneficial owners of the shares.
- Robinsons Bank - Trust & Investment Group (RSB-TIG) is the trustee of this trust account. The shares are voted by the trustee's designated officers.

(2) Security Ownership of Management

Title of class	Names of beneficial owner	Position	Amount and nature of beneficial ownership	Citizenship	% to total outstanding
Common	<i>Named Executive Officers¹</i>				
	1. Lance Y. Gokongwei	Director, President and Chief Executive Officer	570,962,279(D)	Filipino	7.59%
Common	2. Maria Celia H. Fernandez-Estavillo	Chief Legal Officer and Corporate Secretary	5,250(D)	Filipino	*
	Sub-Total		570,967,529(D)		
	<i>Other Directors and Executive Officers</i>				
Common	3. James L. Go	Chairman	156,288,580(D)	Filipino	2.08%
Common	4. Patrick Henry C. Go	Director	133,164(D)	Filipino	*
Common	5. Robina Y. Gokongwei-Pe	Director	190,464,774(D)	Filipino	2.53%
Common	6. Johnson Robert G. Go, Jr.	Director	43,737(D)	Filipino	*
Common	7. Jose T. Pardo	Director (Independent)	1(D)	Filipino	*
Common	8. Renato T. De Guzman	Director (Independent)	22,838(D)	Filipino	*
Common	9. Antonio L. Go	Director (Independent)	1(D)	Filipino	*
Common	10. Artemio V. Panganiban	Director	10(D)	Filipino	*
Common	11. Michael P. Liwanag	Chief Strategy Officer	105,000 (D)	Filipino	*
Common	12. Lisa Y. Gokongwei-Cheng	Chief Digital Officer	146,018,275(D)	Filipino	1.94%
Common	12. Brian M. Go	Chief Finance and Risk Officer	2,237,577(D)	Singaporean	0.03%
Common	14. David Gulliver G. Go	Chief Human Resources Officer	43,735(D)	Filipino	*
	Sub-Total		495,357,692 (D)		
	<i>All directors and executive officers as a group unnamed</i>		1,066,325,221(D)		14.18%

Notes:

1. As defined under Part IV (B) (1) (b) of Annex "C" of SRC Rule 12, the "named executive officers" to be listed refer to the Chief Executive Officer and those that are the four (4) most highly compensated executive officers as of December 31, 2023.

* less than 0.01%

The other Executive Officers of the Company have no beneficial ownership over any shares of the Company as of December 31, 2023, namely:

- | | |
|-------------------------------------|--|
| 1. Renato T. Salud | - Chief Corporate Affairs and Sustainability Officer |
| 2. Aldrich T. Javellana | - Senior Vice President and Treasurer |
| 3. Michele F. Abellanosa | - Vice President, Corporate Controllershship |
| 4. Rya Aissa S. Agustin | - Chief Audit Executive |
| 5. Laurinda R. Rogero | - Chief Compliance Officer |
| 6. Ma. Cristina Bellafor P. Alvarez | - Chief Information Officer |
| 7. Bach Johann M. Sebastian | - Senior Advisor |
| 8. Alan D. Surposa | - Senior Advisor |
| 9. Ian Pajantoy | - Data Protection Officer |
| 10. Andre Ria B. Buzeta-Acero | - Assistant Corporate Secretary |

(2) Voting Trust Holders of 5% or More

As of March 31, 2024, there are no persons holding more than 5% of a class under a voting trust or similar agreement.

(3) Changes in Control

None

Item 12. Certain Relationships and Related Transactions

See Note 40 (Related Party Transactions Disclosures) of the Notes to Consolidated Financial Statements filed as part of this Form 17-A.

The Company and its subsidiaries and affiliates, in their regular conduct of business, have engaged in arm's length transactions with each other and with other affiliated companies, consisting principally of sales and purchases at market prices and advances made and obtained.

PART IV - CORPORATE GOVERNANCE

Item 13. Corporate Governance

The Corporation adheres to and complies with the principles and practices of good corporate governance, as embodied in its Revised Corporate Governance Manual, Code of Business Conduct and related SEC Circulars.

On March 29, 2023, the Board of Directors approved amendment to the By-Laws, and additional revisions made to the Revised Corporate Governance Manual of the Corporation in accordance with SEC Memorandum Circular No. 19, Series of 2016. The amendment to the By-Laws was filed with the Securities and Exchange Commission on July 10, 2023, and was approved by the Commission on July 14, 2023, while the Revised Corporate Governance Manual was filed with the Securities and Exchange Commission on June 9, 2023. Continuous improvement and monitoring of governance and management policies have been undertaken to ensure that the Corporation observes good governance and management practices. This is to assure the shareholders that the Corporation conducts its business with the highest level of integrity, transparency and accountability.

The Company timely submits an annual Integrated Corporate Governance Report ("I-ACGR") to the Securities and Exchange Commission and Philippine Stock Exchange pursuant to SEC Memorandum Circular No. 15, Series of 2017 which mandates all listed companies to disclose the Company's compliance or non-compliance with the recommendations provided under the Code of Corporate Governance for Publicly-Listed Companies by May 30 of the following year for every year that the Corporation remains listed in the PSE.

PSE Memorandum Circular CN No. 2017-0079 provides that the I-ACGR effectively supersedes the SEC's Annual Corporate Governance Report and the PSE's Corporate Governance Disclosure Report.

The Corporation likewise consistently strives to raise its financial reporting standards by adopting and implementing prescribed Philippine Financial Reporting Standards.

PART V - EXHIBITS AND SCHEDULES

Item 14. Exhibits and Reports on SEC Form 17-C

Following is a list of disclosures filed by JGSHI under SEC Form 17-C from July 1, 2023 to March 31, 2024:

Date of Disclosure	Description
Aug 4, 2023	Notice of Analysts'/Investors' Briefing
Aug 10, 2023	Press Release entitled "JG Summit saw better margins in 2Q, ending 1H23 with P9.5B in core profits"
Aug 10, 2023	Material Information/Transactions regarding JG Summit saw better margins in 2Q, ending 1H23 with P9.5B in core profits
Sep 4, 2023	Change in Shareholdings of a Principal Officer
Sep 14, 2023	Update on Corporate Actions/Material Transactions/Agreements regarding the Merger of BPI and Robinsons Bank
Oct 10, 2023	Change in designation of an Officer
Oct 21, 2023	Update on Corporate Actions/Material Transactions/Agreements regarding the Merger of BPI and Robinsons Bank
Nov 8, 2023	Notice of Analysts' Briefing
Nov 14, 2023	Press Release entitled "JG Summit sustains core profit improvement, hitting P15B in 9M2023"
Nov 14, 2023	Material Information/Transactions regarding JG Summit sustains core profit improvement, hitting P15B in 9M2023
Nov 17, 2023	Acquisition/Disposition of Shares of Another Corporation
Dec 6, 2023	[Amended-1] Acquisition/Disposition of Shares of Another Corporation
Dec 16, 2023	Update on Corporate Actions/Material Transactions/Agreements regarding the Merger of BPI and Robinsons Bank
Dec 29, 2023	Update on Corporate Actions/Material Transactions/Agreements regarding the Merger of BPI and Robinsons Bank
Jan 2, 2024	Update on Corporate Actions/Material Transactions/Agreements regarding the Merger of BPI and Robinsons Bank
Jan 19, 2024	Clarification on News Report entitled "JG Summit to expand solar business beyond Gokongwei group"
Mar 19, 2024	Notice of Analysts' Briefing
Mar 20, 2024	Material Information/Transactions regarding the Sale of BPI's shareholdings in GoTyme Bank Corporation in favor of GoTyme Financial Pte. Ltd. and Giga Investment Holdings, Pte. Ltd.
Mar 20, 2024	Notice of Annual Stockholders' Meeting
Mar 26, 2024	Press Release entitled "Airline rebound and groupwide margin gains tripled JG Summit's 2023 core profits"
Mar 26, 2024	Material Information/Transaction regarding Airline rebound and groupwide margin gains tripled JG Summit's 2023 core profits



JG SUMMIT HOLDINGS, INC.

43rd FLOOR ROBINSONS EQUITABLE TOWER ASB AVE. COR. POVEDA RD. ORTIGAS CENTER, PASIG CITY
TEL. NO.: 633-7631, 637-1670, 240-8801 FAX NO.: 633-9387 OR 633-9207

STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

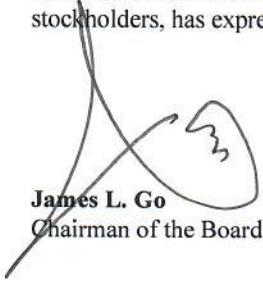
The management of JG Summit Holdings, Inc. is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the year(s) ended December 31, 2023, 2022 and 2021, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors (BOD) is responsible for overseeing the Company's financial reporting process.

The Board of Directors (BOD) reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

SyCip Gorres Velayo & Co. (SGV), the independent auditors, appointed by the stockholders, has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.


James L. Go
Chairman of the Board



Lance Y. Gokongwei
President & Chief Executive Officer


Brian M. Go
Chief Finance & Risk Officer

Subscribed and Sworn to before me in the City of PASIG CITY this 12 APR, 2024 affiants(s) exhibiting to me his Passport numbers, as follows:

<u>Names</u>	<u>Passport No.</u>
James L. Go	
Lance Y. Gokongwei	
Brian M. Go	

Doc. No.	<u>485</u>
Book No.	<u>99</u>
Page No.	<u>7</u>
Series of	<u>2024</u>


ANDRE RIA B. BUZETA-ACERO
Notary Public for Pasig, San Juan, and Pateros
Notarial Commission No. 134 valid until December 31, 2024
40th Floor Robinsons Equitable Tower, ADV Ave.
cor. Poveda Road, Ortigas Center, Pasig City 1605
Roll of Attorneys No. 55199
MCLE Compliance No. VII-0015364 valid until April 14, 2025
PTR No. 10081858 / 01-09-2024/ Makati City
IBP Receipt No. 402329 / 01-05-2024 / Rizal Chapter

COVER SHEET

for
AUDITED FINANCIAL STATEMENTS

SEC Registration Number

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COMPANY NAME

J	G		S	U	M	M	I	T		H	O	L	D	I	N	G	S	,		I	N	C	.				

PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province)

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Form Type

A	A	F	S
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Department requiring the report

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Secondary License Type, If Applicable

N	/	A	
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COMPANY INFORMATION

<p>Company's Email Address</p> <table border="1" style="width: 100%;"> <tr><td>www.jgsummit.com.ph</td></tr> </table>	www.jgsummit.com.ph	<p>Company's Telephone Number</p> <table border="1" style="width: 100%;"> <tr><td>8633-7631</td></tr> </table>	8633-7631	<p>Mobile Number</p> <table border="1" style="width: 100%;"> <tr><td>—</td></tr> </table>	—
www.jgsummit.com.ph					
8633-7631					
—					
<p>No. of Stockholders</p> <table border="1" style="width: 100%;"> <tr><td>986</td></tr> </table>	986	<p>Annual Meeting (Month / Day)</p> <table border="1" style="width: 100%;"> <tr><td>Last Thursday of May</td></tr> </table>	Last Thursday of May	<p>Fiscal Year (Month / Day)</p> <table border="1" style="width: 100%;"> <tr><td>12/31</td></tr> </table>	12/31
986					
Last Thursday of May					
12/31					

CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

<p>Name of Contact Person</p> <table border="1" style="width: 100%;"> <tr><td>Mr. Brian M. Go</td></tr> </table>	Mr. Brian M. Go	<p>Email Address</p> <table border="1" style="width: 100%;"> <tr><td>brian.go@jgsummit.ph</td></tr> </table>	brian.go@jgsummit.ph	<p>Telephone Number/s</p> <table border="1" style="width: 100%;"> <tr><td>8633-7631</td></tr> </table>	8633-7631	<p>Mobile Number</p> <table border="1" style="width: 100%;"> <tr><td>—</td></tr> </table>	—
Mr. Brian M. Go							
brian.go@jgsummit.ph							
8633-7631							
—							

CONTACT PERSON'S ADDRESS

41st Floor, Robinsons-Equitable Tower, ADB Avenue corner Poveda Road, Pasig City

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.



INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors
JG Summit Holdings, Inc.
43rd Floor, Robinsons-Equitable Tower,
ADB Avenue corner Poveda Road,
Pasig City, Metro Manila

Report on the Audit of the Parent Company Financial Statements

Opinion

We have audited the parent company financial statements of JG Summit Holdings, Inc. (the Company), which comprise the parent company statements of financial position as at December 31, 2023 and 2022, and the parent company statements of income, parent company statements of comprehensive income, parent company statements of changes in equity and parent company statements of cash flows for each of the three years in the period ended December 31, 2023, and notes to the parent company financial statements, including material accounting policy information.

In our opinion, the accompanying parent company financial statements as at December 31, 2023 and 2022, and for each of the three years in the period ended December 31, 2023 are prepared in all material respects, in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC) as described in Note 2 to the parent company financial statements.

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Parent Company Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the parent company financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter

We draw attention to Note 2 to the parent company financial statements which indicates that the parent company financial statements have been prepared in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC, in response to the COVID-19 pandemic. The impact of the application of the financial reporting reliefs, which are applicable to the Real Estate Segment, specifically under Robinsons Land Corporation, on the 2023 parent company financial statements are discussed in detail in Note 2. Our opinion is not modified in respect of this matter.



Responsibilities of Management and Those Charged with Governance for the Parent Company Financial Statements

Management is responsible for the preparation of the parent company financial statements in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC, as described in Note 2 to the parent company financial statements, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the parent company financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Parent Company Financial Statements

Our objectives are to obtain reasonable assurance about whether the parent company financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these parent company financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the parent company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the parent company financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the parent company financial statements, including the disclosures, and whether the parent company financial statements represent the underlying transactions and events in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC, as described in Note 2 to the parent company financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the parent company financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 28 to the parent company financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of JG Summit Holdings, Inc. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the financial information required to be set forth therein, in relation to the basic parent company financial statements taken as a whole, are prepared in all material respects, in accordance with PFRS, as modified by the application of the financial reporting reliefs issued and approved by the SEC, as described in Note 2 to the parent company financial statements.



The engagement partner on the audit resulting in this independent auditor's report is Janeth T. Nuñez-Javier.

SYCIP GORRES VELAYO & CO.

Janeth T. Nuñez-Javier

Janeth T. Nuñez-Javier

Partner

CPA Certificate No. 111092

Tax Identification No. 900-322-673

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

BIR Accreditation No. 08-001998-069-2023, October 23, 2023, valid until October 22, 2026

PTR No. 10079984, January 6, 2024, Makati City

April 15, 2024



JG SUMMIT HOLDINGS, INC.**PARENT COMPANY STATEMENTS OF FINANCIAL POSITION**

	December 31	
	2023	2022
ASSETS		
Current Assets		
Cash and cash equivalents (Note 6)	₱410,568,252	₱12,550,905,617
Receivables (Note 7)	2,421,259,436	2,334,248,735
Due from related parties (Note 22)	971,586,558	712,821,273
Financial assets at fair value through profit or loss (Note 8)	137,756,972	89,395,482
Other current assets (Note 10)	536,302,757	517,717,609
Total Current Assets	4,477,473,975	16,205,088,716
Noncurrent Assets		
Financial assets at fair value through other comprehensive income (Note 9)	25,994,021,701	26,735,465,265
Investments in subsidiaries (Note 11)	132,792,213,560	110,179,950,560
Investments in associates and a joint venture (Note 11)	71,007,025,083	71,007,025,083
Property and equipment (Note 12)	111,243,140	75,177,270
Investment properties (Note 13)	32,026,717	32,720,096
Right-of-use assets (Note 23)	62,687,369	21,131,339
Other noncurrent assets (Note 10)	23,481,213	54,577,743
Total Noncurrent Assets	230,022,698,783	208,106,047,356
	₱234,500,172,758	₱224,311,136,072
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable	₱89,282,709	₱85,897,484
Short-term debt (Note 14)	6,200,000,000	4,800,000,000
Current portion of long-term debt (Note 14)	11,714,028,733	14,967,974,114
Due to related parties (Note 22)	1,278,657,748	993,777,506
Accrued expenses and other current liabilities (Notes 15 and 23)	456,060,656	365,265,588
Total Current Liabilities	19,738,029,846	21,212,914,692
Noncurrent Liabilities		
Long-term debt - net of current portion (Note 14)	18,912,849,956	15,780,895,486
Lease liabilities (Note 23)	36,607,817	5,844,280
Pension liability (Note 20)	42,129,989	32,348,271
Total Noncurrent Liabilities	18,991,587,762	15,819,088,037
Total Liabilities	38,729,617,608	37,032,002,729
Equity		
Paid-up capital (Note 16)	51,643,828,255	51,643,828,255
Retained earnings (Note 16)	157,304,066,852	148,068,228,295
Other comprehensive loss (Notes 9 and 20)	(13,177,339,957)	(12,432,923,207)
Total Equity	195,770,555,150	187,279,133,343
	₱234,500,172,758	₱224,311,136,072

See accompanying Notes to Parent Company Financial Statements.



JG SUMMIT HOLDINGS, INC.**PARENT COMPANY STATEMENTS OF COMPREHENSIVE INCOME**

	Years Ended December 31		
	2023	2022	2021
REVENUE			
Dividend income (Notes 9, 11 and 22)	₱14,427,639,624	₱13,538,933,380	₱10,778,716,515
Rent income (Notes 13, 22 and 23)	146,520,601	152,706,756	146,629,260
Interest income (Notes 17 and 22)	68,776,258	280,830,237	99,732,693
Management fees (Note 22)	34,000,000	54,600,000	54,600,000
	14,676,936,483	14,027,070,373	11,079,678,468
EXPENSES			
Interest expense (Notes 14, 18 and 23)	1,883,567,383	1,173,345,978	1,417,353,476
Subscription	230,401,115	70,882,417	84,024,724
Repairs and software maintenance	208,470,264	280,980,567	216,972,259
Contracted services	174,925,815	166,796,498	193,650,823
Compensation and benefits (Notes 20 and 22)	83,527,835	76,292,390	81,033,531
Depreciation (Notes 12,13 and 23)	78,173,825	58,962,819	56,972,244
Taxes and licenses	49,607,752	8,338,481	165,147,062
Travel and transportation	38,961,030	28,446,937	11,388,826
Management and other professional fees (Note 22)	36,850,519	9,090,708	20,349,714
Association dues	9,309,290	10,316,920	28,714,330
Rent expense (Notes 22 and 23)	9,289,711	15,678,537	119,432,884
Provision for credit and impairment losses (Notes 7 and 11)	2,219,662	43,787,878	–
Others (Notes 10, 19 and 22)	270,924,294	358,468,422	312,712,088
	3,076,228,495	2,301,388,552	2,707,751,961
OPERATING INCOME	11,600,707,988	11,725,681,821	8,371,926,507
OTHER INCOME			
Market valuation gains (losses) on financial assets at fair value through profit or loss (Note 8)	48,361,490	(64,481,987)	(58,619,988)
Unrealized foreign exchange gain (loss)	(13,191,956)	(28,491,730)	23,948,567
Realized foreign exchange gain (loss)	(230,610,570)	(371,638,078)	16,250
Gain on sale of investment property (Note 13)	–	188,486,462	–
Gain (loss) on sale of investment in an associate (Note 11)	–	3,652,673,091	(455,914,524)
Others (Notes 10 and 22)	880,772,708	712,708,812	764,529,216
INCOME BEFORE INCOME TAX	12,286,039,660	15,814,938,391	8,645,886,028
PROVISION FOR INCOME TAX (Note 21)	25,807,640	44,892,212	10,228,416
NET INCOME	12,260,232,020	15,770,046,179	8,635,657,612
OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX			
Items that will not be reclassified to profit or loss:			
Fair value reserves on financial assets at FVOCI (Note 9)	(741,443,564)	(9,928,610,230)	9,547,064,954
Remeasurements of the net defined benefit liability (Note 20)	(2,973,186)	1,624,570	18,515,965
	(744,416,750)	(9,926,985,660)	9,565,580,919
TOTAL COMPREHENSIVE INCOME	₱11,515,815,270	₱5,843,060,519	₱18,201,238,531
Earnings per share (Note 24)	₱1.63	₱2.09	₱1.15

See accompanying Notes to Parent Company Financial Statements.



JG SUMMIT HOLDINGS, INC.

PARENT COMPANY STATEMENTS OF CHANGES IN EQUITY

For the Years Ended December 31, 2023, 2022 and 2021

	Paid-up Capital (Note 16)				Retained Earnings (Note 16)			Other Comprehensive Income (Loss)				Total Equity
	Common Stock	Preferred Stock	Additional Paid-in Capital	Stock Dividend Distributable	Total Paid-up Capital	Unrestricted Retained Earnings	Restricted Retained Earnings	Total Retained Earnings	Fair Value Reserves on Financial Assets at FVOCI (Note 9)	Remeasurements Due to Defined Benefit Liability (Note 20)	Total Other Comprehensive Income (Loss)	
Balance at January 1, 2023	₱7,520,983,658	₱42,000,000	₱44,080,844,597	₱-	₱51,643,828,255	₱46,844,228,295	₱101,224,000,000	₱148,068,228,295	(₱12,434,620,275)	₱1,697,068	(₱12,432,923,207)	₱187,279,133,343
Total comprehensive income	-	-	-	-	-	12,260,232,020	-	12,260,232,020	(741,443,564)	(2,973,186)	(744,416,750)	11,515,815,270
Cash dividends (Note 16)	-	-	-	-	-	(3,024,393,463)	-	(3,024,393,463)	-	-	-	(3,024,393,463)
Balance at December 31, 2023	₱7,520,983,658	₱42,000,000	₱44,080,844,597	₱-	₱51,643,828,255	₱56,080,066,852	₱101,224,000,000	₱157,304,066,852	(₱13,176,063,839)	(₱1,276,118)	(₱13,177,339,957)	₱195,770,555,150
Balance at January 1, 2022	₱7,520,983,658	₱42,000,000	₱44,080,844,597	₱-	₱51,643,828,255	₱34,098,575,579	₱101,224,000,000	₱135,322,575,579	(₱2,506,010,045)	₱72,498	(₱2,505,937,547)	₱184,460,466,287
Total comprehensive income	-	-	-	-	-	15,770,046,179	-	15,770,046,179	(9,928,610,230)	1,624,570	(9,926,985,660)	5,843,060,519
Cash dividends (Note 16)	-	-	-	-	-	(3,024,393,463)	-	(3,024,393,463)	-	-	-	(3,024,393,463)
Balance at December 31, 2022	₱7,520,983,658	₱42,000,000	₱44,080,844,597	₱-	₱51,643,828,255	₱46,844,228,295	₱101,224,000,000	₱148,068,228,295	(₱12,434,620,275)	₱1,697,068	(₱12,432,923,207)	₱187,279,133,343
Balance at January 1, 2021	₱7,520,983,658	₱40,000,000	₱43,960,244,597	₱122,600,000	₱51,643,828,255	₱28,336,091,757	₱101,224,000,000	₱129,560,091,757	(₱12,053,074,999)	(₱18,443,467)	(₱12,071,518,466)	₱169,132,401,546
Issuance of shares	-	2,000,000	120,600,000	(122,600,000)	-	-	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	-	8,635,657,612	-	8,635,657,612	9,547,064,954	18,515,965	9,565,580,919	18,201,238,531
Cash dividends (Note 16)	-	-	-	-	-	(2,873,173,790)	-	(2,873,173,790)	-	-	-	(2,873,173,790)
Balance at December 31, 2021	₱7,520,983,658	₱42,000,000	₱44,080,844,597	₱-	₱51,643,828,255	₱34,098,575,579	₱101,224,000,000	₱135,322,575,579	(₱2,506,010,045)	₱72,498	(₱2,505,937,547)	₱184,460,466,287

See accompanying Notes to Parent Company Financial Statements.



JG SUMMIT HOLDINGS, INC.**PARENT COMPANY STATEMENTS OF CASH FLOWS**

	Years Ended December 31		
	2023	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₱12,286,039,660	₱15,814,938,391	₱8,645,886,028
Adjustments for:			
Dividend income (Notes 9, 11 and 22)	(14,427,639,624)	(13,538,933,380)	(10,778,716,515)
Interest expense (Notes 14, 18 and 23)	1,883,567,383	1,173,345,978	1,417,353,476
Foreign exchange loss (gain)	243,802,526	400,129,808	(23,964,817)
Depreciation (Notes 12 and 23)	78,173,825	58,962,819	56,972,244
Interest income (Notes 17 and 22)	(68,776,258)	(280,830,237)	(99,732,693)
Market valuation losses (gains) on financial instruments at fair value through profit or loss (Note 8)	(48,361,490)	64,481,987	58,619,988
Amortization of software costs (Notes 10 and 19)	38,723,700	103,544,965	78,741,737
Provision for credit and impairment losses (Notes 7 and 11)	2,219,663	43,787,878	–
Pension expense (Note 20)	4,460,048	4,318,028	7,938,885
Gain on sale of investment property (Note 13)	–	(188,486,462)	–
Loss (gain) on sale of investment in an associate (Note 11)	–	(3,652,673,091)	455,914,524
Loss on extinguishment of debt (Note 14)	–	–	77,337,557
Operating income (loss) before changes in operating assets and liabilities	(7,790,568)	2,586,684	(103,649,586)
Changes in operating assets and liabilities:			
Decrease (increase) in the amounts of:			
Receivables (Note 7)	(294,346,488)	407,876,057	574,958,906
Other current assets (Note 10)	(18,585,148)	(54,508,594)	(36,456,601)
Increase (decrease) in the amounts of:			
Accounts payable	3,385,225	21,201,701	7,073,347
Accrued expenses and other current liabilities	(65,403,183)	(1,012,594)	(21,437,694)
Net cash generated from (used in) operations	(382,740,162)	376,143,254	420,488,372
Dividends received (Note 22)	14,608,639,624	13,358,149,390	11,508,500,505
Interest paid	(1,804,561,731)	(1,091,056,002)	(1,600,642,326)
Interest received	92,892,383	262,770,893	98,545,336
Income taxes paid	(25,807,640)	(44,892,212)	(10,228,416)
Contributions to the retirement plan	–	–	(24,000,000)
Net cash provided by operating activities	12,488,422,474	12,861,115,323	10,392,663,471

(Forward)

	Years Ended December 31		
	2023	2022	2021
CASH FLOWS FROM INVESTING ACTIVITIES			
Additional investments in subsidiaries (Note 11)	(₱22,612,263,000)	(₱16,593,136,000)	(₱977,980,124)
Decrease in the amounts of due from related parties (Note 22)	(258,765,285)	2,355,604,991	59,697,711
Decrease in the amounts of other noncurrent assets (Note 10)	2,665,010	2,678,739	(3,829,855)
Proceeds from sale of investment in an associate (Note 11)	–	12,163,281,484	9,090,600,000
Proceeds from the sale of investment property	–	225,754,285	–
Additional investments in associates (Note 11)	–	–	(132,000,000)
Proceeds from sale of investment in financial assets at FVOCI	–	–	700,000
Acquisitions of:			
Software (Note 10)	(10,292,180)	(10,757,425)	(56,665,520)
Property and equipment (Note 12)	(76,247,223)	(31,952,920)	(36,987,452)
Net cash provided by (used in) investing activities	(22,954,902,678)	(1,888,526,846)	7,943,534,760
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayments of:			
Short-term debt (Note 14)	(4,800,000,000)	–	(12,200,000,000)
Long-term debt (Note 14)	(50,000,000)	(5,050,000,000)	(10,539,470,000)
Lease liabilities (Note 23)	(40,541,414)	(32,843,170)	(42,853,429)
Availments of:			
Short-term debt (Note 14)	6,200,000,000	4,800,000,000	12,200,000,000
Dividends paid (Note 16)	(3,024,393,463)	(3,024,393,463)	(2,873,173,790)
Increase in the amount of due to related parties (Note 22)	271,688,286	(2,720,010,215)	272,639,180
Net cash used in financing activities	(1,443,246,591)	(6,027,246,848)	(13,182,858,039)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(11,909,726,795)	4,945,341,629	5,153,340,192
EFFECTS OF EXCHANGE RATE CHANGES IN CASH AND CASH EQUIVALENTS	(230,610,570)	(371,638,078)	–
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	12,550,905,617	7,977,202,066	2,823,861,874
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 6)	₱410,568,252	₱12,550,905,617	₱7,977,202,066

See accompanying Notes to Parent Company Financial Statements.



JG SUMMIT HOLDINGS, INC.

NOTES TO PARENT COMPANY FINANCIAL STATEMENTS

1. Corporate Information

JG Summit Holdings, Inc. (the Parent Company) was incorporated in the Philippines on November 23, 1990. The Company was listed on the Philippine Stock Exchange in 1993. The registered office address of the Parent Company is at 43rd Floor, Robinsons-Equitable Tower, ADB Avenue corner Poveda Road, Pasig City, Metro Manila.

The Parent Company is the holding company of JG Summit Holdings, Inc. and Subsidiaries (collectively referred to as “the Group”), with business interests in branded consumer foods, agro-industrial and commodity food products, real property development, hotels, banking and financial services, petrochemicals, air transportation and power utilities.

The Group conducts business throughout the Philippines, but primarily in and around Metro Manila where it is based. The Group also has branded food businesses in the People’s Republic of China (PRC), in the Association of Southeast Asian Nations region and interests in property development businesses in Singapore and PRC.

2. Material Accounting Policy Information

Basis of Preparation

The accompanying financial statements of the Parent Company have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVTPL) and financial assets at fair value through other comprehensive income (FVOCI) that have been measured at fair value.

The financial statements of the Parent Company are presented in Philippine peso (₱), the Parent Company’s functional currency. All values were rounded to the nearest peso except when otherwise indicated.

The Parent Company also prepares and issues consolidated financial statements for the same period as the parent company financial statements which are prepared in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic. These may be obtained at the Parent Company’s registered office address.

The Parent Company’s subsidiary, Robinsons Land Corporation (RLC), has availed of the relief granted by the SEC under Memorandum Circular (MC) No. 34-2020, which further extended the deferral of PIC Q&A 2018-12-D (assessment if the transaction price includes a significant financing component) until December 31, 2023.

The financial statements of the Parent Company, which are prepared for submission to the SEC and the Bureau of Internal Revenue (BIR), have also been prepared in compliance with PFRSs as modified by the application of the financial reporting relief on the accounting for significant financing components as issued and approved by the SEC in response to the COVID-19 pandemic.



Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except that the Parent Company has adopted the following new accounting pronouncements starting January 1, 2023. The Parent Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective. Unless otherwise indicated, adoption of these new standards did not have any significant impact on the Parent Company's financial position or performance unless otherwise indicated.

- Amendments to PAS 1 and PFRS Practice Statement 2, *Disclosure of Accounting Policies*

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance.

- Amendments to PAS 8, *Definition of Accounting Estimates*

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

- Amendments to PAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

- Amendments to PAS 12, *International Tax Reform – Pillar Two Model Rules*

The amendments introduce a mandatory exception in PAS 12 from recognizing and disclosing deferred tax assets and liabilities related to Pillar Two income taxes.

The amendments also clarify that PAS 12 applies to income taxes arising from tax law enacted or substantively enacted to implement the Pillar Two Model Rules published by the Organization for Economic Cooperation and Development (OECD), including tax law that implements qualified domestic minimum top-up taxes. Such tax legislation, and the income taxes arising from it, are referred to as 'Pillar Two legislation' and 'Pillar Two income taxes', respectively.



The temporary exception from recognition and disclosure of information about deferred taxes and the requirement to disclose the application of the exception, apply immediately and retrospectively upon adoption of the amendments in June 2023.

Meanwhile, the disclosure of the current tax expense related to Pillar Two income taxes and the disclosures in relation to periods before the legislation is effective are required for annual reporting periods beginning on or after January 1, 2023.

The Pillar Two Model Rules apply to multinational enterprises (MNEs) with annual consolidated revenues in excess of €750.0 million. The Group is in scope for Pillar Two Model Rules. However, it has yet to apply the temporary exception in PAS 12 from recognizing and disclosing deferred tax assets and liabilities related to Pillar Two income taxes in 2023 because the Group's entities are operating in jurisdictions in which the Pillar Two legislation has not yet been enacted or substantially enacted. The Group is monitoring developments in the enactment of these legislations. We will disclose known or reasonably estimable information that will help users of the Group's financial statements understand the Group's exposure to Pillar Two income taxes in which Pillar Two legislation has been enacted or substantially enacted, and will disclose separately Pillar Two current tax expense or income, when it is in effect.

Material Accounting Policy Information

Fair Value Measurement

For measurement and disclosure purposes, the Parent Company determines the fair value of an asset or a liability at initial measurement date or each statement of financial position date. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Parent Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Parent Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

Cash and Cash Equivalents

Cash represents cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of placement and that are subject to an insignificant risk of change in value.



Financial Instruments - Initial Recognition and Subsequent Measurement

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Date of recognition

Financial instruments are recognized in the parent company statement of financial position when the Parent Company becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Parent Company commits to purchase or sell the asset.

Financial assets

Initial recognition and measurement

Financial assets are classified, at initial recognition, and subsequently measured at amortized cost, FVOCI, and FVTPL.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Parent Company's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Parent Company has applied the practical expedient, the Parent Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at FVTPL, transaction costs. Trade receivables that do not contain a significant financing component or for which the Parent Company has applied the practical expedient are measured at the transaction price determined under PFRS 15.

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Parent Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized using the settlement date accounting.

Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at FVTPL

Financial assets at amortized cost (debt instruments)

This category is the most relevant to the Parent Company. The Parent Company measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and



- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

As of December 31, 2023 and 2022, the Parent Company's financial assets at amortized cost include cash and cash equivalents, receivables and due from related parties.

Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)

The Parent Company measures debt instruments at FVOCI if both of the following conditions are met:

- The financial asset is held within a business model with the objective of both holding to collect contractual cash flows and selling, and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For debt instruments at FVOCI, interest income, foreign exchange revaluation and impairment losses or reversals are recognized in the parent company statement of comprehensive income and computed in the same manner as for financial assets measured at amortized cost. The remaining fair value changes are recognized in other comprehensive income (OCI). Upon derecognition, the cumulative fair value change recognized in OCI is recycled to profit or loss.

As of December 31, 2023 and 2022, the Parent Company does not have debt instruments at FVOCI.

Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)

Upon initial recognition, the Parent Company can elect to classify irrevocably its equity investments as equity instruments designated at FVOCI when they meet the definition of equity under PAS 32, *Financial Instruments: Presentation* and are not held for trading. The classification is determined on an instrument-by-instrument basis.

As of December 31, 2023 and 2022, the Parent Company elected to classify irrevocably its quoted equity securities under this category.

Financial assets at FVTPL

Financial assets at FVTPL include financial assets held for trading, financial assets designated upon initial recognition at FVTPL, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at FVTPL, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortized cost or at FVOCI, as described above, debt instruments may be designated at FVTPL on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at FVTPL are carried in the parent company statement of financial position at fair value with net changes in fair value recognized in the parent company statement of comprehensive income.



This category includes derivative instruments, debt securities and listed equity investments which the Parent Company had not irrevocably elected to classify at FVOCI. Dividends on listed equity investments are also recognized as 'Dividend income' in the parent company statement of comprehensive income when the right of payment has been established.

Debt Issuance Costs

Debt issuance costs are amortized using the effective interest method. The unamortized debt issuance costs are offset against the related carrying value of the loan in the parent company statement of financial position. When a loan is paid, the related unamortized debt issuance costs at the date of repayment are charged against current operations.

Classification of Financial Instruments between Debt and Equity

A financial instrument is classified as debt, if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity; or
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Parent Company; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Parent Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount, after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

Impairment of Financial Assets

The Parent Company recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at FVTPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Parent Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

For trade receivables, the Parent Company applies a simplified approach in calculating ECLs. Therefore, the Parent Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Parent Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For cash and cash equivalents and short-term investments, the Parent Company applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Parent Company's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Parent Company uses the ratings from Standard and Poor's (S&P), Moody's and Fitch to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.



Derecognition of Financial Instruments

Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Parent Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay the received cash flows in full without material delay to a third party under a “pass-through” arrangement; or
- either (a) the Parent Company has transferred substantially all the risks and rewards of ownership and retained control over the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred the control over the asset.

When the Parent Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control over the asset, the asset is recognized to the extent of the Parent Company’s continuing involvement in the asset. In that case, the Parent Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Parent Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Parent Company could be required to repay.

Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized under ‘Loss on derecognition of long-term debt’ in the parent company statement of comprehensive income.

Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the parent company statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

Investments in Subsidiaries, Associates and a Joint Venture

Investments in subsidiaries

Subsidiaries pertain to all entities over which the Parent Company has control. Control is achieved when the Parent Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. When the Parent Company has less than a majority of the voting or similar rights of an investee, the Parent Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Parent Company’s voting rights and potential voting rights.



The details of Parent Company's investments in subsidiaries (classified according to principal business interest) follow:

Subsidiaries	Country of Incorporation	Principal Place of Business	Effective Percentage of Ownership	
			2023	2022
Food				
Universal Robina Corporation (URC) and Subsidiaries	Philippines*	8 th floor Tera Tower Bridgetowne E. Rodriguez Jr., Ave (C5 Road) Ugong Norte, Quezon City	55.93	55.90
CFC Corporation	-do-	-do-	55.93	55.90
Bio-Resource Power Generation Corporation	-do-	Manjuyod, Negros Oriental	55.93	55.90
Nissin-URC	-do-	CFC Bldg., E. Rodriguez Jr. Ave., Bagong Ilog, Pasig City	28.52**	28.50**
URC Snack Ventures Inc.	-do-	8th floor Tera Tower Bridgetowne E. Rodriguez Jr., Ave (C5 Road) Ugong Norte, Quezon City	55.93	55.90
URC Beverage Ventures Inc.	-do-	-do-	55.93	55.90
URC Philippines, Limited (URCPL)	British Virgin Islands	Offshore Incorporations Limited, P.O. Box 957 Offshore Incorporations Centre, Road Town, Tortola, British Virgin Islands	55.93	55.90
URC International Co. Ltd. (URCICL) and Subsidiaries	-do-	-do-	55.93	55.90
Universal Robina (Cayman), Ltd. (URCL)	Cayman Islands	Maples and Calder, P.O. Box 309, Ugland House, South Church Street, Grand Cayman, Cayman Islands, British West Indies	55.93	55.90
URC China Commercial Co., Ltd.	China	318 Shangcheng Road, Room 1417 Lian You Bldg., Pudong, Shanghai, China	55.93	55.90
Najalin Agri-Ventures, Inc. (NAVI) (Note 16)	Philippines	CAC Compound, La Carlota City, Negros Occidental	53.59**	53.56**
Air Transportation				
CP Air Holdings, Inc. (CPAHI) and Subsidiaries	Philippines	2nd Floor, Doña Juanita Marquez Lim Building, Osmeña Boulevard, Cebu City	100.00	100.00
Cebu Air, Inc. (CAI) and Subsidiaries	-do-	-do-	65.50	66.10
CEBGO, Inc. (CEBGO)	-do-	AO-08-09 Mezzanine Level, Passenger Terminal Building, Clark International Airport, Clark Freeport Zone, Pampanga	65.50	66.10
Aviation Partnership (Philippines) Corp	-do-	3rd Floor Aviation Partnership Philippines Bldg. 8006 Domestic Road Pasay City	100.00	100.00
Real Estate and Hotels				
Robinsons Land Corporation (RLC) and Subsidiaries	Philippines	43rd Floor, Robinsons Equitable Tower, ADB Avenue, Ortigas Center, Pasig City	65.44	62.66
Robinson's Inn, Inc.	-do-	-do-	65.44	62.66
RL Commercial REIT, Inc. (RCR)***	-do-	-do-	43.87**	39.78**
Robinsons (Cayman) Limited	Cayman Islands	Maples and Calder, P.O. Box 309, Ugland House, South Church Street, Grand Cayman, Cayman Islands	65.44	62.66
Robinsons Properties Marketing and Management Corporation	Philippines	43rd Floor, Robinsons Equitable Tower, ADB Avenue, Artigas Center, Pasig City	65.44	62.66
Manhattan Buildings and Management Corp	-do-	-do-	65.44	62.66
Altus Angeles, Inc.	-do-	McArthur Highway, Balisage, Angeles City, Pampanga	33.06**	31.96**
Go Hotels Davao, Inc.	-do-	43 rd Floor Robinsons Equitable Tower, ADB Avenue, Ortigas Center Pasig City	33.06**	31.96**
RLC Resources Ltd	British Virgin Islands	Offshore Incorporations Centre, 2 nd Floor, Nagico Building 139 Main Street, Tortola	65.44	62.66
Land Century Holdings, Ltd.	Hong Kong	Unit A, 14th Floor, Wing Shan Industrial Building No.428 Cha Kwo Ling Road Yau Tong, Kowloon	65.44	62.66
World Century Enterprise Ltd.	-do-	Flat/RM, C&D 18/F Monterey Plaza 15 Chong YIP Street, Kwun Tong, Kowloon	65.44	62.66
First Capital Development, Ltd	-do-	Flat/RM, A 14/F Wing Shan Industrial Building 428 Cha Kwo Ling Road, Yau Tong	65.44	62.66
Chengdu Xin Yao Real Estate Development Co. Ltd.	China	Banbianjie Community, Jitou Street, Wuhou District, Chengdu	65.44	62.66

(Forward)



Subsidiaries	Country of Incorporation	Principal Place of Business	Effective Percentage of Ownership	
			2023	2022
Bacoor R and F Land Corporation (BRFLC)	Philippines	Unit 3202, 32F Robinsons Equitable Tower, ADB Avenue cor. Poveda Road, San Antonio Pasig City	45.37	43.86
Bonifacio Property Ventures, Inc.	-do-	Lower Ground Floor, Cyber Sigma Building, Lawton Avenue, Fort Bonifacio, Taguig City	65.44	62.66
Altus Mall Ventures, Inc.	-do-	Level 2 Galleria Corporate Center, EDSA cor. Ortigas Avenue, Quezon City	65.44	62.66
RLGB Land Corporation (RLGB)	-do-	Level 2 Galleria Corporate Center EDSA cor. Ortigas Avenue Ugong Norte Quezon City	65.44	62.66
Robinsons Logistix and Industrials, Inc. (RLII)	-do-	Level 2 Galleria Corporate Center EDSA cor. Ortigas Avenue Ugong Norte Quezon City	65.44	62.66
RL Property Management, Inc. (RLPMI)	-do-	11F Robinsons Cyberscape Alpha, Sapphire and Garnet Roads, Brgy. San Antonio, Ortigas Center, Pasig City	65.44	62.66
RL Fund Management, Inc. (RLFMI)	-do-	14F Robinsons Cyberscape Alpha, Sapphire and Garnet Roads, Brgy. San Antonio, Ortigas Center, Pasig City	65.44	62.66
Malldash Corp.	-do-	11F Robinsons Cyberscape Alpha, Sapphire and Garnet Roads, Brgy. San Antonio, Ortigas Center, Pasig City	65.44	62.66
Staten Property Management, Inc.	-do-	27F Galleria Corporate Center, EDSA cor. Ortigas Avenue, Quezon City	65.44	62.66
RL Digital Ventures, Inc.	-do-	14F Robinsons Cyberscape Alpha, Sapphire and Garnet Roads, Brgy. San Antonio, Ortigas Center, Pasig City,	65.44	62.66
Altus Property Ventures, Inc. (APVI)	-do-	Brgy. 1 San Francisco, San Nicolas, Ilocos Norte	64.97	64.80
Petrochemicals				
JG Summit Olefins Corporation (JGSOC)	-do-	43rd Floor, Robinsons Equitable Tower, ADB Avenue, Ortigas Center, Pasig City	100.00	100.00
Peak Fuel Corporation	-do-	10 th Floor Robinsons Cybergate Gamma, Bldg., Topaz and Ruby Roads, Ortigas Center, Pasig City	100.00	100.00
JGSOC Philippines Limited	British Virgin Islands	British Virgin Islands	100.00	100.00
Banking****				
Robinsons Bank Corporation (RBC) and a Subsidiary	-do-	17th floor, Galleria Corporate Center EDSA corner Ortigas Avenue, Quezon City	60.00	60.00
Legazpi Savings Bank, Inc. (LSB)	-do-	Rizal Street, Barangay Sagpon, Albay, Legazpi City	60.00	60.00
Supplementary Businesses				
Data Analytics Ventures, Inc. (DAVI)	-do-	42nd Floor, Robinsons Equitable Tower, ADB Avenue corner Poveda Road, Ortigas Center, Pasig City	44.47**	44.57**
JG Digital Equity Ventures, Inc. (JG DEV) and a Subsidiary	-do-	29th Floor, Galleria Corporate Center, EDSA, Quezon City	100.00	100.00
JG Digital Capital Pte. Ltd (JDCPL)	Singapore	168 Tagore Lane Singapore	100.00	100.00
JG Summit Capital Services Corp. (JGSCSC) and Subsidiaries	Philippines	40th Floor, Robinsons-Equitable Tower, ADB Avenue corner Poveda Road, Ortigas Center, Pasig City	100.00	100.00
JG Summit Capital Markets Corporation (JGSMC)	-do-	-do-	100.00	100.00
Summit Internet Investments, Inc.	-do-	-do-	100.00	100.00
JG Summit Cayman, Ltd. (JGSCL)	Cayman Islands	Maples and Calder, P.O. Box 309, Ugland House, South Church Street, Grand Cayman, Cayman Islands	100.00	100.00
JG Summit Philippines Ltd. (JGSPL) and Subsidiaries	-do-	-do-	100.00	100.00
JGSH Philippines, Limited	British Virgin Islands	Offshore Incorporations Limited, P.O. Box 957 Offshore Incorporations Centre, Road Town, Tortola, British Virgin Islands	100.00	100.00
Telegraph Developments, Ltd.	-do-	-do-	100.00	100.00
Summit Top Investments, Ltd.	-do-	-do-	100.00	100.00
Unicon Insurance Brokers Corporation (UIBC)	Philippines	CFC Bldg., E. Rodriguez Avenue, Bagong Ilog, Pasig City	93.12	84.00
JG Summit Infrastructure Holdings Corporation	-do-	43 rd Floor Robinsons Equitable Tower, ADB avenue, Corner Poveda Road, Pasig City	100.00	100.00
Merbau Corporation	-do-	Ground floor Cybergate Tower 1 Edsa cor Pioneer St. Mandaluyong City	100.00	100.00

(Forward)



Subsidiaries	Country of Incorporation	Principal Place of Business	Effective Percentage of Ownership	
			2023	2022
Batangas Agro-Industrial Development Corporation (BAID) and Subsidiaries	Philippines	43rd Floor, Robinsons Equitable Tower ADB Avenue corner Poveda St., Ortigas Center, Pasig City	100.00	100.00
Fruits of the East, Inc.	-do-	-do-	100.00	100.00
Hometel Integrated Management Corporation	-do-	5th Floor, Citibank Center Bldg., Paseo De Roxas, Makati	100.00	100.00
King Leader Philippines, Inc.	-do-	43rd Floor, Robinsons Equitable Tower ADB Avenue corner Poveda St., Ortigas Center, Pasig City	100.00	100.00
Tropical Aqua Resources	-do-	-do-	100.00	100.00
United Philippines Oil Trading, Inc.	-do-	-do-	100.00	100.00
Samar Commodities Trading and Industrial Corporation	-do-	5th Floor, Citibank Center Bldg., 8741 Paseo De Roxas, Makati	100.00	100.00

* Certain subsidiaries are located in other countries, such as China, Malaysia, Singapore, Thailand, Vietnam, etc.

** These are majority-owned subsidiaries of the Parent Company's directly-owned subsidiaries.

***Formerly Robinsons Realty Management Corporation

****Robinsons Bank Corporation is a subsidiary of JG Summit Capital Services Corporation



Merger of BPI (Bank of the Philippine Islands) and RBC

On September 30, 2022, the Board of Directors (BOD) of RBC approved the plan of merger of RBC and BPI, with BPI as the surviving entity. The merger is seen as a strategic move that will unlock various synergies across businesses, expand customer bases, and enhance the overall banking experience of the Bank's customers with the combined network.

On January 17, 2023, stockholders representing at least two-thirds of the outstanding shares of BPI approved the merger between BPI and RBC.

On January 26, 2023, the Articles of Merger and the Plan of Merger were executed by BPI and RBC. The Supplement to the Agreement for the Merger of BPI and RBC was likewise executed on the same date by and among BPI, RBC and RBC Shareholders - Robinsons Retail Holdings, Inc. (RRHI) and JG Summit Capital Services Corp (JG Capital) which states that upon the effectivity of the Merger and receipt of all necessary corporate and regulatory approvals, RBC Shareholders will collectively hold approximately 6% of the resulting outstanding capital stock of BPI.

On December 15, 2023, JG Capital received a copy of the letter from the Bangko Sentral ng Pilipinas, dated the same day, notifying of the approval by the Monetary Board under Resolution No. 1633, dated December 14, 2023, of the merger between BPI and RBC, with BPI as the surviving bank.

On December 29, 2023, JG Capital was informed that the Securities and Exchange Commission approved the merger between BPI and RBC, with BPI as the surviving bank.

Investments in associates and a joint venture

Associates pertain to all entities over which the Parent Company has significant influence but not control, generally accompanying a shareholding between 20.0% and 50.0% of the voting rights and which is neither a subsidiary nor a joint venture.

The Parent Company also has interests in a joint venture. A joint venture is a contractual arrangement whereby two (2) or more parties undertake an economic activity that is subject to joint control.

The Parent Company's investments in subsidiaries, associates and joint venture are carried at cost less any impairment in value. Under the cost method, the Parent Company recognizes income from the investment only to the extent that the investor receives distributions from accumulated profits of the associate or subsidiary arising after the date of acquisition. Distributions received in excess of such profits are regarded as a return of investment and are recognized as a reduction in the cost of the investment.

Segment Reporting

The Parent Company has only one reportable segment, which is engaged mainly in corporate business, investment activities and fund sourcing activities. The information in the parent company statement of comprehensive income and parent company statement of financial position already presents the relevant operational performance and position of this segment, and accordingly no further disclosures have been provided.

Property and Equipment

Property and equipment are carried at cost less accumulated depreciation and any impairment in value. The cost of an item of property and equipment comprises its purchase price and any costs attributable in bringing the asset to its intended location and working condition. Cost also includes interest and other financing charges on borrowed funds used to finance the acquisition of the property and equipment to the extent incurred during the year of installation and construction.



Subsequent costs are capitalized as part of property and equipment only when it is probable that future economic benefits associated with the item will flow to the Parent Company and the cost of the item can be measured reliably. All other expenses related to repairs and maintenance are charged against current operations as incurred.

Depreciation of property and equipment commences once the property and equipment are available for use and is computed using the straight-line method over the estimated useful lives (EUL) of the assets regardless of utilization.

The EUL of property and equipment and depreciation method are reviewed annually based on expected asset utilization as anchored on business plans and strategies that also consider expected future technological developments and market behavior to ensure that the period of depreciation is consistent with the expected pattern of economic benefits from items of property and equipment.

The EUL of property and equipment of the Parent Company are as follows:

	EUL
Office condominium	12 to 25 years
Office furniture and equipment	3 to 5 years

When an item of property and equipment is retired or otherwise disposed of, the cost and the related accumulated depreciation and any impairment in value are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

Fully depreciated property, plant and equipment are retained in the accounts until these are no longer in use.

Investment Properties

Investment properties consist of land and building and improvements held to earn rentals. Investment properties, except for land, are carried at cost less accumulated depreciation and impairment losses, if any. Land is carried at cost less impairment losses, if any. Investment properties are measured initially at cost, including transaction costs.

Depreciable investment properties, particularly building and improvements are depreciated using straight-line method over the EUL of eight (8) to twenty (20) years. The depreciation method and useful life are reviewed periodically to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from investment properties.

Investment properties are derecognized when it has been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of investment properties are recognized in profit or loss in the year of retirement or disposal.

Transfers are made to investment properties when, and only when, there is change in use evidenced by ending of owner occupation, commencement of an operating lease to another party or ending of construction development. Transfers are made when, and only when, there is a change in use evidenced by commencement of owner occupation or commencement of development with a view to sale.

Intangible Assets

The Parent Company's intangible assets included under 'Other noncurrent assets' in the parent company statement of financial position comprised of software costs.



Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the acquisition date. Following initial recognition, intangible assets are measured at cost less any accumulated amortization and impairment losses, if any.

The EUL of intangible assets are assessed to be either finite or indefinite. The useful lives of intangible assets with finite lives are assessed at the individual asset level. Intangible assets with finite lives are amortized on a straight-line basis over their useful lives. The period and the method of amortization of an intangible asset with a finite useful life are reviewed at least at each reporting date. Changes in the EUL or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite useful lives is recognized under 'Other expenses' account in the parent company statement of comprehensive income. Intangible assets with finite lives are assessed for impairment, whenever there is an indication that the intangible assets may be impaired.

Intangible assets with indefinite useful lives are tested for impairment annually, either individually or at the cash-generating unit level (see further discussion under 'Impairment of Nonfinancial Assets'). Such intangibles are not amortized. The intangible asset with an indefinite useful life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If the indefinite useful life is no longer appropriate, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

A gain or loss arising from derecognition of an intangible asset is measured as the difference between the net disposal proceeds and the carrying amount of the intangible asset and is recognized in the parent company statement of comprehensive income when the asset is derecognized.

Software costs

Software costs are carried at cost less accumulated amortization and any impairment in value. Given the history of rapid changes in technology, computer software are susceptible to technological obsolescence. Therefore, it is likely that their useful life is short. Software costs are amortized on a straight-line basis over 5 years but maybe shorter depending on the period over which the Parent Company expects to use the asset.

Impairment of Nonfinancial Assets

Property and equipment, investment properties, intangible assets and investments in subsidiaries, associates and a joint venture

At each reporting date, the Parent Company assesses whether there is an indication that its nonfinancial assets may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Parent Company makes a formal estimate of recoverable amount. Recoverable amount is the higher of an asset's (or cash-generating unit's) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the cash-generating unit to which it belongs. Where the carrying amount of an asset (or cash-generating unit) exceeds its recoverable amount, the asset (or cash-generating unit) is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or cash-generating unit).



An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, if any, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such a reversal, the depreciation expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining EUL.

Capital Stock

Common stock and preferred stock are classified as equity and are recorded at par. Proceeds in excess of par value are recorded as 'Additional paid-in capital' in the parent company statement of changes in equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Parent Company and the amount of revenue can be reliably measured. The Parent Company assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Parent Company has concluded that it is acting as principal in all of its revenue arrangements.

The following specific recognition criteria must also be met before revenue is recognized:

Dividend income

Dividend income is recognized when the Parent Company's right to receive the dividend is established.

Interest income

Interest income is recognized as it accrues using the effective interest method which uses the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

Interest income includes the amortization of any discount or premium or other differences between the initial carrying amounts of an interest-bearing instrument and its amount at maturity calculated on an EIR basis.

Management fees

Management fees are recognized when services are rendered based on the contractual arrangement between the Parent Company and the counterparty related parties.

Rental income

Rental income arising on leased premises is accounted for on a straight-line basis over the lease term and is recorded under 'Rent income' in the parent company statement of comprehensive income.

Trading and securities gain (loss)

This represents results arising from trading activities including all gains and losses from changes in fair value of financial assets at FVTPL.



Other income

Other income includes charges to certain subsidiaries for the services rendered by the different corporate support groups. It includes bank charges, insurance, supplies, advertising, entertainment, amusement and recreation, amortization of software costs, and expenses on trainings and meetings. Other income is recognized upon completion of service rendered.

Income Taxes

Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as of reporting date.

Deferred tax

Deferred tax is provided using the liability method on all temporary differences, with certain exceptions, at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from unused minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that future taxable income will be available against which the deductible temporary differences and the carry forward benefits of unused tax credits from excess MCIT and unused NOLCO can be utilized, except:

- Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and future taxable profit will be available against which the temporary differences can be utilized.

The carrying amounts of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date, and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recognized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted as of reporting date.



Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and liabilities are offset if a legally enforceable right exists to set-off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Pension Costs

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Parent Company, nor can they be paid directly to the Parent Company. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.



The Parent Company's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

Termination benefit

Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, short-term employee benefits, or other long-term employee benefits.

Employee leave entitlement

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

Leases

Parent Company as a Lessee

The Parent Company assesses whether a contract is, or contains a lease, at the inception of a contract. This assessment involves the exercise of judgment about whether it depends on a specified asset, whether the Parent Company obtains substantially all the economic benefits from the use of the asset, whether the Parent Company has the right to direct the use of the asset. The Parent Company recognizes a right-of-use (ROU) asset and a corresponding lease liability with respect to all lease agreements in which it is the lessee, except for short-term leases and leases of low-value assets.

ROU assets

The Parent Company recognizes ROU assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). ROU assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of ROU assets includes the amount of lease liabilities recognized, initial direct costs incurred, lease payments made at or before the commencement date less any lease incentives received, and any estimated costs to be incurred in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories. Unless the Parent Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized ROU assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. ROU assets are subject to impairment.

Lease liabilities

At the commencement date of the lease, the Parent Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Parent Company and payments of penalties for terminating a lease, if the lease term reflected the Parent Company exercising the option to terminate. The variable lease payments that



do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Parent Company uses the incremental borrowing rate at the commencement date if the interest rate implicit to the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets

The Parent Company applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value (i.e., ₱250,000 and below). Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

Parent Company as a lessor

Leases where the Parent Company does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Provisions

Provisions are recognized when: (a) the Parent Company has a present obligation (legal or constructive) as a result of a past event, (b) it is probable (i.e., more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation and (c) a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense. Where the Parent Company expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is probable.

Contingencies

Contingent liabilities are not recognized in the parent company financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the parent company financial statements but are disclosed when an inflow of economic benefits is probable.

Events after the Reporting Date

Post-year-end events up to the date of approval of the parent company financial statements that provide additional information about the Parent Company's position at the reporting date (adjusting event) are reflected in the parent company financial statements. Post-year-end events that are not adjusting events are disclosed in the notes to the parent company financial statements, when material.



Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, The Parent does not expect that the future adoption of the said pronouncements will have a significant impact on its Parent financial statements. The Parent Company intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2024

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*
- Amendments to PFRS 16, *Lease Liability in a Sale and Leaseback*
- Amendments to PAS 7 and PFRS 7, *Disclosures: Supplier Finance Arrangements*

Effective beginning on or after January 1, 2025

- PFRS 17, *Insurance Contracts*
- Amendments to PAS 21, *Lack of Exchangeability*

Deferred effectivity

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

3. Significant Accounting Judgments and Estimates

The preparation of the parent company financial statements in compliance with PFRSs, as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic, requires the Parent Company to make certain judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses, and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the parent company financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Judgments

In the process of applying the Parent Company's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the Parent company financial statements:

a. Contingencies

In the normal course of business, the Parent Company also makes various commitments and incurs certain contingent liabilities that are not presented in the accompanying parent company financial statements. Commitments and contingent liabilities include various guarantees, commitments to extend credit and standby letters of credit for the purchase of equipment. The Parent Company does not anticipate any material losses as a result of the commitments and contingent liabilities.



b. Existence of significant influence over an associate with less than 20.0% ownership

There are instances that an investor exercises significant influence even if its ownership is less than 20.0%. The Parent Company applies significant judgment in assessing whether it holds significant influence over an investee and considers the following:

- a. representation in the board of directors or equivalent governing body of the investee;
- b. participation in policy-making processes, including participation in decisions about dividends or other distributions;
- c. material transactions between the investor and the investee;
- d. interchange of managerial personnel; or
- e. provision of essential technical information.

The ownership interests of the Parent Company over its associates are presented in Note 11 of the parent company financial statements.

Estimates

The key assumptions concerning the future and other sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

a. Assessment of impairment of investments in subsidiaries and associates and a joint venture.

The Parent Company assesses the impairment of its nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Parent Company considers important which could trigger an impairment review include the following:

- market interest rates or other market rates of return on investments have increased during the period, and those increases are likely to affect the discount rate used in calculating the asset's value-in-use and decrease the asset's recoverable amount materially;
- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- significant negative industry or economic trends.

The Parent Company recognizes an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount of an asset pertains to the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell of an asset pertains to its current selling price, less direct costs of disposal. The value in use of an asset is determined by using a discounted cash flow model. It does not include significant future investments that will enhance the asset base of the cash-generating unit being tested. The value in use is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows, and the growth rate used for extrapolation purposes.

No additional provision for impairment losses on its investments in subsidiaries, associates and a joint venture was recognized in 2023, 2022 and 2021 (see Note 11).

The carrying value of investments in subsidiaries, associates and a joint venture is disclosed in Note 11 to the parent company financial statements.



4. Financial Risk Management Objectives and Policies

The Parent Company's principal financial instruments, other than derivatives, comprise cash in bank and cash equivalents, financial assets at FVTPL, financial assets at FVOCI, receivables and interest-bearing loans and borrowings. The main purpose of these financial instruments is to finance the Parent Company's operations and related capital expenditures.

The BOD of the Parent Company reviews and approves policies for managing each risk and they are summarized below, together with the related risk management structure.

Risk Management Structure

The BOD of the Parent Company is ultimately responsible for oversight of the Parent Company's risk management process which involves identifying, measuring, analyzing, monitoring and controlling risks.

The risk management framework encompasses environmental scanning, the identification and assessment of business risks, development of risk management strategies, design and implementation of risk management capabilities and appropriate responses, monitoring risks and risk management performance, and identification of areas and opportunities for improvement in the risk management process.

The BOD has reconstituted its Audit Committee to integrate Audit, Related Party Transactions (RPT) and Risk Oversight Committee to spearhead the managing and monitoring of risks.

Audit, RPT and Risk Oversight Committee (AURROC)

The AURROC shall assist the Group's BOD in its fiduciary responsibility by providing oversight over the Parent Company's financial reporting, Internal Control System, Internal and External Audit processes, and compliance with applicable laws and regulations. Furthermore, it is also the Committee's purpose to oversee the establishment of Enterprise Risk Management (ERM) framework that will effectively identify, monitor, assess and manage key business risks.

The AURROC has the following functions:

- a. monitor and evaluate the adequacy and effectiveness of the Parent Company's internal control system, integrity of financial reporting, and security of physical and information assets;
- b. discuss with the External Auditor the nature, scope and expenses of the audit, and ensure the proper coordination and coverage of work;
- c. review the reports submitted by the Internal and External Auditors and review and monitor Management's responsiveness to findings and recommendations;
- d. review and approve the interim and Annual Financial Statements;
- e. review and approve the Parent Company's transactions with related parties within the set materiality threshold;
- f. evaluate the ERM Plan to ensure its continued relevance, comprehensiveness and effectiveness, as well as look for emerging risks;
- g. review the Parent Company's risk appetite levels and risk tolerance limits based on changes and developments in the business, the regulatory framework, the external economic and business environment;
- h. provide oversight over Management's activities in managing credit, market, liquidity, operational, legal and other risk exposures of the Parent Company; and
- i. report to the BOD on a regular basis, or as deemed necessary, the Parent Company's risk, material risk exposures, the actions taken to reduce the risks.



Enterprise Risk Management

The role of ERM is to oversee that a sound ERM framework is in place to effectively identify, monitor, assess and manage key business risks. The risk management framework shall guide the Board in identifying units/business lines and enterprise-level risk exposures, as well as the effectiveness of risk management strategies. A Chief Risk Officer or its equivalent position, is appointed by the BOD to oversee the entire ERM process and spearhead the development, implementation, maintenance and continuous improvement of ERM processes and documentation. The ERM Head reports functionally to the AURROC and administratively to the CEO.

Enterprise Resource Management Framework

The ERM framework revolves around the following activities:

1. **Risk Identification.** It involves the identification of key business drivers that influence the operability and performance of the business units. Each business driver is assigned strategic and operational objectives which are owned by risk champions and risk owners. Each risk champion and owner conduct their risk identification process using different tools such as risk factor analysis, megatrends analysis, and systems dynamics analysis.
2. **Risk Assessment.** Each identified risk is assessed to determine which can pose significant impact to the business unit's ability to implement strategy and deliver business objectives. This process involves grouping similar risks into categories, such as Reputational Risk, Strategic Risk, Financial Risk, and Compliance Risk. For each risk category, a risk assessment scale is developed to provide objective definitions on what is considered insignificant, minor, moderate, major, or extreme impact to the business. The impact severity of the risk is rated based on their nature, regardless of the organization's circumstances and capability to manage them.
3. **Risk Prioritization.** This process enables the organization to focus the implementation of risk responses into certain high and medium severity risks based on the organization's risk profile, vulnerability, and contribution to the risk. Risk impact velocity and mitigation timeframe are also considered in prioritizing the organization's actions and urgency of response to risks.
4. **Risk Response, Monitoring, and Evaluation.** Appropriate risk responses are put in place for each priority risk, both at the level of the risk champions and risk owners and at the enterprise and Group level. Risk champions continually monitor and evaluate the effectiveness of the risk responses. Material residual risks are assessed for improvement of risk response and identification of recovery measures.
5. **Risk Reporting.** At the Group level, top risks are reviewed, updated and reported to the AURROC twice a year.

Risk Management Policies

The main risks arising from the use of financial instruments are credit risk, liquidity risk and market risk which includes foreign currency risk, equity price risk and interest rate risk. The policies for managing the aforementioned risks are summarized below:

Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.



a. Maximum credit risk exposure

The Parent Company's exposure to credit risk arises from default of the counterparty with a maximum exposure equal to the carrying amount of its financial assets as of December 31, 2023 and 2022. The Parent Company does not hold any collateral as security and no agreements reducing the maximum exposure to credit risk have been concluded as of reporting dates.

b. Risk concentrations of the maximum exposure to credit risk

Concentrations arise when a number of counterparties are engaged in similar business activities or activities in the same geographic region or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Parent Company's performance to developments affecting a particular industry or geographical location. Such credit risk concentrations, if not properly managed, may cause significant losses that could threaten the Parent Company's financial strength and undermine public confidence.

The Parent Company's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. In order to avoid excessive concentrations of risk, identified concentrations of credit risks are controlled and managed accordingly.

i. Concentration by geographical location

The Parent Company's credit risk exposures as of December 31, 2023 and 2022, before taking into account any collateral held or other credit enhancements, are categorized by geographic location as follows:

	2023		
	Philippines	Asia (excluding Philippines)	Total
Financial assets at amortized cost:			
Cash and cash equivalents*	₱328,649,889	₱80,799,451	₱409,449,340
Due from related parties	971,586,558	-	971,586,558
Dividends receivable	1,593,529,595	-	1,593,529,595
Advances to officers and employees	6,144,827	-	6,144,827
Accrued interest receivable	5,214	-	5,214
Nontrade receivables	867,587,341	-	867,587,341
	₱3,767,503,424	₱80,799,451	₱3,848,302,875

*Excludes cash on hand amounting to ₱1,118,912

	2022		
	Philippines	Asia (excluding Philippines)	Total
Financial assets at amortized cost:			
Cash and cash equivalents*	₱7,013,296,605	₱5,536,925,288	₱12,550,221,893
Due from related parties	712,821,273	-	712,821,273
Dividends receivable	1,774,529,595	-	1,774,529,595
Advances to officers and employees	3,468,761	-	3,468,761
Accrued interest receivable	18,203,372	5,917,967	24,121,339
Nontrade receivables	575,916,918	-	575,916,918
	₱10,098,236,524	₱5,542,843,255	₱15,641,079,779

*Excludes cash on hand amounting to ₱683,724



ii. Concentration by industry

The tables below show the industry sector analysis of the Parent Company's financial assets as of December 31, 2023 and 2022, before taking into account any collateral held or other credit enhancements:

	2023						
	Transport, Storage and Communication	Financial Intermediaries	Manufacturing	Real Estate, Renting and Business Activities	Wholesale and Retail Trade	Others	Total
Financial assets at amortized cost:							
Cash and cash equivalents*	P-	P409,449,340	P-	P-	P-	P-	P409,449,340
Due from related parties	668,021	122,127,954	-	72,701,436	4,137,721	771,951,426	971,586,558
Dividends receivable	1,593,529,595	-	-	-	-	-	1,593,529,595
Advances to officers and employees	-	-	-	-	-	6,144,827	6,144,827
Accrued interest receivable	-	5,214	-	-	-	-	5,214
Nontrade receivables	89,503,419	146,334,866	211,079,112	24,685,841	74,720,080	321,264,023	867,587,341
	P1,683,701,035	P677,917,374	P211,079,112	P97,387,277	P78,857,801	P1,099,360,276	P3,848,302,875

*Excludes cash on hand amounting to P1,118,912

	2022						
	Transport, Storage and Communication	Financial Intermediaries	Manufacturing	Real Estate, Renting and Business Activities	Wholesale and Retail Trade	Others	Total
Financial assets at amortized cost:							
Cash and cash equivalents*	P-	P12,550,221,893	P-	P-	P-	P-	P12,550,221,893
Due from related parties	30,668,021	3,964,134	-	72,701,436	4,137,721	601,349,961	712,821,273
Dividends receivable	1,593,529,595	-	-	-	-	181,000,000	1,774,529,595
Advances to officers and employees	-	-	-	-	-	3,468,761	3,468,761
Accrued interest receivable	-	24,121,339	-	-	-	-	24,121,339
Nontrade receivables	89,503,419	146,334,866	211,079,112	24,685,841	74,720,080	29,593,600	575,916,918
	P1,713,701,035	P12,724,642,232	P211,079,112	P97,387,277	P78,857,801	P815,412,322	P15,641,079,779

*Excludes cash on hand amounting to P683,274



c. Credit quality per class of financial assets

The table below shows the credit quality by class of financial assets gross of allowance for impairment losses:

	2023					Total
	Neither Past Due Nor Individually Impaired			Past Due But not Individually Impaired	Individually Impaired	
	High Grade	Standard Grade	Substandard Grade			
Financial Assets						
Financial assets at amortized cost:						
Cash and cash equivalents*	₱409,449,340	₱-	₱-	₱-	₱-	₱409,449,340
Due from related parties	-	971,586,558	-	-	-	971,586,558
Dividends receivable	-	1,593,529,595	-	-	-	1,593,529,595
Advances to officers and employees	-	6,144,827	-	-	-	6,144,827
Accrued interest receivable	-	5,214	-	-	-	5,214
Nontrade receivables	-	821,579,800	-	-	46,007,541	867,587,341
	₱409,449,340	₱3,392,845,994	₱-	₱-	₱46,007,541	₱3,848,302,875

*Excludes cash on hand amounting to ₱1,118,912

	2022					Total
	Neither Past Due Nor Individually Impaired			Past Due But not Individually Impaired	Individually Impaired	
	High Grade	Standard Grade	Substandard Grade			
Financial Assets						
Financial assets at amortized cost:						
Cash and cash equivalents*	₱12,550,221,893	₱-	₱-	₱-	₱-	₱12,550,221,893
Due from related parties	-	712,821,273	-	-	-	712,821,273
Dividends receivable	-	1,774,529,595	-	-	-	1,774,529,595
Advances to officers and employees	-	3,468,761	-	-	-	3,468,761
Accrued interest receivable	-	24,121,339	-	-	-	24,121,339
Nontrade receivables	-	473,596,995	58,532,045	-	43,787,878	575,916,918
	₱12,550,221,893	₱2,988,537,963	₱58,532,045	₱-	₱43,787,878	₱15,641,079,779

*Excludes cash on hand amounting to ₱683,724

Cash and cash equivalents and other financial assets

High grade cash and cash equivalents are short-term placements and working cash fund placed, invested, or deposited in foreign and local banks belonging to top tier banks in the Philippines in terms of resources and profitability.

Other high-grade accounts are considered to be of high value. The counterparties have a very remote likelihood of default and have consistently exhibited good paying habits.

Standard grade accounts are active accounts with a propensity of deteriorating to mid-range age buckets. These accounts are typically not impaired as the counterparties generally respond to credit actions and update their payments accordingly.



Substandard grade accounts are accounts which have probability of impairment based on historical trend. These accounts show propensity to default in payment despite regular follow-up actions and extended payment terms.

Financial assets at FVTPL

High grade financial assets at FVTPL are debt or equity securities from companies that are consistently profitable, have strong fundamentals and pay out dividends.

Standard grade FVTPL investments are debt or equity securities from companies that recently turned profitable and have the potential of becoming a high-grade company. These companies have sound fundamentals.

Substandard grade FVOCI and FVTPL investments are debt or equity securities from companies that show propensity to default on payment of dividends.

Liquidity Risk

The Parent Company seeks to manage its liquidity profile to be able to service its maturing debts and to finance capital requirements. The Parent Company maintains a level of cash and cash equivalents deemed sufficient to finance operations. As part of its liquidity risk management, the Parent Company regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund-raising activities. Fund-raising activities may include bank loans and capital market issues both onshore and offshore.

The tables below summarize the maturity profile of the Parent Company's financial instruments as of December 31, 2023 and 2022, based on undiscounted contractual payments:

	2023				Total
	On demand	Less than 3 months	More than 3 to 12 months	Beyond 1 year to 5 years	
Financial Assets					
Financial assets at amortized cost:					
Cash and cash equivalents	₱409,511,377	₱1,056,875	₱138,801	₱-	₱410,707,053
Due from related parties	971,586,558	-	-	-	971,586,558
Dividends receivable	1,593,529,595	-	-	-	1,593,529,595
Advances to officers and employees	-	-	6,144,827	-	6,144,827
Accrued interest receivable	-	5,214	-	-	5,214
Nontrade receivables	512,439,068	355,148,273	-	-	867,587,341
	3,487,066,598	356,210,362	6,283,628	-	3,849,560,588
Financial assets at FVTPL:					
Quoted equity securities	137,756,972	-	-	-	137,756,972
	137,756,972	-	-	-	137,756,972
Financial assets at FVOCI:					
Quoted equity securities	-	-	-	25,994,021,701	25,994,021,701
	-	-	-	25,994,021,701	25,994,021,701
	₱3,624,823,570	₱356,210,362	₱6,283,628	₱25,994,021,701	₱29,981,339,261
Financial Liabilities					
Financial liabilities at amortized cost:					
Due to related parties	₱1,278,657,748	₱-	₱-	₱-	₱1,278,657,748
Accrued expenses and other current liabilities	-	411,718,535	-	-	411,718,535
Accounts payable	89,282,709	-	-	-	89,282,709
Short-term debt	-	6,239,310,278	-	-	6,239,310,278
Lease liabilities	-	965,049	31,034,336	39,934,510	71,933,895
Long-term debt	-	395,247,917	12,899,772,483	22,097,849,956	35,392,870,356
	₱1,367,940,457	₱7,047,241,779	₱12,930,806,819	₱22,137,784,466	₱43,483,773,521



	2022				Total
	On demand	Less than 3 months	More than 3 to 12 months	Beyond 1 year to 5 years	
Financial Assets					
Financial assets at amortized cost:					
Cash and cash equivalents	₱1,161,535,777	₱11,389,369,840	₱4,243,098	₱-	₱12,555,148,715
Due from related parties	712,821,273	-	-	-	712,821,273
Dividends receivable	-	1,774,529,595	-	-	1,774,529,595
Advances to officers and employees	-	-	3,468,761	-	3,468,761
Accrued interest receivable	-	24,121,339	-	-	24,121,339
Nontrade receivables	220,768,645	355,148,273	-	-	575,916,918
	2,095,125,695	13,543,169,047	7,711,859	-	15,646,006,601
Financial assets at FVTPL:					
Quoted equity securities	89,395,482	-	-	-	89,395,482
	89,395,482	-	-	-	89,395,482
Financial assets at FVOCI:					
Quoted equity securities	-	-	-	26,735,465,265	26,735,465,265
	-	-	-	26,735,465,265	26,735,465,265
	₱2,184,521,177	₱13,543,169,047	₱7,711,859	₱26,735,465,265	₱42,470,867,348
Financial Liabilities					
Financial liabilities at amortized cost:					
Due to related parties	₱993,777,506	₱-	₱-	₱-	₱993,777,506
Accrued expenses and other current liabilities	-	341,994,044	-	-	341,994,044
Accounts payable	85,897,484	-	-	-	85,897,484
Short-term debt	-	4,818,039,167	-	-	4,818,039,167
Lease liabilities	-	759,263	19,829,753	13,031,170	33,620,186
Long-term debt	-	244,487,125	15,701,435,489	16,914,141,456	32,860,064,070
	₱1,079,674,990	₱5,405,279,599	₱15,721,265,242	₱16,927,172,626	₱39,133,392,457

Market Risk

Market risk is the risk of loss to future earnings, to fair value or future cash flows of a financial instrument as a result of changes in its price, in turn caused by changes in foreign currency exchange rate, equity prices and other market changes.

Foreign currency risk

Foreign currency risk arises on financial instruments that are denominated in a currency other than the functional currency in which they are measured.

The Parent Company has transactional currency exposures. Such exposures arise from borrowings and investments in currencies other than the Parent Company's functional currency. The Parent Company has no debt denominated in US dollar as of December 31, 2023 and 2022. The Parent Company does not have any foreign currency hedging arrangements.

The Company's foreign exchange risk results primarily from movements of the Philippine peso (₱) against the United States dollar (US\$) with respect to US dollar-denominated financial assets.

	2023		2022	
	US dollar	Philippine peso equivalent	US dollar	Philippine peso equivalent
Financial Assets				
Cash in banks	US\$1,458,658	₱80,765,872	US\$8,180,837	₱456,122,580
Cash equivalents	-	-	204,257,164	11,388,358,167

The exchange rates used to translate the Company's US dollar-denominated assets are ₱55.370 to US\$1.00 and ₱55.755 to US\$1.00 as of December 31, 2023 and 2022, respectively.



Equity price risk

Equity price risk is the risk that the fair values of equities will change as a result of changes in the levels of equity indices and the value of individual stocks.

In 2023 and 2022, changes in fair value of equity instruments held as financial assets at FVOCI due to a reasonably possible change in equity indices, with all other variables held constant, will increase equity by ₱269.4 million and ₱433.1 million if equity prices will increase by 1.5%. In 2023, 2022 and 2021, changes in fair value of equity instruments held as financial assets at FVPL due to a reasonably possible change in equity indices, with all other variables held constant, will increase profit by ₱3.1 million, ₱1.0 million and ₱1.4 million, respectively, if equity prices will increase by 1.5%. An equal change in the opposite direction would have decreased equity and profit by the same amount.

5. Fair Value of Assets and Liabilities

Fair Value Measurement

The following methods and assumptions were used to estimate the fair value of each asset and liability for which it is practicable to estimate such value:

Cash and cash equivalents, receivables, other financial assets, accounts payable, short-term debt and accrued expenses and other liabilities

Carrying amounts approximate their fair values due to the relatively short-term maturity of these instruments.

Financial assets at FVTPL and FVOCI

Fair values are based on quoted prices published in markets.

Long-term debt

In 2023 and 2022, fair values of long-term debt are based on the discounted value of future cash flows using the applicable rates for similar types of liabilities. The discount rates used range from 5.5% to 5.9% in 2023 and from 4.9% to 6.12% in 2022.

Due from/to related parties

Due from and due to related parties are noninterest-bearing, unsecured, and have no foreseeable terms of repayments. Carrying amounts of due from and due to related parties approximate their fair values because these are collectible/payable on demand.

Investment properties

Fair value of investment properties is based on market data (or direct sales comparison) approach. This approach relies on the comparison of recent sale transactions or offerings of similar properties which have occurred and/or offered with close proximity to the subject property.

The fair values of the Parent Company's investment properties have been determined based on the recent sales of similar properties in the same areas as the investment properties and taking into account the economic conditions prevailing at the time the valuations are made.

The Parent Company has determined that the highest and best use of the property used for the land and building is its current use.



Fair Value Hierarchy

The Parent Company uses the following hierarchy in determining and disclosing the fair value of assets and liabilities:

- Level 1: Quoted (unadjusted) prices in an active market for identical assets or liabilities;
- Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and
- Level 3: Techniques that use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

	2023				
	Carrying Value	Level 1	Level 2	Level 3	Total Fair Value
Financial Assets					
<i>Assets measured at fair value</i>					
Financial assets at FVTPL:					
Quoted equity securities	₱137,756,972	₱137,756,972	₱-	₱-	₱137,756,972
Financial assets at FVOCI:					
Quoted equity securities	25,994,021,701	25,994,021,701	-	-	25,994,021,701
<i>Assets for which fair values are disclosed</i>					
Investment properties	32,026,717	-	-	3,744,962,300	3,744,962,300
	₱26,163,805,390	₱26,131,778,673	₱-	₱3,744,962,300	₱29,876,740,973
Financial Liabilities					
<i>Liabilities for which fair values are disclosed</i>					
Long-term debt	30,626,878,689	-	-	30,638,642,260	30,638,642,260
	₱30,626,878,689	₱-	₱-	₱30,638,642,260	₱30,638,642,260

	2022				
	Carrying Value	Level 1	Level 2	Level 3	Total Fair Value
Financial Assets					
<i>Assets measured at fair value</i>					
Financial assets at FVTPL:					
Quoted equity securities	₱89,395,482	₱89,395,482	₱-	₱-	₱89,395,482
Financial assets at FVOCI:					
Quoted equity securities	26,735,465,265	26,735,465,265	-	-	26,735,465,265
<i>Assets for which fair values are disclosed</i>					
Investment properties	32,720,096	-	-	3,744,962,300	3,744,962,300
	₱26,857,580,843	₱26,824,860,747	₱-	₱3,744,962,300	₱30,569,823,047
Financial Liabilities					
<i>Liabilities for which fair values are disclosed</i>					
Long-term debt	30,748,869,600	-	-	29,914,283,229	29,914,283,229
	₱30,748,869,600	₱-	₱-	₱29,914,283,229	₱29,914,283,229

In 2023 and 2022, there were no transfers of financial instruments between Level 1 and 2 and into and out of Level 3 in the fair value hierarchy.

Description of significant unobservable inputs to valuation:

Account	Valuation Technique	Significant Unobservable Inputs
Investment properties	Market data approach	Price per square meter, size, shape, location, time element and discount
Long-term debt	Discounted cash flow	5.5%-5.9% discount rate

Significant increases (decreases) in price per square meter and size of investment properties would result in a significantly higher (lower) fair value of the properties. Significant increases (decreases) in discount would result in a significantly lower (higher) fair value of the properties.



Significant Unobservable Inputs

Size	Size of lot in terms of area. Evaluate if the lot size of property or comparable conforms to the average cut of the lots in the area and estimate the impact of the lot size differences on land value.
Shape	Particular form or configuration of the lot. A highly irregular shape limits the usable area whereas an ideal lot configuration maximizes the usable area of the lot which is associated in designing an improvement which conforms with the highest and best use of the property.
Location	Location of comparative properties whether on a main road, or secondary road. Road width could also be a consideration if data is available. As a rule, properties located along a main road are superior to properties located along a secondary road.
Time element	An adjustment for market conditions is made if general property values have appreciated or depreciated since the transaction dates due to inflation or deflation or a change in investor's perceptions of the market over time. In which case, the current data is superior to historic data.
Discount	Generally, asking prices in ads posted for sale are negotiable. Discount is the amount the seller or developer is willing to deduct from the posted selling price if the transaction will be in cash or equivalent.
Risk premium	The return in excess of the risk-free rate of return that the long-term debt is expected to yield.

6. Cash and Cash Equivalents

This account consists of:

	2023	2022
Cash on hand	₱1,118,912	₱683,724
Cash in banks (Note 22)	408,392,465	1,160,852,053
Cash equivalents (Note 22)	1,056,875	11,389,369,840
	₱410,568,252	₱12,550,905,617

Cash in bank pertains to peso and dollar denominated deposits in banks. Peso-denominated deposits earn interest at the prevailing bank deposit rates ranging from 0.02% to 0.6% in 2023, from 0.02% to 0.3% in 2022 and from 0.1% to 0.3% in 2021. Dollar-denominated deposits earn interest at the prevailing bank deposit rate of 0.01% in 2023, 2022 and 2021.

Cash equivalents, which represent peso and dollar-denominated money market placements, are made for varying periods depending on the immediate cash requirements of the Parent Company. Peso-denominated placements earn annual interest rates of 3.2% to 4.8% in 2023 and 0.4% to 5.5% in 2022. Dollar-denominated placements earn interest at the rate ranging from 3.3% to 3.8% in 2022.

Interest earned from cash and cash equivalents amounted to ₱65.5 million, ₱238.3 million and ₱29.6 million in 2023, 2022 and 2021, respectively (see Note 17).



7. Receivables

This account consists of:

	2023	2022
Dividends receivable (Note 22)	₱1,593,529,595	₱1,774,529,595
Non-trade receivable (Note 22)	867,587,341	575,916,918
Advances to officers and employees	6,144,827	3,468,761
Accrued interest receivable (Note 17)	5,214	24,121,339
	2,467,266,977	2,378,036,613
Allowance for impairment losses	(46,007,541)	(43,787,878)
	₱2,421,259,436	₱2,334,248,735

Non-trade receivables pertain to allocation of information technology (IT) charges and corporate center unit (CCU) expenses to related parties (Note 22). In 2023 and 2022, impairment loss on receivables amounted to ₱2.2 million and ₱43.8 million, respectively.

8. Financial Assets at Fair Value through Profit or Loss

This account consists of quoted equity securities amounting to ₱137.8 million and ₱89.4 million as of December 31, 2023 and 2022, respectively.

In 2023, the Parent Company recognized net market valuation gains on financial assets at FVTPL amounting to ₱48.4 million. In 2022 and 2021, the Parent Company recognized net market valuation losses on financial assets at FVTPL amounting to ₱64.5 million and ₱58.6 million, respectively.

9. Financial Assets at Fair Value through Other Comprehensive Income

This account consists of quoted equity securities amounting to ₱26.0 billion and ₱26.7 billion as of December 31, 2023 and 2022, respectively. Quoted equity securities pertain to various golf club shares other equity securities, and investment in PLDT, Inc. (PLDT). Investment in PLDT consists of common shares amounting to ₱25.8 billion and ₱26.6 billion as of December 31, 2023 and 2022, respectively.

The Parent Company has irrevocably elected to classify these investments under this category as it intends to hold these investments for the foreseeable future.

Movements in fair value reserves on financial assets at FVOCI follow:

	2023	2022
Balance at beginning of year	(₱12,434,620,275)	(₱2,506,010,045)
Changes in fair value during the period	(741,443,564)	(9,928,610,230)
Balance at end of year	(₱13,176,063,839)	(₱12,434,620,275)

Dividends earned from financial assets at FVOCI amounted to ₱2.2 billion, ₱2.4 billion and ₱1.7 billion in 2023, 2022 and 2021, respectively.



10. Other Assets

This account consists of:

	2023	2022
Current		
Creditable withholding taxes (Note 13)	₱519,455,885	₱509,124,802
Prepaid expenses	930,232	813,500
Others	15,916,640	7,779,307
	₱536,302,757	₱517,717,609
Noncurrent		
Software costs	₱15,592,942	₱44,024,462
Deferred input vat	5,286,495	7,965,233
Miscellaneous deposits	1,214,147	1,214,147
Others	1,387,629	1,373,901
	₱23,481,213	₱54,577,743

Software Costs

Movements in the software costs follow:

	2023	2022
Cost		
Beginning balance	₱397,380,061	₱386,622,636
Additions	10,292,180	10,757,425
Ending balance	407,672,241	397,380,061
Accumulated Amortization		
Beginning balance	353,355,599	249,810,634
Amortization	38,723,700	103,544,965
Ending balance	392,079,299	353,355,599
Net Book Value	₱15,592,942	₱44,024,462

11. Investments in Subsidiaries, Associates and a Joint Venture

This account consists of investments in subsidiaries, associates and a joint venture. Investments are as follows:

	Percentage of Ownership		Amount	
	2023	2022	2023	2022
Investments in subsidiaries:				
JG Summit Olefins Corporation (JGSOC)	100.00	100.00	₱70,603,268,326	₱59,603,268,326
Robinsons Land Corporation (RLC)	65.44	62.66	24,867,535,969	24,867,535,969
JG Summit Philippines, Ltd. (JGSPL)	100.00	100.00	22,566,842,287	10,983,162,287
JG Summit Capital Services Corp. (JGSCSC)	100.00	100.00	7,055,144,238	7,055,144,238
Universal Robina Corporation (URC)	55.93	55.90	2,259,312,182	2,259,312,182
Cebu Air, Inc. (CAI)	65.50	66.10	1,615,739,664	1,615,739,664
JG Digital Equity Ventures, Inc. (JGDEV)	100.00	100.00	1,221,191,455	1,221,191,455
Batangas Agro-Industrial Development Corporation	100.00	100.00	1,050,000,000	1,050,000,000
Merbau Corporation (Merbau)	100.00	100.00	617,500,000	617,500,000

(Forward)



	Percentage of Ownership		Amount	
	2023	2022	2023	2022
CP Air Holdings, Inc. (CPAir)	100.00	100.00	₱463,450,492	₱463,450,492
Altus Property Ventures, Inc	64.97	64.80	388,759,172	388,759,172
JG Summit Infrastructure Holdings Corporation (JG Infra)	100.00	100.00	53,645,000	53,645,000
Unicon Insurance Brokers Corporation (UIBC)	93.12	84.00	29,132,300	549,300
JG Summit Cayman, Ltd. (JGSCL)	100.00	100.00	692,475	692,475
			₱132,792,213,560	₱110,179,950,560
Investments in associates and a joint venture:				
Manila Electric Company (Meralco)	26.37	26.37	₱70,257,293,786	₱70,257,293,786
Luzon International Premiere Airport Development Corp. (LIPAD)	33.00	33.00	462,000,000	462,000,000
Oriental Petroleum & Minerals Corporation (OPMC)	19.40	19.40	257,731,297	257,731,297
DHL Summit Solutions, Inc. (DSSI)	50.00	50.00	30,000,000	30,000,000
			₱71,007,025,083	₱71,007,025,083

Investments in Subsidiaries

A rollforward analysis of investments in subsidiaries follows:

	2023	2022
Cost		
Balance at beginning of year	₱112,800,547,925	₱96,207,411,925
Additional investments	22,612,263,000	16,593,136,000
	135,412,810,925	112,800,547,925
Allowance for impairment losses	(2,620,597,365)	(2,620,597,365)
Balance at end of year	₱132,792,213,560	₱110,179,950,560

Investment in CAI

On March 8, 2021, the Parent Company subscribed to CAI's convertible preferred shares via a stock rights offering (SRO) amounting to ₱971.1 million. The SRO was made available to CAI's eligible shareholders of record as of February 26, 2021 with an entitlement ratio of one entitlement right for every 1.8250 common shares held as of record date.

Investment in Merbau

On November 10, 2021, the Parent Company made additional investment in Merbau amounting to ₱6.9 million. In 2022, the Parent Company made additional investment in Merbau amounting to ₱610.0 million.

Investment in JGSOC

On December 18, 2020, the BOD of JGSPC approved a plan to merge JGSPC and JGSOC, a sister company incorporated in the Philippines and registered with the Philippine SEC, wherein JGSOC will be the surviving entity. On September 30, 2021, the merger of the said companies was approved by the Philippine SEC effective on January 1, 2022. On November 16, 2022, the Parent Company made additional investment in JGSOC amounting to ₱5.0 billion. On December 5, 2023, the Parent Company made additional investment amounting to ₱11.0 billion.

Investment in JGSPL

On various dates in 2022, the Parent Company made additional investment in JGSPL amounting to ₱11.0 billion equivalent to 4,500 common shares of the company. On various dates in 2023, the Parent Company made additional investment in JGSPL amounting to ₱11.6 billion equivalent to 5,000 common shares of the company.



Investment in Unicon

On April 5, 2023, the Parent Company made additional investment amounting to ₱28.6 million.

Investments in Associates and a Joint Venture

A rollforward analysis of investments in associates and a joint venture follows:

	2023	2022
Cost		
Balance at beginning of year	₱71,011,150,081	₱79,521,758,474
Disposal	-	(8,510,608,393)
	71,011,150,081	71,011,150,081
Allowance for impairment losses	(4,124,998)	(4,124,998)
Balance at end of year	₱71,007,025,083	₱71,007,025,083

Investment in Meralco

On December 11, 2013, the Parent Company completed the acquisition of 305,689,397 common shares of Meralco from San Miguel Corporation, San Miguel Purefoods Company, Inc., and SMC Global Power Holdings, Inc. (collectively referred to as “Sellers”) for a total cost of ₱71.9 billion. The shares acquired represented 27.1% of Meralco’s total outstanding common shares. Meralco is a corporation organized and incorporated in the Philippines to construct, operate, and maintain the electric distribution system.

On June 14, 2017, the Parent Company acquired an additional 27,500,000 common shares of Meralco for a total cost of ₱6.9 billion. After this transaction, the total number of shares held by the Parent Company is 333,189,397, representing 29.6% of Meralco’s total outstanding common shares.

On July 28, 2022, the BOD of the Parent Company approved the holding of an overnight block trade for the sale of its 36.0 million common shares in Meralco. On the same day, the Company entered into a Secondary Block Trade Agreement with UBS AG, Singapore Branch (UBS) whereby it appointed UBS, to procure purchasers for the 36.0 million common shares of Meralco at a price of at least ₱344.0 per share for a total consideration of ₱12.4 billion together with all dividends, distributions and other benefits attaching to the shares. The sale represents 3.2% of Meralco’s total outstanding shares which resulted in the change in the Parent Company’s equity interest over Meralco from 29.6% to 26.4% and a gain amounting to ₱3.7 billion.

Investment in GBPC

On December 23, 2020, the Parent Company entered into a share purchase agreement with Meralco PowerGen for the sale of 30% of the issued and outstanding shares of GBPC. The total consideration for the sale of the shares is around ₱11.4 billion which shall be paid in installments. The purchase price was adjusted by the amount of dividends from GBPC that the Parent Company was entitled to receive after the signing date. As of December 31, 2020, the carrying value is reclassified as ‘Assets held for sale’ in the parent company statement of financial position.

The closing of the transaction was completed on March 31, 2021 with a net loss of ₱455.9 million. The Parent Company retained beneficial interest over the carved-out land on the sale of GBPC. The beneficial interest represents 30% ownership over a parcel of and located in Iloilo, with a size of 286,771 sqm. As of December 31, 2021, the outstanding receivable related to the sale amounted ₱2.3 billion, subject to an interest of 2% per annum. On September 2022, the outstanding receivable of ₱2.3 billion and interest was fully settled. In 2022 and 2021, interest income earned amounted to ₱34.1 million and ₱45.6 million, respectively (Notes 17 and 22).



Investment in OPMC

OPMC is a company incorporated in the Philippines with the purpose of exploring, developing and producing petroleum and mineral resources in the Philippines. As an exploration company, OPMC operational activities depend principally on its service contracts with the government. The Parent Company has 19.4% ownership interest in Oriental Petroleum & Minerals Corporation (OPMC). The Parent Company accounts for its investment in OPMC as an associate, although it holds less than 20.0% of the issued share capital, as the Parent Company holds 4 out of 14 board seats (or 28.6%) and has the ability to exercise significant influence over the investment due to its voting power (both through its equity holding and its representation in key decision-making committees) and the nature of the commercial relationship with OPMC.

Investment in LIPAD

On February 18, 2019, the Parent Company invested in LIPAD. The shares acquired represents 33.0% of LIPAD's total outstanding common shares. LIPAD is a corporation organized and incorporated in the Philippines to engage in the operation and maintenance of airports, whether operating as a domestic or international airport or both, including day-to-day administration, functioning, management, manning, upkeep, and repair of all facilities necessary for the use or required for the safe and proper operation of airports.

In December 2020, the Parent Company made additional investment amounting to ₱115.5 million equivalent to 115.5 million shares. In September 2021, the Parent Company made additional investment amounting to ₱132.0 million.

Fair Value of Investments in Associates

The shares of stock of Meralco and OPMC are listed and traded in the Philippine Stock Exchange.

As of December 31, 2023 and 2022, the fair values of investment in Meralco and OPMC follow:

	2023	2022
Meralco	₱118,578,569,403	₱88,800,191,824
OPMC		
Class A Common Stock	72,084,252	90,105,315
Class B Common Stock	238,381,362	297,976,702

The following tables summarize dividends declared by investee companies of the Parent Company:

Investee	Declaration date	Per share	Total (in millions)	Record Date	Payment Date
2023					
URC	March 6, 2023	₱1.5	₱1,826.19	March 31, 2023	April 28, 2023
URC	August 4, 2023	2.12	2,581.02	September 1, 2023	September 27, 2023
Meralco	February 27, 2023	11.028	3,277.40	March 29, 2023	April 26, 2023
Meralco	July 31, 2023	8.520	2,532.05	August 30, 2023	September 14, 2023
RLC	April 21, 2023	0.52	1,646.74	May 31, 2023	June 21, 2023
DSSI	April 25, 2023	2.86	0.86	July 31, 2023	July 31, 2023
OPMC	June 28, 2023	0.0005	19.40	July 27, 2023	August 18, 2023
JGSCSC	July 13, 2023	0.12	290.00	July 13, 2023	July 20, 2023
2022					
URC	March 4, 2022	₱1.5	₱1,826.19	April 3, 2022	April 29, 2022
URC	March 4, 2022	1.95	2,374.05	April 3, 2022	April 29, 2022
Meralco	February 28, 2022	10.226	3,407.20	March 30, 2022	April 26, 2022
Meralco	July 25, 2022	5.806	1,725.50	August 23, 2022	September 14, 2022

(Forward)



Investee	Declaration date	Per share	Total (in millions)	Record Date	Payment Date
RLC	March 8, 2022	₱0.5	₱1,583.40	April 19, 2022	May 13, 2022
DSSI	July 7, 2022	2.86	0.86	July 7, 2022	July 7, 2022
OPMC	June 23, 2022	0.0005	19.40	July 22, 2022	August 16, 2022
JGSCSC	December 29, 2022	0.08	0.18	December 29, 2022	January 5, 2023
<i>2021</i>					
URC	April 29, 2021	₱1.50	₱1,826.19	May 20, 2021	June 15, 2021
URC	July 30, 2021	1.80	2,191.43	August 19, 2021	September 15, 2021
Meralco	March 1, 2021	7.824	2,606.87	March 30, 2021	April 26, 2021
Meralco	July 26, 2021	5.057	1,684.94	August 23, 2021	September 15, 2021
RLC	May 6, 2021	0.25	791.70	May 26, 2021	June 21, 2021
DSSI	May 27, 2021	2.86	0.86	December 31, 2020	October 14, 2021
OPMC	June 29, 2021	0.0005	19.40	July 28, 2021	August 20, 2021

12. Property and Equipment

The composition of and movements in this account follow:

	2023		
	Office Condominium	Office Furniture and Equipment	Total
Cost			
Balance at beginning and end of year	₱356,182,717	₱124,156,636	₱480,339,353
Additions	-	76,247,223	76,247,223
Balance at end of year	356,182,717	200,403,859	556,586,576
Accumulated Depreciation			
Balance at beginning of year	336,264,546	68,897,537	405,162,083
Depreciation	3,071,207	37,110,146	40,181,353
Balance at end of year	339,335,753	106,007,683	445,343,436
Net Book Value at End of Year	₱16,846,964	₱94,396,176	₱111,243,140
	2022		
	Office Condominium	Office Furniture and Equipment	Total
Cost			
Balance at beginning and end of year	₱356,182,717	₱92,203,716	₱448,386,433
Additions	-	31,952,920	31,952,920
Balance at end of year	356,182,717	124,156,636	480,339,353
Accumulated Depreciation			
Balance at beginning of year	333,193,339	45,843,806	379,037,145
Depreciation	3,071,207	23,053,731	26,124,938
Balance at end of year	336,264,546	68,897,537	405,162,083
Net Book Value at End of Year	₱19,918,171	₱55,259,099	₱75,177,270

As of December 31, 2023 and 2022, the Parent Company has fully depreciated property and equipment that are still in use, with original cost amounting to ₱367.5 million and ₱354.2 million, respectively.



The details of depreciation and amortization in the parent company statement of comprehensive income follow:

	2023	2022	2021
Property and equipment	₱40,181,353	₱26,124,938	₱15,451,433
Investment property (Note 13)	693,379	699,105	2,693,465
	₱40,874,732	₱26,824,043	₱18,144,898

There were no disposals of property and equipment in 2023 and 2022.

13. Investment Properties

The composition of and movements in this account follow:

	2023		
	Land	Building and Improvements	Total
Cost			
Balance at beginning and end of year	₱31,425,060	₱227,381,614	₱258,806,674
Accumulated Depreciation			
Balance at beginning of year	-	226,086,578	226,086,578
Depreciation (Note 12)	-	693,379	693,379
Balance at end of year	-	226,779,957	226,779,957
Net Book Value at End of Year	₱31,425,060	₱601,657	₱32,026,717
	2022		
	Land	Building and Improvements	Total
Cost			
Balance at beginning of year	₱68,692,883	₱227,381,614	₱296,074,497
Disposal (Note 22)	(37,267,823)	-	(37,267,823)
Balance at end of year	31,425,060	227,381,614	258,806,674
Accumulated Depreciation			
Balance at beginning of year	-	225,387,473	225,387,473
Depreciation (Note 12)	-	699,105	699,105
Balance at end of year	-	226,086,578	226,086,578
Net Book Value at End of Year	₱31,425,060	₱1,295,036	₱32,720,096

Investment properties are located in Metro Manila. Rental income from investment properties amounted to ₱146.5 million, ₱152.7 million and ₱146.6 million in 2023, 2022 and 2021, respectively (see Note 23).

Direct operating costs arising from investment properties amounted to ₱125.0 million, ₱127.2 million and ₱148.6 million in 2023, 2022 and 2021, respectively.

The fair value of the Parent Company's investment properties is disclosed in Note 5.

On October 26, 2022, the Parent Company entered into a Deed of Absolute Sale with Robinsons Supermarket Corporation for the sale of parcels of land located in Taguig with a total area of 9,030 sqm. The total consideration amounted to ₱225.8 million. Gain from the sale amounted to ₱188.5 million.



14. Short-term and Long-term Debt

The Parent Company's short-term debt consists of unsecured bank loans amounting to ₱6.2 billion and ₱4.8 billion as of December 31, 2023 and 2022, respectively. The outstanding short-term debt represents peso loans with local banks which bear an annual interest ranging from 5.9% to 6.0% and from 5.1% to 5.7% in 2023 and 2022, respectively. In 2023, 2022 and 2021, the Parent Company recognized interest expense on its short-term bank loans amounting to ₱131.1 million, ₱22.2 million and ₱15.5 million, respectively (see Note 18).

Long-term debt consists of:

	2023	2022
Term loans	₱30,750,000,000	₱30,800,000,000
Less: debt issuance costs	123,121,311	51,130,400
	30,626,878,689	30,748,869,600
Less: current portion	11,714,028,733	14,967,974,114
	₱18,912,849,956	₱15,780,895,486

Long-term debt (net of debt issuance costs) consists of:

	Maturities	Interest Rates	2023	2022	Condition
BDO ₱10.0 billion term loan	2028	BDO's 30-day prime rate (6.85%)	₱9,930,034,288	₱-	Unsecured
BPI ₱7.0 billion term loan	2024	Floating (6.49%)	6,992,530,515	6,981,566,526	Unsecured
MBTC ₱5.0 billion term loan	2024	3.50% in 2023 and 2022	4,748,016,517	4,793,965,442	Unsecured
BDO ₱4.0 billion term loan	2025	4.00%	3,990,301,030	3,984,156,421	Unsecured
MBTC ₱5.0 billion term loan	2028	7.00% (Floating)	4,965,996,339	-	Unsecured
MBTC ₱5.0 billion term loan	2023	Floating (5.18%)	-	4,996,310,004	Unsecured
BDO ₱10.0 billion term loan	2023	BDO's 30-day prime rate (5.75%)	-	9,992,871,207	Unsecured
			₱30,626,878,689	₱30,748,869,600	

Movement in the debt issuance cost follows:

	2023	2022
Balances at the beginning of year	₱51,130,400	₱98,409,446
Amortization (Note 18)	(40,509,089)	(47,279,046)
Additions	112,500,000	-
Balances at end of year	₱123,121,311	₱51,130,400

₱30.0 Billion Fixed Rate Retail Bonds

In February 2019, the Parent Company fully settled its five-year bond amounting to ₱24.5 billion. On January 18, 2021, the BOD of the Parent Company approved the exercise of the option for early redemption of the Parent Company's ₱176.3 million fixed rate 5.3% bonds due on 2024 at the early redemption price of ₱101.50. On March 1, 2021, the Parent Company exercised its option for early redemption. This resulted in a loss on debt extinguishment amounting to ₱3.2 million in 2021.

₱5.0 Billion Term Loan with BPI due in July 2022

On July 6, 2017, the Parent Company borrowed ₱5.0 billion under Term Loan Facility Agreement with BPI with a fixed rate at 4.7% per annum and shall be payable quarterly in arrears. Interest for 2022 and 2021 amounted to ₱119.1 million and ₱232.5 million, respectively. The loan was fully settled in July 2022.

₱5.0 Billion Term Loan with Metropolitan Bank and Trust Company (MBTC) due in July 2024

On July 13, 2017, the Parent Company borrowed ₱5.0 billion under Term Loan Facility Agreement with MBTC with a fixed rate at 4.9% per annum and shall be payable quarterly in arrears.



On January 13, 2022, the rate was amended to 3.5% per annum. In July 2023, 2022, 2021, 2020 and 2019, the Parent Company partially prepaid the loan amounting to ₱50.0 million per annum. Interest for 2023, 2022 and 2021 amounted to ₱167.2 million, ₱171.4 million and ₱240.2 million, respectively.

₱10.0 Billion Term Loan with Banco De Oro (BDO) due in June 2023

On June 8, 2018, the Parent Company borrowed ₱10.0 billion under Term Loan Facility Agreement with BDO. Interest for 2023, 2022 and 2021 amounted to ₱385.3 million, ₱345.6 million and ₱264.9 million, respectively. The loan bears an interest based on the bank's 30-day prime rate. The loan was fully settled in August 2023.

₱5.0 Billion Term Loan with MBTC due in June 2023

On June 14, 2018, the Parent Company borrowed ₱5.0 billion under Term Loan Facility Agreement with MBTC. Interest for 2023, 2022 and 2021 amounted to ₱123.8 million, ₱130.3 million and ₱84.0 million, respectively. The loan obtained bears a market interest rate plus a certain spread, payable quarterly. The loan was fully settled in June 2023.

₱7.0 Billion Term Loan with BPI due in August 2024

On August 23, 2019, the Parent Company borrowed ₱7.0 billion under Term Loan Facility Agreement with BPI. Interest for 2023, 2022 and 2021 amounted to ₱419.3 million, ₱174.3 million and ₱128.8 million, respectively. The loan obtained bears a market interest rate plus a certain spread, payable quarterly.

₱5.0 Billion Term Loan with Philippine National Bank (PNB) due in August 2024

On August 23, 2019, the Parent Company borrowed ₱5.0 billion under Term Loan Facility Agreement with PNB with a fixed rate at 4.901% per annum and shall be payable quarterly in arrears. Interest for 2021 amounted to ₱157.8 million. In August 2021, the Parent Company pre-terminated its term loan with PNB. This resulted in a loss on debt extinguishment amounting to ₱74.1 million in 2021.

₱4.0 Billion Term Loan with BDO due in 2025

On June 26, 2020, the Parent Company borrowed ₱4.0 billion under Term Loan Facility Agreement with BDO with a fixed rate at 4.75% per annum and shall be payable quarterly in arrears. Interest for 2023, 2022 and 2021 amounted to ₱159.6 million, ₱160.0 million and ₱189.9 million, respectively.

₱5.0 Billion Term Loan with MBTC due in 2028

On June 14, 2023, the Parent Company borrowed ₱5.0 billion under Term Loan Facility Agreement with MBTC. The loan obtained bears a market interest rate plus a certain spread, payable quarterly.

Interest for 2023 amounted to ₱185.5 million.

₱10.0 Billion Term Loan with BDO due in 2028

On August 8, 2023, the Parent Company borrowed ₱10.0 billion under Term Loan Facility Agreement with BDO. The loan obtained bears a market interest rate plus a certain spread, payable quarterly.

Interest for 2023 amounted to ₱265.8 million.

In 2022 and 2021, the interest expense recognized related to the retail bonds, including amortization of bond issue costs, amounted to nil and ₱47.0 million, respectively, while interest expense recognized related to the term loans, including amortization of bond issue costs, amounted to ₱1,747.1 million, ₱1,148.0 million and ₱1,349.9 million in 2023, 2022 and 2021, respectively.



Debt Covenants

Certain loan agreements contain provisions which, among others, require the maintenance of specified financial ratios at certain levels and impose negative covenants which, among others, prohibit a merger or consolidation with other entities, dissolution, liquidation or winding-up, except with any of its subsidiaries; and prohibit the purchase or redemption of any issued shares or reduction of registered and paid-up capital or distribution of assets resulting in capital base impairment.

For the Parent Company's term loan facilities, the Group is required to maintain a financial ratio of Group's total borrowings to Group's shareholders' equity not exceeding 2.0:1.0.

The Parent Company has complied with all of its debt covenants as of December 31, 2023.

15. **Accrued Expenses and Other Current Liabilities**

This account consists of:

	2023	2022
Accrued interest payable	₱204,820,204	₱171,709,176
Accrued contracted services	70,444,721	44,733,007
Lease liability (Note 23)	28,139,188	17,551,965
Accrued advertising	21,860,904	16,325,534
Output VAT	16,202,933	5,719,579
Accrued professional fees	6,170,674	4,868,913
Accrued rent	1,575,051	3,081,571
Others (Note 23)	106,846,981	101,275,843
	₱456,060,656	₱365,265,588

Accrued other expenses include accruals for utilities, rent, travel and transportation, IT expenses, seminars and trainings, unclaimed dividends and withholding taxes payable.

16. **Equity**

As of December 31, 2023 and 2022, details of the Parent Company's authorized capital stock follow:

	Par Value	Shares	Amount
Common shares	₱1.00	12,850,800,000	₱12,850,800,000
Preferred voting shares	0.01	204,000,000,000	2,040,000,000
		216,850,800,000	₱14,890,800,000

As of December 31, 2023 and 2022, the paid-up capital of the Parent Company consists of the following:

Capital stock	
Issued and outstanding	
Common shares - ₱1 par value	₱7,520,983,658
Preferred voting shares - ₱0.01 par value	42,000,000
	7,562,983,658
Additional paid-in capital on common shares	44,080,844,597
Total paid-up capital	₱51,643,828,255



Preferred Voting Shares

The preferred voting shares have, among others, the following rights, privileges and preferences:

- a. Entitled to vote on all matters involving the affairs of the Parent Company requiring the approval of the stockholders. Each share shall have the same voting rights as a common share.
- b. The shares shall be non-redeemable.
- c. Entitled to dividends at the rate of 1/100 of common shares, such dividends shall be payable out of the surplus profits of the Parent Company so long as such shares are outstanding.
- d. In the event of liquidation, dissolution, receivership or winding up of affairs of the Parent Company, holders shall be entitled to be paid in full at par, or ratably, in so far as the assets of the Parent Company will permit, for each share held before any distribution is made to holders of the common shares.

Capital Management

The primary objective of the Parent Company's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximize shareholder value. The Parent Company manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Parent Company may adjust the amount of dividend payment to shareholders, return capital structure or issue capital securities. No changes have been made in the objective, policies and processes as they have been applied in previous years.

The Parent Company monitors the use of its capital structure using a debt-to-capital ratio, which is gross debt divided by total capital. The Parent Company includes within gross debt all interest-bearing loans and borrowings and derivative liabilities, while capital represents total equity.

	2023	2022
(a) Gross debt		
Short-term debt (Note 14)	₱6,200,000,000	₱4,800,000,000
Long-term debt (Note 14)	30,626,878,689	30,748,869,600
	36,826,878,689	35,548,869,600
(b) Capital		
Equity	195,770,555,150	187,279,133,343
(c) Debt-to-capital ratio (a/b)	0.19:1	0.19:1

The Parent Company's policy is to ensure that the debt-to-capital ratio would not exceed the 2.0:1.0 level.

Cash Dividends

Details of the Parent Company's dividend declarations on its common stock follow:

	2023	2022	2021
Date of declaration	May 8, 2023	May 12, 2022	May 13, 2021
Dividend per share	₱0.40	₱0.40	₱0.38
Total dividends	₱3.0 billion	₱3.0 billion	₱2.9 billion
Date of record	May 23, 2023	May 26, 2022	June 11, 2021
Date of payment	June 14, 2023	June 14, 2022	July 7, 2021



Details of the Parent Company's dividend declarations on its preferred stock follow:

	2023	2022	2021
Date of declaration	May 8, 2023	May 12, 2022	May 13, 2021
Dividend per share	₱0.0040	₱0.0040	₱0.0038
Total dividends	₱16.0 million	₱16.0 million	₱15.2 million
Date of record	May 23, 2023	May 26, 2022	June 11, 2021
Date of payment	June 14, 2023	June 14, 2022	July 7, 2021

Stock Dividend

On August 14, 2020, the BOD approved the declaration of stock dividend as follows:

- A stock dividend equivalent to five percent (5%) of the total issued and outstanding shares of the Parent Company or 358,142,083 common shares, to be issued and paid out of the unrestricted retained earnings of the Parent Company as of December 31, 2019, to all stockholders holding common shares as of record date of October 30, 2020 and distributed on November 25, 2020.
- Any fractional shares resulting from the stock dividend declaration will be paid in cash.
- Subject to the approval of the SEC of the amendment of Article Seventh of the Articles of Incorporation of the Parent Company, two hundred million (200,000,000) preferred voting shares to be issued and paid out of the unrestricted retained earnings of the Parent Company as of December 31, 2019 to all stockholders holding preferred voting shares.

On October 20, 2020, the stockholders representing 87.11% of the total outstanding capital stock of the Parent Company approved the declaration of the stock dividend.

Stock dividend distributable pertains to preferred voting shares to be issued to the preferred shareholders once the SEC approval shall have been obtained on the reclassification of preferred non-voting shares to preferred voting shares. On December 3, 2020, the Parent Company applied with the SEC for the reclassification of preferred non-voting shares to preferred voting shares. On June 29, 2021, the SEC approved the reclassification of the preferred non-voting shares to preferred voting shares.

Restricted Retained Earnings

As of December 31, 2023, the ₱101.2 billion restricted retained earnings of the Parent Company are earmarked for the following: (a) settlement of a subsidiary's loan obligations guaranteed by the Parent Company (Note 23); (b) settlement of Parent Company loan obligations; (c) general corporate purposes.

The details of the loan obligations follow:

	Subsidiary	Amount	Settlement
Loan obligations:			
4.125% senior unsecured notes	JGSH Philippines, Limited	US\$600.0 million	10 years maturing in 2030
Term Loans	Parent Company	₱30.8 billion	Maturing in 2024 to 2028
Term Loans	JGSOC	₱65.0 billion	Maturing in 2024 and 2025

As discussed in Note 23, as part of its debt covenant, the Parent Company has to maintain certain financial ratios such as: (a) the Group's current ratio of not less than 0.5:1.0; and (b) the Group's debt-to-equity ratio of not greater than 2.0:1.0.

A corresponding amount of appropriated retained earnings will be released once the foregoing loan obligations are settled.



17. Interest Income

This account consists of interest income from:

	2023	2022	2021
Money market placements (Note 6)	₱64,551,308	₱235,006,309	₱27,781,082
Savings deposits (Note 6)	948,238	3,335,959	1,820,040
Others (Note 11)	3,276,712	42,487,969	70,131,571
	₱68,776,258	₱280,830,237	₱99,732,693

On July 15, 2021, Paloo Financing, Inc. issued a one-year promissory note with a face amount of ₱85.5 million which bears interest of 9.0% per annum. Interest income from the note receivable amounted to ₱3.2 million, ₱5.3 million and ₱7.7 million in 2023, 2022 and 2021, respectively. In 2022, Paloo Financing, Inc., partially settled the note amounting to ₱52.7 million.

18. Interest Expense

This account consists of interest expense from:

	2023	2022	2021
Third-parties (Note 14)			
Term loans	₱1,706,594,842	₱1,100,697,842	₱1,298,026,693
Short-term loans	131,077,917	22,203,333	15,532,500
Retail bonds	-	-	45,596,388
	1,837,672,759	1,122,901,175	1,359,155,581
Amortization of bond issue cost (Note 14)			
Term loans	40,509,089	47,279,046	51,848,419
Retail bonds	-	-	1,389,892
	40,509,089	47,279,046	53,238,311
Accretion of lease liabilities (Note 23)	3,037,051	1,724,067	2,718,843
Net pension interest cost (Note 20)	2,348,484	1,441,690	2,240,741
	₱1,883,567,383	₱1,173,345,978	₱1,417,353,476

19. Other Expenses

Other expenses include contracted services, bank charges, insurance, supplies, advertising, entertainment, amusement, and recreation (see Note 21), amortization of software costs (see Note 10), hardware and software maintenance and subscription, repairs and maintenance and expenses on seminars, trainings and meetings.

20. Pension Costs

The retirement plan under the JG Summit Multi-Employer Retirement Plan (the Plan) has an Executive Retirement Committee, that is mandated to approve the plan, trust agreement, investment plan, including any amendments or modifications thereto, and other activities of the Plan. Certain members of the BOD of the Parent Company are represented in the Executive Retirement Committee. RBC manages the plan based on the mandate as defined in the trust agreement. As approved by the SEC,



RBC will be merged with BPI, with BPI as a surviving entity, effective January 1, 2024. Accordingly, BPI will be the Trustee for the plan.

Under the existing regulatory framework, Republic Act (RA) No. 7641 requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan. The Parent Company meets the minimum retirement benefit specified under RA No. 7641.

Changes in net defined benefit liability of the funded plan in 2023 and 2022 are as follows:

	2023		
	Present value of defined benefit obligation	Fair value of plan assets	Net defined benefit liability/(asset)
Balance at beginning of year	₱35,278,430	(₱2,930,159)	₱32,348,271
Net benefit cost in parent company statement of comprehensive income			
Current service cost	4,460,048	-	4,460,048
Net interest cost (Note 18)	2,561,214	(212,730)	2,348,484
	7,021,262	(212,730)	6,808,532
Remeasurements in OCI			
Actuarial changes arising from changes in financial assumptions	4,503,640	-	4,503,640
Actuarial changes arising from changes in demographic assumptions	(1,594,475)	-	(1,594,475)
Return on plan assets	-	64,021	64,021
	2,909,165	64,021	2,973,186
Balance at end of year	₱45,208,857	(₱3,078,868)	₱42,129,989
	2022		
	Present value of defined benefit obligation	Fair value of plan assets	Net defined benefit liability/(asset)
Balance at beginning of year	₱31,039,417	(₱2,826,294)	₱28,213,123
Net benefit cost in parent company statement of comprehensive income			
Current service cost	4,318,028	-	4,318,028
Net interest cost (Note 18)	1,586,114	(144,424)	1,441,690
	5,904,142	(144,424)	5,759,718
Remeasurements in OCI			
Actuarial changes arising from changes in financial assumptions	(2,126,759)	-	(2,126,759)
Actuarial changes arising from changes in demographic assumptions	461,630	-	461,630
Return on plan assets	-	40,559	40,559
	(1,665,129)	40,559	(1,624,570)
Balance at end of year	₱35,278,430	(₱2,930,159)	₱32,348,271



The fair value of plan assets by each class as of December 31, 2023 and 2022 are as follows:

	2023	2022
ASSETS		
Cash and cash equivalents		
Deposit in banks	₱1,350,392	₱413,152
UITF	642,868	601,269
Financial assets at FVOCI	1,052,356	349,861
Financial assets at amortized cost	–	1,549,175
Accrued interest receivable	33,462	16,903
	3,079,078	2,930,360
LIABILITY		
Accrued expense	210	201
	₱3,078,868	₱2,930,159

The cost of defined benefit pension plans and other post-employment medical benefits as well as the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions.

The principal assumptions used in determining pension and post-employment medical benefit obligations for the defined benefit plans are shown below:

	2023	2022
Discount rate	6.11%	7.26%
Future salary increases	5.50%	5.50%

The average duration of the defined benefit obligation as of December 31, 2023 and 2022 is 9.4 and 9.2 years, respectively.

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of December 31, 2023 and 2022, assuming if all other assumptions were held constant:

	2023		2022	
	Increase/ Decrease	Present value of defined benefit obligation	Increase/ Decrease	Present value of defined benefit obligation
Discount rates	+100bps	(₱3,954,899)	+100bps	(₱3,017,604)
	-100bps	4,540,729	-100bps	3,438,893
Future salary increases	+100bps	4,522,897	+100bps	3,465,116
	-100bps	(4,011,758)	-100bps	(3,092,206)

Shown below is the maturity analysis of the undiscounted benefit payments:

	2023	2022
Less than 1 year	₱1,444,699	₱1,328,888
More than 1 years to 5 years	13,458,286	7,661,867
More than 5 years to 10 years	59,483,959	37,478,887

The Parent Company expects to contribute ₱6.0 million into the pension fund in 2024



21. Income Taxes

Provision for income tax consists of:

	2023	2022	2021
Final	₱11,714,002	₱36,413,053	₱5,868,387
Current	14,093,638	8,479,159	4,360,029
	₱25,807,640	₱44,892,212	₱10,228,416

Under Philippine tax laws, the Parent Company is subject to income taxes, as well as other taxes (presented as 'Taxes and licenses' in the parent company statement of comprehensive income). Other taxes paid consist principally of documentary stamp taxes, real estate taxes and municipal taxes.

Income taxes include the MCIT, RCIT, final tax paid at the rate of 20.0% for peso deposits and 7.5% for foreign currency deposits on gross interest income from bank deposits and short-term investments.

President Rodrigo Duterte signed into law on March 26, 2021 the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act to attract more investments and maintain fiscal prudence and stability in the Philippines. RA No. 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Parent Company:

- Effective July 1, 2020, RCIT rate is reduced from 30% to 25% for domestic and resident foreign corporations. For domestic corporations with net taxable income not exceeding ₱5.00 million and with total assets not exceeding Php100 million (excluding land on which the business entity's office, plant and equipment are situated) during the taxable year, the RCIT rate is reduced to 20%.
- MCIT rate is reverted to 2% of gross income which was previously reduced from 2% to 1% effective July 1, 2020 to June 30, 2023.
- Effective January 1, 2021, income tax rate for nonresident foreign corporation is reduced from 30% to 25%.
- Imposition of improperly accumulated earnings tax (IAET) is repealed.
- Foreign-sourced dividends received by domestic corporations are exempt from income tax subject to the following conditions:
 - The funds from such dividends actually received or remitted into the Philippines are reinvested in the business operations of the domestic corporation in the Philippines within the next taxable year from the time the foreign-sourced dividends were received;
 - Shall be limited to funding the working capital requirements, capital expenditures, dividend payments, investment in domestic subsidiaries, and infrastructure project; and
 - The domestic corporation holds directly at least 20% of the outstanding shares of the foreign corporation and has held the shareholdings for a minimum of 2 years at the time of the dividend distribution.

Based on the provisions of Revenue Regulations No. 5-2021 dated April 8, 2021 issued by the BIR, the transitory RCIT and MCIT rates for taxable year 2020 are 27.50% and 1.50%, respectively. The reduced amounts were reflected in the Parent's 2020 annual income tax returns filed in 2021. However, for financial reporting purposes, the changes were only recognized in the 2021 financial statements.



On June 20, 2023, the Bureau of Internal Revenue issued Revenue Memorandum Circular (RMC) No. 69-2023 reverting the MCIT rate to 2% of gross income effective July 1, 2023 pursuant to Republic Act (RA) No. 11534, otherwise known as the CREATE Act. Consequently, the Company recognized MCIT using the effective rate of 1.5% in 2023 in accordance with RMC 69-2023

Current tax regulations also provide for rules on the imposition of a 2.0% MCIT on the gross income as of the end of the taxable year beginning on the fourth taxable year immediately following the taxable year in which the Parent Company commenced its business operations. Any excess MCIT over the RCIT can be carried forward on an annual basis and credited against the RCIT for the three immediately succeeding taxable years. In addition, NOLCO is allowed as a deduction from taxable income in the next three years from the date of inception. As part of providing COVID-19 response and recovery intervention by the Philippine Government, RA No. 11494, The Bayanihan to Recover as One Act, was approved on September 11, 2020 where NOLCO for taxable years 2020 and 2021 can be applied to the taxable income in five succeeding taxable years. The Parent Company's NOLCO arises from operating losses incurred from its activities.

Current tax regulations further provide that an OSD equivalent to 40.0% of gross income may be claimed as an alternative deduction in computing for the RCIT. In 2023 and 2022, the Parent Company did not claim the OSD in lieu of the itemized deductions.

Management assessed that taxable income available in the future is not sufficient to allow deferred tax assets to be realized and/or utilized. Accordingly, the Parent Company did not set up deferred tax assets on NOLCO amounting to ₱1.8 billion and ₱1.2 billion as of December 31, 2023 and 2022, respectively. The Parent Company also did not set up deferred tax assets on excess MCIT over RCIT amounting to ₱35.4 million and ₱31.4 million as of December 31, 2023 and 2022, respectively. The Parent Company also did not set up deferred tax assets on net pension liability and net lease liabilities aggregating to ₱26.7 million and ₱13.9 million as of December 31, 2023 and 2022, respectively.

Details of the Parent Company's NOLCO follow:

Year Incurred	Amount	Applied	Expired/ Utilized	Balance	Expiry Year
2023	₱2,188,557,444	₱	₱	₱2,188,557,444	2026
2022	1,518,351,919	-	-	1,518,351,919	2025
2021	1,491,711,527	-	-	1,491,711,527	2026
2020	2,141,883,757	-	-	2,141,883,757	2025
	₱7,340,504,647	₱-	₱-	₱7,340,504,647	

Furthermore, details of the Parent Company's remaining excess MCIT over RCIT are as follows:

Year Incurred	Amount	Applied	Expired/ Utilized	Balance	Expiry Year
2023	₱14,093,638	₱	₱	₱14,093,638	2026
2022	8,479,159	-	-	8,479,159	2025
2021	8,872,503	-	-	8,872,503	2024
2020	18,049,899	-	(18,049,899)	-	2023
	₱49,495,199	₱-	(₱18,049,899)	₱31,445,300	

Reconciliation between the Parent Company's statutory income tax rate and the effective income tax rate follows:

	2023	2022	2021
Statutory income tax rate	25.00%	25.00%	25.00%
Increase (decrease) in tax rate resulting from:			



Tax-exempt income	(29.36%)	(27.40%)	(32.40%)
Changes in unrecognized deferred tax assets	4.57%	2.39%	4.37%
Nondeductible expenses	0.13%	0.66%	3.19%
Interest income subject to final tax	(0.13%)	(0.38%)	(0.09%)
CREATE adjustment	—	—	0.05%
Effective income tax rate	0.21%	0.27%	0.12%

Entertainment, Amusement and Recreation (EAR) Expenses

Revenue Regulations No. 10-2002 defines expenses to be classified as EAR expenses and sets a limit for the amount that is deductible for tax purposes. EAR expenses are limited to 0.5% of net sales for sellers of goods or properties or 1.0% of net revenue for sellers of services. For sellers of both goods or properties and services, an apportionment formula is used in determining the ceiling on such expenses. In 2023, 2022 and 2021, EAR expenses (included under ‘Other expenses’ in the parent company statements of comprehensive income) amounted to ₱9.8 million, ₱4.8 million and ₱12.8 million, respectively (see Note 19).

22. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Corporate entities are also considered to be related if they are subject to common control or common significant influence.

The Parent Company enters into transactions with its subsidiaries, associates and other related parties consisting principally of advances, various guarantees, reimbursement of expenses, and sale of goods and services. Being the centralized treasury department within the JG Group, the Parent Company usually receives advances from subsidiaries and in turn, makes advances to other subsidiaries. Certain advances are treated as loans.



The year-end balances in respect of related parties in the parent company financial statements follow:

2023						
Related Party	Category/Transaction	Amount/Volume	Outstanding Balance		Terms	Conditions
			Statement of Financial Position	Statement of Comprehensive Income		
Subsidiaries:						
Due from related parties	Advances	₱308,765,285	₱730,240,940	₱-	On demand; Non-interest bearing	Unsecured; Not impaired
	Receivables	282,554,093	666,097,048	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Other income: allocation of IT charges and CCU expenses	652,938,168	-	652,938,168	On demand; Non-interest bearing	Unsecured; Not impaired
	Rent income	146,520,601	-	146,520,601	On demand; Non-interest bearing	Unsecured; Not impaired
	Management fees	34,000,000	-	34,000,000		
Due to related parties	Advances	284,880,242	1,277,366,247	-	On demand; Non-interest bearing	Unsecured; Not impaired
Cash in bank	Deposits (withdrawals)	(255,089,708)	326,583,558	-	On demand 2 to 41 days; Interest bearing with interest rate ranging from 1.50% to 2.04%	Unsecured
Cash equivalents	Money market placements	(3,312,099,891)	1,056,875	-		Unsecured; Not impaired
Dividends	Dividend receivable	181,000,000	1,593,529,595	-	On demand	Unsecured; Not impaired
	Dividend income	6,415,096,373	-	6,415,096,373		
Associate:						
Due from related parties	Settlement of advances	(30,000,000)	905,517	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Dividend income	20,262,101	-	5,829,720,434		
	Other income: allocation of IT charges and CCU expenses	2,996,423	-	2,996,423	On demand; Non-interest bearing	Unsecured; Not impaired
	Receivables	(3,427,037)	1,482,138	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Utilities expense	6,987,956	-	6,987,956		

(Forward)



2023

Related Party	Category/Transaction	Amount/Volume	Outstanding Balance		Terms	Conditions
			Statement of Financial Position	Statement of Comprehensive Income		
Other Related Parties:						
Due from related parties	Settlement of advances	(₱20,000,000)	₱240,440,101	₱-	On demand; Non-interest bearing	Unsecured; Not impaired
	Receivables	53,140,907	132,736,040	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Other income: allocation of IT charges and CCU expenses	216,814,395	-	216,814,395	On demand; Non-interest bearing	Unsecured; Not impaired
Due to related parties Director's fees (included under 'Management and other professional fees' account)	Settlement of advances	-	1,291,501	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Expenses	7,335,000	-	7,335,000		

2022

Related Party	Category/Transaction	Amount/Volume	Outstanding Balance		Terms	Conditions
			Statement of Financial Position	Statement of Comprehensive Income		
Subsidiaries:						
Due from related parties	Settlement of advances	(₱590,714)	₱421,475,655	₱-	On demand; Non-interest bearing	Unsecured; Not impaired
	Receivables	(356,352,904)	383,624,156	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Other income: allocation of IT charges and CCU expenses	540,852,690	-	540,852,690	On demand; Non-interest bearing	Unsecured; Not impaired
	Rent income Management fees	150,708,502 54,600,000	- -	150,708,502 54,600,000	On demand; Non-interest bearing	Unsecured; Not impaired
Due to related parties Cash in bank	Settlement of advances	(2,691,518,485)	992,486,005	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Deposits	572,711,290	581,673,266	-	On demand	Unsecured

(Forward)



2022

Related Party	Category/Transaction	Amount/Volume	Outstanding Balance		Terms	Conditions
			Statement of Financial Position	Statement of Comprehensive Income		
Cash equivalents	Money market placements	₱3,212,053,669	₱3,312,099,891	₱-	2 to 41 days; Interest bearing with interest rate ranging from 1.50% to 2.04%	Unsecured; Not impaired
Dividends	Dividend receivable	-	1,774,529,595	-	On demand	Unsecured; Not impaired
	Dividend income	6,021,342,151	-	6,021,342,151		
Associate:						
Due from related parties	Settlement of advances	(30,022,254)	30,905,517	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Dividend income	20,262,101	-	20,262,101		
	Rent income	432,988	-	432,988		
	Other income: allocation of CCU expenses	9,282,311	-	9,282,311	On demand; Non-interest bearing	Unsecured; Not impaired
	Receivables	4,749,876	4,909,175	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Receivable from the sale of asset held for sale	(2,285,341,972)	-	-	Interest bearing	Unsecured; Not impaired
	Utilities expense	6,253,123	-	6,253,123		
Other Related Parties:						
Due from related parties	Settlement of advances	(39,650,051)	260,440,101	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Receivables	(164,980,667)	79,595,133	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Rent income	1,565,266	-	1,565,266		
	Other income: allocation of IT charges and CCU expenses	162,573,811	-	162,573,811	On demand; Non-interest bearing	Unsecured; Not impaired
	Gain on the sale of investment property (Note 13)	188,486,462	-	188,486,462		
Due to related parties	Settlement of advances	-	1,291,501	-	On demand; Non-interest bearing	Unsecured; Not impaired
Director's fees (included under 'Management and other professional fees' account)	Expenses	7,335,000	-	7,335,000		



2021

Related Party	Category/Transaction	Amount/Volume	Outstanding Balance		Terms	Conditions
			Statement of Financial Position	Statement of Comprehensive Income		
Subsidiaries:						
Due from related parties	Settlement of advances	(P534,978)	P422,066,369	P-	On demand; Non-interest bearing	Unsecured; Not impaired
	Receivables	(419,635,383)	742,048,665	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Other income: allocation of IT charges and CCU expenses	610,424,198	-	610,424,198	On demand; Non-interest bearing	Unsecured; Not impaired
	Rent income	144,117,358	-	144,117,358	On demand; Non-interest bearing	Unsecured; Not impaired
	Management fees	54,600,000	-	54,600,000		Unsecured; Not impaired
Due to related parties	Availment of advances	-	3,684,695,977	-	On demand; Non-interest bearing	Unsecured; Not impaired
Cash in bank	Deposits	8,930,875	8,930,875	-	On demand	Unsecured
					2 to 41 days; Interest bearing with interest rate ranging from 1.50% to 2.04%	Unsecured; Not impaired
Cash equivalents	Money market placements	(310,960,575)	100,046,222	-		Unsecured; Not impaired
Dividends	Dividend receivable	-	1,593,529,595	-	On demand	Unsecured; Not impaired
	Dividend income	4,809,321,356	-	4,809,321,356		
Associate:						
Due from related parties	Availment of advances	-	60,927,771	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Dividend income	4,739,273,350	-	4,739,273,350		
	Rent income	715,755	-	715,755		
	Other income: allocation of CCU expenses	96,814	-	96,814		
	Receivables	(702,399)	159,299	-		
	Receivable from the sale of asset held for sale	2,285,341,972	2,285,341,972	-	Interest bearing	Unsecured; Not impaired
	Utilities expense	5,417,424	-	5,417,424		

(Forward)



2021

Related Party	Category/Transaction	Amount/Volume	Outstanding Balance		Terms	Conditions
			Statement of Financial Position	Statement of Comprehensive Income		
Other Related Parties:						
Due from related parties	Settlement of advances	(₱71,854,705)	₱300,090,152	₱-	On demand; Non-interest bearing	Unsecured; Not impaired
	Receivables	(120,299,358)	113,500,871	-	On demand; Non-interest bearing	Unsecured; Not impaired
	Rent income	1,796,147		1,796,147		
	Other income: allocation of IT charges and CCU expenses	150,066,582	-	150,066,582	On demand; Non-interest bearing	Unsecured; Not impaired
		788,000	-	788,000		
Due to related parties	Settlement of advances	(1,274,413)	1,291,501	-	On demand; Non-interest bearing	Unsecured; Not impaired
Director's fees (included under 'Management and other professional fees' account)	Expenses	8,125,000	-	8,125,000		



The Parent Company has signed various financial guarantee agreements with third parties for the short- and long-term loans availed by its subsidiaries (see Note 23).

Transactions with the retirement plan

The retirement fund of the Parent Company's employees amounted to ₱3.1 million and ₱2.9 million as of December 31, 2023 and 2022, respectively (see Note 20). The fund is being managed by JG Summit Multi-Employer Retirement Plan, a corporation created for the purpose of managing the funds of the Group, with RBC as the trustee. In 2023 and 2022, the fair value of the plan asset deposited in RBC amounted to ₱3.1 million and ₱2.9 million, respectively.

Compensation of key management personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Parent Company, directly or indirectly. The compensation of the key management personnel by benefit type follows:

	2023	2022	2021
Short-term employee benefits	₱83,527,835	₱76,292,390	₱81,033,531
Post-employment benefits	8,580,000	7,335,000	8,125,000
	₱92,107,835	₱83,627,390	₱89,158,531

23. Commitments and Contingent Liabilities

Operating Lease Commitments

Parent Company as Lessor

The Parent Company has entered into commercial property leases on its investment property portfolio. These noncancellable leases have one (1) year lease term and renewable every year and one lease with five (5) year lease term. All leases include an escalation clause of 5.0% for succeeding extension of lease contract subject for approval of the President of the Parent Company. Total rent income amounted to ₱146.5 million, ₱152.7 million and ₱146.6 million in 2023, 2022 and 2021, respectively (see Note 13).

Future minimum rentals receivable under noncancellable operating leases as of December 31, 2023 and 2022 follows:

	2023	2022
Within one year	₱44,793,675	₱38,580,434
After one year but not more than five years	262,269,116	249,943,167
	₱307,062,791	₱288,523,601

Parent Company as Lessee

The Parent Company's leases mostly pertain to land, office spaces and commercial spaces. Leases of land, office spaces and commercial spaces generally have terms ranging from 3 to 8 years.

The Parent Company also has certain leases of commercial spaces with lease terms of 12 months or less. Total rent expense amounted to ₱9.3 million, ₱15.7 million and ₱119.4 million in 2023, 2022 and 2021, respectively. The Parent Company applies the recognition exemptions for these types of leases.



Lease Liabilities

The rollforward analysis of the Parent Company's lease liabilities as at December 31, 2023 and 2022 follows:

	2023	2022
As at January 1	P23,396,245	P54,515,348
Accretion (Note 18)	3,037,051	1,724,067
Payments	(40,541,414)	(32,843,170)
Additions	78,855,123	-
As at December 31	P64,747,005	P23,396,245

Total lease liabilities shown in the Parent Company's statements of financial position follow:

	2023	2022
Current portion	P28,139,188	P17,551,965
Noncurrent portion	36,607,817	5,844,280
	P64,747,005	P23,396,245

Future minimum lease payments under noncancellable operating leases follow:

	2023	2022	2021
Within one year	P3,860,197	P3,037,051	P1,724,067
After one year but not more than five years	3,326,693	7,186,890	10,223,941
	P7,186,890	P10,223,941	P11,948,008

ROU Assets

The rollforward analysis of the Parent Company's ROU assets as at December 31, 2023 and 2022 follows:

	2023	2022
As at January 1	P21,131,339	P53,270,115
Depreciation	(37,299,093)	(32,138,776)
Additions	78,855,123	-
As at December 31	P62,687,369	P21,131,339

Guarantees

The total guarantees issued by the Parent Company amounted to P102.3 billion as of December 31, 2023 and 2022. The details are shown below:

- *JGSOC Loan Accommodation from Private Bank*

On May 12, 2022, the BOD of the Parent Company approved the issuance of a Letter of Support in favor of JGSOC for its application for a term loan facility in the amount of P5.0 billion with BDO Unibank.

On May 23, 2023, the BOD of the Parent Company approved and authorized the Parent Company to guarantee the loan/credit accommodation of JGSOC with BDO in the amount of P10.0 billion.

On July 3, 2023, the BOD of the Parent Company approved and authorized the Parent Company to guarantee the loan/credit accommodation of JGSOC with BPI in the amount of P25.0 billion.



- *JGSPC/JGSOC Loan Accommodation from Private Bank*
On December 7, 2021, the BOD authorizes the Parent Company to guarantee the loan/credit accommodation of JGSOC from BPI whether incurred on its own or as a result of the merger between JGSOC and JGSPC, with JGSOC as the surviving corporation in the aggregate principal amount of ₱25.0 billion including any extension, renewal or modification for such loan/credit accommodation.
- On June 26, 2020, the BOD of the Parent Company approved to guarantee the obligations of JGSH Philippines, Limited for the issuance of US\$ fixed rate notes amounting to US\$600.0 million.

These notes require the Group not to exceed the 2.0:1.0 financial ratio requirement on its consolidated total borrowing to consolidated total equity ratio and not to fall below 0.5:1.0 financial ratio requirement on its consolidated current assets to consolidated current liabilities ratio.

Contingencies

The Parent Company has various contingent liabilities arising in the ordinary conduct of business from tax assessments and legal proceedings which are either pending decision by the courts, under arbitration or being contested, the outcomes of which are not presently determinable. In the opinion of management and its legal counsels, the eventual liability under these lawsuits or claims, if any, will not have a material or adverse effect on the Parent Company's financial position and results of operations. The information usually required by PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, is not disclosed on the ground that it can be expected to prejudice the outcome of these lawsuits, claims, arbitration and assessments.

24. Earnings per Share

Basic earnings per share is calculated by dividing the net income for the year divided by the weighted average number of common shares outstanding during the year (adjusted for any stock dividends).

The following tables reflect the net income and share data used in the basic/dilutive EPS computations:

	2023	2022	2021
Net income	₱12,260,232,020	₱15,770,046,179	₱8,635,657,612
Less: Dividends on preferred shares	16,000,000	16,000,000	15,200,000
Income attributable to holders of common shares of the Parent Company	₱12,244,232,020	₱15,754,046,179	₱8,620,457,612
Weighted average number of common shares	7,520,983,658	7,520,983,658	7,520,983,658
Basic/diluted earnings per share	₱1.63	₱2.09	₱1.15

There were no potential dilutive common shares in 2023, 2022 and 2021.



25. Notes to Parent Company Statement of Cash Flows

Changes in liabilities arising from financing activities in 2023 and 2022 follow:

	January 1, 2023	Cash Flows	Foreign Exchange Movement	Others*	December 31, 2023
Short-term debts	₱4,800,000,000	₱1,400,000,000	₱-	₱-	₱6,200,000,000
Long-term debts	30,748,869,600	(50,000,000)	-	(71,990,911)	30,626,878,689
Due to related parties	993,777,506	271,688,286	13,191,956	-	1,278,657,748
Lease liabilities	23,396,245	(40,541,414)	-	81,892,174	64,747,005
	₱36,566,043,351	₱1,581,146,872	₱13,191,956	₱9,901,263	₱38,170,283,442

*Others consist of addition of lease liabilities, accretion of interest and amortization of bond issue cost.

	January 1, 2022	Cash Flows	Foreign Exchange Movement	Others*	December 31, 2022
Short-term debts	₱-	₱4,800,000,000	₱-	₱-	₱4,800,000,000
Long-term debts	35,751,590,554	(5,050,000,000)	-	47,279,046	30,748,869,600
Due to related parties	3,685,295,991	(2,720,010,215)	28,491,730	-	993,777,506
Lease liabilities	54,515,348	(32,843,170)	-	1,724,067	23,396,245
	₱39,491,401,893	(₱3,002,853,385)	₱28,491,730	₱49,003,113	₱36,566,043,351

*Others consist of accretion of interest and amortization of bond issue cost

	January 1, 2021	Cash Flows	Foreign Exchange Movement	Others*	December 31, 2021
Long-term debts	₱46,213,129,787	(₱10,539,470,000)	₱-	₱77,930,767	₱35,751,590,554
Due to related parties	3,436,621,628	248,674,363	-	-	3,685,295,991
Lease liabilities	-	81,655,723	-	2,718,843	248,674,363
	₱49,649,751,415	(₱10,209,139,914)	₱-	₱80,649,610	₱39,685,560,908

*Others consist of amortization of bond issue cost and loss on extinguishment of debt.

26. Approval for the Release of the Financial Statements

The parent company financial statements were approved and authorized for issue by the BOD on April 15 2024.

27. Events after the Balance Sheet Date

Effective January 1, 2024, RBC is merged with BPI, with BPI as the surviving entity. As a result of the merger, JGSCSC received 188,399,564 shares of BPI representing 3.58% ownership interest.

28. Supplementary Information Required Under Revenue Regulations (RR) 15-2010

On November 25, 2010, the BIR issued RR No. 15-2010 to amend certain provisions of RR No. 21-2002 which provides that starting 2010, the notes to financial statements shall include information on taxes, duties and license fees paid or accrued during the taxable year.



In compliance with the requirements set forth by RR 15-2010, the following are the information on taxes and licenses paid by the Parent Company during 2023:

The Parent Company is a VAT-registered company with VAT output tax declaration of ₱127.3 million for the year based on the amount reflected in the sales account of ₱1,061.1 billion.

Input VAT

The amount of VAT input taxes claimed and outstanding balance as of December 31, 2023 are broken down as follows:

Beginning of the year	₱-
Input tax deferred on capital goods exceeding P1M from previous period	27,842,826
Purchase of capital goods exceeding ₱1M	-
Purchases of goods other than capital goods	11,174,860
Services rendered by non-residents	74,380,356
Purchases of services lodged under other accounts	-
	<hr/>
	113,398,042
Less:	
Input tax on purchases of capital goods exceeding Php1M deferred for the succeeding period	25,164,088
Claims for tax credit	88,233,954
	<hr/>
Balance at the end of the year	₱-

Other Taxes and Licenses

Details consist of the following:

Deficiency taxes	₱30,011,590
Documentary stamp taxes	18,191,807
License and permits fees	1,011,083
Real property taxes	382,772
Community tax certificate fee	10,500
	<hr/>
	₱49,607,752

Withholding Taxes

The amount of withholding taxes paid for the year amounted to:

Final withholding taxes	₱217,751,227
Expanded withholding taxes	50,363,591
Tax on compensation and benefits	18,786,273
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	₱286,901,091

Tax Assessments and Cases

The Parent Company has tax assessments and legal proceedings which are either pending decision by the courts, under arbitration or being contested, the outcomes of which are not presently determinable.

